

130TH ANNUAL REPORT +FINANCIAL STATEMENTS

2015 - 2016





Tennis New Zealand gratefully acknowledges the support of the following organisations:

PRINCIPAL FUNDERS





CORPORATE PARTNERS













MAJOR FUNDERS







FUNDERS









PRESIDENT AND CEO REPORT	4
KEY HIGHLIGHTS	8
PEFORMANCE	10
PARTICIPATION	12
COACHING	16
REPORTS FROM AFFILIATES	18
EVENTS, RESULTS, RANKINGS	24
FINANCIAL STATEMENTS	38

One hundred and thirtieth Annual Report and Financial Statements for the 12 months ended 30th June 2016.

PRESIDENT: Celia Patrick

HONORARY VICE PRESIDENT: Jane Glentworth

BOARD OF DIRECTORS: Celia Patrick (Chair), Murray Davies (Deputy Chair), Andrew Pascoe, Don Lyon, Brendon Smith, Jan Shearer, GD Jones, Alan Sorrell

FINANCE AND AUDIT COMMITTEE: Don Lyon (Chair), Brendon Smith, David Searle

LIFE MEMBERS: Miss K M Nunneley*, Mr M E Denniston*, Mr G N Goldie*, Mr J C Peacock*, Mr F H Woodward*, Mr W Goss*, Mr A G Henderson*, Mr R Browning*, Mr G Gore*, Mr P Harrison*, Mr H M Boddington*, Mr J Mercer*, Mr S A Cleal*, Mr H S Wilkinson*, Mr F S Ramson*, Mr G C Reid*, Mr S Painter*, Mr D C Coombe*, Mr O Parun OBE, Mr C J Lewis, Mr J E Robson MBE , Mr I D Wells OBE*, Mr B N Shute ONZM, Mrs B Cordwell, Mr J Simpson, Mr P Wilson ONZM, Mr B Steven, Mrs R Morrison MBE (*Deceased)

Steve Johns (Chief Executive Officer), Jamie Tong (Head of Participation & Coaching), Jenny Fitzmaurice (Participation Programmes Manager), Jan Shearer (Head of Performance & Competitions), Adam Gard'ner (Coach Development Manager), Blake Taylor (Tournament Operations Manager), Roger Watson (Finance Administrator), Chris Raynes (IT Support), Amy March (Communications Coordinator), Lan Bale (Performance Coach), Marcel Vos (Performance Coach), Emily Fanning (Strength & Conditioning), Nick Cowan (Commercial Manager)

AUDITORS: Deloitte **LAWYERS**: Maria Clark Lawyers



PRESIDENT & CEO REPORT

If last year was to be described a year of achivements in Performance,
Participation and Coaching then the 2015-16 year can be described as the year
of continued momentum.

The 2015-2016 year has continued the momentum builtup throughout previous years as we continue with the development and implementation of programmes and services relating to our existing strategies in Performance, Coaching and Participation. Financially, we have once again recorded a pleasing financial result underpinned by continued positive growth in commercial sponsorship and TAB commission payments.

Throughout the latter stages of 2015, Tennis NZ, along with 56 other National Sporting Organisations, participated in a major funding application process with Sport NZ to confirm Community Sport funding for the period 2016 to 2020. At the foundation of our application, were our key national participation programmes, Tennis Hot Shots; Cardio Tennis; and Tennis Xpress, as well as selling the vision and opportunity that existed with the introduction of our new club and coach management software, ClubSpark. A significant tick of approval came from Sport NZ with Tennis NZ being one of only eight sports to receive increased funding for the 2016 – 2020 period.

The challenge for us now is to achieve the lofty goals that we set ourselves in this application and demonstrate the value that tennis in NZ has to the overall Sport NZ goal of more young people and adults engaging in more sport and recreation. The goal for us remains the same; to provide and promote enticing products and services that encourage more participation by more people in more places. Tennis in New Zealand currently engages with over 106,000 participants annually while our goal for 2020 is to increase this number to 175,000. This can be achieved by (i) growing the number of clubs and coaches offering existing participation programmes; (ii) developing new participation initiatives that meet

the demands of the wider tennis community; and (iii) modernising and opening up tennis to the casual/pay for play market through the introduction of world class customer focused IT systems and services.

So the goal remains the same. We press on with a clear focus on what we are trying to achieve and how we will achieve it. While it has not been all plain sailing, Tennis NZ remains committed to achieving its five 2020 Strategic Objectives, namely:

PARTICIPATION:

COACHING:

COMPETITION:

PERFORMANCE:

ORGANISATIONAL EXCELLENCE:

175,000 participants

200 professional head coaches

3,000 competitors at national events

Players tracking towards the top 150

A leading National Sporting

Organisation

In addition to these strategic goals, we are also continuing to work with the Regions to progress our collective thinking as a sport on the important issues of affiliation reform and the sustainability of our large indoor facilities. We have undertaken a pilot of a new club and coach management software system called ClubSpark, to replace our existing Promato system. Tennis NZ acknowledges the important role that Regions play in helping develop and shape the strategic direction of the sport, and through regional support for the implementation and delivery of national programmes and services.



OPERATIONAL SUMMARY

This annual report includes detailed operational reports in our key strategic pillars of Participation, Coaching and Performance as well as the 2015/2016 financial statements. Standout achievements and highlights for the year are listed below:

PERFORMANCE

- The NZ men continue to perform extremely well on the ATP doubles circuit. Michael Venus has won four ATP titles this year, Artem Sitak one ATP title and Marcus Daniell one ATP title. These three players made the main draw doubles of the four Grand Slams with Mike reaching the R16 at Wimbledon and Marcus the R16 at Roland Garros.
- Mike Venus and Marcus Daniell qualified for the Rio Olympic Games in Men's doubles by way of an ITF Place. They joined an illustrious group of NZ players that now number only nine to have played for NZ at the Olympic Games. They were narrowly beaten in the first round by the 7th seeds in a 3rd set tie break and had 2 match points.
- NZ Davis Cup Team of Rubin Statham, Michael Venus, Marcus Daniell, Finn Tearney, Artem Sitak and team captain Alistair Hunt, remain in Asia/Oceania Group 1 and continue to strive for a World Group Playoff position.
- Marina Erakovic continues to be NZ's leading female player reaching the third round of Wimbledon after winning three rounds of qualifying and beating a former world No.1 and then current world No.24 Jelena Jankovic in the second round, before being stopped by 12th ranked Carla Suarez Navarro.
 Marina was also a finalist at the WTA event at Rabat in Morocco – her fifth career singles final.

- The NZ 16U girls team finished 4th at the ITF Asia
 Oceania Zone qualifying which put them through to
 the ITF JFC World Finals this is for the top 16 teams
 in the world. They will compete in Hungary during
 September/October 2016. The NZ 16U JDC boys
 team finished 5th and narrowly missed qualifying for
 the World Finals.
- Ten athletes and three coaches from the Tennis NZ
 Junior Targeted Athlete programme undertook
 another successful tour to Europe operating out of
 our European base in Amsterdam Amstel Park. A
 number of these juniors went deep into the ITF and
 Tennis Europe tournament draws with Tharubphet
 Homkrun, Jade Otway, and Ana Tamanika all
 winning doubles titles and Ana Tamanika reaching a
 singles Finals.

PARTICIPATION

- By the end of the year, the suite of national programmes was made complete with the launch of Tennis Xpress, an adult beginner programme which compliments Cardio Tennis and Tennis Hot Shots, giving clubs and coaches a well-rounded quality tennis offering for their local community.
- National programmes delivery continued to grow in quality with the minimum qualification requirement for coaches to deliver rising to the ITF Level 1 (or equivalent).
- Over 100 tennis clubs registered to Hot Shots
 Community Play both rural and urban clubs
 continue to see benefit in what the programme can offer them.
- Tennis Hot Shots Coaching and Community Play participation grew 10% from 10,270 to 11,275.



COACHING

- Investment in coach education increased by 56%
 resulting in more local coach development course
 delivery and a reduction in the cost of these courses
 to participants.
- The new Coach Development Framework for Tennis was launched in October 2015. It explains how education opportunities will be provided to current and aspirant tennis coaches so they can attain the skills to deliver the best possible service to players of all ages and abilities. It puts the coaching environment into context by defining the four playing stages and each corresponding coaching community, it explains the development opportunities offered (short courses, qualifications and extension modules) and it details the new Recognition of Current Competence system.

FINANCE

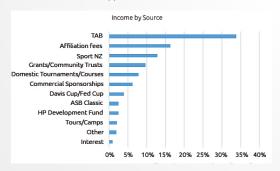
The financial statements on page 38 to 51 of this annual report outline a pleasing financial result for the organisation for the 12 months to 30 June 2016 primarily due to the continued increase in TAB commission payments, up 53% on the previous year and a 45% increase in commercial revenue through increased support from NZ Post for Tennis Hot Shots and the signing of new commercial partnerships with Terrace Downs Resort and Wilson.

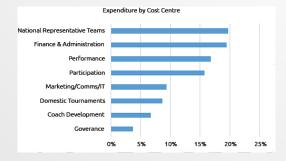
A continued focus on carefully managing and monitoring our expenditure has also assisted this year's result. A summary of key financial information:

- Income for the 12 months to 30 June 2016 was \$3,010,562 up \$512,923 or 21% on the same period in 2015, enabling a lift in expenditure on our programmes, increasing \$210,203 or 9% for the same period. The resulting operating surplus of \$425,247 was up \$302,720 on 2015 which was beyond our budgeted expectation. A strong increase in commercial sponsorship and TAB commission payments and tight controls on expenditure has contributed to this year's solid financial performance. This year's result is the strongest achieved in the last decade and strengthens our balance sheet significantly, after a decade of variable results including several difficult years with operating deficits.
- After depreciation of \$51,384, we have recorded a net surplus of \$373,863 up \$303,320 on the 2015 figures.
- TAB commission payments continue to be our

largest source of income accounting for 34% of total income, up from 27% last year. Affiliation fees, our 2nd largest source of income, has fallen from 20% of total income in 2015 to 16% this year. While the continued increase in TAB commission payments impacts positively on the bottom line, it remains an external income stream that we have no control over and therefore places us at risk should betting on tennis decline, or be disrupted by other betting channels.

- Whilst TAB commission and commercial partnership are increasing, the Class 4 gaming sector remains a challenge as gaming trusts come under increasing pressure to direct funding grants back to the local communities in which they were raised six years ago, gaming grants accounted for 34% of total income at almost \$800,000 per annum, they now account for just 16% or just under \$300,000 per annum and declining.
- Our National Representative Teams; Davis Cup; Junior Davis Cup and Junior Fed Cup; World Junior Teams, boys and girls; and our NZ junior teams to Australia, remain our single largest cost centre at 20% of total expenditure or just over \$500,000.
- The focus going forward into the new financial year remains on increasing commercial sponsorships and other non-tagged revenue streams as well as carefully managing costs and directing expenditure to high priority areas. This will ensure any significant increases in spending are first off-set by a confirmed revenue stream(s).







- As our balance sheet recovers from earlier difficult years and now strengthens, the organisation will have increasing bandwidth to invest in the development of our game over the next few years. This presents exciting new opportunities for us, which simply weren't possible when trading conditions were so tight year after year.
- Special thanks must go to our major funders,
 TAB, Sport New Zealand, Lion Foundation, ASB
 Community Trust, New Zealand Community Trust,
 Pub Charity and the Southern Trust and to our major
 commercial sponsors, New Zealand Post, Wilson,
 Pita Pit and Terrace Downs Resort. A full list of all
 funders, sponsors and supporters can be found on
 the inside cover of this report and we sincerely thank
 them all for their ongoing support.

