



Tennis NZ
133RD ANNUAL REPORT+
FINANCIAL STATEMENTS





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Julia Georges
ASB Classic Women's Singles Champion 2019

INSIGHTS | CHAIR & CEO REPORT

INTRODUCTION

2018-19 has been a very progressive year where we are now seeing positive outcomes from the tennis in New Zealand strategic framework. The Tennis NZ team has worked alongside the tennis community to produce some excellent results and we are seeing a strong increase in strategic alignment and partnership across the tennis community. This has been a significant contributor to a large number of the very positive outcomes that you will read about throughout the Annual Report.

The Tennis NZ team was largely new in their roles at the beginning of this financial year however they have been very committed to supporting each other and the tennis community having grown in experience and knowledge very quickly. We farewelled Jo Toebosch at the beginning of this year and welcomed Liesl Ploos van Amsel who very quickly picked up where Jo left off in providing all administration support for the team. We also bid farewell to our Fed Cup Captain Neil Carter and welcomed in his place Sacha Hughes (Jones). Finally, we welcomed Matt Alexander to the coaching team to replace Finn Tearney, and Gareth Archer to the new role of Commercial and Marketing Manager. We wish Jo, Finn and Neil the very best and thank you for the contribution you have made to our sport.

LOOKING BACK OVER 2018-19

At the beginning of the year, Tennis Auckland again hosted two very successful weeks of International Tennis. Congratulations to the Board and staff of Tennis Auckland – the ASB Tournaments are nationally recognised as one of New Zealand's premier events. We also acknowledge the commitment of Tennis Auckland to gain the significant funding required for the upgrade of the venue at Stanley Centre.

The 2018/19 year bucked the declining membership trend – overall participation in tennis increased by 3.3%, (3% in the 2017/2018 year) with membership growing by 1.9%. An overall increase in membership is a first for many years! A variety of factors contribute to this – established national programmes, innovative clubs offering more appealing membership options, investment in coach development and volunteer training, and great initiatives like Love Tennis.

Importantly, 90% of national programme deliverers (professional coaches and clubs), agree that programmes add value to their business or club. This, coupled with Tennis Hot shots parents' feedback that 95% of participants rate the programme high or very high quality, gives us confidence that we have world class and proven products which enhance tennis in New Zealand.

Coach development continues to be a strong focus with 178 aspiring new coaches completing the 2hr Coaching Fundamentals online course. This was an increase of 76% from 2017-18 (101 coaches) and 16 Coaching Assistant Courses (3-day course) were delivered to a total of 170 participants.



This was an increase of 113% from 2017-18 (7 courses/80 participants). With the assistance of a growing Coach Developer network, this course was delivered in every region across New Zealand.

The ClubSpark roll-out continues well with over 50 clubs now using the platform. The Book-a-Court pilot took longer to complete than we initially expected due to development challenges however from this pilot there is now a refined system in place to manage the process with a further 20 clubs targeted this calendar year.

The Tennis NZ board has committed an investment of up to \$100,000 per annum to financially support approved clubs to install Book-a Court and as part of this investment is offering a subsidy of up to 80% of the basic installation costs per club. In the 2018/19 financial year Tennis NZ also secured a grant of \$50,000 from the NZCT for this project - this was very much appreciated and added significantly to the project.

Following on from consistent feedback from the tennis community, Tennis NZ has increased investment into marketing and promotion of our sport. An overarching marketing campaign has been developed and a soft launch is scheduled for October 2019. In addition Tennis NZ has committed both investment and time into elevating the Love Tennis campaign to a National weekend event. We were delighted that over 120 clubs throughout NZ took part during September and the results will be confirmed at the 2019 AGM.

The Roles and Responsibility Review, the objective of which was 'to identify the optimal sustainable delivery model and governance structure for Tennis in New Zealand to support the agreed Strategic Framework' has been completed. The results and recommendations are available on the Tennis NZ web site. Some of the recommendations will require change to the Tennis NZ Constitution and this work will be initiated after the 2019 AGM. With the support of the tennis community, we will be presenting these changes to the 2020 AGM.

Throughout 2018 we have seen New Zealand's doubles players continue to perform strongly at the professional level of our sport internationally. Michael Venus' outstanding 2018 campaign drew to a close when Michael and Raven Klaasen were eliminated in the group stage of the year-end ATP World Tour Finals. The highlight of the Venus/Klaasen campaign in 2018 was a runner-up finish at Wimbledon in a five-set marathon loss to the team of Bryan/Sock.

Marcus Daniell has impressed also with runner-up finishes at Stockholm, Budapest and s'Hertogenbosch to complement an ATP 250 doubles title in Brisbane in January with partner Wesley Koolhof.

Artem Sitak's twelve months have been highlighted with two titles at Newport and Antalya alongside Jonathan Erlich at both events.

Paige Hourigan has been successful at multiple events over 2018/19, with her singles ranking climbing steadily to a career-high of 408 in May, 2019.

Erin Routliffe has consistently hovered on the edge of top 100 WTA doubles level and in the 120's at the time of writing.

Valentina Ivanov's emergence has continued with a Federation Cup debut and a steady climb up the WTA singles ranking to sit around the #738 mark back in January 2019.

New Zealand's re-entry into the Fed Cup continued under the stewardship of new captain, Sacha Hughes. A close but ultimately unsuccessful performance in the pool stage against Hong Kong means New Zealand is in Asia-Oceania Group 2 for a further 12-month period. Erin Routliffe, Paige Hourigan, Emily Fanning and Valentina Ivanov represented New Zealand in Malaysia with the team defeating Malaysia in the third place playoff on the final day.

New Zealand suffered a close Davis Cup loss to South Korea in September 2018 in Gimcheon, South Korea. Rubin Statham's proud record of Davis Cup representation continued and Ajeet Rai's debut performance in Davis Cup was outstanding.

New Zealand's Junior Davis and Fed Cup teams were captained by Alistair Hunt and Sacha Hughes respectively. Our Junior Davis Cup and Junior Fed Cup team's both finished 5th and 9th in their respective tournaments.

FINANCIAL PERFORMANCE

For the 2018/19 financial year, Tennis NZ achieved a surplus of \$373K (after depreciation) largely due to again not hosting a home Davis Cup and a significant increase in TAB returns.

We're excited to be investing this surplus to undertake new projects that will benefit the tennis community, including the long-awaited return of ITF professional events to New Zealand in the form of the World Tennis Tour and increased services for clubs and coaches through more investment in Clubspark technology and enhanced support for Hot Shots venues and coaches.

We sincerely thank long term sponsors AON and Wilson for their confirmed commitment for another two years and welcome World Travellers, ASICS, SKY TV and Hell Pizza to the Tennis NZ family of commercial partners. These organisations contribute much to tennis in New Zealand and we encourage our tennis community to support them wherever possible. Trust funding continues to be an important source of income and we thank all of the funding partners who have supported us over the last twelve months. A full list of funding partners and sponsors is available at the back of this document.

TAB funding has progressively increased through the year following on from the new App launched in January. The Board will continue to take a watching brief on the reliance of Tennis NZ on this revenue stream. Tennis NZ placed submissions with the Department of Internal Affairs following on from the Messara Report. We remain concerned about the future security of TAB revenue to sports as well as possible changes to Class 4 Gaming Rules and the impact this might have for the wider sporting community.

THANK YOU

As always thanks must go to the Tennis NZ board members who are committed and passionate about our sport, and all willingly volunteer their time. At the 2019 AGM we will farewell our Chair of the past six years Celia Patrick, who is retiring after completing nine years on the board. The Board and staff of Tennis NZ sincerely thank Celia for her strong leadership and professional, committed contribution. Thanks also to the Tennis NZ staff - it is fantastic to see such an enthusiastic team committed to growing the sport and making a positive difference in the tennis community. Thanks again also to all of those who have been involved in various working groups and advisory boards throughout the year - you have all made a very positive contribution to growth and development of tennis in New Zealand.



Celia Patrick
BOARD CHAIR



Julie Paterson
CEO

ENABLE

PARTICIPATION

The 2018/19 year bucked the declining membership trend – overall participation in tennis increased by 3.3%, with membership growing by 1.9%. A variety of factors contribute to this – established national programmes, innovative clubs offering more appealing membership options, investment in coach development and volunteer training, and great initiatives like Love Tennis.

This past year has seen a huge increase in collaboration with Regions and Associations to support key national initiatives such as coach development, club capability, Hot Shots competitions and ClubSpark and Book a Court technology. Our sport depends on excellent, passionate people working in their local communities and our approach this year has been to encourage more aligned working. This approach means more momentum and success for everyone – He waka eke noa. We must be mindful to be innovative and keep adapting, being sure to cater for New Zealanders needs. Standards of communication, customer experience and a professional image have been a key focus of club and coach education.

We must continue to modernise our interactions with current and potential customers through efficient, intuitive websites and flexibility of offerings, otherwise customers will be left frustrated and look elsewhere – potentially at other leisure opportunities. We made some wonderful strides with ongoing and new projects in 2018/19 and are set up well to continue building momentum throughout the 2019/20 year.

TECHNOLOGY

ClubSpark

This year the nationwide roll out of ClubSpark began. The software is designed to ease a variety of administrative burdens for volunteers and time-poor coaches. At the end of 2018/19, 50 clubs were set up with ClubSpark accounts, 25 of these some of the largest membership clubs in NZ. Tennis NZ fully subsidises ClubSpark software for affiliated tennis clubs, and professional coaches registered to national participation programmes. 33 of these coaches were set up and are using ClubSpark this year.

ClubSpark is a fluid, global platform under continuous development by the London and Australia based ClubSpark team. The benefits of using software as a service (SAAS) is the flexibility it gives us, and the opportunities to make ongoing improvements, upgrades and enhancements. We have spent a long time working with ClubSpark to ensure that certain aspects of the product are up to minimum viable standards, and we continue to work with them to ensure the product caters for NZ tennis clubs in a beneficial way. As with any SAAS product, developments can take time and we have experienced

a few delays in the past 12 months with certain elements of functionality. With some patience and workarounds from clubs, the overarching benefits and potential of the software have largely outweighed any frustrations.

Through webinars and in person workshops, clubs and coaches continue to be onboarded and trained to use ClubSpark effectively. This results in more efficient running of clubs and coaching businesses and more professional engagement with customers through quality websites and online search, book and payment options for courses, memberships and courts.

Book a Court

Book a Court is a priority for Tennis NZ, based on research and feedback worldwide that shows tennis needs to be more accessible to non-members. In NZ 19-44-year olds are the biggest market who want to play tennis but currently don't. Perceived costs of joining a club, and the inability to book courts quickly and efficiently at short notice are putting these people off playing at all.

Over the 2018/19 summer, five clubs were invited to join the Book a Court pilot. Glenfield, Ngataranga, Te Pai Park, Manawatu Lawn and Stoke Tennis Clubs were identified as good test cases for the introduction of gate access technology. These venues are in populated locations with a relatively low member to court ratio, and all of them are extremely focussed on opening up their courts to casual players in the community.

Tennis NZ sees this as such a pivotal project for modernising tennis that we have committed to investing up to \$100,000 annually to subsidise the gate hardware cost to clubs by 80%. In addition we were able to secure \$50,000 from the NZCT to support this project in the 2018/19 FY. Original plans were for the pilot venues to be live in April/May 2019, but tech development took some time and we spent a few months working closely with ClubSpark UK, Australia and a local NZ tech company to get the API technology working – ultimately meaning that the gates could talk successfully to the internet and be enabled for the online bookings that were going to be made. Now, with a fully functioning API, the initial hold up of going live with Book a Court has passed, and we are looking for our next wave of clubs with a view to have 30 sites around NZ by the end of the 2019/20 financial year.

Book a Court allows members of the public to search, book and pay for courts online. Players then receive a unique pin code to punch in on arrival, making the process easy and stress free for players and club administrators alike! Book a Court will be going live at pilot and first phase clubs/venues at the start of the 2019 summer.



CLUB CAPABILITY

Club Conference

The inaugural National Club Conference was held in May 2019. To help with accessibility to more clubs, the conference toured to Auckland, Christchurch and Wellington. The Learn, Discuss, Connect concept was delivered through three workshop themes which clubs and tennis administrators had identified as priorities – Club Coach Relationship, The Customer Journey, Volunteer Environment. Expert speakers and Tennis NZ staff facilitated the workshops which reached 150 delegates from 64 tennis clubs.

Club Toolkit

An online club toolkit was a consistent request from the Roles and Responsibilities review in 2018. This is live on www.tennis.kiwi with resources on topics such as Club Coach Relationships, Love Tennis and Advocacy. More resources are added throughout the year as they are sourced from within and outside of tennis. Themes will include good governance, customer experience, volunteer recruitment, facilities, funding and much more.

