



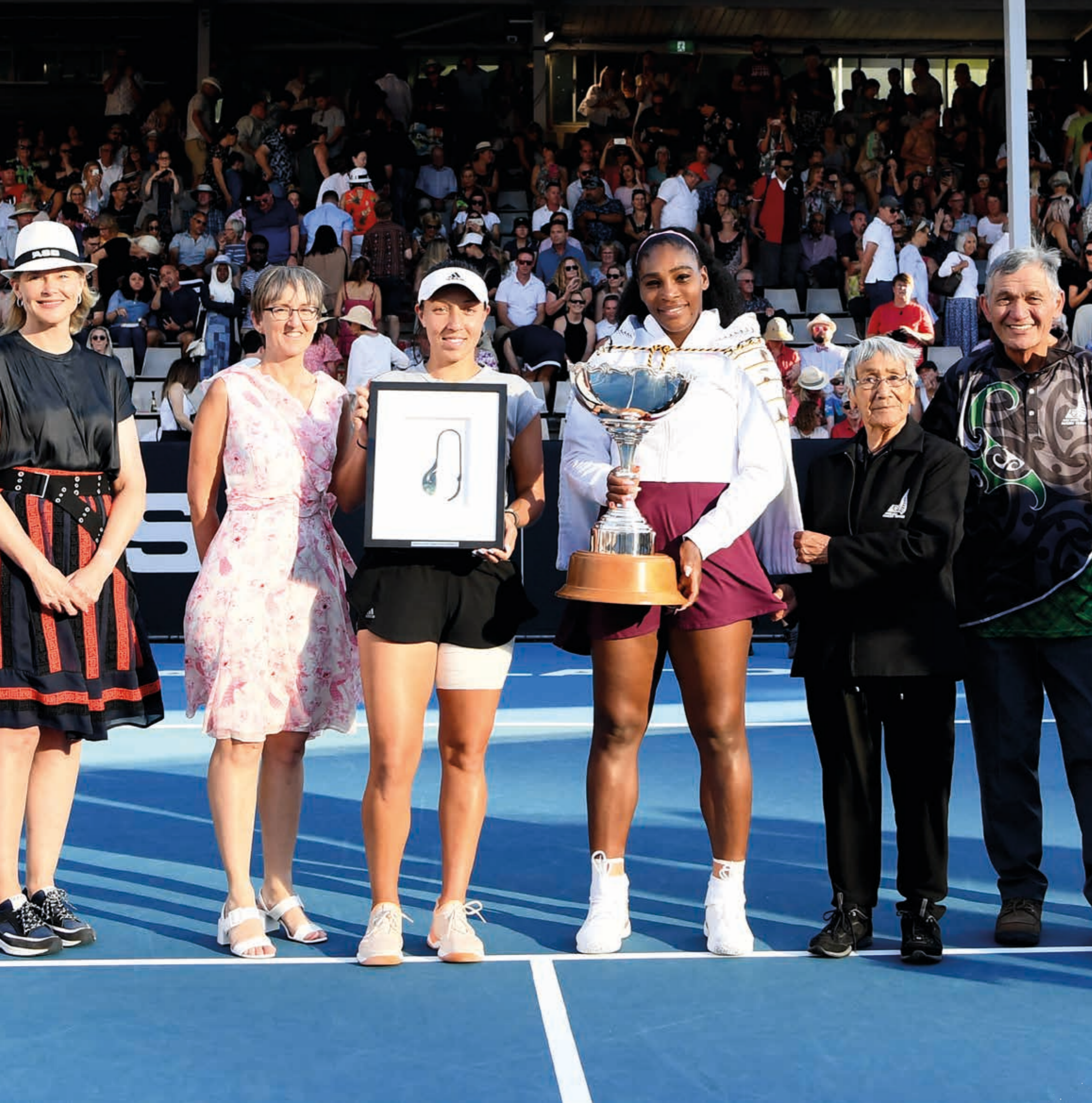
TENNIS NZ

134TH ANNUAL REPORT

Te Pūrongo a Tēnehi Aotearoa

2019-2020





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OUR MISSION
BUILDING COMMUNITY THROUGH TENNIS

OUR VISION
TENNIS - ACCESSIBLE AND THRIVING

OVERVIEW

CHAIR & CEO REPORT

Tirohanga whānui

He purongo

2019/2020 has been a year of stretch and challenge. Throughout 2019 we planned for and delivered one of our most ambitious years of programmes and tournaments.