CONCLUSION

We would like to thank the Board of Directors for their continued commitment and support over the past year. The role of the Board is not an easy one as it constantly juggles the needs and objectives of the national body with those of the regions, associations and clubs. The entire Board remains a committed and passionate group of volunteers who collectively want to make a positive impact on the game of tennis in New Zealand and who individually bring and apply their expertise to support the management team in delivering on our strategic objectives.

To Murray Davies, Deputy Board Chair, Andrew Pascoe, Don Lyon, Brendon Smith, Jan Shearer, GD Jones and Alan Sorrell, thank you for your efforts and leadership of our organisation throughout the year. Thanks also to the staff of Tennis NZ for their continued efforts. It is not always easy but each individual takes all challenges head on. We are encouraged by the level of enthusiasm and passion that is evident throughout the office – long may it continue!

The 2016 AGM will see incumbent directors Murray Davies and Jan Shearer stepping down from the Board after six and three years service respectively. Both Murray and Jan have served with distinction and have been passionate members of the board who have both played a very active role in all aspects of the business. We take this opportunity to thank them both for their collective service to Tennis NZ and wish them both all the very best for the future.

The 2016 Tennis New Zealand Annual Report is another snapshot of the sport of tennis in this country over the past 12 months. The challenges remain the same: funding; volunteers' time; communication; facilities; and performance on the international stage. To achieve success in these areas, we need to push ourselves to think outside the box and not be afraid to make the hard calls. Through a commitment to work collectively and collaboratively as one organisation, we will give ourselves the best opportunity to achieve success and continue to develop and grow the sport of tennis in New Zealand. We are up for the challenge and look forward to working with you all as we continue to make positive change and enrich the sport of tennis in New Zealand.

Yours in tennis



Celia Patrick PRESIDENT



Steve Johns CEO



KEY HIGHLIGHTS 2015-16



ATP FINALS - 5 WINS & 4 FINALS*

MICHAEL VENUS

4 TITLES
3 FINALS

MARCUS DANIELL

TITLE

FINAL

ARTEM SITAK

TITLE

*As at August 2016



52,681
CHILDREN PARTICIPATED
IN THE NZ POST TENNIS
HOT SHOTS PROGRAMME

150+ VENUES **283** SCHOOLS



480 PEOPLE PARTICIPATED IN CARDIO TENNIS

MICHAEL VENUS, ARTEM SITAK, MARCUS DANIELL & MARINA ERAKOVIC

ALL QUALIFIED FOR GRAND SLAM MAIN DRAWS



106,782
TOTAL RECORDED
TENNIS PARTICIPANTS

17,402
RECORDED CASUAL
TENNIS PARTICIPANTS



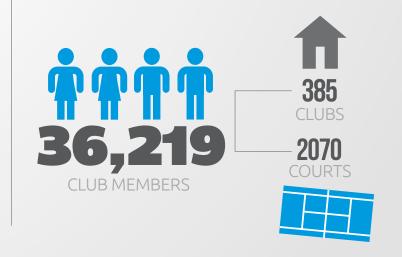
TENNIS NEW ZEALAND VISION: Our vision is for New Zealand to consider itself a 'Tennis Nation'. By this we mean that tennis is common in the lives of New Zealanders; tennis is being played in clubs, schools, parks and on beaches; tennis coaches are well trained and offer coaching to a consistently high standard; vibrant tennis clubs offer world class programs that attract a wide range of participants; Kiwis are competing at professional tournaments being hosted locally and abroad and; international events are broadcast nationally and internationally on television.



- NEW COACH
 DEVELOPMENT COURSES
 LAUNCHED
- COACHES
 OFFERING NZ POST TENNIS
 HOT SHOTS AS PART OF
 THEIR BUSINESS
- 23 OF THESE COACHES ALSO OFFER CARDIO TENNIS
- 18 COACH
 DEVELOPMENT COURSES
 RUN
- 416 COACHES TOOK PART IN DEVELOPMENT COURSES



- 1215 PLAYERS IN THE DRAWS OF NZ TOURNAMENTS
- 15 NZ NATIONAL TOURNAMENTS
- 5 JUNIOR ITF NZ TOURNAMENTS
- 68 OPPORTUNITIES FOR PLAYERS TO TRAVEL ON TENNIS NZ OVERSEAS COMPETITION TOURS





PERFORMANCE

To inspire New Zealanders by having players tracking towards a ranking of 150 on the WTA/ATP Tours and performing with distinction on the international stage by 2020.

NEW ZEALAND PLAYERS

NZ has a number of standout players regularly competing on the Pro ATP, Challenger and Futures circuits and the WTA Circuit. They are: Finn Tearney, Rubin Statham, Mike Venus, Artem Sitak, Marcus Daniell, Ben McLaughlin and Marina Erakovic.

DAVIS CUP

Tennis NZ competes annually in the Davis Cup. This year the NZ Davis Cup Team of Rubin Statham, Michael Venus, Marcus Daniell, Finn Tearney, Artem Sitak and team captain Alistair Hunt, have remained in Group 1 and continue to strive for a World Group Playoff position.

TARGETED ATHLETES

For Tennis NZ this was the second full year rolling out the Performance Player Development Strategy which incorporates the Targeted Athlete approach. This strategy has its main focus on developing Junior players aged between 10-16 years with the long term vision of having NZ players reaching the top 150 ATP/WTA singles rank. The main objective is to best prepare these Juniors for their transition to Pro status, and have as many NZ'ers as possible tracking towards a 150 rank in the future.

The players in the 2016 Targeted Athlete group were:

REPRESENTATIVE SOUAD Tharabuphet Homkrun Ema Miyaura Ana Tamanika Chris Zhang Nick Beamish George Stoupe Reece Falck Tamara Anderson Nina Paripovich Jade Otway Corban Crowther Matthew Shearer

Coaches: Lan Bale,

Strength & Conditioning:

Marcel Vos

Emily Fanning

16U

Macsen Sisam Valentina Ivanov Finn Reynolds Dylan Heap

Monique Barry

EUROPE TOUR

The annual Tennis NZ tour to Europe is designed to provide an opportunity during NZ winter for the Junior Targeted Athletes to compete and train overseas thus bench marking themselves against their international peers. The players are exposed to the clay surface, the international tennis world and multiple, highly competitive age group tournaments. Players are based at our base Amstel Park Tennis Academy in Amsterdam and travel locally to compete in a mixture of Junior ITF's, Tennis Europe events and Money Tournaments.

TNZ REPRESENTATIVE TOURS

2015 WTA Future Stars: Brooke Kenny 14U and Ashleigh Harvey 16U 2015 December Showdown 12u and 14U Teams 2016 Junior Fed Cup, Davis Cup 2016 World Junior Teams

ORANGE BOWL TOUR 2015

Athlete: Valentina Ivanov Coach: Marcel Vos

TARGETED COACH PROGRAMME

Tennis NZ had the opportunity to offer a range of additional educational options to coaches working in Junior Performance.

Coaches that were selected:

Sport NZ Performance Coach Advance

2015 - Nathan Carter, Marc Paulik (deferred) 2016 - Francis Glover

HPSNZ Prime Ministers Scholarship

2015 Marcel Vos Lan Bale Jan Shearer



Touring and Camp Coaching

2015 and 2016

Lan Bale

Marcel Vos

Emma Hayman

Dwayne Cleugh

Luis Luna

Victor Romero

Caco Zanella

Marc Paulik

Emily Fanning (S&C)

International Guest: Roger Rasheed

TENNIS NZ TALENT ID CAMPS

Three day invitation camps are held twice a year (November and March). These are live in (AUT Lodge) and are designed to provide intelligence on up and coming players, specifically those who are on Tennis NZ's radar for future possible inclusion into the Targeted Athlete programme.

November 2015 Camp participants:

Matthew Shearer Chris Zhang Elys Ventura George Stoupe Nick Beamish Ana Tamanika Daniel Hammond Reece Falck

Sadeerha Weerapperuma Tharubuphet Homkrun

Kevin Fu James Sim Sam Hodges Jade Otway Corban Crowther

March 2016 Camp participants

Matthew Shearer Ke Ren Corban Crowther Mia Milojevic Tina Marie Li Jade Otway Reece Falck Shona Nakano Nick Beamish Sacha Situe Liam Adams Alexander Mirkov Ana Tamanika Thomas Dai



PARTICIPATION

Mission: Successful organisations and programmes attracting and retaining more participants in tennis

Tennis New Zealand is developing and implementing a number of new programmes and initiatives which will provide clubs, coaches and volunteers with tools to improve the tennis experience for participants and as a result grow the number of people playing tennis.

TENNIS CONNECT

The aim of the Tennis Connect project is to provide modern and integrated digital platforms to clubs and coaches that make tennis the easiest sport to deliver and participate in, in New Zealand, and to provide an accurate understanding of all participant types and trends.

The benefits of Tennis Connect will be:

- Improved online customer experience that meets customer expectations and demands by making the process of consuming and accessing 'tennis' much easier for all participants
- Better connectivity between tennis participants and stakeholders
- Better tools for tennis deliverers (clubs and coaches)
- Increased ability to understand participation trends and numbers to help deliver more effective programmes and initiatives that align with customer demands
- Demand-led decision making through obtaining enriched data, segmentation and insights
- Increased sponsorship/commercialisation opportunities
- More effective capture of participation information to measure success across all areas of the game
- The first stage of the Tennis Connect project is the pilot of the ClubSpark platform (the likely replacement of Promato).

PARTICIPATION PROGRAMMES

With the launch of Tennis Xpress in late June, the full suite of national participation programmes have now been developed and implemented. Our focus now fully shifts to supporting high quality delivery and growing the number of programme deliverers and participants. NZ Post Tennis Hot Shots, Cardio Tennis, and now Tennis Xpress are designed to appeal to a range of current and potential players; from children of all ages and abilities, to beginner adults, to adults using tennis as part of their exercise routine.

NZ Post Tennis Hot Shots

- The number of children participating in Coaching and Community Play grew from 10,000 to 11,000
- The number of children participating in Schools fell from 61,000 to 41,000
- The minimum qualification required to access the Coaching programme was raised from Assistant Junior Coach to Junior Development (ITF 1)
- A New Zealand edition of the Australia Tennis Magazine was created and sent to over 3,000 coaches and players
- 3,000 Tennis Hot Shots t-shirts were distributed to Coaching and Community Play participants all over the country

Cardio Tennis

 The second year of operation saw the programme grow with around 500 regular participants

Tennis Xpress

- Successful pilots run in Auckland & Wellington confirmed participant and coach demand
- Launched in June 2016, delivery and marketing resources included for coaches who sign up as deliverers





PARTICIPATION

2015-16 Participation Numbers

REGIONS			NORTHERN	AUCKLAND	WAIKATO- Bays	CENTRAL	CANTERBURY	SOUTHERN	TOTAL	14/15 TOTAL
	Senior	М	1,446	2,526	1,612	1,332	1,687	354	8,957	9,250
	(35+)	F	1,402	2,031	1,469	1,319	1,412	315	7,948	8,456
	Adult	Μ	89	416	99	257	83	52	996	832
	(19-34)	F	51	218	54	177	35	49	584	509
CLUB	Junior (12-18) 12U	М	824	1,293	630	998	955	263	4,963	5,128
		F	645	909	428	844	829	207	3,862	3,879
MEMBERS		Μ	542	1,154	581	882	1,417	268	4,844	5,390
		F	374	1,041	402	722	1,334	192	4,065	4,296
			5,373	9,588	5,275	6,531	7,752	1,700	36,219	37,740

REGIONS		NORTHERN	AUCKLAND	WAIKATO- Bays	CENTRAL	CANTERBURY	SOUTHERN	TOTAL	14/15TOTAL
	Easi Tennis	0	170	156	10	20	150	506	517
CASUAL	Sec. School	24	2,093	1,090	758	1,200	360	5,525	6,131
PARTICIPANTS	Business House	144	931	1,032	867	1,313	88	4,375	5,023
	Casual Club Players	602	4,491	758	457	649	39	6,996	8,779
		770	7,685	3,036	2,092	3,182	637	17,402	20,450

REGIONS	NORTHERN	AUCKLAND	WAIKATO- Bays	CENTRAL	CANTERBURY	SOUTHERN	TOTAL	14/15TOTAL
REGIONAL TOTALS	6,143	17,273	8,311	8,623	10,934	2,337	53,621	58,190

NATIONAL PROGRAMMES

	TENNIS HOT SHOTS		TENN		ГЅ	TOTAL TENNIS HOT	CARDIO	RDIO TOTAL PROGRAMME
DADTICIDANTO		SCHOOLS	COACHING	PLAY	COMPETITIONS	SHOTS	TENNIS	
PARTICIPANTS	15/16 TOTAL	41,406	7,714	3,311	250	52,681	480	53,161
	14/15 TOTAL	61,241	7,700	2,367	203	71,511	510	72,021

	15/16	14/15
GRAND TOTAL	106,782	130,211





COACHING

Mission: Respected and valued world class coaches meeting the needs of participants and athletes, and engaged in the tennis community.