Love Tennis

Love Tennis is a club open weekend concept which is fun and free for all ages, aimed at people who would like to try out or get back into tennis. Tennis Central launched Love Tennis in 2016 and were joined by Tennis Canterbury in 2017. After plenty of success in the two regions, Tennis NZ collaborated with Tennis Central towards the end of 2018 to make Love Tennis a national initiative and was held nationwide in September 2019 with 128 tennis clubs taking part. Some of the key objectives of the open weekend are:

- To encourage new, existing and returning participants of all ages, abilities, ethnicities and gender to come along to FREE weekend of tennis and give it a go.
- To raise the profile of tennis and to promote the many ways people can get involved in the game.
- To attract new and retain existing club members.

NATIONAL PROGRAMMES

It's been another big and successful year for national programmes. The resources and promotional material available to clubs and coaches continues to grow alongside quality volunteer training and coach development opportunities.

Tennis Hot Shots is gaining traction not only as a participation programme, but also as a player development programme. We continue to identify and support coaches delivering quality red, orange and green ball sessions.

230 New Zealand venues offer national programmes. This year we retained over 80% of last year's venues and grew new programme venues by 22%.

Importantly, 90% of programme deliverers (professional coaches and clubs), agree that programmes add value to their business or club. This, coupled with Hot Shots parents' feedback that 95% of participants rate Hot Shots high or very high quality, gives us confidence that we have world class and proven products which enhance tennis in New Zealand.

A primary Tennis Hot Shots focus during 2018/19 was to make matchplay and competition a regular part of participation for young kids. Over time, coaching has become dominant, meaning the playing of tennis has reduced – with many young players not understanding tactics of the game and not having an outlet for the skills they have learnt. To this end, 10 competition themes have been developed for clubs and coaches including fun events like Monster Smash and Easter Hop Shots. Clubs were also encouraged to add a Hot Shots round robin category into their club championship – this was a huge success for the 10 clubs taking part this year. A Tennis Hot Shots competitive pathway guide will be published as a recommendation to all clubs, coaches, regions and associations in 2019-20.

COACHING



COACH DEVELOPMENT OVERVIEW

Tennis NZ connects the coaching community through national programmes and local coach forums as well as providing development opportunities to both existing and aspirant coaches in the form of short courses, internationally recognised qualifications and extension modules. These opportunities are delivered locally by highly trained Coach Developers. Here is a snapshot of 2018-19;

Courses

- 178 aspiring new coaches completed the 2hr Coaching Fundamentals online course, this was an increase of 76% from 2017-18 (101 coaches).
- 16 Coaching Assistant Courses (3-day course) were delivered to a total of 170 participants, this was an increase of 113% from 2017-18 (7 courses/80 participants). With the assistance of a growing Coach Developer network, this course was delivered in every region across New Zealand.
- Two Junior Development Coaching Courses (ITF Level 1) were delivered in 2018-19 to 24 participants. Students that are eligible to register for and deliver Tennis NZ national programmes (Hot Shots, Cardio Tennis and Tennis Xpress).
- The Club Professional Coaching Course (ITF Level 2) course was delivered for the first time in four years. Five coaches are currently undertaking this course which focuses on player development and the professional management of a tennis business.



WHERE QUALITY COACHING LIVES, TENNIS THRIVES. COACHES ARE LEADERS AND CONNECTORS IN THE COMMUNITY AND BY DELIVERING FUN, QUALITY EXPERIENCES IN SCHOOLS AND CLUBS THEY HAVE A SIGNIFICANT IMPACT ON THE GROWTH AND PROFILE OF TENNIS IN NEW ZEALAND.

Patrick Landy - Coach Development Manager

Extension Modules (Coach Workshops)

Outside of the formal coaching courses it has been a strategic focus of Tennis New Zealand to offer more modular learning opportunities in the form of 2-hour, half-day and one-day Coach Forums and Workshops.

- 12 extension modules were delivered across New Zealand in 2018-19 with 229 coaches in attendance. Topics included Cardio Tennis, Hot Shots Schools, Coaching and Tournaments/Competitions, Inclusion (Wheelchair Tennis), High-Performance and Business.
- The national coach workshop series saw the Tennis NZ team visit coaches in Auckland, Hamilton, Hawkes Bay, Wellington and Christchurch. Tennis NZ would like to recognise Sport New Zealand for their generous support.



ASB Classic Coaches Conference

A new initiative in 2018-19 was the launch of the ASB Classic Coaches Conference. A partnership between Tennis Auckland, Tennis Coaches New Zealand (TCNZ) and Tennis New Zealand, 55 coaches attended the conference and were able to take in a range of presentations from local and international specialists from Foundation through to High-Performance. Following the conference, delegates attended a networking event celebrating the 50-year anniversary of TCNZ followed by a night watching the tennis at the ASB Classic.

Coach Developers

Growing and developing the Coach Developer network has been a key focus as it allows sustainable, consistent, local delivery of the Coach Development framework across New Zealand.

- Tennis New Zealand now has 10 contracted Coach Developers, this is up 150% (from 4 in 2017-18).
- There are now 4 female contracted Coach Developers (up from 0 in 2017-18).



TOURNAMENTS & EVENTS

Tennis NZ is always looking to expand the offering of competitive options and to build tournaments and events for all genders, ages, levels and aspirations of player.

TOURNAMENT REVIEW

Tennis NZ recently conducted a tournament review with the focus of developing a modern and attractive competitive pathway. The review looked at all levels of tournaments and events, with a focus on athletes competing in more competitive matches more often.

Starting with analysing overall competitiveness of a match, which was defined as 19 games, or a 6-3 6-4 minimum score, Tennis NZ reviewed 19,000+ matches from April 2016 to February 2017. It was found that 32% of all matches were competitive, and as players compete against other players of similar standard (MatchHub Grade) this percentage went up. Conversely as the grade difference exceeded +2 grades, the competitive dropped significantly to <9%. Results from this analysis shaped a tournament pilot structure which has been conducted across numerous cities and levels of tournaments throughout New Zealand.

The tournament pilot structure focuses on maximising the overall number of matches competed being +2 grades for all players. The introduction of minimum grade requirements for Junior Masters Tier 2 and Tier 3 events achieved a 97% average (92% minimum and 98% maximum) for matches at +2 grades. Events that did not participate in the pilot structure had an average of 89% (73% minimum and 98% maximum) for matches at +2 grades.

The tournament pilot structure is continuing for 2019/20, and decisions on implementing any significant changes will occur early 2020 for July 2020.

PASCOES NEW ZEALAND TENNIS CHAMPIONSHIPS

The pinnacle achievement for our athletes is being crowned New Zealand Champion. Each year these Championships are held in December, with the 2018 event having all rounds at Albany Tennis Park.

2018 saw womens third seed and 17-year-old Valentina Ivanov defeating first seed Paige Hourigan in a thrilling final battle, coming away with the title and a 3-6 6-4 7-5 win. Winning the 2018 Womens Singles meant that Ivanov received a Qualifying Wild Card into the 2019 ASB Classic

Womens Singles event in January 2019. Hourigan received a discretionary Wild Card for the same event, and the two were drawn to play each other in the first round of qualifying, with Ivanov coming away the winner again, 4-6 6-3 6-3. Ivanov then fell to Biblane Schoofs from the Netherlands 6-4 6-0.

In the mens singles draw, 2nd seed Finn Tearney defended his 2017 champions title against 22-year-old Alex Klintcharov. Tearney's greater experience and big match temperament proved the difference, winning the final 6-1 6-3. Tearney also received a Qualifying Wild Card into the 2019 ASB Classic Mens Singles event, falling to Italy's Thomas Fabbiano 6-3 6-4 in the first round.

NEW ZEALAND JUNIOR CHAMPIONSHIPS 12U, 14U, 16U, 18U

The pinnacle achievement for our juniors is winning their age group championships. Kiwi juniors train throughout the year to ensure they peak during these prestigious events.

Tennis New Zealand host these Junior Championships throughout the country, with recent emphasis being on ensuring all juniors have a fantastic experience while competing at the event. This has been achieved consistently each year through the introduction of a Qualifying and Main Draw structure, the addition of a Tier 3 Junior Masters tournament for players who are lower ranked and the introduction of a Mixed Doubles event for the 12U, 14U and 16U age groups.

Each year these events are hosted at either Scarbro Tennis Centre in Auckland or Trustpower Wilding Park Tennis Centre in Christchurch for the 12U, 14U and 16U events, and Albany Tennis Park for the 18U event.

Congratulations to all players, especially our singles and doubles champions at each age group who can be found listed on page 26.



SECONDARY/PRIMARY SCHOOLS

National Secondary Schools Teams Final is held during NZSSSC Summer Tournament Week each year. 2018 saw a change in the qualifying structure from a regionally based draw to a minimum MatchHub grading requirement. This resulted in more schools having access to the Championship event, if they met the grading criteria. A Cup event was also introduced with no grading requirement and smaller teams (2 or 3 instead of 4 or 5). This allowed smaller schools to have access to a secondary school tennis national experience, with 17 additional teams being added to the event. The 2019 event was held in Christchurch at Trustpower Wilding Park in March.

Primary/Intermediate Island Finals are held throughout November, with players qualifying through their local Associations, then Regional qualifying events. The 2018 North Island Finals were held at the Renouf Tennis Centre in Wellington, and the South Island Finals were in Timaru at the South Canterbury Tennis Centre. This event has been discontinued from 2019 with the AIMS Games now determining New Zealand's Intermediate Schools Champion.

MASTERS

Over the Labour Day Weekend, our Junior Masters players in the 12s, 14s and 16s ages competed at Waikato Tennis Centre, Hamilton to become 2018 Junior Masters Champion. The event had some fantastic tennis with 194 matches played over the 3 days. This years event was one of the best, with the Finals continuing to include a 9-16 Finals group in the 12s and 14s Boys and Girls. In all of the age groups, the number one or two seed won the Final.



TOURNAMENTS AND EVENTS ARE HOW NEW ZEALAND ATHLETES COMPETE IN TENNIS AND ARE A VITAL PART OF THEIR OVERALL TENNIS EXPERIENCE.

Blake Taylor - Tournament and Events Manager

GROWTH



HIGHLIGHTS

90%

of deliverers agree Programmes add value to their business

34,896

club members

230

venues offering Tennis Hot Shots, Cardio Tennis, Tennis Xpress or a combo of all three

11,445

kids were involved in a **TENNIS HOT SHOTS** coaching programme

67,243

National programme participants

81%

increase in **COACHING** course enrollments

127,398

Total recorded tennis participants

2018 - 2019 PARTICIPATION NUMBERS

CLUB MEMBERS

REGIONS	# OF CLUBS	Senior (35+)		Adult (19-34)		Junior		12U		TOTAL MEMBERS
		Male	Female	Male	Female	Male	Female	Male	Female	
NORTHERN	47	1,512	1,398	139	100	647	495	733	526	5,550
AUCKLAND	57	2,258	1,728	441	249	1,052	862	1,151	794	8,535
WAIKATO-BAYS	52	1,531	1,311	165	87	511	355	846	634	5,440
CENTRAL	86	1,383	1,270	228	132	803	650	898	741	6,105
CANTERBURY	117	1,818	1,486	107	70	1,039	946	1,068	917	7,451
SOUTHERN	59	372	351	72	50	273	194	300	203	1,815
TOTAL 18/19	418	8,874	7,544	1,152	688	4,325	3,502	4,996	3,815	34,896
TOTAL 17/18	420	8,663	7,413	1,189	693	4,195	3,403	4,878	3,801	34,235

CASUAL PLAYERS

REGIONS	Casual Players	REGION TOTALS
NORTHERN	2,433	7,983
AUCKLAND	8,330	16,865
WAIKATO-BAYS	3,677	9,117
CENTRAL	4,216	10,321
CANTERBURY	5,404	12,855
SOUTHERN	1,199	3,014
TOTAL 18/19	25,259	60,155
TOTAL 17/18	25,502	59,737

NATIONAL PROGRAMMES

TENNIS HOT SHOTS	17/18	18/19
SCHOOLS	47,230	49,969
COACHING	10,625	11,445
COMMUNITY PLAY	3,528	3,068
COMPETITIONS	434	771
CARDIO TENNIS	1,057	1,191
TENNIS XPRESS	719	799
TOTAL	63,593	67,243

GRAND TOTAL	17/18	18/19
	123,330	127,398

**83% NATIONAL PROGRAMME
VENUE RETENTION FROM 2017**

WIN

PERFORMANCE

ELITE LEVEL

2018-19 has seen New Zealand's doubles players continue to perform strongly at the elite level of our sport internationally. Michael Venus' outstanding 2018 campaign drew to a close when Michael and Raven Klaasen were eliminated in the group stage of the year-end ATP World Tour finals. The highlight of the Venus/Klaasen campaign in 2018 was a runner-up finish at Wimbledon in a five-set marathon loss to the team of Bryan/Sock. Michael and Raven have powered through the first six months of 2019 in strong fashion, quarter-finalists at the Australian Open, runners-up in Auckland and Rome and victorious in Halle, leaving them extremely well-placed to qualify for the year-end finals once more.