The strategic focus has continued to be framed by our three key pillars of enable, win and secure. At the August 2019 meeting the Tennis NZ board approved over \$300K in additional investment to support the acceleration of key projects within the strategic plan. These included reinstating Pro-Tour events now called World Tennis Tour (WTT) Events, investment in the roll-out of Hot Shots, funding a support staff member for the roll-out of ClubSpark and hosting the Billie Jean King Cup (previously known as the Federation Cup) and the Davis Cup. In addition, Tennis NZ agreed to support the roll-out of the Love Tennis Campaign nationally.

We have continued to see really positive engagement from the tennis community through the 2019/20 year. We saw a small increase in overall members of 0.9% and a significant increase in recorded casual participation of 15%.

Tennis NZ hosted the first WTT events that NZ had seen for over 8 years. The Men's WTT \$15K event in Te Anau was incredibly well supported by both the local tennis club and Te Anau community, and followed directly after the Te Anau Invitational.

With the gratefully received support of Tennis Central, we hosted the Billie Jean King Cup in Wellington in early February (another first in over 10 years) and quickly following was the women's WTT \$15K held in Hamilton.

In early March Tennis NZ hosted the Davis Cup - an event that was to have been an away tie. Unfortunately, the Venezuelan Tennis Federation was unable to host and the tie was offered to and accepted by New Zealand. The Billie Jean King Cup and Davis Cup ties were fantastic successes both from an event perspective and performance with both teams securing wins. In addition, due to the nature of these tournaments we were able to leverage more commercial revenue which in turn supported delivery costs.

The Coach Development team continued to develop the Coach Development Framework further by offering the first Club Pro course since 2014 and offering more modular opportunities as requested from participant feedback. Workshops continue to be offered throughout the country to enable coaches and aspirant coaches to attend. Following research that demonstrated less than 20% of all coaches in NZ are female, work also began on developing a Women in Coaching strategy.

In 2020 we celebrate 50 years since Billie Jean King led the breakaway of women's tennis from the establishment giving birth to the WTA. The International Tennis Federation has renamed The Federation Cup in her honour. We also celebrate 60 years since our own Ruia Morrison defeated Margaret Court to win the Auckland Open (now ASB Classic).



Tennis NZ has promoted several initiatives for women in tennis through the year including hosting Judy Murray at the National Coach Conference, holding a female coach networking session and hosting the Billie Jean King Cup.

These initiatives have been very well received. Further work is being developed with planning underway to formalise the programme for women and girl's opportunities in tennis. There has also been a proactive approach taken to ensuring Tennis NZ meets the gender diversity target set by Sport NZ by December 2021.

The 2019/20 Financial Year was again very positive with a \$368K surplus recorded.

Throughout the first eight months of the year TAB revenue had continued to grow, however once COVID-19 hit the international tennis circuit, revenue dropped significantly. With our delivery severely curtailed by the lock-down restrictions, our expenses dropped concurrently which ensured we saw the year out with a surplus.

We began the 2020 year positively, by delivering the largest calendar of summer events we have attempted in many years. However only 17 days after completing the Davis Cup Tie in Auckland, New Zealand went into Level 4 lockdown. Due to having completed most of our summer season and the tournament schedule, tennis was in the fortunate position of not immediately being impacted in the same way the winter sport codes were. We have yet to see the full effect of COVID-19 on tennis in New Zealand, but we were fortunate that Tennis NZ was in a strong financial position and had sufficient reserves to immediately offer support to our clubs. This support came via a 30% drop of national fees and fully subsidising the cost of the 2020 Love Tennis campaign. The Love Tennis subsidy is provided to enable clubs to take a pro-active stance against the possible negative impacts of COVID-19 and drive membership and participation for the upcoming 2020 season.