Coaches are the face of tennis to the majority of our participants and athletes. Tennis is committed to investing in the on-going skill development of coaches to better prepare them to provide fun and rewarding experiences to participants and athletes.

COACH DEVELOPMENT FRAMEWORK

The main focus during 2015/16 was the development and launch of the new Coach Development Framework for tennis. The Framework details the development opportunities offered to current and future coaches of all aspirations, and puts the coaching environment into context by defining the four playing stages and the corresponding coaching communities.

What's New

New courses - The Community Coach and Assistant
Junior Coach courses have been discontinued and
two new short courses have been created. Coaching
Fundamentals is a free 2-hour online course
available to anyone interested in starting coaching,
and the Coaching Assistant Course is a 24-hour
practical course (3 days) that is aimed at people
helping a head coach deliver to beginner players.
These new short courses incorporate the latest
coaching philosophies and methodology better
catering for the current needs of players and course
participants, they are also more affordable making
it easier to get involved in coaching tennis. More
detailed information on all courses can be found in
the Framework.

- Recognition of Current Competence (RCC) Coaches with historical or overseas qualifications can now chose to go through a RCC process in order to attain an internationally recognised Junior Development Coach (ITF 1) or Club Professional Coach (ITF 2) qualification
- Coach Developers new and existing Coach Developers will be centrally contracted to TNZ to streamline course administration and communication.

COACH ENGAGEMENT

The engagement of a full time Coach Development Manager will see a significant increase in the capacity to deliver coach development opportunities and in fostering closer relationships with coaches and clubs.

KEY HIGHLIGHTS

Highlights from this year include the launch of two new coach development courses and eight coach developers offering local course delivery. During the past 12 months 416 coaches took part in coach development courses and 18 total courses were run. From a programme perspective, 68 coaches offered NZ Post Tennis Hot Shots as part of their business and 23 of these coaches also offered Cardio Tennis.





REPORTS FROM AFFILIATES

AOTEAROA MĀORI TENNIS ASSOCIATION (AMTA)

E ngā Iwi, e ngā reo, e ngā karangatanga maha o ngā hau e whā. tēnei te mihi atu ki a Koutou katoa

In December 2015 Aotearoa Māori Tennis Association hosted it's 89th annual championship at Waikato Tennis Centre, the home of our Patron Kiingi Tuheitia.

Promoting and fostering a sense of Mana (prestige) Ihi (inspiration) Wehi (influence or awe) and the fostering of Te Reo Māori through "Arohatia te Reo" (cherishing the language) were pro-active at the tournament.

Highlights from the tournament were:

- Te Kani Williams Ngai Tuhoe as our youngest ever winner of the open men's singles
- Announcement of a book publication "Tikitere to Wimbledon and the World" Ruia Morrison MBE
 - MIMBLEDON THE WORLD

 PRINCE

 PRINCE

 CRAIN OF THE PRINCE

 PRINCE

 CRAIN OF THE PRINCE

 CRAIN

- Our 90th celebration in December 2016
- A possible visit to the 90th tournament by Venus Williams



 Noting the inclusion of Michael Venus to the Rio Olympics, emulating the feat of Kelly Evernden at the 1988 Seoul Olympics and Michael played in our tournament as a junior as his half-sisters are Māori.

In closing, Aotearoa Maori Tennis wishes all Tennis players and officials both Maori and non-Maori the very best for the coming season of 2016/17 tennis, be it at club, national or international level.

To Tennis Auckland and Tennis NZ good luck with the two international tournaments at the ASB Tennis Arena.

Noho ora mai koutou i roto i ngā manaakitanga katoa Nāku iti nei

Richard (Dick) Garratt
President/Tumuaki AMTA



TENNIS COACHES NEW ZEALAND

It has been a very quick year, with TCNZ ticking away in the background helping clubs, coaches and TNZ.

As an impartial party having credibility and knowledge across the NZ coaching landscape, TCNZ evolved this year providing a wider variety of services than in previous years.

We had numerous clubs from around NZ approach us, requiring assistance with the process of hiring a new club pro, including help with the qualifications and experience levels they required, as well as setting the vision for their club.

There was a considerable increase of requests for information, recommendations and inside knowledge around the coaches CVs and applications for a large number of coaching positions being advertised..

With so many coaching positions being filled by overseas applicants, we assisted with immigration NZ requirements and ratification of qualifications for cross crediting purposes.

This was a new direction for TCNZ to be taking along with our usual assistance and advocacy for coaches. It certainly provided more varied and interesting challenges. As we became more proficient, the knowledge and skills acquired around these processes were welcome additions to our tool box.

The TNZ coaching advisory group was also regularly meeting, with TCNZ having a place at the table to ensure our concerns and recommendations were heard.

2017 is shaping up to be a stellar year for TCNZ. We will be celebrating our 50th anniversary and this is a great opportunity to bring coaches together from across NZ to acknowledge and honor this achievement. The TCNZ board does not intend to let such a wonderful opportunity pass by and look forward to celebrating this milestone with our membership.

Finally, TCNZ Board wish to thank Sue Nixon our tireless administrator for the huge amount of investment she puts in on behalf of coaches and the board.

Julia Scott

President - TCNZ





TENNIS NZ SENIORS

Although there are over 50 senior tournaments run annually our two national championships are always the main events on our calendar.

The 2016 Individual Championships were hosted by Hawkes Bay at three Napier venues. Numbers were down a little, as expected when moved away from the main centres, but with 165 competitors it was still a highly successful event.

Five players dominated the results by winning the three titles available in their age groups. These were Evan Dela Rue (80+) David Hawkes (70+), Sue Jamieson (65+), Quentin Maisey (65+), and Larry Seales (60+). This requires great stamina over the five day event.

Two players also reached notable milestones in Napier. Tup Cox, by winning the 75+ Mixed Doubles with Gary Pike from North Harbour, reached the amazing total of 50 National Age group titles since she first competed in 1980. This achievement earned her the Trevor Withers Memorial Trophy for tennis achievement as the TNZS Player of the Year.

David Hawkes pushed his titles tally to 42 making him only the second TNZS player to record over 40 titles since the championships began in 1974.

Our second major event, the Easter National Teams Event was held in Hamilton with 392 players competing. This must make it one of the biggest tennis events on the NZ calendar. The prize giving Dinner and Dance evenings have become a highlight for many of the players with some teams putting in as much effort on their theme costumes as they do on the court!

The TNZS Annual Awards were also presented at the Teams Event prize giving. Western Bay of Plenty dominated proceedings by not only winning the John Mickell trophy for top club of the tournament but also taking out the inaugural Club of the Year trophy for the quality of their programme and their lift in club membership.

Ian Campbell, a tireless worker for Wairarapa tennis, was awarded the Bev Evans Trophy for Service.

To some extent it is a trade-off when we take our national events to the smaller regions because it does tend to reduce our entry numbers, but our current management committee is keen to continue this policy as it does make it more of a nationwide event rather than one dominated by the big centres.

In 2017 the Individual Championships will be hosted by Canterbury and the National Teams Event by Northland, the first time the "taniwha" have done so.

TNZS selected and supported four NZ sides to play in the ITF World Teams Events over the past twelve months with 18 players travelling to Croatia and another team going to Turkey in October. We also have three players currently in the top ten ITF Senior World rankings in their age groups, Peter Hampton, Paul Smith and Mark Hadley.

For senior players who are still highly competitive, the lure of international tournaments is a further incentive to join the ranks of TNZS members.

Our TNZS members are very proud of our two Members of the NZ Order of Merit, Ross and Dawn Morrison. Many of you will know of their unstinting service and we are lucky to have them on our Management Committee, Ross as the Finance Officer and Dawn as our National Administrator.

On behalf our hardworking committee, thanks to all those seniors throughout NZ who contribute to our wonderful sport as volunteers and players and we extend a welcome to any other TNZ members who wish to continue playing the "game for life."

Murray Billington

TNZS President





NEW ZEALAND TENNIS UMPIRES ASSOCIATION

The year to date has been a busy one for many officials who have been officiating from the regional junior and senior events to the ATP & WTA tournaments in Auckland, Grand Slams, Davis Cup as well as the 2016 Rio Olympics and Paralympics.

We have been working very closely with Tennis New Zealand on a number of ongoing issues such as organising officials for tournaments and assistance in organising training sessions. These discussions and the evolution of the relationship with Tennis NZ will continue into the next financial year.

Special achievements buy our members included David Smith being honoured with a services to officiating award at the ITF AGM in Zagreb, Croatia. Christine McKnight obtained her White Badge Chief of Officials qualification and officiating at the Paralympics. Dimitar Trifunovski worked at the US Open, the end of year ATP World Group finals in London, the Australian Open, Wimbledon and the Olympic games capping out a busy but fantastic year.



This year Melissa Rigby was part of a development programme organised by Australia to assist improving the officiating of experienced National Officials and new White Badges. This was a fantastic opportunity and is available again this year. If you are interested in applying, please contact a Board Member in first instance to discuss the options available.

Finally, if any of you know of people who would like to be trained, supported and developed in tennis officiating, initially please put them in touch with any of our Board members and we will outline what is involved to be on court with the best.

Matthew Burrell

NZTUA Chairman





INTERNATIONAL LAWN TENNIS CLUB OF NEW ZEALAND

It is with pleasure that I report on activities of the club in its 59th year.

Members 95 Honorary 32 Overseas 25

Davis Cup

A luncheon was held in Christchurch on 18th July, coinciding with the Davis Cup Match: New Zealand v India. Thirty-eight persons attended including Tennis New Zealand board members and our members from Auckland, Wellington, Christchurch and Dunedin. It was very successful. Many thanks to Jim Martin for his role in organising this event.

ASB Classic

Once again morning teas were held during the two international tournaments. They were very well attended. The President of Tennis Auckland, Don Cotter and Chief Executive Brent Robinson spoke briefly. We are grateful to Tennis Auckland for allowing us to use their facilities.

The IC Junior Challenge, Asia Region

We entered a team of two girls and two boys in this event in Singapore on the 2nd and 3rd September. Teams from Japan, Israel, Singapore, Pakistan and New Zealand participated in a round robin competition. We lost to Japan in the final. Had we won we would have qualified for an all-expenses paid trip to the world final in the Country Club of Monte Carlo in September 2016. We were fortunate that the girls were already in Singapore playing in the WTA finals. We only had to pay for the two boys. Marcel Vos, one of our members managed the team. We appreciate the support of Jan Shearer from Tennis New Zealand in helping make our entry into this event happen.

Newsletters

These are very much appreciated by our members both here and overseas. Cecilie McIntyre does a wonderful job.