Marcus Daniell has impressed also with runner-up finishes at Stockholm, Budapest and s'Hertogenbosch to complement an ATP 250 doubles title in Brisbane in January with partner Wesley Koolhof.

Artem Sitak's twelve months have been highlighted by two titles at Newport and Antalya alongside Jonathan Erlich at both events.

Paige Hourigan has experienced success at multiple events over 2018/19, capped off by tournament title in singles twice over in Portugal and Mexico and complemented by doubles titles secured in Singapore, USA, Mexico and Hong Kong. Paige's singles ranking has climbed steadily to a career-high ranking of 408 in May, 2019.

Erin Routliffe has consistently hovered on the edge of top 100 representation at WTA doubles level over the course of the twelve months and Erin's doubles ranking sits in the 120's at the time of writing.

Valentina Ivanov's emergence has continued with a Federation Cup debut and a steady climb up the WTA singles ranking to sit around the #738 mark back in January.

FED CUP / DAVIS CUP

New Zealand's re-entry into the Fed Cup fold continued with our visit to Malaysia in June under the leadership of new captain, Sacha Hughes. A close but ultimately unsuccessful performance in the pool stage against Hong Kong consigned New Zealand to Asia-Oceania Group 2 for a further 12-month period. Erin Routliffe, Paige Hourigan, Emily Fanning and Valentina Ivanov represented New Zealand in Malaysia as the team defeated Malaysia in the 3rd place playoff on the final day. New Zealand suffered a heartbreakingly close Davis Cup loss to South Korea in September in Gimcheon, South Korea in September.

Rubin Statham's proud record of Davis Cup representation continued and his level of tennis on the first day gave New Zealand an early lead. After Michael Venus was beaten in a lengthy three set battle, the teams ended day one locked up at 1-1. Ajeet Rai's debut performance in Davis Cup was outstanding with an injury to Marcus Daniell forcing a late change to the doubles line-up. Ajeet and Artem Sitak handed New Zealand a 2-1 lead at the conclusion of the doubles. Rubin Statham and Michael Venus were outpointed in the final two singles rubbers which meant that New Zealand was relegated to Asia-Oceania Group Two for 2019.

JUNIORS

International junior representation continues to be a strong focus within athlete development. New Zealand's Junior Davis and Fed Cup teams were captained by National Coach Christophe Lambert.

Our Junior Davis Cup team of Jay Friend, Aulkie Wang and Corban Crowther finished 5th of 16 teams in Bangkok, Thailand. Our Junior Fed Cup team of Jade Otway, Abby Mason and Ana Tamanika finished 9th of 16. World Junior Teams on the male side consisted of Jack Chapman, Alex Mirkov and Diego Quispe-Kim and this team was captained by Matt Alexander.

The female World Junior Team representatives were Vivian Yang, Sasha Situe and Renee Zhang and this squad was captained by Sebastian Lavie. The world junior teams Asia-Oceania qualifying event was held in Kuala Lumpur, Malaysia.

ATHLETE DEVELOPMENT

2019 marked a further evolution in athlete development within New Zealand with increasing levels of flexibility within the pathway. This was evidenced by an additional level of the athlete development criteria (silver) and the advent of Davis and Fed Cup development squads to further support our elite juniors as they prepare to embark on their post-junior careers. In addition, financial support is available to high-performing athletes by way of the world tennis tour support scheme.

A continued commitment toward rewarding National representation has seen 35+ athletes receive funding support toward their travel to represent New Zealand internationally. In addition to the athlete support on these official tours, we have also seen the emergence of outstanding performance-minded coaches that have accompanied our athletes overseas and delivered world-class care and information throughout.



2019 MARKED A FURTHER EVOLUTION IN ATHLETE DEVELOPMENT IN NEW ZEALAND WITH INCREASING LEVELS OF FLEXIBILITY WITHIN THE ATHLETE PATHWAY.

Simon Rea - High Performance Director

NATIONAL PROGRAMME ATHLETES 2019 (GOLD)

Vivian Yang (2005 birth year)
Sasha Situe (2006 birth year)
Jack Chapman (2005 birth year)

NATIONAL PROGRAMME ATHLETES 2019 (SILVER)

Lev Gorb (2006 birth year)
Jamie Mackenzie (2008 birth year)
Harry Pugh (2006 birth year)
Renee Zhang (2006 birth year)

DAVIS/FED CUP DEVELOPMENT SQUADS

Isaac Becroft
George Stoupe
Macsen Sisam
Elys Ventura

NATIONAL REPRESENTATIVE TEAMS

World Junior Teams 2019

Vivian Yang, Sasha Situe, Renee Zhang, Alex Mirkov, Diego Quispe-Kim, Jack Chapman
Captains: Sebastian Lavie, Matt Alexander.

Junior Fed Cup 2019

Jade Otway, Abby Mason, Ana Tamanika

Junior Davis Cup 2019

Jay Friend, Corban Crowther, Aulkie Wang

December Showdown 2018

12's: Sasha Situe, Renee Zhang, Kristina Bogomazova, Lev Gorb, Jamie Mackenzie, Jack Chapman
Captains: Matt Alexander, James Greenhalgh

December Showdown 14's

Alex Mirkov, Diego Quispe-Kim, Thomas Dai, Lize-Marie Beer, Shona Nakano, Elyse Tse
Captains: Christophe Lambert, James Meredith.

2018 WTA Future Stars

Vivian Yang, Tina-Marie Li

NATIONAL REPRESENTATIVE TRAVELLING COACHES

Alistair Hunt, Sacha Hughes, Christophe Lambert, Matt Alexander, James Meredith, James Greenhalgh, Sebastian Lavie, Briar Preston, David Knight.

AFFILIATES

TENNIS NZ SENIORS



It seems no time since I sat down to write a message for the 2018 yearbook. How quickly time passes by.

It has been a busy year for Seniors Tennis starting with our National Tournament in Auckland which was an outstanding success. I have no record of the Nationals having been held in Auckland before, certainly not in the last twenty seven years. The tournament attracted two hundred and forty entries which is right up there with the 'golden years' of 2003 to 2005 when entries reached two hundred and fifty a year.

Easter Teams was back in Christchurch, it was well supported by South Island Teams but not so the North. Canterbury's organisation was top class, good venues, great catering and outstanding social events.

We are looking forward to 2020 Easter Teams with Hawkes Bay hosting. This is a first for Hawkes Bay and should be popular with players who will know Hawkes Bay well as they have hosted our Nationals regularly over the years.

As a seniors organisation we have bereavements. For those who have left us during the year and whose company we have enjoyed let us spare a moment to remember them and the pleasure we have in our tennis friendships.

I would like to take this opportunity to thank all the volunteers around the country who organise and run senior tennis and senior events. Your enthusiasm and dedication is invaluable.

Senior tennis is in good health; membership is consistent, financially sound and blessed with the services of an outstanding National Administrator and Financial Controller. The Management Committee, Selectors, and Tournament Committee are all working well.

To the teams who have represented New Zealand this year, thank you all for your efforts and some excellent results.

Best wishes to all our members,
Beverly Evans Tennis NZS President



AOTEAROA MĀORI TENNIS ASSOCIATION



E ngā lwi, e ngā reo, e ngā karangatanga maha o ngā hau e whā, tēnei te mihi atu ki a Koutou katoa

December 2018 Aotearoa Māori Tennis Association hosted its 92nd annual championship at the Rotorua Tennis Club, it was Easter of 1926 in Rotorua that Sir Apirana Ngata established the New Zealand Māori Lawn Tennis Association along with his two close associates Tai Mitchell and Pei Te Hurinui Jones.

The powhiri piloted by Te Arawa Kaumatua Monty Morrison with distinguished Te Arawa elders and Rotorua tennis members. In attendance was AMTA Patron Kiingi Tuheitia, Atawhai Paki, AMTA Kaumatua Sir Tamati and Lady Tilly Reedy, Venerable Bill Kaua, Māori tennis players from all of Aotearoa and Australia and Terri-Ann Scorer representing the Tennis NZ Board. The naming rights tournament sponsorship from Three Dukes Homes Rotorua, Nga mihi ki a korua mo Eric Zhang ko Warwick Paul.

The outstanding men's singles final between two Rotorua players, former top ITF junior Shaun Tamai and Jesse Galvin-Dawson (now playing out of Brisbane) not only was it two close sets to Jessie but the exemplary sportsmanship shown was tribute to them both, their whanau and to Māori tennis. The Women's singles final was taken out by Kalais Maree d'Going a mokopuna of that famous All Black Sid Going. Another very successful tournament from 10 year olds to 85 year olds.

As we head back to Rotorua for our 93rd year, our challenge is ongoing "where can we get the next Ruia Morrison & Kelley Evernden from?"

Although our junior numbers are wanting, Māori tennis players are still making an impact on tennis within NZ, throughout

the regions in interclub, national and senior teams events, US tennis scholarships, coaching, officiating and in administration. Heading up the international players is NZ number one, Paige Hourigan from Turakina, Whanganui (Ngāti Tuwharetoa) leading our Fed Cup Team and with two singles and eight doubles titles on the ITF tour.

Aotearoa Māori Tennis Association, regards as very important the continued progression of tennis in NZ by sustaining our well run and supported annual Māori tennis championships.

Good progress on the book (Rotorua to Wimbledon & the World by Ruia Morrison) is continuing.

AMTA & Tennis NZ are making good progress on purongo/ partnership development, both organisations are looking forward to announcing this unique kaupapa to the nation.

In closing, Aotearoa Maori Tennis wishes all Tennis players and officials both Maori and non-Maori the very best for the coming season's of 2019/20 tennis, be it at club, national or international level.

To Tennis Auckland and Tennis NZ good luck with the two international tournaments at the ASB Tennis Arena, and we look forward to success from Serena Williams through to the final and to be involved in the special presentation to Ruia Morrison MBE – 60 years since Ruia defeated Margaret Court (nee Smith) in the final.

Noho ora mai koutou i roto i ngā manaakitanga katoa Nāku iti nei

Richard (Dick) Garratt
Tumuaki, Aotearoa Maori Tennis Association



NEW ZEALAND WHEELCHAIR TENNIS



This past year has seen a change in focus for the committee of New Zealand Wheelchair Tennis with a conscious shift to developing the game and building up a solid player base within NZ being the main priority. Successful coaching programs have been established in both Auckland and Christchurch to provide pathways for players to enter the game in a fun social environment. In addition wheelchair tennis has been part of the Junior Development and Club Professional coaching courses led by Tennis NZ. Here we partnered also with Halberg, ParaFed Auckland and Blind Sport NZ to demonstrate our sport within the coaching courses around the country.

The tournament season started once again with the Waikato Activ8 tournament at the Perry arena in Hamilton in November which was held alongside the AGM. A development clinic then followed the conclusion of the tournament finals where players were on hand to give tips to the new and up and coming players that attended the clinic. Once again partners are invaluable to these sessions including Halberg the ITF and the Tichemja Trust. With an executive decision not to run an ITF3 event this year, only one international wheelchair tournament was held in Christchurch being the Permobil NZ Open. This tournament is an ITF Futures event and still attracted players from Australia and NZ. Congratulations to Christchurch locals Glenn Barnes and Travis Moffat who took out the doubles title.

Finally, I would like to express my sincere thanks to the current committee and volunteers alongside the sponsors and supporters of New Zealand Wheelchair Tennis who enable the organisation to offer the opportunities for players to participate in this wonderful sport.

Nikki Howlett
President





THE INTERNATIONAL LAWN TENNIS CLUB OF NEW ZEALAND

It is with pleasure that I report on the 62nd anniversary year of our club.

Members	113
Honorary	34
Overseas	34
Touring	6

At last year's AGM the committee of ICNZ was given approval to invite players who have been ranked 11-20 on the Tennis New Zealand official ranking list to become a member. This criteria was previously 1-10. The decision on qualifications is very much up to the IC in each country. We discussed the move by some clubs to have less demanding and different criteria for membership. We are pleased to report we have moved carefully to include new active members and we welcome them. Several members previously Honorary have been reclassified in the Members category. The qualification for Honorary membership remains unchanged. You will be interested to know that 11 members have chosen to pay the optional \$500 subscription for those over 70, for membership for life.

IC PHILANTHROPY

A team of IC members has completed a very successful 8 week pilot programme of lessons at Bairds Mainfreight Primary School in South Auckland. The emphasis was on Life Skills as well as tennis which the children have enjoyed. We are reviewing the programme to determine how we expand beyond the Pilot.

ASB CLASSIC TOURNAMENTS

Once again one morning tea and one afternoon tea were held during the two international tournaments. As usual they were well attended and enjoyed. Special thanks to Tennis Auckland for allowing us the use of their reception room.

COUNCIL OF INTERNATIONAL LAWN TENNIS CLUBS

Greg Long represented our club at the AGM in London during Wimbledon. His report was extensive including the hope that NZ and Australian IC's could reactivate regular contact between our clubs.