The Tennis NZ Board took a very pro-active role in supporting the CEO and staff through the waves of lockdown Level 4 and 3. Regular meetings were held to support staff's health and wellbeing and also to work through financial implications. Tennis NZ was very grateful to receive an almost immediate commitment of 20/21 FY funding from Sport NZ.

A significant body of work throughout COVID-19 was the guidance for tennis activity throughout the various lockdown levels. This was very well received by the clubs and players throughout NZ. We were also active in advocating for relief funding and safe return to play and coaching. Aktive Auckland also played a significant role in supporting their partners - they were incredibly pro-active in establishing support for the communities immediate needs.

Tennis was one of the first sports to return to play and it was obvious to see how keen people were to get back on the courts through the numbers seen participating throughout clubs and facilities at Level 3. A further initiative was the establishment of the NZ Premier League - a very successful professional tournament run over two weeks and won by the Hikurangi team including Rubin and Oliver Statham, Daniel Rowe and coached by Gary Swinkels.

The League's purpose was to give our professional players an opportunity to earn revenue while they were unable to compete internationally but also being one of the first live sports available on Sky TV, gave tennis a strong profile domestically.

There have been some staff changes through this year. We farewelled Simon Rea as High Performance Director and our National Coach Christophe Lambert stepped up to replace him. Patrick Landy (Coach Development Manager) returned to his home country of Australia and Gayle Vaughan was promoted from Programmes Manager to replace Patrick. David Hinton resigned to move on to a more senior role as did James Blackwell. We wish all departed staff the very best in their future endeavours. We welcomed Aaron Jefferson to the role of ClubSpark support and more recently welcomed Liam Collins to Technology Products Manager and Joanne Ouwehand as Participation Coordinator.

We would also like to pass on our very sincere thanks to two long standing contributors to Tennis NZ and tennis in New Zealand. Celia Patrick stood down as Chair and board member of Tennis NZ at the 2019 AGM. Roger Watson, our longest serving staff member retired and was due to finish at the end of March, but due to COVID-19 and the lockdown agreed to stay on until the end of April to help us transition our account system to Xero - and to our new accounts support agency, Aktive Auckland. Thank you again to both of you for your outstanding service and contribution to our sport.

Thank you to our Tennis NZ board members - we feel very fortunate to be working with such a professional and engaged team of voluntary directors. Our funders and sponsors continue to grow their support of tennis both at Tennis NZ and to the tennis community - we are very grateful for the confidence in our people and programmes.

Thank you to our fantastic volunteers who contribute massively to our progress including those on our working groups, and very special thanks to this year's Honorary Vice President Kevin Woolcott for an active year supporting many events on the national calendar.



Terri-Ann Scorer
BOARD CHAIR



Julie Paterson
CEO

In order to achieve our vision, we will collectively pursue the outcomes and strategies in three key areas:

ENABLE - WIN - SECURE

To achieve these outcomes, there must be alignment in the tennis community to ensure our sport is successful, strong and vibrant.

ENABLE

Kia eke!