Annual Dinner - 2015

This was held at the Carlton Bowling Club on 19th April with 70 attendees. Carl Budge gave a most interesting address on his role of attracting players to both international events. Peter Becroft shared some reminiscences about his playing years in the United States. At the AGM it was decided to change the financial year to 31 March.

Many thanks to Jill Bignell for organising this dinner and to Cecilie and Ken McIntyre for controlling the bowls.

Council of International Lawn Tennis Clubs

I was unable to attend the IC executive meeting in Paris at the time of Roland Garros.

John Mills represented our Club very ably at the AGM in London at the time of Wimbledon.

Because 2016 is our 60th anniversary, the IC Council provided US\$3,000 to help us celebrate the occasion. Teams from the US and Luxembourg were to be part of it. Unfortunately, the US had to withdraw although I had an informal meeting in Auckland with their President, Dan Waldman. We are very grateful to the IC Council for their support and generosity.

Donation

Colin Frampton made a generous donation which was put towards funding the boys to go to Singapore.

Annual Golf Tournament

Tennis Auckland and the IC combined for an enjoyable afternoon of golf at the Whitford Park Golf Club. Thank you to James Greenhalgh for including our members.



High Office

Jeff Robson MBE Life Member Tennis New Zealand
Peter Wilson Life Member Tennis New Zealand
Brett Steven Life Member Tennis New Zealand
G D Jones Board Member Tennis New Zealand
Graham Pearce Board Member ATP
Davis Cup and International

Tournament Referee

Executive Officer for OTF (Oceania

Tennis Federation)

Onny Parun Life Member Tennis New Zealand

Obituaries

It is with regret that we inform the deaths of Peter Gardner, Murray Dunn , Brian Avery, and Ivan Bignell.

Visit from the IC of Luxembourg

In February, nine players from the IC of Luxembourg arrived in Auckland after playing in Sydney and Melbourne. Before playing a match against the ICNZ at the Parnell Lawn Tennis club, the team visited Rotorua and Hobbiton. Our team consisted of James Shortall, Jacob Olson, Gilles de Gouy, Malcolm Elley, Quentin Maisey, Paul White, Pavlina Nola, Tracey O'Connor, Lynette Duncan. The match resulted in a narrow win to the ICNZ 6 matches to 5. After the match a dinner was held at the Tamaki Yacht Club (now Five Knots). The next day there was a tour of Waiheke Island and Lunch at the Cable Bay Vineyard which ended a highly successful visit.

Our Anniversary Year, 2016.

Ron McKenzie and Jeffrey Robson inspired the formation of the ICNZ after they had been made Honorary Overseas Members of the IC of Great Britain. To celebrate the 60th Anniversary, Tennis, Golf and a dinner are all planned for the weekend of 27th, 28th August in Auckland

The Committee

I would like to convey my thanks to the committee and to our patron Jeff Robson MBE for their hard work and support throughout the past year.

Des Shaw

President

The International Lawn Tennis Club of New Zealand





2015/16 RESULTS

ASB CLASSIC 2016

11th - 16th January - Men's (formely Heineken Open)
Singles Final
R Bautista Agut (ESP) beat J Sock (USA) 6-1 1-0 ret
Doubles Final
M Venus (NZL)/M Pavic (CRO) beat E Butorac/S Lipsky (USA) 7-5 6-4

PASCOES THE JEWELLERS NEW ZEALAND CHAMPIONSHIPS 2015

ALBANY TENNIS PARK & ASB TENNIS ARENA - AUCKLAND

Women's Singles Final	Men's Singles Final
R Cheng beat S Jones 7-5 6-0	M Venus beat A Sitak 6-1 6-4
Women's Doubles Final	Men's Doubles Final
R. Cheng/S Hones beat L Beattie/Joanna Carswell 6-2 6-2	M Venus/A Sitak (NZL) beat F Tearney/W Whitehouse 6-3 4-6 10-7

DAVIS CUP

ASIA/OCEANIA ZONE GROUP 1 v KOREA, REP. (1ST ROUND) - New Zealand lost to Korea, Rep. 1-3

Terrrace Downs New Zealand Team: Finn Tearney, Rubin Statham, Michael Venus, Artem Sitak, Alistair Hunt (Captain)

Seoul, Korea - 4th March – 6th March 2016

Singles 1 – J Statham (NZL) lost to S Hong (KOR) 4-6 3-6
6-4 6-7(6)

Singles 2 – M. Venus (NZL) lost to H Chung (KOR) 4-6
5-7 1-6

Reverse Singles 1 – J Statham (NZL) lost to H Chung
(KOR) 6-2 6-4 6-2

Reverse Singles 2 – Not played Tie completed

FED CUP

New Zealand did not enter





PLAYER RANKINGS

THE INTERNATIONAL RANKINGS OF NEW ZEALAND PLAYERS ON THE ATP AND WTA CIRCUITS AS AT 31ST DECEMBER 2015

	SINGLES	DOUBLES
Finn Tearney	363	430
Rubin (Jose) Statham	392	299
Michael Venus	678	44
Ben McLachlan	910	397
Artem Sitak	1209T	43
Wesley Whitehouse	1606T	1673T
Alex Klintcharov	238T	
Marcus Daniell		76

	SINGLES	DOUBLES
Marina Erakovic	134	110
Katherine Westbury	1024	-
Claudia Williams	1173	962

OFFICIAL NATIONAL SENIOR RANKING LIST AS AT 31ST DECEMBER 2015

MEN

1	Tearney, Finn	9=	Lee, Adam
2	Statham, Rubin	12=	Paulik, Marc
3	Venus, Michael	12=	Megraw, Justin
4	McLachlan, Ben	12=	Meredith, James
5	Sitak, Artem	12=	Feneon, Remi
6	Whitehouse, Wesley	12=	Jones, GD
7	Klintcharov, Alex	17	Butters, Kyle
8	Daniell, Marcus	18	McLachlan, Riki
9=	Childs, Marcus	19	Nielsen, Mark
9=	Heap, Connor	20	Thompson, Adam

WOMEN

1	Erakovic, Marina	11	Nola, Pavlina
2	Westbury, Katherine	12	Shin, Chloe
3	Williams, Claudia	13	Hourigan, Paige
4=	Vano, Kairangi	14	Slim, Julia
4=	Cheng, Rosie	15	Haymen, Emma
4=	Lewis, Jade	16	Hassall, Ella
7	Beattie, Leela	17=	Guthrie, Abbey
8	Drew, Kelly	17=	Kaiwai, Nicola
9	O'Connor, Tracey	17=	Golder, Imogen
10	Stewart, Heidi	20	McDermott, Sarah





2015/16 NEW ZEALAND JUNIOR TOURS

New Zealand Teams represented their country at Junior Tours in the Australian Teams Championships and Individual Championships, ITF Junior Teams Events, Junior Davis Cup, Junior Fed Cup Asia/Oceania Qualifying (16u) and World Junior Tennis Asia/Oceania Qualifying (14u) in a bid to qualify for the World Finals in Europe. The 2015/16 Tennis NZ Selection Panel included Marcel Vos, Lan Bale, and Jan Shearer (Convenor).

WTA FUTURE STARS TOURNAMENT - 16U & 14U JUNIOR GIRLS

SINGAPORE - OCTOBER 2015

Team: Ashleigh Harvey (16s Girls), Brooke Kenny (14s Girls)

Coach: Marcel Vos

2015 12'S AUSTRALIAN TEAM CHAMPIONSHIPS

MELBOURNE, AUSTRALIA - DECEMBER 2015

Hosted at the home of the Australian Open, Melbourne Park, New Zealand's 12u teams competed for the Rod Laver and Margaret Court Cups as part of the Australian Teams Championships in 2015.

12s Boys Team : Kevin Fu, James Sim, Corban Crowther Captain: Lan Bale 12s Girls Team : Ana Tamanika, Sadheera Weerapperuma, Jade Otway, Captain: Em	
Results	Results
R1 – NZ lost to Pacific Oceania 1-2	R1 – NZ beat Western Australia 2-1
R2 – NZ lost to Queensland 1-2	R2 – NZ beat Australian Capital Territory 3-0
9th – 16th Playoffs – NZ beat Northern Territory 2-1	R3 – NZ beat Queensland 2-1
9th – 16th Playoffs – NZ beat Victoria #2 2-1	Quarterfinals – Bye
9th & 10th Playoff – NZ beat All Stars 3-0	Semi-finals – NZ beat China 2-0
	Final – NZ lost to Japan 1-2

2015 14'S AUSTRALIAN TEAM CHAMPIONSHIPS

MELBOURNE, AUSTRALIA - DECEMBER 2015

Part of Tennis Australia's December Showdown, the New Zealand 14u Teams competed against the Australian State teams for the Sproule Stephens and Mary Hawton trophies. The event was hosted by Tennis Australia, at Melbourne Park.

14s Boys Team : Chris Zhang, George Stoupe, Jamie Garbett, Captain: Marc Paulik	14s Girls Team: Tharubuphet Homkrum, Monique Barry, Elys Ventura, Captain: Caco Zanella
Results	Results
R1 – NZ beat South Australia 3-0	R1 – NZ beat Tasmania 3-2
R2 – NZ lost to Victoria 0-3	R2 – NZ beat Victoria 2-1
R4 – NZ beat Tasmania 3-0	R3 – NZ lost to South Australia 0-3
Quarterfinals – NZ lost to New South Wales 0-2	R4 – NZ lost to New South Wales #2 1-2
5th & 6th Playoff – NZ beat Victoria #2 2-1	5th & 6th Playoff – NZ lost to Queensland 1-2

WORLD JUNIOR TENNIS ASIA/OCEANIA QUALIFYING COMPETITION

New Zealand's World Junior Tennis teams (Boys and Girls 14/u), travelled to Bangkok, Thailand in April 2016 for their Asia/Oceania Final Round Qualifying tournament, competing against 16 other nations from the Asia/Oceania region for one of four places in the ITF World Junior Tennis World Finals.

Boys Team : Nick Beamish, Reece Falck, Liam Adams Captain: Lan Bale	Girls Team: Monique Barry, Tharubhet Homkrun, Ema Miyaura, Captain: Lan Bale	
Results	Results	
R1 – NZ lost to Japan 0-3	R1 – NZ beat India 2-1	
R2 – NZ lost to Thailand 0-3	R2 – NZ beat Sri Lanka 3-0	
R3 – NZ beat Hong Kong 2-1	R3 – NZ lost to Thailand 0-3	
9th – 16th Playoffs – NZ beat Malaysia 2-1	Quarterfinals – NZ lost to Korea 0-2	
9th – 16th Playoffs – NZ lost to Uzbekistan 0-2	5th – 8th Playoff – NZ lost to Australia	
11th & 12th Playoff - NZ beat Kazakhstan 2-0	7th & 8th Playoff – NZ beat Chinese Taipei	
Final Placing – 11th	Final Placing – 7th	

JUNIOR DAVIS CUP ASIA / OCEANIA QUALIFYING COMPETITION

The New Zealand Junior Davis Cup side (16/u Boys) competed in April 2016 for a place in the ITF Junior Davis Cup World Finals, competing with 16 other teams from the Asia/Oceania region in the Qualifying event held in New Delhi, India.