OBITUARIES

It is with regret we record the deaths of two members, Sir Thomas Eichelbaum and Tom Kiely MBE

COCKTAIL EVENING IN LONDON

We record our thanks to our UK Liaison Officer Mark Hadley who organised a very successful evening in London just a few days before Wimbledon last year.

WELLINGTON GET-TOGETHER

In September Graeme and Jackie Liddell hosted a very successful evening at their Wellington home. Sadly, it was the last time many of us saw Sir Tom.

NEWSLETTERS

Our Newsletters keep members in NZ and overseas up to date with our activities.

SPECIAL AWARD

At the December Tennis NZ Awards night Kevin Woolcott was honoured as the inaugural winner of the Spirit of Tennis Award for his long and varied contribution to so many aspects of tennis. He has been a wonderful help with the IC Philanthropy programme.

TOURING TEAMS

This year we have not hosted any teams from other IC's but in February GBIC Member and AELTC Management Committee Member Richard Stoakes and his wife Lise were touring NZ. Russell and Julie Tills hosted an evening for them where they played tennis and met some of our committee. We have plans for later in the year to enter the IC France Week and also visit the IC Australia with a team of players and supporters.

THE COMMITTEE

I would like to thank all of the committee and our patron Jeff Robson MBE for their hard work and continuing support. Several very active Sub Committees have progressed the Philanthropy ideals, led outstandingly by our VP Russell Tills, the membership criteria by Lynette Duncan and Malcolm Elley and planning for future ICNZ teams led by Paul White.

I would like to record special thanks to Paul Thomson who has been our Hon Treasurer for 27 years and the contribution of our Hon Secretary Angela Hart who has combined her time as Tennis Auckland President with our increasing activities.

We are very grateful for the financial support that the club has received from several members including the "anonymous donor". We are very fortunate to have such members in our club.

Our club is in good heart but as Des said last year at the conclusion of his 18 years as President, we hope we can encourage our members to tour and enjoy what IC does so well in hosting IC teams for matches and tournaments.

Cecilie McIntyre,
President -The International Lawn Tennis Club of New Zealand

TENNIS COACHES NEW ZEALAND



We celebrated our 50 years anniversary in style in collaboration with Tennis NZ in early January.

As part of the Coaches Conference, there was the option to attend a lovely gathering for Coaches to celebrate our 50 years with drinks and nibbles at a Parnell Pub prior to going to the ASB Tennis.

This event was a roaring success, with a few coaches not actually making it to the tennis that night, as the opportunity to catch up with old colleagues became too much fun to move from the pub.

It was very well supported with around 50 coaches attending, including our lovely and respected Patron, Owen Henderson. There were also a number of NZ expat-based coaches as well as the guest speakers from the conference earlier in the day. It was very special for Julie Paterson and Patrick Landy to be fully immersed in a room of passionate career coaches who have spent their lives working as professionals, and get a feel for the history and industry knowledge they all bring to the landscape across NZ and the world.

We are grateful for the support of Tennis NZ in making this event a success, and it is a model we think is a good template for further event and networking opportunities.

During the last year, TCNZ has continued to sit on Tennis NZ's Coaching Advisory Group representing and advocating for professional and volunteer coach stakeholders while Tennis NZ continues to build strategic platforms across development and support. We have also continued to support clubs and coaches with HR and recruitment, including the immigration gauntlet for international coaches to get visas.

Collaboratively, earlier this year, Tennis NZ conducted the coaches survey to find feedback indicating a strong level of support and desire for TCNZ to remain in the framework for the coaching landscape. This was slightly unexpected, with TCNZ executive feeling we had been morphing away from our intended purpose over the last few years.

As Tennis NZ moves along the National Roles and Responsibilities review pathway, we have agreed dialogue in this space is now due. We are looking forward to the next few months as we positively engage together, looking to build and value add onto the coach space foundations.

Thank you very much,
Julia Scott
TCNZ Chair



NEW ZEALAND TENNIS UMPIRES ASSOCIATION

2018/2019 has been another active year for our New Zealand officials around the world. Many officials have travelled overseas to work in a variety of roles from Line Umpires, Referees and Chief of Umpires. Two of our officials have gained higher qualifications during this season and worked hard to maintain their status. Christine McKnight travelled to Doha, Qatar in October 2018 to attend the Level 3 ITF School where she gained her Silver Chief of Officials qualification. Hamish Masters ventured to Tokyo, Japan in March 2019 where he attended the Level 2 ITF School and is now qualified as a White Badge Chair Umpire.

The ASB Classic was well attended by many NZ Officials in a variety of roles and remains our flagship event. Dave Smith (ITF Gold Badge Referee) was Referee once again and was aptly supported by Stephen Noble (ITF Gold Badge Chief Umpire) and Christine McKnight (ITF Silver Badge Chief Umpire) was his Assistant.

Dimitar Trifunovski (ATUA -ITF Bronze Badge Chair Umpire) worked as a Chair Umpire and Review Official full time at various events: US Open 2018, Metz (France) ATP 500, China ATP 500/ WTA Premier, Shanghai Masters 1000, Paris Masters 1000, ATP World Finals in London, Australian Open 2019, Acapulco ATP 500, Indian Wells, Queens, Wimbledon, Washington ATP/ WTA, Montreal Rogers Cup, Cincinnati USA Masters 1000/WTA Combined.

Chris Temu (ATUA), Hamish Masters, Christine McKnight, Dimitar Trifunovski and Mathew Burrell all worked as officials at the Australian Open in January 2019.

Christine McKnight (ATUA) was also selected for the Sydney International and was asked to be the Chief of Umpires at the Asia/Oceania Group III Davis Cup Event in Singapore in June. She has also just been informed that she has been appointed as the Assistant Chief Umpire at the Tokyo Paralympics in 2020. Christine has continued to provide training opportunities for new officials throughout the country.

Bradley McKnight (ATUA) was selected as a Line Umpire for the Rogers Cup in Toronto, Canada and also the Vancouver Open in August.

Matthew Burrell (WTUA) was selected to officiate at Hobart International, Australian Open, The New Zealand Wheelchair Event, along with two Future events in Australia and the US Open 2019.

Melissa Rigby (ATUA) completed numerous weeks at ITF tournaments in Australia, the Fiji Open and the Pacific Games in Samoa.

Ching Evans (CTUA) was selected to by Tennis Australia to work at the December Showdown in Melbourne, before she headed to Te Anau for the Invitational. In January she worked at the ITF Juniors and Morelos ATP Challengers & Acapulco ATP/WTA in Mexico. Ching also worked as a line umpire in Budapest, Prague, and as a chair umpire in Fiji.

Pat O'Rourke (ATUA) has worked around NZ and Asia/Oceania as an ITF Supervisor in Wellington, Auckland, Guam, Northern Marianas, New Caledonia and Fiji. He was referee for the NZ Champs, and a variety of other NZ regional and local events. Pat is a member of the ITF Juniors Committee and represented the ITF at the World Junior Tennis (14u) at the Asia/Oceania qualifying event in Kuala Lumpur. On top of that, Pat also ran Court Supervisor Courses throughout NZ during the year.

David Smith (ATUA) was selected as the Referee for The Fiji Open. After serving as a committee member for decades and then as President of ATUA for 15 years, David has decided to step down and retire from the Presidents role of ATUA. Over the years he has been an inspiration as an official, working his way up from playing tennis, to adjudicating through to chair umpiring and refereeing international tournaments as well as being a key administrator in the world of Tennis Officiating.

Hamish Masters (ATUA) was selected to officiate at the Australian Open where he worked the finals weekend and worked as a Chair Umpire at the Yokohama W15 tournament in Japan.

Ruth Watts (CTUA) worked as a line umpire at various events such as Birmingham (WTA), Nottingham (WTA), Vienna (ATP), Luxemburg (WTA), Eastbourne (WTA/ATP), Loughborough (ATP) and The Championship – Wimbledon.

Brenda Perry (ATUA) has been appointed as Tournament Co-Director for the Wuhan Open, China.

Tony Brosnahan (CTUA) has retired from ITF International officiating, but has continued to work at events as a national Chair Umpire. He recently attended the Pacific Games in Samoa.

Tony Glentworth (CTUA) is currently a Silver Badge ITF Referee and has been working at various events throughout NZ.

Mayette Maling-Cope (WTUA) was selected as a chair umpire at the Pacific Games in Samoa.

On a National and local level, NZTUA has provided personnel to organize training courses around New Zealand. These included Referee, Court Supervisor and Line Umpire Courses. These are the places in which we build on knowledge and as we develop official's potential we will start to see these people shine on the world circuit as they represent NZ one day.

Our relationship with Tennis NZ grows stronger as they encourage more tournaments to utilize the expertise of NZ Tennis Officials. They have given us more opportunities to officiate at events through all levels of officiating in NZ highlighting the importance of officials in tennis.

I would like to take this opportunity to thank the NZTUA Board (David Crees, Ross Morrison, Ching Evans, Hamish Masters, Tony Glentworth, Matthew Burrell) and our Administrator – Tracy O'Connor – for their outstanding support and effort this year.

Christine McKnight
Board Chair

AWARDS | THURSDAY 13 DECEMBER 2018

CLUB OF THE YEAR

Te Kura Hagley Park
Tennis Club

VOLUNTEER OF THE YEAR

Duncan Turnbull

CLUB COACH OF THE YEAR

Luke Donovan

PERFORMANCE COACH OF THE YEAR

Jacob Emery

SENIOR PLAYER OF THE YEAR

Susan Jamieson

WHEELCHAIR PLAYER OF THE YEAR

Glenn Barnes

OFFICIAL OF THE YEAR

Dimitar Trifunovski

JUNIOR TEAMS EVENT WINNING REGION

Auckland

SINGLES FEMALE PLAYER OF THE YEAR

Paige Hourigan

SINGLES MALE PLAYER OF THE YEAR

Rubin Statham

SINGLES FEMALE JUNIOR PLAYER OF THE YEAR

Valentina Ivanov

SINGLES MALE JUNIOR PLAYER OF THE YEAR

George Stoupe

TENNIS NZ PLAYER OF THE YEAR

Michael Venus

SPECIAL RECOGNITION:



Tennis NZ presented the Spirit of Tennis Award to Kevin Woolcott. Kevin started coaching full time in 1978 following a long and distinguished playing career that included Davis Cup representation and playing stints at Wimbledon and the Australian Open. He was also a former National Coach of New Zealand, from 1983-1989. Included in his National Representative team duties have been stints as the Fed Cup Captain of New Zealand.

From 1992-2001 was the Northern Regional Coach, incorporating North Harbour and Northland. In 2000, Kevin and business partner Sue Nixon formed Tennislife Coaching Ltd. Tennis life was named as a finalist of the 2008 Westpac Enterprise Business Excellence Awards (Innovation category). He was named as a life member of Tennis Northern in 2017, has been a life member of TCNZ since 2011 and was made a life member of the Upper Hutt Tennis Club in 1983.

His contributions to athletes and coaches alike are simply too numerous to name here - it has been a lifelong devotion to our entire industry that has continued since 1978. In addition to all of this, Kevin has always been incredibly devoted to his own physical fitness and the return kayak trips to Rangitoto are the stuff of legend.



RESULTS | 2018 - 2019

DAVIS CUP 2018

**ASIA/OCEANIA ZONE GROUP I V
CHINA, P.R. (2ND ROUND PLAYOFF)
GIMCHEON SPORTS TOWN TENNIS
COURTS, GIMCHEON, KOREA, REP.
14TH – 15TH SEPTEMBER 2018**

New Zealand lost to Korea 2-3

New Zealand Team:

Jose 'Rubin' Statham, Ajeet Rai, Michael Venus, Artem Sitak, Marcus Daniell, Alistair Hunt (Captain)

Results

Singles 1 – J Statham (NZL) beat S Hong (KOR) 7-6 (10) 6-2

Singles 2 – M Venus (NZL) lost to D Lee (KOR) 5-7 7-6(7) 2-6

Doubles – A Rai/A Sitak (NZL) beat S Hong/J Lee (KOR) 7-5 6-3

Reverse Singles 1 – J Statham (NZL) lost to D Lee (KOR) 4-6 1-6

Reverse Singles 2 – M Venus (NZL) lost to Y Lim (KOR) 6-7(5) 4-6

FED CUP 2018

**ASIA/OCEANIA ZONE GROUP II
NATIONAL TENNIS CENTRE,
KUALA LUMPUR, MALAYSIA
19TH – 22ND JUNE 2019**

New Zealand Team:

Paige Hourigan, Emily Fanning, Erin Routliffe, Valentina Ivanov, Sacha Hughes (Captain)

Results

R1 – NZ beat Bangladesh 3-0

R2 – NZ beat Pakistan 3-0

R3 – NZ lost to Hong Kong, China 1-2

3rd – 4th Playoff – NZ beat Malaysia 2-1

**2018 PASCOES THE JEWELLERS
NEW ZEALAND CHAMPIONSHIPS
ALBANY TENNIS PARK, AUCKLAND
11TH – 16TH DECEMBER 2018**

Men's Singles Final

F Tearney beat A Klintcharov 6-1 6-3

Men's Doubles Final

I Becroft/F Tearney beat K Pannu/G Stoupe 6-2 7-6(1)

Women's Singles Final

V Ivanov beat P Hourigan 3-6 6-4 7-5

Women's Doubles Final

P Hourigan/E Routliffe beat I McLean/H Stewart 4-6 6-0 10-4

ASB CLASSIC

**31ST DECEMBER – 12TH JANUARY
2019**

Women's Singles Final

J Gorges (GER) beat B Andreescu (CAN) 2-6 7-5 6-1

Women's Doubles Final

E Bouchard (CAN)/S Kenin (USA) beat P Hourigan (NZL)/T Townsend (USA) 1-6 6-1 (10-7)

Men's Singles Final

T Sandgren (USA) beat C Norrie (GBR) 6-4 6-2

Men's Doubles Final

B McLachlan (JPN)/J Struff (GER) beat M Venus (NZL)/R Klaasen (RSA) 6-3 6-4

NEW ZEALAND JUNIOR TOURS

New Zealand Teams represented their country at Junior Tours in the WTA Future Stars, the Australian Teams and Individual Championships and ITF Junior Teams Events – Junior Davis Cup and Junior Fed Cup Asia/Oceania Qualifying (16u) and World Junior Tennis Asia/Oceania Qualifying (14u) in a bid to qualify for the World Finals in Europe.

Selection Panel

Clint Packer (independent), Christophe Lambert, Simon Rea (Convenor)

**WTA FUTURE STARS TOURNAMENT
16/U & 14/U JUNIOR GIRLS -
SINGAPORE - OCTOBER 2018**

Team: Vivian Yang (16s Girls), Tina Li (14s Girls)

Captain: Sebastian Lavie

**JUNIOR FED CUP ASIA/OCEANIA
QUALIFYING COMPETITION
APRIL 2019**

The New Zealand Junior Fed Cup (16/u Girls) side competed for a place in the ITF Junior Davis Cup World Finals, competing with 16 other teams from the Asia/

Oceania region in the Qualifying event held in Bangkok, Thailand. Oceania region in the Qualifying event held in Kuching, Malaysia.

Team: Jade Otway, Abigail Mason, Ana Tamanika, Captain Christophe Lambert

Results

R1 – NZ lost to Australia 0-3

R2 – NZ lost to Japan 1-2

R3 – NZ beat India 3-0

9th – 16th Playoffs – NZ beat

Pacific Oceania 2-0

9th – 16th Playoffs – NZ beat Sri Lanka 2-0

9th – 16th Playoffs – NZ beat Malaysia 2-1

Final Placing – 9th

**JUNIOR DAVIS CUP ASIA/OCEANIA
QUALIFYING COMPETITION
APRIL 2019**

The New Zealand Junior Davis Cup side (16/u Boys) competed for a place in the ITF Junior Davis Cup World Finals, competing with 16 other teams from the Asia/Oceania region in the Qualifying event held in Bangkok, Thailand.

Team: Corban Crowther, Jay Friend, Aulky Wang, Captain Christophe Lambert

Results

R1 – NZ beat India 3-0

R2 – NZ lost to Australia 0-3

R3 – NZ beat Indonesia 2-1

Quarterfinals - NZ lost to Hong Kong 1-2

5th – 8th Playoffs – NZ beat Thailand 2-0

5th – 8th Playoffs – NZ beat Chinese

Taipei 2-1

Final Placing – 5th

**2018 12s AUSTRALIAN TEAM
CHAMPIONSHIPS
MELBOURNE, AUSTRALIA
DECEMBER 2018**

Hosted at the home of the Australian Open, Melbourne Park, New Zealand's 12u teams competed for the Rod Laver and Margaret Court Cups as part of the Australian Teams Championships.

**12s Boys Team: Jack Chapman, Lev Gorb, Jamie Mackenzie
Captain: James Greenhalgh
Results**

R1 – NZ lost to Western Australia 1-2
R2 – NZ lost to Japan 1-2
R3 – NZ beat Singapore 2-1
7th – 12th Playoffs – NZ beat Northern Territory 2-0
7th – 12th Playoffs – NZ beat Australian Capital Territory 2-0
7th – 12th Playoffs – NZ beat Pacific Oceania 2-0

**12s Girls Team: Sasha Situe, Renee Zhang, Kristina Bogomazova
Captain: Matt Alexander
Results**

R1 – NZ beat Tasmania 3-0
R2 – NZ beat Singapore 3-0
R3 – NZ beat Victoria 3-0
Semi-finals – NZ beat Queensland 2-0
Final – NZ lost to Japan 0-3

**2017 14s AUSTRALIAN TEAM
CHAMPIONSHIPS
MELBOURNE, AUSTRALIA
DECEMBER 2018**

Part of Tennis Australia's December Showdown, the New Zealand 14u Teams competed against the Australian State teams for the Sproule Stephens and Mary Hawton trophies. The event was hosted by Tennis Australia, at Melbourne Park.

**14s Boys Team: Thomas Dai, Alexander Mirkov, Diego Quispe-Kim
Captain: Christophe Lambert
Results**

R1 – NZ lost to Western Australia 0-3
R2 – NZ beat Singapore 3-0
R4 – NZ lost to New South Wales 0-2
7th – 12th Playoffs – New Zealand beat Pacific Oceania 2-0
7th – 12th Playoffs – New Zealand lost to Victoria 1-2

**14s Girls Team: Elyse Tse, Shona Nakano, Lize-Marie Beer
Captain: James Meredith
Results**

R1 – NZ beat China 2-1
R2 – NZ lost to Western Australia 1-2
R3 – NZ beat South Australia 1-2
7th – 12th Playoffs – NZ beat ACT/NSW Team 2-0
7th – 12th Playoffs – NZ beat South Australia 2-1

**WORLD JUNIOR TENNIS ASIA/
OCEANIA QUALIFYING COMPETITION
APRIL 2019**

New Zealand's World Junior Tennis teams (Boys and Girls 14/u), travelled to Kuala Lumpur, Malaysia for their Asia/Oceania Final Round Qualifying tournament, competing against 16 other nations from the Asia/Oceania region for one of four places in the ITF World Junior Tennis World Finals.

**Boys team: Diego Quispe-Kim, Alexander Mirkov, Jack Chapman
Captain: James Meredith
Results:**

R1 – NZ beat Qatar 2-1
R2 – NZ lost to China 0-3
R3 – NZ lost to Chinese Taipei 1-2
9th – 16th Playoffs - NZ lost to Lebanon 1-2
9th – 16th Playoffs – NZ beat Syria 3-0
9th – 16th Playoffs – NZ beat Indonesia 2-1
Final Placing – 13th

**Girls team: Vivian Yang, Sasha Situe, Renee Zhang
Captain: Sebastian Lavie
Results:**

R1 – NZ beat Indonesia 2-1
R2 – NZ beat Sri Lanka 3-0
R3 – NZ lost to Philippines 1-2
Quarterfinals - NZ lost to Japan 0-2
5th – 8th Playoffs – NZ lost to Chinese Taipei 0-2
5th – 8th Playoffs – NZ lost to Australia 1-2
Final Placing – 8th

NATIONAL JUNIOR COMPETITIONS

2018 TENNIS NEW ZEALAND JUNIOR MASTERS FINALS

HAMILTON

20TH – 22ND OCTOBER 2018

BOYS 12U Singles Final

J Chapman beat J Mackenzie 6-3 6-01

GIRLS 12U Singles Final

A Das beat B Morgan 4-6 7-5 6-2

BOYS 14U Singles Final

D Hammond beat J Loutit 3-6 6-3 6-3

GIRLS 14U Singles Final

S Situe beat L Beer 6-1 7-6(4)

BOYS 16U Singles Final

R Falck beat A Shepp 6-4 5-7 7-6(5)

GIRLS 16U Singles Final

A Mason beat E Tse 6-3 6-2 (round robin)

2018 NEW ZEALAND JUNIOR

CHAMPIONSHIPS 18U

NORTH SHORE, AUCKLAND

5TH – 10TH DECEMBER 2018

BOYS Singles Final

G Stoupe beat I Becroft 6-3 6-0

BOYS Doubles Final

R Falck/F La Cava beat I Becroft/D Heap
3-6 6-0 10-6

GIRLS Singles Final

V Ivanov beat E Saguil Ventura 6-4 6-0

GIRLS Doubles Final

I McLean/H Stewart beat E Saguil
Ventura/I Stephani 6-2 6-4

2019 NATIONAL CHAMPIONSHIPS 12U

CHRISTCHURCH

19TH – 23RD JANUARY 2019

BOYS Singles Final

J Chapman beat L Gorb 6-2 7-5

BOYS Doubles Final

J Chapman/H Pugh beat L Gorb/J
MacKenzie 6-4 6-1

GIRLS Singles Final

S Situe beat R Zhang 6-0 6-2

GIRLS Doubles Final

S Situe/R Young beat A Das/R Zhang 7-6
6-1

2019 NATIONAL CHAMPIONSHIPS 14U CHRISTCHURCH

10TH – 14TH JANUARY 2019

BOYS Singles Final

T Dai beat J Loutit 7-5 6-2

BOYS Doubles Final

R Carter/J Loutit beat M Browning/F
Emslie-Robson 7-6(8) 7-6(2)

GIRLS Singles Final

E Tse beat S Situe 6-3 7-5

GIRLS Doubles Final

S Breen/S Situe beat L Beer/Z Morgan 6-1
6-4

2019 NATIONAL CHAMPIONSHIPS 16U AUCKLAND

4TH – 8TH JANUARY 2019

BOYS Singles Final

R Falck beat N Beamish 7-6(2) 6-3

BOYS Doubles Final

P Joss/A Shepp beat R Falck/M Shearer
7-5 6-3

GIRLS Singles Final

J Otway beat A Tamanika 6-3 7-6(6)

GIRLS Doubles Final

A Tamanika/E Vakaukamea beat J
Otway/V Yang 6-3 6-1

2019 NATIONAL JUNIOR TEAMS

EVENT - AUCKLAND (16U),

CHRISTCHURCH (12U, 14U)

9TH – 18TH JANUARY 2019

12U Final Positions

1st Auckland
2nd Central
3rd Canterbury
4th Southern
5th Waikato-Bays
6th Northern

14U Final Positions

1st Auckland
2nd Central
3rd Canterbury
4th Waikato-Bays
5th Southern
6th Northern

16U Final Positions

1st Auckland
2nd Canterbury
3rd Central
4th Waikato-Bays
5th Northern
6th Southern

2019 REGION OF THE YEAR

Auckland



**2018 NATIONAL PRIMARY-
INTERMEDIATE SCHOOLS FINALS**

**NORTH ISLAND -WELLINGTON
19TH – 20TH NOVEMBER 2018**

BOYS Singles

L Gorb beat W Roberts 6-2 6-0

GIRLS Singles

M Galatescu beat R Stairmand 7-5 6-1

**SOUTH ISLAND - TIMARU
27TH – 28TH NOVEMBER 2017**

BOYS Singles

L Barrett beat L Wiseman 6-1 6-0

GIRLS Singles

R Young beat E Mason 6-2 6-4

**2019 NATIONAL SECONDARY
SCHOOLS TENNIS TEAMS FINAL
CHRISTCHURCH
25TH – 28TH MARCH 2019**

BOYS

- 1st Saint Kentigern College
- 2nd Westlake Boys High School
- 3rd Christ's College
- 4th Botany Downs Secondary College
- 5th St Andrew's College
- 6th Hamilton Boys High School
- 7th Christchurch Boys High School
- 8th Scots College

GIRLS

- 1st Westlake Girls High School
- 2nd Saint Kentigern College
- 3rd Saint Margaret's College
- 4th Palmerston North Girls High School
- 5th Rangī Ruru Girls School
- 6th Queen Margaret College
- 7th Samuel Marsden Collegiate School
- 8th Waimea Girls College

MIXED GRADE

- 1st Macleans College
- 2nd Saint Kentigern College
- 3rd Kings College
- 4th Saint Andrew's College
- 5th Kristin School
- 6th Burnside High School