Team: Finn Reynolds, Macsen Sisam, Dylan Heap, Captain: Lan Bale

Results

R1 – NZ beat Syria 3-0

R2 – NZ beat Kazakhstan 3-0

R3 - NZ lost to Korea 1-2

Quarterfinals - NZ lost to Japan 1-2

5th – 8th Playoffs - NZ beat Malaysia 2-1

5th & 6th Playoffs - NZ beat Korea 2-1

Final Placing - Fifth

JUNIOR FED CUP ASIA / OCEANIA QUALIFYING COMPETITION

The New Zealand Junior Fed Cup (16/u Girls) side competed for a place in the ITF Junior Davis Cup World Finals, competing with 16 other teams from the Asia/Oceania region in the Qualifying event held in New Delhi, India

Team: Valentina Ivanov, Nina Paripovich, Tamara Anderson, Captain: Marcel Vos

Results

R1 – NZ beat Malaysia 3-0

R2 – NZ beat Kazakhstan 2-1

R3 – NZ lost to Japan 0-3

Ouarterfinals - NZ beat China 2-1

Semi-finals - NZ lost to Thailand 1-2

3rd & 4th Playoffs - NZ lost to India 1-2

Final Placing – Fourth. The NZ team qualified for the Junior Fed Cup by BNP Paribas Finals to be held in Budapest, Hungary from 27 September to 2 October 2016.



2015/16 NATIONAL JUNIOR CHAMPIONSHIPS

2015 TENNIS NEW ZEALAND JUNIOR MASTERS FINALS

BOYS Singles Final	BOYS Doubles Final
18/u - AUCKLAND 14TH - 19TH DECEMBER 2015	
2015-16 NEW ZEALAND AGE GROUP CHAMPIONSHIPS	S
BOYS 16/u - Singles Final F Reynolds beat M Sisam 6-4 6-3	GIRLS 16/u - Singles Final L Alter beat C Robinson 6-1 6-0
BOYS 14/u - Singles Final G Stoupe beat C Zhang 6-3 6-3	GIRLS 14/u - Singles Final T Homkrun beat H Stewart 6-1 6-2
BOYS 12/u - Singles Final K Fu beat J Sim 6-1 6-2	GIRLS 12/u - Singles Final A Tamanika beat J Otway 6-4 6-1
CHRISTCHURCH 24th – 26th OCTOBER 2015	

18/u - AUCKLAND 14TH - 19TH DECEMBER 2015	
BOYS Singles Final	BOYS Doubles Final
C Heap beat R Reynolds 6-3 6-4	C Heap/R Reynolds beat W Matheson/E Stoica 2-6 6-2 (10-5)
GIRLS Singles Final	GIRLS Doubles Final
R Cheng beat A Harvey 1-6 6-3 6-0	R Cheng/A Harvey beat J Clark/N Paripovich 7-5 6-3
12/u - AUCKLAND 12TH - 16TH JANUARY 2016	

BOYS Singles Final	BOYS Doubles Final
C Crowther beat Kevin Fu 7-6 6-2	C Crowther/A Wang beat K Fu/J Sim 6-4 6-2
GIRLS Singles Final	GIRLS Doubles Final
J Otway beat M Milojevic 6-4 6-3	J Otway/K Otway beat S Nakano/K Ren 6-2 6-4

BOYS Singles Final	BOYS Doubles Final
G Stoupe beat C Zhang 7-6(3) 7-5	W Brownlie/G Stoupe beat R Falck/J Garbett 6- 4 3-6 10-6
GIRLS Singles Final	GIRLS Doubles Final
H Stewart beat M Barry 6-4 7-6(5)	T Homkrun/B Kenny beat M Barry/I Stephani 6-4 7-6(3

16/u - WELLINGTON 12TH - 16TH JANUARY 201	6	
BOYS Singles Final BOYS Doubles Final		
D Heap beat E Batt 7-5 6-1	F Hall/C Zhang beat M Benn/T Heslin 6-1 6-0	
GIRLS Singles Final	GIRLS Doubles Final	
V Ivanov beat N Paripovich 6-2 6-3	A Harvey/C Ward beat E Ventura/H Stewart 6-3 7-6(4)	



2016 NATIONAL TEAMS EVENT

12/u - AUCKLAND 8TH - 11TH JANUARY	
FINAL POSITIONS	
1ST - Auckland	4TH - Central
2ND - Canterbury	5TH - Waikato-Bays
3RD - Northern	6TH - Southern
14/u - AUCKLAND 8TH - 11TH JANUARY	
FINAL POSITIONS	
1ST - Central	4TH - Waikato-Bays
2ND - Auckland	5TH - Northern
3RD - Canterbury	6TH - Southern
16/u - WELLINGTON 3RD - 7TH JANUARY	
FINAL POSITIONS	
1ST - Waikato-Bays	4TH - Northern
2ND - Auckland	5TH - Canterbury
3RD - Central	6TH - Southern
2015 NATIONAL PRIMARY - INTERMEDIATE SCHOO	LS FINALS
NORTH ISLAND HAMILTON 23RD – 25th November	SOUTH ISLAND TIMARU 23RD – 25th November
BOYS Singles Final	BOYS Singles Final
C Crowther beat J Naylor 6-1 7-5	L Adams beat N Schneideman 6-1 6-1
GIRLS Singles Final	GIRLS Singles Final
E Miyaura beat A Suga 3-6 6-4 6-2	J Otway beat I Stephani 7-5 6-3



2016 KIWI JUNIOR CHAMPIONSHIPS

12/u & 14/u - AUCKLAND: 16u	ı - CHRISTCHURCH
-----------------------------	------------------

1	2	/	u

BOYS Doubles Final	
BOYS Doubles Fillat	
S Allais/D Persson beat M Dickey/J Johnson 6-4 6	
GIRLS Doubles Final	
R Li/E Tse beat A Nakano/K Ren 7-5 6-4	

14/u

BOYS Singles Final	BOYS Doubles Final
C Zhang beat J Garbett 7-6(11) 6-2	L Adams/T Harton beat C Zhang/J Garbett walkover
GIRLS Singles Final	GIRLS Doubles Final
I Mclean beat H Stewart 2-6 6-4 6-4	A Lawson/H Stewart beat E Miyaura/A Suga 6-4 4-6 11-9

16/u

BOYS Singles Final	BOYS Doubles Final
F Hall beat G Stoupe 6-2 7-5 W Brownlee/G Stoupe beat R Bruhns/T Heslin	
GIRLS Singles Final GIRLS Doubles Final	
S Weekley beat A Lawson 6-3 4-6 6-1	S Weekley/A Coates beat A Lawson/T McCann 7-6(8) 6-0

2016 NATIONAL SECONDARY SCHOOLS TENNIS TEAMS FINALS

AUCKLAND - 4th - 7th April

FINAL PLACINGS

BOYS	GIRLS	MIXED
1st St Kentigern College	1st Westlake Girls High School	1st St Andrew College
2nd Scots College	2nd St Kentigern College	2nd St Kentigern College
3rd Palmerston North Boys High School	3rd St Peters	3rd Mt Albert Grammar School
4th Auckland Grammar	4th Kapiti College	4th Hutt Valley High School
5th Wakatipu	5th St Margarets College	5th Wanganui High School
6th Hamilton Boys High School	6th Nelson College for Girls	6th Burnside
7th Christs College	7th New Plymouth Girls High School	7th Trident High School
8th St Peters, Cambridge	8th Waikato Diocesan	







2015/16 NEW ZEALAND 18U ITF JUNIOR EVENTS

2015 AUCKLAND ITF INDOOR CHAMPIONSHIPS

AUCKLAND - 29th September - 4th October	
BOYS Singles Final	BOYS Doubles Final
C Heap (NZL) beat S Ko (TPE) 6-1 7-6(1)	A Rai/R Reynolds (NZL) beat A Chau (HKG)/S Ko (TPE) 6-1 6-2
GIRLS Singles Final	GIRLS Doubles Final
V Apisah (AUS) beat M Haet (AUS) 6-4 6-0	S Cliffe/A Harvey (NZL) beat V Apisah (AUS)/R Cheng (NZL) 7-5 6-3
2015 WAIKATO-BAYS 18/U CHAMPIONSHIPS	
HAMILTON - 6th - 11th October	
BOYS Singles Final	BOYS Doubles Final

BOYS Singles Final	BOYS Doubles Final
A Rai (NZL) beat R Reynolds (NZL) 7-6(5) 6-2	A Rai/R Reynolds (NZL) beat A Chau (HGK)/S Ko (TPE) 3-6 6-1 10-4
GIRLS Singles Final	GIRLS Doubles Final
M Haet (AUS) beat R Cheng (NZL) 6-1 7-5	M Haet (AUS)/H Ng (HGK) beat M Kobayashi/R Saigo (JPN) 6-4 7-5

2016 TECNIFIBRE TENNIS CENTRAL 18/U CHAMPIONSHIPS

WELLINGTON - 18th - 23rd January 2016	
BOYS Singles Final	BOYS Doubles Final
A Rai (NZL) beat S Hirano (JPN) 7-5 6-2	C Cox (AUS)/A Rai (NZL) beat B Meuris (AUS)/S Van Rensburg (AUS) 3-6 6-4 11-9
GIRLS Singles Final	GIRLS Doubles Final
N Paripovich (NZL) beat N Cheong (USA) 4-6 6-2 6-4	T Bridges (USA) T Homkrun (NZL) beat E Husrefovic/L Mays

(AUS) 7-5 6-4

2016 WILSON TENNIS CANTERBURY ITF 18/U & UNDER

CHRISTCHURCH - 25th - 30th January

BOYS Singles Final	BOYS Doubles Final
S Hazawa (JPN) beat A Rai (NZL) 6-3 6-4	C Cox (AUS)/A Rai (NZL) beat S Hazawa/K Shimizu (JPN) 6-2 6-2
GIRLS Singles Final	GIRLS Doubles Final
N Cheong (USA) beat T Bridges (USA) 7-6(5) 6-4	M Inose/M Nagato (JPN) beat R Fukutoku/R Fukutoku (JPN) 6-7(2) 6-4 10-7

2016 NEW ZEALAND 18/U SUMMER CHAMPIONSHIPS

AUCKLAND - 1st - 6th January

BOYS Singles Final	BOYS Doubles Final
A Walton (AUS) beat C Cox (AUS) 6-3 6-3	M Sou /J Wong (HGK) beat F Reynolds/MAscen Sisam (NZL) 7-6(2) 7-5
GIRLS Singles Final	GIRLS Doubles Final
L Boskovic (CRO) beat L Salden (BEL) 6-1 7-6(4)	L Boskovic (CRO)/L Salden (BEL) beat B Lin/K Staines (AUS) 6-4 7-6(6)

2015/16 **ITF JUNIOR** RANKINGS

The ITF world junior rankings (18/u) for the year ended 31st December 2015 of New Zealand players who participated on the world junior circuit during 2015.