**NEW ZEALAND 18U ITF JUNIOR
EVENTS**

**2018 AUCKLAND ITF INDOOR
CHAMPIONSHIPS
AUCKLAND
1ST – 6TH OCTOBER 2018**

BOYS Singles Final

T Evans (AUS) beat G Stoupe (NZL) 6-2 6-1

BOYS Doubles Final

N Beamish/G Stoupe (NZL) beat P Joss/M Shearer (NZL) 6-3 7-5

GIRLS Singles Final

E Saguil-Ventura (NZL) beat H Spiridis (AUS) 6-4 6-1

GIRLS Doubles Final

I McLean/H Stewart (NZL) beat A Tamanika/E Vakaukamea (NZL) 6-1 6-3

**2018 WAIKATO THAMES VALLEY 18 &
UNDER ITF CHAMPIONSHIPS
HAMILTON
8TH – 13TH OCTOBER 2018**

BOYS Singles Final

G Stoupe (NZL) beat A Shepp (NZL) 6-1 6-2

BOYS Doubles Final

N Beamish/G Stoupe (NZL) beat P Joss/M Shearer (NZL) 6-4 6-2

GIRLS Singles Final

T Lawless (AUS) beat J Otway (NZL) 6-2 6-2

GIRLS Doubles Final

T Lawless(AUS)/V Yang (NZL) beat H Stewart/A Tamanika (NZL) 6-3 4-6 10-8

**2019 TECNIFIBRE TENNIS CENTRAL
CHAMPIONSHIPS
WELLINGTON
21ST – 26TH JANUARY 2019**

BOYS Singles Final

G Stoupe (NZL) beat D Kmet (AUS) 6-2 6-2

BOYS Doubles Final

J McCarthy/P Papangelis (AUS) beat N Beamish/G Stoupe (NZL) 6-3 1-6 10-5

GIRLS Singles Final

A Ishibashi (JPN) beat S Oyama (JPN) 6-3 3-1 ret

GIRLS Doubles Final

K Mandelikova (CZE)/K Morioka (JPN) beat J Kida/K Wiersholm (USA) 6-4 7-6(5)

**2019 WILSON TENNIS CANTERBURY
ITF 18 & UNDER
CHRISTCHURCH
28 JANUARY – 2 FEBRUARY 2019**

BOYS Singles Final

R Matshushita (JPN) beat G Moriya (JPN) 6-2 6-4

BOYS Doubles Final

R Falck (NZL)/C White (AUS) beat E Aguiard/H Sonton(AUS) 6-4 6-4

GIRLS Singles Final

N Russell (AUS) beat R Bains (AUS) 6-3 6-0

GIRLS Doubles

K Mandelikova (CZE)/S Masuda Karrasch (HKG) beat J Shin (KOR)/V Yang (NZL) 1-6 6-1 10-6

**2019 NEW ZEALAND 18 & UNDER
SUMMER CHAMPIONSHIPS
AUCKLAND
5TH - 9TH FEBRUARY 2019**

BOYS Singles Final

N Volonski (AUS) beat T Hirano (JPN) 6-2 6-2

BOYS Doubles

C Dong/K Kozlowski (AUS) beat R Matsushita (JPN)/G Stoupe (NZL) 6-3 6-3

GIRLS Singles Final

A Berezov (AUS) beat K Mandelikova (CZE) 7-6(7) 6-4

GIRLS Doubles Final

E Matsuda/M Ukita (JPN) beat R Bains/N Russell (AUS) 6-4 6-3

RANKINGS | NEW ZEALAND

OFFICIAL NATIONAL SENIOR RANKING LIST

As at 31st December 2018

WOMEN

Ranking	Name
1	Hourigan, Paige
2	Routliffe, Erin
3	Fanning, Emily
4	Ivanov, Valentina
5=	Beattie, Leela
5=	Saguil-Ventura, Elys
5=	Nola, Pavlina
5=	Weekley, Sarah
5=	Carswell, Jo
5=	Lewis, Jade
11=	Shin, Chloe
11=	O'Connor, Tracey
11=	Williams, Claudia
14	Anderson, Tamara
15	McLean, Ivy
16	Alter, Lauren
17	Waite, Louise
18	Jones, Sacha
19	Southwood, Kelly
20	Stewart, Holly

MEN

Ranking	Name
1	Statham, Rubin
2	Rai, Ajeet
3	Purcell, Rhett
4	Sisam, Macsen
5	Statham, Oliver
6	Sadler, Olly
7=	Meredith, James
7=	Becroft, Isaac
7=	Megraw, Justin
7=	Reynolds, Finn
7=	Alexander, Matthew
7=	Stoupe, George
7=	Daniell, Marcus
7=	Feneon, Remi
7=	Tearney, Finn
7=	Venus, Michael
7=	Meredith, Tim
7=	Matheson, Sam
19	Lavie, Sebastian
20	Heap, Dylan

INTERNATIONAL RANKINGS OF NEW ZEALAND PLAYERS

On the ATP and WTA circuits as at 31st December 2018

WTA RANKINGS YEAR END 2018

	SINGLES	DOUBLES
Paige Hourigan	595	816
Erin Routliffe	729	106
Emily Fanning	943	1103
Jade Lewis	-	838
Claudia Williams	-	1279

ATP TOUR RANKINGS YEAR END 2018

	SINGLES	DOUBLES
Rubin (Jose) Statham	532	288
Ajeet Rai	697	1144
Rhett Purcell	811	619
Olly Sadler	1229	1132
Macsen Sisam	1492	-
Mikal Statham	1745	1483
Michael Venus	-	16
Artem Sitak	-	34
Marcus Daniell	-	51
Finn Tearney	-	1483

2018 ITF JUNIOR WORLD YEAR END RANKINGS

The ITF world junior rankings (18U) for the year ended 31st December 2017 of New Zealand players who participated on the world junior circuit during 2018.

GIRLS

Name	Combined Ranking
IVANOV, Valentina	159
SAGUIL-VENTURA, Elys	456
STEWART, Holly	656
WEEKLEY, Sarah	686
OTWAY, Jade	729
MIYAURA, Ema	977
MCLEAN, Ivy	1115
YANG, Vivian	1198
ANDERSON, Tamara	1210
MILOJEVIC, MIA	1298
PARIPOVICH, Nina	1491=
TAMANIKA, Ana	1726=
TSE, Elyse	1773=
BROWN, Aimee	1915=
BARCLAY, Emma	1958=
MICHL, Sophie	2015=
LI, Tina	2015=
NAKANO, Shona	2213=
KALACHOVA, Oleksandra	2345=
VAKAUKAMEA, Ela	2405=
MCNAUGHTEN, Lara	2423=
ALTER, Paige	2812=
KENNY, Brooke	2812=
PRITCHARD LOLO, Ajah	2812=

BOYS

Name	Combined Ranking
STOUPPE, George	441
SISAM, Macsen	447
CROWTHER, Corban	457
BECROFT, Isaac	502
FALCK, Reece	824
LA CAVA, Filippo	849
BENN, Satchel	1000
HEAP, Dylan	1098
DASSANAYAKE, Jin	1100
BEAMISH, Nick	1148
SHEPP, Anton	1264
ZHANG, Chris	1334
JOSS, Patrick	1470
ROWE, Daniel	1473
SMITH, Joshua	1491
SHEARER, Matthew	1524=
SCHNEIDMAN, William	1742=
KERSTERSON, William	1831=
POTTS, Caelan	1842=
SIM, James	1972=
NAYLOR, Jake	2071=
WILLIAMS, Te Kani	2088=
FU, Kevin	2546=
FRIEND, Jay	2748=
GWYNNE, Josh	2748=
LAGMAN, Adrian	2748=
STOICA, Liam	2748=

NATIONAL JUNIOR RANKINGS

Year end 31st December 2018

18U BOYS

1	Sisam, Macsen
2=	Becroft, Isaac
2=	Reynolds, Finn
2=	Stoupe, George
5	Heap, Dylan
6	Falck, Reece
7	Shepp, Anton
8	Zhang, Chris
9	Beamish, Nick
10	Watt, James
11=	Fu, Kevin
11=	Stoica, Liam
11=	Wang, Aulky
14	Smith, Josh
15	Adams, Liam
16	Potts, Caelan
17	Schneideman, William
18	Dassanayake, Jin
19	Shearer, Matt
20=	Garbett, Jamie
20=	Rowe, Daniel
22=	La Cava, Filippo
22=	Crowther, Corban
22=	Joss, Patrick
22=	Benn, Satchel
22=	Lagman, Adrian
22=	Williams, Te Kani
22=	Naylor, Jake
22=	Hartono, Peter
30	Dickey, Max

18U GIRLS

1	Ivanov, Valentina
2=	Saguil-Ventura, Elys
2=	Weekley, Sarah
4	Anderson, Tamara
5	McLean, Ivy
6	Stewart, Holly
7	Stephani, Ines
8	Price, Emilia
9	Going, Kalais
10	Yang, Vivian
11	Mason, Abby
12=	Otway, Jade
12=	Tamanika, Ana
14	Miyaura, Ema
15	Paripovich, Nina
16=	Kalachova, Alexandra

16=	Li, Tina Marie
16=	Tse, Elyse
19	Lawson, Amelia
20=	Kenny, Brooke
20=	Ward, Caitlin
20=	Homkrun, Tharubphet
23	McCann, Tessa
24	Coates, Annabel
25	Matson, Holly
26	Goesmann, Vera
27	Ren, Ke
28	Feneon, Jade
29	Dai, Maggie
30	Brown, Aimee

16U BOYS

1	Falck, Reece
2	Shepp, Anton
3	Beamish, Nick
4=	Fu, Kevin
4=	Wang, Aulky
6	Adams, Liam
7	Shearer, Matt
8=	Crowther, Corban
8=	Joss, Patrick
8=	Naylor, Jake
11	Dickey, Max
12	Sim, James
13=	Hammond, Daniel
13=	Persson, Daniel
15=	Hartono, Thomas
15=	Harrison, Jayden
17	Hunter, Thomas
18	Gealogo, Michael
19=	Barry, Liam
19=	Hodges, Sam
21	Bolton, Tom
22=	Cameron, Josh
22=	Loutit, Jack
24	Morrison, Charlie
25=	Loomb, Jackson
25=	Schneideman, Nick
27=	Min, Hyeok
27=	Fleming, Daniel
29=	Dai, Thomas
29=	Mirkov, Alexander

16U GIRLS

1	Stephani, Ines
2	Yang, Vivian
3	Mason, Abby
4=	Otway, Jade
4=	Tamanika, Ana
6	Miyaura, Ema
7=	Li, Tina Marie
7=	Tse, Elyse
9	Homkrun, Tharubphet
10	Ren, Ke
11	Feneon, Jade
12	Brown, Aimee
13	Han, Bridget
14	Yuan, Miranda
15	Vakaukamea, Ela
16	Lawson, Antonia
17	Nakano, Shona
18	Suga, Amily
19	Milojevic, Mia
20=	Situe, Sasha
20=	Weerapperuma, Sadheera
20=	Beer, Lize-Mari
23=	Sutherland-Smith, Hannah
23=	Barclay, Emma-Jane
25	Catherwood, Charlotte
26	Otway, Kyla
27	Bogomazova, Kristina
28	Shing, Sofia
29=	Barnard, Nikayla
29=	Richards, Farrah

14U BOYS

1	Hammond, Daniel
2	Loutit, Jack
3	Min, Hyeok
4=	Dai, Thomas
4=	Mirkov, Alexander
6	Quispe-Kim, Diego
7	Emslie-Robson, Finn
8	Carter, Ryan
9	Browning, Matthew
10	Chapman, Thomas
11=	Grant, Christoph
11=	Prachuabmoh, Nant
13	Baird, Sam
14	Garcia, Jedric
15	Varouhas-Poole, Zino
16	Mccall, Duncan
17	Gorb, Lev
18	Chapman, Jack
19	Prachuabmoh, Nont
20	Quilty, Jack
21	Stephens, Max
22	Dong, Yudian
23	Smith, Ben
24	Kipa, Jade
25	Lim, Carlson
26	Essenhigh, Zac
27=	Riordan, Jake
27=	Barrett, Liam
29	MacKenzie, Jamie
30	Dalton, Joshua

14U GIRLS

1	Yang, Vivian
2=	Li, Tina Marie
2=	Tse, Elyse
4	Ren, Ke
5	Nakano, Shona
6=	Situe, Sasha
6=	Beer, Lize-Mari
8	Bogomazova, Kristina
9	Galatescu, Maria
10	Zhang, Renee
11	Kieboom, Amy
12	Cook, Olivia
13	Giannakogiorgou, Alkmini
14=	Li, Jessica
14=	Tse, Charlotte

14=	Young, Ruby
14=	Gong, Maria
14=	Stairmand, Rosearna
19	Das, Aishi
20	McDermott, Sophie
21	Faherty, Halle
22=	Morgan, Brooke
22=	McGuire, Rani
24	Hannan, Zoe
25	Anderson, Emma
26	Kim, Wonjeong
27	Holdem, Taylah
28	Decruy, Kyna
29	Sadgrove, Faith
30	William, Teinaki

12U BOYS

1	Gorb, Lev
2	Chapman, Jack
3	MacKenzie, Jamie
4	Pugh, Harry
5	Cooke, Ethan
6=	Wiseman, Lucca
6=	PareKowhai-Lage, Dawson
8	Baird, George
9	Milburn, Kai
10	Gonzaga, Emilio
11=	Min, Chan
11=	Giesen, Jonty
13=	Richardson, Max
13=	Yugov, Stanley
15	Robertson, Macklan
16	Samy, Marwan
17=	Parsons, Jake
17=	Biss, Eddie
19	Seeto, Harry
20	Maui, Maka
21	Evans, Lucas
22	McPhail, Josh
23	Austin, George
24=	Milburn, Dan
24=	Stevens, Cody
26	Chung, Marlon
27	Lambie, William
28	Barry, Franklin
29=	Anderson, Ben
29=	Bulman, Mac

12U GIRLS

1	Situe, Sasha
2	Bogomazova, Kristina
3	Galatescu, Maria
4	Zhang, Renee
5	Young, Ruby
6	Das, Aishi
7	Morgan, Brooke
8	Brown, Olivia
9	Mason, Emma
10=	Joensen-Lee, Mei Ling
10=	Maarka, Nishitha
12	Hilton, Holly
13	Gale, Lucia
14	Sambhus, Tuhina
15	Anderson, Kate
16	Falck, Tatum
17	Byers, Charlotte
18=	McPhail, Ruby
18=	Oliver, Katie
20=	Haigh, Mya
20=	Dano, Amber
22	Ross, Abby
23	Warren, Mahinarangi
24	Liu, Maia
25	Campbell, Mia
26	Silva, Laura
27	Dowland, Scarlett
28	Loutit, Annabelle
29	Wijntjes, Chelsea
30=	Lee, Morgan
30=	Van Dooren, Isabella

A male tennis player, Tennys Sandgren, is shown from the waist up, celebrating a victory. He is holding a large, silver, flared trophy with both hands above his head. He is wearing a black t-shirt with a white and blue graphic that includes the text "ATCAN RE". The background is a dark blue banner with various logos, including "ASB CLASSIC" (repeated multiple times), "ATP 250", "JAGUAR", "WTA", and "THE FLOORING FOUNDATION".