RAI, Ajeet 374 MATHESON, William 534 REYNOLDS, Finn 595 PAVKOVICH, Alexander 783 REYNOLDS, Rob 816 HEAP, Connor 934 WILLIAMS, Te Kani 954 SISAM, Macsen 1091 GUY, Thomas 1231= SNOWDON-POOLE, Joshua 1334 KEERASUNTONPONG, Pratt 1455= PANNU, Kiranpal 1458= FANGUNA, Semisi 1619= HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie MITCHELLE, Patrick 2384=	BOYS	
REYNOLDS, Finn 595 PAVKOVICH, Alexander 783 REYNOLDS, Rob 816 HEAP, Connor 934 WILLIAMS, Te Kani 954 SISAM, Macsen 1091 GUY, Thomas 1231= SNOWDON-POOLE, Joshua 1334 KEERASUNTONPONG, Pratt 1455= PANNU, Kiranpal 1458= FANGUNA, Semisi 1619= HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie	RAI, Ajeet	374
PAVKOVICH, Alexander 783 REYNOLDS, Rob 816 HEAP, Connor 934 WILLIAMS, Te Kani 954 SISAM, Macsen 1091 GUY, Thomas 1231= SNOWDON-POOLE, Joshua 1334 KEERASUNTONPONG, Pratt 1455= PANNU, Kiranpal 1458= FANGUNA, Semisi 1619= HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie	MATHESON, William	534
REYNOLDS, Rob 816 HEAP, Connor 934 WILLIAMS, Te Kani 954 SISAM, Macsen 1091 GUY, Thomas 1231= SNOWDON-POOLE, Joshua 1334 KEERASUNTONPONG, Pratt 1455= PANNU, Kiranpal 1458= FANGUNA, Semisi 1619= HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie	REYNOLDS, Finn	595
HEAP, Connor 934 WILLIAMS, Te Kani 954 SISAM, Macsen 1091 GUY, Thomas 1231= SNOWDON-POOLE, Joshua 1334 KEERASUNTONPONG, Pratt 1455= PANNU, Kiranpal 1458= FANGUNA, Semisi 1619= HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie	PAVKOVICH, Alexander	783
WILLIAMS, Te Kani 954 SISAM, Macsen 1091 GUY, Thomas 1231= SNOWDON-POOLE, Joshua 1334 KEERASUNTONPONG, Pratt 1455= PANNU, Kiranpal 1458= FANGUNA, Semisi 1619= HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie	REYNOLDS, Rob	816
SISAM, Macsen 1091 GUY, Thomas 1231= SNOWDON-POOLE, Joshua 1334 KEERASUNTONPONG, Pratt 1455= PANNU, Kiranpal 1458= FANGUNA, Semisi 1619= HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie	HEAP, Connor	934
GUY, Thomas 1231= SNOWDON-POOLE, Joshua 1334 KEERASUNTONPONG, Pratt 1455= PANNU, Kiranpal 1458= FANGUNA, Semisi 1619= HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= BURROWS, Reid 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	WILLIAMS, Te Kani	954
SNOWDON-POOLE, Joshua 1334 KEERASUNTONPONG, Pratt 1455= PANNU, Kiranpal 1458= FANGUNA, Semisi 1619= HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= BURROWS, Reid 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	SISAM, Macsen	1091
KEERASUNTONPONG, Pratt 1455= PANNU, Kiranpal 1458= FANGUNA, Semisi 1619= HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= BURROWS, Reid 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	GUY, Thomas	1231=
PANNU, Kiranpal 1458= FANGUNA, Semisi 1619= HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= BURROWS, Reid 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	SNOWDON-POOLE, Joshua	1334
FANGUNA, Semisi 1619= HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= BURROWS, Reid 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	KEERASUNTONPONG, Pratt	1455=
HEAP, Dylan 1619= HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= BURROWS, Reid 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	PANNU, Kiranpal	1458=
HUMPHRIES, Felix 1619= TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= BURROWS, Reid 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	FANGUNA, Semisi	1619=
TOMLINSON, Charlie 1826= BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= BURROWS, Reid 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	HEAP, Dylan	1619=
BENN, Milo 1921= TOMLINSON, Charlie 1826= BENN, Milo 1921= BURROWS, Reid 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	HUMPHRIES, Felix	1619=
TOMLINSON, Charlie 1826= BENN, Milo 1921= BURROWS, Reid 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	TOMLINSON, Charlie	1826=
BENN, Milo 1921= BURROWS, Reid 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	BENN, Milo	1921=
BURROWS, Reid 1921= WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie	TOMLINSON, Charlie	1826=
WILLIAMSON, Connor 1921= BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	BENN, Milo	1921=
BARR, Niko 1988= BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	BURROWS, Reid	1921=
BECROFT, Isaac 1988= ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie 2384=	WILLIAMSON, Connor	1921=
ZHANG, Chris 2115= BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie	BARR, Niko	1988=
BELOV, Sergey 2377= HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, Freddie	BECROFT, Isaac	1988=
HELSIN, Tim 2377= NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, 2384= Freddie	ZHANG, Chris	2115=
NOBUZAWA, Miki 2377= CASHMORE-CHATWIN, 2384= Freddie	BELOV, Sergey	2377=
CASHMORE-CHATWIN, 2384= Freddie	HELSIN, Tim	2377=
Freddie	NOBUZAWA, Miki	2377=
MITCHELLE, Patrick 2384=		2384=
	MITCHELLE, Patrick	2384=

GIRLS	
LEWIS, Jade	73
CHENG, Rosie	330
CLIFFE, Stella	686
PARIPOVICH, Nina	697
HARVEY, Ashleigh	764
WARD, Caitlin	877
ALTER, Lauren	2242=
ANTSUPOVA, Katie	2636=
GALLOWAY, Amy	2636=
IVANOV, Valentina	1075=
CLARK, Janvhi NZL	1118=
MATSON, Michal	1144=
SYME, Shaylee	1483
KENNY, Brooke	1541=
PORTER, Tabitha	1567=
WINDBUCHLER, Tiana	1589=
WARDENBURG, Sarah	1603=
WAITE, Louise	1685=
HOCKLEY, Victoria	1881=
GOING, Kalais	1990=
MATSON, Holly	2184=
PRICE, Emilia	2363=
WOOLDRIDGE, Olivia	2363=



2015/16 NATIONAL JUNIOR RANKINGS

Year end 31st December 2015

18/UE	OVS
1	Heap, Connor
2	Butters, Kyle
3	Matheson, William
4	Reynolds, Rob
5	Reynolds, Finn
6	Rai, Ajeet
7	Williams, Te Kani
8	Sisam, Macsen
9=	Calder, Alexander
9=	Kelley, Heve
9=	Heap, Dylan
9=	Pannu, Kiranpal
9=	Keerasuntonpong, Pratt
14	Stoica, Liam
15	Batt, Edward
16	Humphries, Felix
17	Stoupe, George
18=	Cashmore-Chatwin, Freddie
18=	Massam, Trent
20	Williamson, Connor
21	Fanguna, Semisi
22	Snowdon-Poole, Joshua
23=	Zhang, Chris
23=	Heslin, Tim
23=	Aubrey, Maddison
26	Mitchell, Patrick
27=	Pereira, Joshua
27=	Dettinger, Jannik
29=	Hall, Finley
29=	Reid, Carlos

18/UG	IRLS
1=	Cheng, Rosie
1=	Lewis, Jade
3	Hourigan, Paige
4	Hassall, Ella
5	Harvey, Ashleigh
6	Cliffe, Stella
7	Ampornachariya, Chanistha
8=	Alter, Lauren
8=	Ward, Caitlin
8=	Syme, Shaylee
8=	Paripovich, Nina
12=	Matson, Michal
12=	Robinson, Christy
14	Porter, Tabitha
15	Kenny, Brooke
16	Anderson, Tamara
17	Clark, Janvhi
18=	Homkrun, Tharubphet
18=	Trimari, Assya
20	Ivanov, Valentina
21	Alter, Paige
22	Wardenburg, Sarah
23	Price, Emilia
24	Matson, Holly
25	Windbuchler, Tiana
26=	Rogers, Megan
26=	Matich-Reynolds, Dominique
26=	Popovich, Lana
26=	Waite, Louise
30	Ellis, Annabel

16/UE	OYS	16/U (GRLS	14/U E	80YS
1	Reynolds, Finn	1	Harvey, Ashley	1	Stoupe, George
2	Rai, Ajeet	2=	Paripovich, Nina	2	Zhang, Chris
3	Williams, Te Kani	2=	Ward, Caitlin	3	Garbett, Jamie
4	Sisam, Macsen	2=	Alter, Lauren	4	Brownlie, William
5	Heap, Dylan	5	Robinson, Christy	5	Lagman, Adrian
6	Stoica, Liam	6	Kenny, Brooke	6	Amey, Kurt
7	Batt, Edward	7	Anderson, Tamara	7	Falck, Reece
8	Humphries, Felix	8	Clark, Janvhi	8	Potts, Caelan
9	Stoupe, George	9	Homkrun, Tharubphet	9=	Fleming, Caleb
10=	Massam, Trent	10	Ivanov, Valentina	9=	Shearer, Matthew
10=	Cashmore-Chatwin, Freddie	11	Alter, Paige	9=	Young, Trent
12	Snowdon-Poole, Joshua	12	Price, Emilia	9=	Beamish, Nick
13=	Heslin, Tim	13	Matson, Holly	9=	Schneideman, William
13=	Zhang, Chris	14	Windbuchler, Tiana	14	Joss, Patrick
13=	Aubrey, Maddison	15=	Matich-Reynolds, Dominique	15	Benn, Satchel
16	Pereira, Joshua	15=	Waite, Louise	16	Adams, Liam
17	Hall, Finley	15=	Popovich, Lana	17	Harrison, Jayden
18=	Benn, Milo	18	Stewart, Holly	18	Dassanayake, Jin
18=	Nelson, Taylor	19	Ventura, Elys	19	Clark, Lakhan
20	Garbett, Jamie	20	Singh, Sany	20	Otway, Torban

14/U	irls	12/UE	BOYS	12/U0	GIRLS
1	Kenny, Brooke	1	Crowther, Corban	1	Tamanika, Ana
2	Homkrun, Tharubphet	2	Fu, Kevin	2	Otway, Jade
3	Ivanov, Valentina	3	Wang, Aulky	3	Weerapperuma, Sadheera
4	Stewart, Holly	4	Johnson, Jenner	4	Li, Tina Marie
5	Ventura, Elys	5	Sim, James	5	Ren, Ke
6	McLean, Ivy	6	Schneideman, Nick	6	Milojevic, Mia
7	Weekley, Sarah	7	Edwards, Jordan	7=	Feneon, Jade
8	McCann, Tessa	8	Dickey, Max	7=	Nakano, Shona
9	Going, Kalais	9	Mirkov, Alexander	9	Mason, Abby
10	Suga, Amily	10	Hammond, Daniel	10	Brown, Aimee (AK)
11	Lawson, Antonia	11	Prachuabmoh, Nant	11	Otway, Kyla
12=	Miyaura, Ema	12=	Allais, Sam	12	Barnard, Nikayla
12=	Coman, Isabelle	12=	Morrison, Charlie	13	Kim, Joanna
14	Tamanika, Ana	14=	Colton, Shane	14=	Han, Bridget
15	Huff, Courtney	14=	Rosioru, Adrian	14=	Griffiths, Jade
16	Coates, Annabel	14=	Dai, Thomas	16	Tse, Elyse
17=	Danilova, Vika	17	Quispe-Kim, Diego	17	Richards, Farrah
17=	Burnett, Ayesha	18	Persson, Daniel	18	Hiku, Olivia
17=	Berry, Jordan	19	Emslie-Robson, Finn	19	Barclay, Emma-Jane
17=	McNaughten, Lara	20	Wilkinson, Leon	20	Brownlie, Claire

Deloitte.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF

TENNIS NEW ZEALAND INCORPORATED

Report on the Financial Statements

We have audited the accompanying financial statements of Tennis New Zealand Incorporated on pages 39 to 51, which comprise the statement of financial position as at 30 June 2016, and the statement of financial performance, statement of movements in accumulated funds and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

This report is made solely to the Members, as a body, in accordance with Section 18 of the Constitution. Our audit has been undertaken so that we might state to the Members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Members, as a body, for our audit work, for this report, or for the opinions we have formed.

Board of Directors' Responsibility for the Financial Statements

The Board of Directors are responsible on behalf of the entity for the preparation and fair presentation of these financial statements, in accordance with Public Benefit Entity Standards Reduced Disclosure Regime and for such internal control as the Board of Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibilities

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates, as well as the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor, Public Benefit Entity Standards Reduced Disclosure Regime transition guidance and the provision of an agreed upon procedures engagement, we have no relationship with or interests in Tennis New Zealand Incorporated. These services have not impaired our independence as auditor of Tennis New Zealand Incorporated.

Opinion

In our opinion, the financial statements on pages 39 to 51 present fairly, in all material respects, the financial position of Tennis New Zealand Incorporated as at 30 June 2016, and its financial performance and cash flows for the year then ended in accordance with Public Benefit Entity Standards Reduced Disclosure Regime.

Chartered Accountants 17 September 2016

Auckland, New Zealand

TENNIS NEW ZEALAND (INC.) STATEMENT OF FINANCIAL **PERFORMANCE**

		12 MONTHS ENDED JUNE 2016	12 MONTHS ENDED JUNE 2015
	NOTE	\$	\$
INCOME FROM NON-EXCHANGE TRANSACTIONS			
Sport NZ Funding		384,393	292,549
Grants and Community Trusts Funding	18	290,000	293,950
Totalisator Agency Board		1,018,124	664,415
Davis Cup & ATL – Prize money		88,192	82,156
Other Income		62,977	43,864
TOTAL INCOME FROM NON-EXCHANGE TRANSACTIONS		1,843,686	1,376,934
INCOME FROM EXCHANGE TRANSACTIONS			
Affiliation Fees		490,634	501,960
Interest Received	17	80,551	78,522
Sponsorships		185,108	131,580
International Tournaments – ASB Classic		73,974	73,900
Davis Cup & ATL		28,498	22,629
Domestic Tournaments, Courses & Tennis Hot Shots		240,921	269,329
Other Income		67,190	42,785
TOTAL INCOME FROM EXCHANGE TRANSACTIONS		1,166,876	1,120,705
TOTAL INCOME		3,010,562	2,497,639
EXPENSES	16		
Events – National & Other		223,937	199,762
Davis Cup & Fed Cup		302,339	314,494
Participation		406,491	484,363
Coaching		172,497	110,268
Performance (includes National Jr Rep Teams)		640,365	537,350
Marketing & Communications		241,506	213,551
Administration		598,180	515,324
TOTAL EXPENSES		2,585,315	2,375,112
OPERATING SURPLUS (DEFICIT) BEFORE DEPRECIATION AND PROVISIONS		425,247	122,527
Less Depreciation		(51,384)	(51,984)
TOTAL OTHER COMPREHENSIVE INCOME		0	0
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		373,863	70,543



FOR THE TWELVE MONTHS ENDED 30TH JUNE 2016

TENNIS NEW ZEALAND (INC.)

STATEMENT OF MOVEMENT IN ACCUMULATED FUNDS

ACCUMULATED FUNDS	12 MONTHS Ended June 2016	12 MONTHS Ended June 2015
Opening Balance	2,029,860	1,959,317
Current Year Surplus	373,863	70,543
CLOSING ACCUMULATED FUNDS	2,403,723	2,029,860

AS AT 30TH JUNE 2016

TENNIS NEW ZEALAND (INC.)

STATEMENT OF FINANCIAL POSITION

		AS AT 30TH JUNE	AS AT 30TH JUNE
	NOTE	2016	2015
ACCUMULATED FUNDS		2,403,723	2,029,860
Current Assets			
Cash and Cash Equivalents	7	1,016,221	1,164,052
Accounts Receivable - Exchange Income	19	273,876	242,766
Accounts Receivable - Non Exchange Income		83,316	127,545
Prepayments		88,540	117,150
Investments	8	768,220	0
Total Current Assets		2,230,173	1,651,513
Non Current Assets			
Fixed Assets	9	34,747	23,252
Intangible Assets	10	29,668	53,437
Investments	8	250,000	500,000
Loans to Regions / Associations	20	229,985	236,721
Total Non Current Assets		544,400	813,410
TOTAL ASSETS		2,774,573	2,464,923
Less: CURRENT LIABILITIES			
Accounts Payable		276,955	218,758
Income in Advance		93,895	216,305
Total Current Liabilities		370,850	435,063
TOTAL LIABILITIES		370,850	435,063
NET ASSETS		2,403,723	2,029,860

DIRECTOR

DATE: 17TH SEPTEMBER 2016

DIRECTOR

DATE: 17TH SEPTEMBER 2016

These financial statements were authorised for issue by the Board of Directors on 17th September 2016. The Notes on pages 42 to 51 form an integral part of these financial statements.

FOR THE YEAR ENDED 30 JUNE 2016

TENNIS NEW ZEALAND (INC.) STATEMENT OF CASH FLOWS

	AS AT 30TH JUNE	AS AT 30TH JUNE
	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash was provided from:		
Receipts from: -		
Grants and Sponsorship	729,110	835,647
TAB	1,060,055	563,315
Affiliation Fees	444,084	516,117
Tournaments and Events	539,130	551,655
Interest Income	76,392	74,527
Cash was disbursed to:		
Payments to suppliers & employees	(2,446,008)	(2,433,198)
NET CASH FLOWS FROM OPERATING ACTIVITIES	402,763	108,063
CASH FLOWS FROM INVESTING ACTIVITIES		
Cash was applied to:		
Purchase of plant and equipment	(39,110)	(4,013)
Term Deposits	(518,220)	(500,000)
NET CASH USED IN INVESTING ACTIVITIES	(557,330)	(504,013)
CASH FLOWS FROM FINANCING ACTIVITIES		
Cash was provided from:		
Repayment of loans	6,736	1,040
NET CASH USED IN FINANCING ACTIVITIES	6,736	1,040
Net Increase/(Decrease) in cash held	(147,831)	(394,910)
Add: Opening cash brought forward	1,164,052	1,558,962
ENDING CASH CARRIED FORWARD	1,016,221	1,164,052

(The accompanying notes are to be read in conjunction with these Financial Statements)



FOR THE TWELVE MONTHS ENDED 30TH JUNE 2016

TENNIS NEW ZEALAND (INC.) NOTES TO THE ACCOUNTS

1. REPORTING ENTITY

The reporting entity is Tennis New Zealand Inc. ("Tennis NZ") Tennis New Zealand is domiciled in New Zealand and is a charitable organisation registered under the Incorporated Societies Act 1908 and the Charities Act 2005.

The financial statements of Tennis NZ are presented for the year ended 30 June 2016. These financial statements and the accompanying notes summarise the financial results of activities carried out by Tennis NZ which provides tennis sporting services and facilities to people living in the wider New Zealand area.

These financial statements have been approved and were authorised for issue by the Board of Directors on the 17th September 2016.

2. STATEMENT OF COMPLIANCE

The financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ("NZ GAAP"). They comply with Public Benefit Entity International Public Sector Accounting Standards ("PBE IPSAS") and other applicable financial reporting standards as appropriate that have been authorised for use by the External Reporting Board for Not-For-Profit entities. For the purposes of complying with NZ GAAP, the Group is a public benefit not-for-profit entity and is eligible to apply Tier 2 Not-For-Profit PBE IPSAS on the basis that it does not have public accountability and it is not defined as large.

The Board of Directors has elected to report in accordance with Tier 2 Not-For-Profit PBE Accounting Standards and in doing so has taken advantage of all applicable Reduced Disclosure Regime ("RDR") disclosure concessions.

3. EFFECT OF FIRST-TIME ADOPTION OF PBE STANDARDS ON ACCOUNTING POLICIES AND DISCLOSURES

This is the first set of financial statements of Tennis NZ that is presented in accordance with PBE standards. Tennis NZ has previously reported in accordance with NZ IFRS (PBE).

The accounting policies adopted in these financial statements are consistent with those of the previous

financial year, except for instances when the accounting or reporting requirements of a PBE standard are different to requirements under NZ IFRS (PBE) as outlined below. The changes to accounting policies and disclosures caused by first time application of PBE accounting standards are as follows:

PBE IPSAS 1 - Presentation of Financial Statements

There are minor differences between PBE IPSAS 1 and the equivalent NZ IFRS (PBE) standard. These differences have an effect on disclosure only. The main changes in disclosure resulting from the application of PBE IPSAS 1 are the following:

Receivables from exchange and non-exchange transactions:

In the financial statements of the previous financial year, receivables were presented as a single total in the statement of financial position. However, PBE IPSAS 1 requires receivables from non-exchange transactions and receivables from exchange transactions to be presented separately in the statement of financial position. This requirement affected the presentation of both current and comparative receivables figures.

PBE IPSAS 23 - Revenue from Non-Exchange Transactions

PBE IPSAS 23 prescribes the financial reporting requirements for revenue arising from non-exchange transactions. There is no equivalent financial reporting standard under NZ IFRS. The application of this standard did not affect Tennis NZ accounting for funding and grants revenue.

4. SUMMARY OF ACCOUNTING POLICIES

The significant accounting policies used in the preparation of these financial statements as set out below have been applied consistently to both years presented in these financial statements.

4.1 Basis of measurement

These consolidated financial statements have been prepared on the basis of historical cost, as modified by the fair value measurement of non-derivative financial instruments.

4.2 Functional and presentational currency

The financial statements are presented in New Zealand dollars (\$), which is Tennis New Zealand's functional currency. All financial information presented in New Zealand dollars has been rounded to the nearest dollar.

4.3 Revenue

Revenue is recognised to the extent that it is probable that the economic benefit will flow to Tennis NZ and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received. The following specific recognition criteria must be met before revenue is recognised.

Revenue from non-exchange transactions **Donations**

Donations are recognised as revenue upon receipt and include any donations from the general public, or donations received for specific programmes or services.

Grant Revenue

Grant revenue includes grants given by other charitable organisations, philanthropic organisations and businesses. Grant revenue is recognised when the conditions attached to the grant have been complied with. Where there are unfulfilled conditions attaching to the grant, the amount relating to the unfulfilled condition is recognised as a liability and released to revenue as the conditions are fulfilled.

TAB Revenue

The TAB income is from commission on tennis betting and is recognised as revenue when entitled to be received.

Revenue from exchange transactions **Affiliation Fees**

Affiliation Fees received are initially recorded as income in advance and recognised in revenue evenly over the membership period.

Where coaches purchase specific services (for example, attendance at coaching and development courses), revenue is initially recorded as revenue in advance, and then recognised proportionally on the basis of the value of each session relative to the total value of the purchased services.

Interest Income

Interest revenue is recognised as it accrues, using the effective interest method.

4.4 Financial Instruments

Financial assets and financial liabilities are recognised when Tennis NZ becomes a party to the contractual provisions of the financial instrument.

Tennis NZ derecognises a financial asset or, where applicable, a part of a financial asset or part of a group of similar financial assets when the rights to receive cash flows from the asset have expired or are waived, or Tennis NZ has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party; and either:

- Tennis NZ has transferred substantially all the risks and rewards of the asset; or
- Tennis NZ has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Financial Assets

Financial assets within the scope of NFP PBE IPSAS 29 Financial Instruments: Recognition and Measurement are classified as financial assets at fair value through surplus or deficit, loans and receivables, held-to-maturity investments or available-for-sale financial assets. The classifications of the financial assets are determined at initial recognition.

Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less any allowance for impairment. Tennis NZ's cash and cash equivalents, short-term investments, receivables from non-exchange transactions, receivables from exchange transactions and non-equity investments fall into this category of financial instruments.

Impairment of financial assets

A financial asset or a group of financial assets is impaired and impairment losses are incurred if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.



For financial assets carried at amortised cost, if there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The amount of the loss is recognised in the surplus or deficit for the reporting period.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. If the reversal results in the carrying amount exceeding its amortised cost, the amount of the reversal is recognised in surplus or deficit.

Financial liabilities

Tennis NZ's financial liabilities include trade and other creditors (excluding GST and PAYE), employee entitlements and deferred income (in respect to grants whose conditions are yet to be complied with).

All financial liabilities are initially recognised at fair value (plus transaction cost for financial liabilities not at fair value through surplus or deficit) and are measured subsequently at amortised cost using the effective interest method.

4.5 Cash and Cash Equivalents

Cash and cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

4.6 Property, Plant and Equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset.

Depreciation is charged on a straight line basis over the useful life of the asset. Depreciation is charged at rates calculated to allocate the cost or valuation of the asset less any estimated residual value over its remaining useful life:

- Sporting equipmenT 3 years
- Office Furniture / equipment -5 years
- Computer equipment / Software 3 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date and are adjusted if there is a change in the expected pattern of consumption of the future economic benefits or service potential embodied in the asset.