FINANCIAL

2018 - 2019 INFORMATION

Tennys Sandgren
ASB Classic Men's Singles Champion 2019

Independent Auditor's Report

To the Members of Tennis New Zealand Incorporated

Opinion

We have audited the financial statements of Tennis New Zealand Incorporated (the 'entity'), which comprise the statement of financial position as at 30 June 2019, and the statement of financial performance, statement of movements in accumulated funds and statement of cash flows for the year then ended, and notes to the financial statements, including significant accounting policies.

In our opinion, the accompanying financial statements, on pages 34 - 45 present fairly, in all material respects, the financial position of the entity as at 30 June 2019, and its financial performance and cash flows for the year then ended in accordance with Public Benefit Entity Standards Reduced Disclosure Regime.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing ('ISAs') and International Standards on Auditing (New Zealand) ('ISAs (NZ)'). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the entity in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants*, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Other than in our capacity as auditor, we have no relationship with or interests in the entity, except that partners and employees of our firm deal with the entity on normal terms within the ordinary course of activities of the entity.

Board of Directors' responsibilities for the financial statements

The Board of Directors are responsible on behalf of the entity for the preparation and fair presentation of the financial statements in accordance with Public Benefit Entity Standards Reduced Disclosure Regime, and for such internal control as the Board of Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors are responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intend to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the External Reporting Board's website at:

<https://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-8>

This description forms part of our auditor's report.

Restriction on use

This report is made solely to the Members, as a body, in accordance with Section 18 of the Constitution. Our audit has been undertaken so that we might state to the Members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Members as a body, for our audit work, for this report, or for the opinions we have formed.

TENNIS NEW ZEALAND (INC.)

STATEMENT OF FINANCIAL PERFORMANCE

FOR THE YEAR ENDED 30TH JUNE 2019

	NOTE	12 MONTHS ENDED JUNE 2019 \$	12 MONTHS ENDED JUNE 2018 \$
INCOME FROM NON-EXCHANGE TRANSACTIONS			
Sport NZ Funding	17	411,762	438,238
Grants and Community Trusts Funding	17	200,735	117,500
Totalisator Agency Board		1,521,777	1,179,963
Davis Cup – Prize money		54,602	49,622
Other Income		22,054	54,607
TOTAL	5	2,210,930	1,839,930
INCOME FROM EXCHANGE TRANSACTIONS			
Affiliation Fees		468,269	465,589
Interest Received	16	76,955	85,787
Sponsorships	17	69,500	62,010
International Tournaments – ASB Classic		176,002	172,720
Davis Cup / Fed Cup		8,620	18,893
Domestic Tournaments, Courses & Tennis Hot Shots		324,227	220,789
Other Income		43,051	56,058
TOTAL		1,166,624	1,081,846
TOTAL INCOME		3,377,554	2,921,776
EXPENSES			
	15		
Events – National & Other		294,996	282,345
Davis Cup & Fed Cup		216,646	208,861
Participation		415,416	363,695
Coaching		197,707	153,004
High Performance		693,577	757,917
Marketing & Communications		550,632	349,380
Administration		634,693	665,373
TOTAL EXPENSES		3,003,667	2,780,575
NET SURPLUS		373,887	141,201
Other Comprehensive income		0	0
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		373,887	141,201

The accompanying notes are to be read in conjunction with these Financial Statements.

TENNIS NEW ZEALAND (INC.)**STATEMENT OF MOVEMENTS IN ACCUMULATED FUNDS**FOR THE YEAR ENDED 30TH JUNE 2019

	12 MONTHS ENDED JUNE 2019	12 MONTHS ENDED JUNE 2018
ACCUMULATED FUNDS		
Opening Balance	2,728,522	2,587,321
Current Year Surplus	373,887	141,201
CLOSING ACCUMULATED FUNDS	3,102,409	2,728,522

TENNIS NEW ZEALAND (INC.)**STATEMENT OF FINANCIAL POSITION**AS AT 30TH JUNE 2019

	NOTE	AS AT 30TH JUNE 2019	AS AT 30TH JUNE 2018
ACCUMULATED FUNDS		3,102,409	2,728,522
Current Assets			
Cash and Cash Equivalents	6	1,396,888	1,317,728
Accounts Receivable - Exchange Income	18	241,578	210,694
Accounts Receivable - Non Exchange Income		218,261	103,738
Prepayments		73,488	51,357
Investments	7	1,418,189	1,027,695
Total Current Assets		3,348,404	2,711,212
Non Current Assets			
Fixed Assets	8	24,925	22,358
Intangible Assets	9	1,808	13,207
Investments	7	0	0
Loans to Regions / Associations	19	196,687	206,113
Total Non Current Assets		223,420	241,678
TOTAL ASSETS		3,571,824	2,952,890
Less: CURRENT LIABILITIES			
Accounts Payable		395,173	181,378
Income in Advance		74,242	42,990
Total Current Liabilities		469,415	224,368
TOTAL LIABILITIES		469,415	224,368
NET ASSETS		3,102,409	2,728,522


 Director

DATE: 22ND AUGUST 2019


 Director

DATE: 22ND AUGUST 2019

These financial statements were authorised for issue by the Board of Directors on 22nd August 2019.
The accompanying notes are to be read in conjunction with these Financial Statements.

TENNIS NEW ZEALAND (INC.)

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30TH JUNE 2019

	12 MONTHS ENDED JUNE 2019	12 MONTHS ENDED JUNE 2018
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash was provided from:		
Receipts from:	\$	\$
Grants and Sponsorship	633,249	565,531
TAB	1,303,517	1,191,763
Affiliation Fees	629,343	468,709
Tournaments and Events	628,556	573,608
Interest Income	68,734	85,332
Cash was disbursed to:		
Payments to suppliers & employees	(2,785,337)	(2,823,386)
NET CASH FLOWS FROM OPERATING ACTIVITIES	478,062	61,557
CASH FLOWS FROM INVESTING ACTIVITIES		
Cash was provided from:		
Term Deposits	0	0
Cash was applied to:		
Purchase of plant and equipment	(17,834)	(8,909)
Term Deposits	(390,494)	(240,520)
NET CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES	(408,328)	(249,429)
CASH FLOWS FROM FINANCING ACTIVITIES		
Cash was provided from:		
Repayment of loans	9,426	4,859
NET CASH FLOWS FROM FINANCING ACTIVITIES	9,426	4,859
Net Increase/(Decrease) in cash held	79,160	(183,013)
Add: Opening cash brought forward	1,317,728	1,500,741
ENDING CASH CARRIED FORWARD	1,396,888	1,317,728

The accompanying notes are to be read in conjunction with these Financial Statements.

TENNIS NEW ZEALAND (INC.)

NOTES TO THE ACCOUNTS

AS AT 30TH JUNE 2019

1. REPORTING ENTITY

The reporting entity is Tennis New Zealand Inc. ("Tennis NZ"). Tennis New Zealand is domiciled in New Zealand and is a charitable organisation registered under the Incorporated Societies Act 1908 and the Charities Act 2005.

The financial statements of Tennis NZ are presented for the year ended 30 June 2019. These financial statements and the accompanying notes summarise the financial results of activities carried out by Tennis NZ which provides tennis sporting services and facilities to people living in the wider New Zealand area.

These financial statements have been approved and were authorised for issue by the Board of Directors on the 22nd August 2019.

2. STATEMENT OF COMPLIANCE

The financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ("NZ GAAP"). They comply with Public Benefit Entity International Public Sector Accounting Standards ("PBE IPSAS") and other applicable financial reporting standards as appropriate that have been authorised for use by the External Reporting Board for Not-For-Profit entities. For the purposes of complying with NZ GAAP, the Group is a public benefit not-for-profit entity and is eligible to apply PBE IPSAS RDR on the basis that it does not have public accountability and it is not defined as large. The Board of Directors has elected to report in accordance with PBE Accounting Standards RDR.

3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used in the preparation of these financial statements as set out below have been applied consistently to both years presented in these financial statements.

3.1 Basis of measurement

These consolidated financial statements have been prepared on the basis of historical cost, as modified by the fair value measurement of non-derivative financial instruments.

3.2 Functional and presentational currency

The financial statements are presented in New Zealand dollars (\$), which is Tennis New Zealand's functional currency. All financial information presented in New Zealand dollars has been rounded to the nearest dollar.

3.3 Revenue

Revenue is recognised to the extent that it is probable that the economic benefit will flow to Tennis NZ and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received. The

following specific recognition criteria must be met before revenue is recognised.

Revenue from non-exchange transactions

Donations

Donations are recognised as revenue upon receipt and include any donations from the general public, or donations received for specific programmes or services.

Grant Revenue

Grant revenue includes grants given by other charitable organisations, philanthropic organisations and businesses. Grant revenue is recognised when the conditions attached to the grant have been complied with. Where there are unfulfilled conditions attaching to the grant, the amount relating to the unfulfilled condition is recognised as a liability and released to revenue as the conditions are fulfilled.

TAB Revenue

The TAB income is from commission on tennis betting and is recognised as revenue when entitled to be received.

Revenue from exchange transactions

Affiliation Fees

Affiliation fees received are initially recorded as income in advance and recognised in revenue evenly over the membership period.

Where coaches purchase specific services (for example, attendance at coaching and development courses), revenue is initially recorded as revenue in advance, and then recognised proportionally on the basis of the value of each session relative to the total value of the purchased services.

Interest Income

Interest revenue is recognised as it accrues, using the effective interest method.

3.4 Financial Instruments

Financial assets and financial liabilities are recognised when Tennis NZ becomes a party to the contractual provisions of the financial instrument.

Tennis NZ derecognises a financial asset or, where applicable, a part of a financial asset or part of a group of similar financial assets when the rights to receive cash flows from the asset have expired or are waived, or Tennis NZ has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party; and either:

- Tennis NZ has transferred substantially all the risks and rewards of the asset; or
- Tennis NZ has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Financial Assets

Financial assets within the scope of PBE IPSAS 29 Financial Instruments: Recognition and Measurement are classified as financial assets at fair value through surplus or deficit, loans and receivables, held-to-maturity investments or available-for-sale financial assets. The classifications of the financial assets are determined at initial recognition.

Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less any allowance for impairment. Tennis NZ's cash and cash equivalents, short-term investments, receivables from non-exchange transactions, receivables from exchange transactions and non-equity investments fall into this category of financial instruments.

Impairment of financial assets

A financial asset or a group of financial assets is impaired and impairment losses are incurred if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

For financial assets carried at amortised cost, if there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The amount of the loss is recognised in the surplus or deficit for the reporting period.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. If the reversal results in the carrying amount exceeding its amortised cost, the amount of the reversal is recognised in surplus or deficit.

Financial liabilities

Tennis NZ's financial liabilities include trade and other creditors (excluding GST and PAYE), employee entitlements and deferred income (in respect to grants whose conditions are yet to be complied with).

All financial liabilities are initially recognised at fair value (plus transaction cost for financial liabilities not at fair value through surplus or deficit) and are measured subsequently at amortised cost using the effective interest method.