4.7 Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a non-exchange transaction is their fair value at the date of the exchange.

Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses.

The useful lives of intangible assets are assessed as either finite or indefinite. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. A review is made at least at the end of each financial period.

The amortisation expense on intangible assets with finite lives is recognised in surplus or deficit as the expense category that is consistent with the function of the intangible assets.

Tennis NZ does not hold any intangible assets that have an indefinite life.

4.8 Employee Benefits

Wages, salaries, annual leave and sick leave

Liabilities for wages and salaries, annual leave and accumulating sick leave are recognised in surplus or deficit during the period in which the employee provided the related services. Liabilities for the associated benefits are measured at the amounts expected to be paid when the liabilities are settled.

4.9 Income Tax

Due to its charitable status, Tennis NZ is exempt from income tax.

4.10 Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except for receivables and payables, which are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the Inland Revenue Department is included as part of receivables or payables in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the Inland Revenue Department is classified as part of operating cash flows.

4.11 Equity

Equity is the members interest in Tennis NZ, measured as the difference between total assets and total liabilities. Equity is made up of the following component:

Accumulated comprehensive revenue and expense. This is Tennis NZ's accumulated surplus or deficit since its formation, adjusted for transfers to/from specific

5. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND **ASSUMPTIONS**

The preparation of Tennis NZ's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

Judgements

In the process of applying Tennis NZ's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the consolidated financial statements:

Operating lease commitments

Leases in terms of which Tennis NZ does not retain all the significant risks and rewards of ownership, are accounted for as operating leases.

Operating lease rentals are recognised evenly over the expected period of the benefit to the organisation.

In the event that lease incentives are received to enter into operating leases, such incentives are initially recorded as a liability and are recognised as a reduction of rental expense on a straight line basis over the term of the

Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. Tennis NZ based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of Tennis NZ. Such changes are reflected in the assumptions when they occur.

Useful lives and residual values

The useful lives and residual values of assets are assessed using the following indicators to determine potential future use and value from disposal:

- The condition of the asset
- The nature of the asset, its susceptibility and adaptability to changes in technology and processes
- The nature of the processes in which the asset is deployed
- Availability of funding to replace the asset
- Changes in the market in relation to the asset

The estimated useful lives of the asset classes held by Tennis NZ are listed in Note 4.6.



6. REVENUE FROM NON-EXCHANGE TRANSACTIONS

Revenue from non-exchange transactions received during each reporting period are made up of the following:

	2016	2015
	\$	\$
Sport NZ Funding	384,393	292,549
Grants and Community Trusts Funding	290,000	293,950
Prize money – Davis Cup & ATL	88,192	82,156
TAB income	1,018,124	664,415
Other Income and Donations	62,977	43,864
	1,843,686	1,376,934

7. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components:

	2016	2015
	\$	\$
Cash at bank	155,078	204,643
Short-term deposits with maturities of less than 3 months	861,143	959,409
Total cash and cash equivalents	1,016,221	1,164,052

8. INVESTMENTS

	2016	2015
	\$	\$
Term deposits maturing between 3 and 12 months of balance date	768,220	0
Term deposits maturing after 12 months of balance date	250,00	500,000
	1,018,220	500,000

9. PROPERTY PLANT AND EQUIPMENT

	Computer Equipment	Sporting Equipment	Furniture & Fittings	Office Equipment	Total
2016	\$	\$	\$	\$	\$
Cost/Valuation	25,886	70,865	27,253	47,579	171,583
Accumulated depreciation	21,092	48,873	19,582	47,289	136,836
Net book value	4,794	21,992	7,671	290	34,747

	Computer Equipment	Sporting Equipment	Furniture & Fittings	Office Equipment	Total
2015	\$	\$	\$	\$	\$
Cost/Valuation	25,407	47,232	24,420	47,581	144,640
Accumulated depreciation	22,875	42,387	14,878	41,248	121,388
Net book value	2,532	4,845	9,542	6,333	23,252

Reconciliation of the carrying amount at the beginning and end of the period:

	Computer Equipment	Sporting Equipment	Furniture & Fittings	Office Equipment	Total
2016	\$	\$	\$	\$	\$
Opening balance	2,532	4,845	9,542	6,333	23,252
Additions	5,846	23,631	2,832	0	32,309
Disposals	0	0	0	0	0
Depreciation	3,584	6,484	4,703	6,043	20,814
	4,794	21,992	7,671	290	34,747

10. INTANGIBLES

Software & Website

	2	2015							
Opening balance	53,437	53,437 Cost/Valuation 209,		Cost/Valuation	203,066				
Additions	6,800	Accumlated depreciation	180,198	Accumlated depreciation	149,629				
Disposals	0	Net Book Value	29,668	Net Book Value	53,437				
Depreciation	30,569								
	29,668								



11. RELATED PARTY TRANSACTIONS - KEY MANAGEMENT PERSONEL

The key management personnel, as defined by PBE IPSAS 20 Related Party Disclosures, are the members of the governing body which is comprised of the Board of Directors, Chief Executive Officer and Senior Management and which constitutes the governing body of Tennis NZ. No remuneration is paid to members of the Board of Directors. The aggregate remuneration of key management personnel and the number of individuals, determined on a full-time equivalent basis, receiving remuneration is as follows:

	2016	2015
	\$	\$
Total Remuneration	412,827	408,856
Number of Persons	3.3	3.3

12. LEASES

As at the reporting date, the Board of Directors has entered into the following non-cancellable operating leases.

	2016	2015
	\$	\$
Not later than one year	33,913	33,778
Later than one year and no later than five years	2,826	36,593
Later than five years	0	0
	36,739	70,371

There is an option to renew one further five-year term from 30th July 2017.

13. CATEGORIES OF FINANCIAL ASSETS AND LIABILITIES

The carrying amounts of financial instruments presented in the statement of financial position relate to the following categories of assets and liabilities:

	2016	2015
	\$	\$
Financial assets		
Loans and receivables		
Cash and cash equivalents	1,016,221	1,164,052
Receivables from exchange transactions	273,876	242,766
Receivables from non-exchange transactions	83,316	127,545
Investments	1,018,220	500,000
	2,391,633	2,034,363
Financial liabilities		
At amortised cost		
Trade and other creditors	135,804	93,669

14 CAPITAL COMMITMENTS

There were no capital commitments at the reporting date. (2015: \$Nil).

15 CONTINGENT ASSETS AND LIABILITIES

There are no contingent assets or liabilities at the reporting date. (2015: \$Nil).

16. SCHEDULE OF EXPENSES

	12 MONTHS Ended June 2016	12 MONTHS Ended June 2015
EVENTS	\$	\$
National Events	185,055	160,618
Fed Cup / ATL	0	11,793
Davis Cup / ATL	302,339	302,701
Personnel Costs	26,640	37,342
Other Costs	12,242	1,802
	526,276	514,256
PARTICIPATION		
Affiliate Support	22,295	13,784
Hot Shots, Beach Tennis, Cardio & Open Day	157,597	112,790
Hot Shots Resources & Equipment	36,256	55,461
Regional Development Staff & Outcomes	0	110,822
Personnel Costs	170,108	173,470
Other Costs	20,235	18,036
	406,491	484,363
COACHING		
Coach Education	172,497	110,268
	172,497	110,268
PERFORMANCE		
Overseas Tours	125,865	99,539
Player Support / Targeted Junior Athletes	154,171	121,320
Selectors Expenses	1,532	2,581
Sports Science	30,303	31,419
Talent ID and Camps	27,484	0
Personnel Costs	287,773	273,807
Other Costs	13,237	8,684
	640,365	537,530
MARKETING/COMMUNICATIONS		
Publicity & Promotion	24,820	15,189
Website / IT Support	86,948	108,006
Personnel Costs	92,211	70,620
Other Costs	37,527	19,736
	241,506	213,551

Participation and Coaching

Prior year comparative personnel costs of \$31,000 have been reclassified from Participation to Coaching expenses. This change has been made to improve the comparability of Coaching costs year on year, and provides a more accurate representation of the nature of costs incurred.



16. SCHEDULE OF EXPENSES (CONTINUED)

	12 MONTHS Ended June 2016	12 MONTHS Ended June 2015
ADMINISTRATION	\$	\$
Deloitte Audit Fee	7,035	8,000
Deloitte Agreed Upon Procedures	1,000	1,050
Deloitte Public Benefit Entity Reduced Disclosure Regime Transition Guide	6,858	0
Board Expenses	14,298	17,401
Delegates Expenses	14,745	11,078
ITF & OTF Subscription & Meetings	63,090	46,950
Personnel Costs	315,952	299,789
Communication	18,586	19,160
Insurance	23,246	18,994
Printing and Stationery	5,180	2,462
Professional Legal & Consulting Fees	2,550	250
General Expenses	14,448	10,145
Office Equipment	639	25
CEOG Meeting Costs	3,253	2,734
Offices - Rent and Storage	52,800	51,459
Business Improvement – Sport NZ	0	25,827
Bad Debt	2000	0
Doubtful Debts	52,500	0
	598,180	515,324

17. INTEREST RECEIVED

	12 MONTHS Ended June 2016	12 MONTHS Ended June 2015
	\$	\$
Interest from Bank and Deposits	68,551	66,522
Interest from Loans to Regions and Other	12,000	12,000
	80,551	78,522

18. TRUST GRANTS AND SPONSORSHIPS

A number of expense items have been fully, substantially or partially funded by Sport NZ, Trust Grants or Commercial sponsorship.

19. ACCOUNTS RECEIVABLE - EXCHANGE

	2016	2015
	\$	\$
Trade Receivables	326,376	242,766
Allowance for Doubtful debts	(52,500)	0
	273,876	242,766

A total of \$92,500 debtors, all GST inclusive amounts (2015: \$56,321) are included in the Accounts Receivable total which are past due date as at year end. A doubtful debts provision of \$52,500 (2015: nil) has been made for this amount.

20. LOANS TO REGIONS

					T0 30/6/15		T0 30/6/16		INTEREST Paid	
	DATE Of Loan	TERM (YEARS)	INTEREST Rate (%)	ORIGINAL Loan	CAPITAL Repaid	BALANCE 30/6/15	CAPITAL Repaid	BALANCE 30/6/16	30/6/15	30/6/16
LOANS TO REGIONS										
Tennis Northern Region Inc.	1/04/2000		6	200,000	0	200,000	0	200,000	12,000	12,000
Tennis Southern Region Inc.	21/9/2008	8	3.9	69,241	1040	59,726	6,736	52,990	0	0
Tennis Otago Inc.	21/9/2008	8	3.9	30,759	0	26,995	0	26,995	0	0
TOTAL					1040	286,721	6,736	279,985	12,000	12,000
LESS PROVISION FOR	WRITE DOWN					50,000		50,000		
					1040	236,721	6,736	229,985	12 months	12 months

Tennis Otago Incorporated and Tennis Southern Region Incorporated have been granted a deferment of payments of loan principal and waiver of interest to 30th June 2016.

The combined Tennis Southern Region and Tennis Otago Incorporated loans will not be fully recovered and therefore, a provision for write down of \$50,000 was made in the 2012 accounts.

The Loans have been classified as Non-Current Assets as funds are not expected to be received within the next twelve months.

21. EVENTS AFTER THE REPORTING DATE

The Board of Directors and management are not aware of any other matters or circumstances since the end of the reporting period, not otherwise dealt with in these financial statements that have significantly or may significantly affect the operations of Tennis New Zealand Inc. (2015: \$Nil)



Phone: +64 9 528 5428 • Email: info@tennis.kiwi