3.5 Cash and Cash Equivalents

Cash and cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

3.6 Property, Plant and Equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset.

Depreciation is charged on a straight-line basis over the useful life of the asset. Depreciation is charged at rates calculated to allocate the cost or valuation of the asset less any estimated residual value over its remaining useful life:

- Sporting equipment - 3 years
- Office Furniture / equipment - 5 years
- Computer equipment / Software - 3 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date and are adjusted if there is a change in the expected pattern of consumption of the future economic benefits or service potential embodied in the asset.

3.7 Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a non-exchange transaction is their fair value at the date of the exchange.

Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses.

The useful lives of intangible assets are assessed as either finite or indefinite. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. A review is made at least at the end of each financial period.

The amortisation expense on intangible assets with finite lives is recognised in surplus or deficit as the expense category that is consistent with the function of the intangible assets. Tennis NZ does not hold any intangible assets that have an indefinite life.

3.8 Employee Benefits

Wages, salaries, annual leave and sick leave

Liabilities for wages and salaries, annual leave and accumulating sick leave are recognised in surplus or deficit during the period in which the employee provided the related services. Liabilities for the associated benefits are measured at the amounts expected to be paid when the liabilities are settled.

3.9 Income Tax

Due to its charitable status, Tennis NZ is exempt from income tax.

3.10 Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except for receivables and payables, which are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the Inland Revenue Department is included as part of receivables or payables in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the Inland Revenue Department is classified as part of operating cash flows.

3.11 Equity

Equity is the members interest in Tennis NZ, measured as the difference between total assets and total liabilities. Equity is made up of the following component:

Accumulated comprehensive income and expenses. This is Tennis NZ's accumulated surplus or deficit since its formation, adjusted for transfers to/from specific reserves.

3.12 Financial Accounting Standards

There were no new PBE IPSAS RDR standards that became effective in the current year that have an impact upon the Tennis New Zealand financial accounts.

4. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of Tennis NZ's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, including the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of

assets or liabilities affected in future periods.

Judgements

In the process of applying Tennis NZ's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the financial statements.

Operating lease commitments

Leases in terms of which Tennis NZ does not retain all the significant risks and rewards of ownership, are accounted for as operating leases.

Operating lease rentals are recognised evenly over the expected period of the benefit to the organisation. In the event that lease incentives are received to enter into operating leases, such incentives are initially recorded as a liability and are recognised as a reduction of rental expense on a straight-line basis over the term of the lease.

Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. Tennis NZ based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of Tennis NZ. Such changes are reflected in the assumptions when they occur.

Useful lives and residual values

The useful lives and residual values of assets are assessed using the following indicators to determine potential future use and value from disposal:

- The condition of the asset
- The nature of the asset, its susceptibility and adaptability to changes in technology and processes
- The nature of the processes in which the asset is deployed
- Availability of funding to replace the asset
- Changes in the market in relation to the asset

The estimated useful lives of the asset classes held by Tennis NZ are listed in Note 3.6

5. REVENUE FROM NON-EXCHANGE TRANSACTIONS

Revenue from non-exchange transactions received during each reporting period are made up of the following:

	2019 \$	2018 \$
Sport NZ Funding	411,762	438,238
Grants and Community Trusts Funding	200,735	117,500
Prize money – Davis Cup & ATL	54,602	49,622
TAB income	1,521,777	1,179,963
Other Income	22,054	54,607
	2,210,930	1,839,930

6. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components:

	2019 \$	2018 \$
Cash at bank	232,246	137,699
Short-term deposits with maturities of less than 3 months	1,164,642	1,180,029
Total cash and cash equivalents	1,396,888	1,317,728

The society has the following facilities in place: BNZ Business Visa Facility – Limit of \$60,000

7. INVESTMENTS

	2019 \$	2018 \$
Term deposits maturing between 3 and 12 months of balance date	1,418,189	1,027,695
Term deposits maturing after 12 months of balance date	0	0
	1,418,189	1,027,695

8. PROPERTY PLANT AND EQUIPMENT

	Computer Equipment	Sporting Equipment	Furniture & Fittings	Office Equipment	Total
2018	\$	\$	\$	\$	\$
Cost/Valuation	32,941	72,182	30,985	25,229	161,337
Accumulated depreciation	(20,081)	(67,575)	(26,892)	(24,431)	(138,979)
Net book value	12,860	4,607	4,093	798	22,358

	Computer Equipment	Sporting Equipment	Furniture & Fittings	Office Equipment	Total
2019	\$	\$	\$	\$	\$
Cost	41,481	65,225	32,959	29,730	169,395
Accumulated depreciation	(26,934)	(62,485)	(28,565)	(26,486)	(144,470)
Net book value	14,547	2,740	4,394	3,244	24,925

Reconciliation of the carrying amount at the beginning and end of the period:

	Computer Equipment	Sporting Equipment	Furniture & Fittings	Office Equipment	Total
2019	\$	\$	\$	\$	\$
Opening balance	12,860	4,607	4,093	798	22,358
Additions	9,415	2,479	1,974	3,966	17,834
Disposals	(869)	(9,433)	0	(1,063)	(11,365)
Depreciation	(7,728)	(4,346)	(1,673)	(1,520)	(15,267)
Accumulated Depreciation on disposal	869	9,433		1,063	11,365
	14,547	2,740	4,394	3,244	24,925

9. INTANGIBLES

Software & Website					
2019			2018		
Opening balance	13,207	Cost/Valuation	234,202	Cost/Valuation	242,366
Additions	0	Accumulated depreciation	(232,394)	Accumulated depreciation	(229,159)
		Net Book Value	1,808	Net Book Value	13,207
Depreciation	(11,399)				
Net book value	1,808				

10. RELATED PARTY TRANSACTIONS - KEY MANAGEMENT PERSONNEL

The key management personnel, as defined by PBE IPSAS 20 Related Party Disclosures, are the members of the governing body which is comprised of the Board of Directors, Chief Executive Officer and Senior Management and which constitutes the governing body of Tennis NZ. No remuneration is paid to members of the Board of Directors. The aggregate remuneration of key management personnel and the number of individuals, determined on a full-time equivalent basis, receiving remuneration is as follows:

	2019	2018
	\$	\$
Total Remuneration	517,644	524,386
Number of Persons	3.6	3.6

11. LEASES

As at the reporting date, the Board of Directors has entered into the following non-cancellable operating leases.

	2019	2018
	\$	\$
Not later than one year - Offices	35,751	34,642
Motor Vehicle	8,705	8,705
Later than one year and no later than five years - Offices	0	2,887
Motor Vehicle	8,705	1,451
	53,161	47,685

Office Premises

There is an option to renew one further one-year term from 29th July 2020.

12. CATEGORIES OF FINANCIAL ASSETS AND LIABILITIES

The carrying amounts of financial instruments presented in the statement of financial position relate to the following categories of assets and liabilities:

	2019	2018
	\$	\$
Financial assets		
<i>Loans and receivables</i>		
Cash and cash equivalents	1,396,888	1,317,728
Receivables from exchange transactions	241,578	210,694
Receivables from non-exchange transactions	218,260	103,738
Investments	1,418,189	1,027,695
	3,274,915	2,659,855
Financial liabilities		
<i>At amortised cost</i>		
Trade and other creditors	261,373	94,131

13. CAPITAL COMMITMENTS

There were no capital commitments at the reporting date (2018: \$Nil).

14. CONTINGENT ASSETS AND LIABILITIES

There are no contingent assets for liabilities at the reporting date (2018: \$Nil).

15. SCHEDULE OF EXPENSES

	12 MONTHS ENDED JUNE 2019	12 MONTHS ENDED JUNE 2018
EVENTS	\$	\$
National Events	211,434	226,187
Fed Cup	95,810	104,973
Davis Cup	120,836	103,888
Personnel Costs	73,254	49,992
Other Costs	10,308	6,166
	511,642	491,206
PARTICIPATION		
Affiliate Support	3,270	13,858
Hot Shots, Tennis Xpress, Cardio Tennis	117,987	73,531
Hot Shots Resources & Equipment	28,939	16,165
Personnel Costs	227,001	239,813
Other Costs	38,219	20,328
	415,416	363,695
COACHING		
Coach Education	197,707	153,004
	197,707	153,004
HIGH PERFORMANCE		
Overseas Tours	170,950	166,526
Player Support / Targeted Junior Athletes	76,359	101,348
Sports Science	47,851	46,830
Talent ID and Camps	14,685	17,114
Personnel Costs	357,764	408,278
Other Costs	25,968	17,821
	693,577	757,917
MARKETING/COMMUNICATIONS/TENNIS CONNECT		
Publicity & Promotion	105,095	39,082
Website / IT Support / Licences Fees	135,028	173,887
Book a Court Costs	59,436	0
Personnel Costs	227,260	93,518
Other Costs	23,813	42,893
	550,632	349,380

15. SCHEDULE OF EXPENSES (CONTINUED)

	12 MONTHS ENDED JUNE 2019 \$	12 MONTHS ENDED JUNE 2018 \$
Audit of the financial statements	15,800	15,120
Reasonable assurance (NZCT)	1,500	0
Board Expenses	9,372	8,105
Delegates Expenses	17,121	15,226
ITF & OTF Subscription & Meetings	50,703	51,391
Personnel Costs	339,813	314,822
Communication	25,446	23,284
Insurance	24,193	29,096
Printing and Stationery	7,597	6,415
Professional Legal & Consulting Fees	8,850	32,749
Structure Review	19,658	29,238
General Expenses	15,404	22,788
Office Equipment	1,358	2,520
CEOG Meeting Costs	4,699	7,553
Offices - Rent and Storage	66,514	59,995
Bad Debts Expense	0	5,750
Bad Debts Recovered	0	(435)
Movement in Provision for Doubtful Debts and Loans to Regions	0	7,540
Depreciation	26,665	34,216
	634,693	665,373

16. INTEREST RECEIVED

	2019 \$	2018 \$
Interest from Bank and Deposits	70,955	73,787
Interest from Loans to Regions	6,000	12,000
	76,955	85,787

17. TRUST GRANTS AND SPONSORSHIPS

A number of expense items have been fully, substantially or partially funded by Sport NZ, Trust Grants or Commercial sponsorship.

18. ACCOUNTS RECEIVABLE - EXCHANGE

	2019	2018
	\$	\$
Trade Receivables	241,578	210,694
Allowance for Doubtful debts	0	0
	241,578	210,694

9. LOANS TO REGIONS

					TO 30/6/18		TO 30/6/19		INTEREST PAID	
	DATE OF LOAN	TERM (YEARS)	INTEREST RATE (%)	ORIGINAL LOAN	CAPITAL REPAID	BALANCE 30/6/18	CAPITAL REPAID	BALANCE 30/6/19	30/6/18	30/6/19
LOANS TO REGIONS										
Tennis Northern Region Inc.	1/04/2000		6	200,000	0	200,000	6,000	194,000	12,000	6,000
Tennis Southern Region Inc.	21/9/2008	8	3.9	69,241	4,859	42,408	3,426	38,982	0	0
Tennis Otago Inc.	21/9/2008	8	3.9	30,759	0	26,995	0	26,995	0	0
TOTAL					4,859	269,403	9,426	259,977	12,000	6,000
LESS PROVISION FOR WRITE DOWN						63,290		63,290		
					4,859	206,113	9,426	196,687	12 months	12 months

Tennis Otago Incorporated and Tennis Southern Region Incorporated have been granted a deferment of payments of loan principal and waiver of interest to 30th June 2019.

The combined Tennis Southern Region and Tennis Otago Incorporated loans will not be fully recovered and therefore, a provision for write down of \$50,000 was made in the 2012 accounts. A further provision of \$13,290 has been made in the 2018 accounts.

Tennis Northern Region Loan held by Tennis Charitable Trust. Following agreement with Tennis Charitable Trust, as from 1st January 2019, previous monthly interest payments have been applied to the loan repayment. As from 1st July the principal repayments increased to \$4,000 per month.

The Loans have been classified as Non-Current Assets as funds are not expected to be received within the next twelve months.

20. EVENTS AFTER THE REPORTING DATE

The Board of Directors and management are not aware of any other matters or circumstances since the end of the reporting period, not otherwise dealt with in these financial statements that have significantly or may significantly affect the operations of Tennis New Zealand Inc. (2018: \$Nil).

DRIVE | BOARD, LIFE MEMBERS & STAFF

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Celia Patrick

HONORARY VICE PRESIDENT:

Lindsay North

FINANCE AND AUDIT COMMITTEE:

David Searle (Chair)

Lindsay Mouat

LIFE MEMBERS:

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Gareth Archer

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Blake Taylor

(Tournament & Events Manager)

Patrick Landy

(Coach Development Manager)

Gayle Vaughan

(Participation Programmes Manager)

James Blackwell

(Participation Coordinator)

David Hinton

(Applications Manager)

Amy March

(Communications Coordinator)

Liesl Ploos van Amstel

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OUR PARTNERS

We are grateful for the generous support of our partners and sponsors for 2018 - 2019.

PRINCIPAL FUNDERS



TAB

CORPORATE



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