SUPPORTING CLUBS & COMMUNITIES TO FLOURISH THROUGH TENNIS

✓ Increased participation through high quality national products being delivered throughout our diverse communities

✓ Increased numbers and quality of coaches in our clubs and venues

1% MEMBERSHIP NATIONWIDE INCREASE

1 NATIONAL COACHES CONFERENCE (TARGET HIT)

15% CASUAL PARTICIPATION INCREASE

8 REGIONAL/LOCAL COACH WORKSHOPS (TARGET EXCEEDED BY 3)

13,000 60% (13,000) OF LOVE TENNIS ATTENDEES WERE VISITORS

200 COACHING COURSE ENROLMENTS

1,800 MORE KIDS IN TENNIS HOT SHOTS COACHING AND COMMUNITY PLAY PROGRAMMES

✓ Venues and clubs are thriving providing quality experiences for all participants

✓ Tennis venues provide attractive accessible and flexible opportunities to a broad range of participants

15 MORE VENUES OFFERING NATIONAL PROGRAMMES (245 TOTAL, TARGET EXCEEDED BY 1.5%)

11 BOOK A COURT VENUES LIVE FOR CASUAL PLAY

128 LOVE TENNIS CLUBS

7,400 CASUAL COURT BOOKINGS THROUGH CLUBSPARK & BOOK A COURT

800 MORE CARDIO TENNIS PARTICIPANTS THAN LAST YEAR

✓ Successful partnering model with diverse cross section of deliverers

94% OF DELIVERERS AGREE NATIONAL PROGRAMMES ADD VALUE TO THEIR VENUE, CLUB OR BUSINESS (TARGET EXCEEDED BY 4%)

1 OFFICIALS WORKSHOP HELD IN CONJUNCTION WITH NZ UMPIRES ASSOCIATION



2019-2020 PARTICIPATION NUMBERS

CLUB MEMBERS

REGIONS	# OF CLUBS	Senior (35+)		Adult (19-34)		Junior		12U		TOTAL MEMBERS
		Male	Female	Male	Female	Male	Female	Male	Female	
NORTHERN	52	1,523	1,415	182	107	683	550	731	624	5,815
AUCKLAND	62	2,302	1,744	461	232	1,078	803	1,056	784	8,460
WAIKATO-BAYS	50	1,645	1,391	160	99	568	371	909	677	5,820
CENTRAL	77	1,323	1,233	324	200	786	594	765	620	5,845
CANTERBURY	116	1,747	1,503	133	80	938	860	1,141	940	7,342
SOUTHERN	58	380	438	60	68	306	239	257	174	1,922
TOTAL 19/20	415	8,920	7,724	1,320	786	4,359	3,417	4,859	3,819	35,204
TOTAL 18/19	418	8,874	7,544	1,152	688	4,325	3,502	4,996	3,815	34,896

CASUAL PLAYERS

REGIONS	18/19	19/20
NORTHERN	2,433	2,678
AUCKLAND	8,330	14,505
WAIKATO-BAYS	3,677	4,454
CENTRAL	4,216	4,479
CANTERBURY	5,404	2,107
SOUTHERN	1,199	946
TOTAL	25,259	29,169

NATIONAL PROGRAMMES

TENNIS HOT SHOTS	18/19	19/20
SCHOOLS	49,969	45,474
COACHING	11,445	12,516
COMMUNITY PLAY	3,068	3,844
COMPETITIONS	771	581
CARDIO TENNIS	1,191	1,987
TENNIS XPRESS	799	755
TOTAL	67,243	65,157

GRAND TOTAL	18/19	19/20
	127,398	129,530

This year we retained 91% of last years clubs/venues, and grew new venues offering programmes by 8%

ENABLE

OVERVIEW & TECHNOLOGY

Kia eke!
Tirohanga whānui
Te Hangarau

The 2019/20 year has certainly been a year like no other. After a strong start, the COVID-19 pandemic took hold from the end of March 2020, thankfully for tennis, at a time of year when clubs had most of their competitive season done and dusted. But of course, for coaches and winter operations, it really has been a year of two halves.

Work in the ENABLE pillar of the tennis in NZ strategy continues to focus on a few critical things:

- providing support and initiatives that help to develop great clubs and great coaches.
- helping clubs, venues and coaches to provide excellent experiences for everyone, no matter how they want to participate in tennis.
- technology to make club administration easier.
- technology to make participant involvement easier (from booking classes, to finding information, to paying online).
- supporting regions and associations to support the clubs and coaches local to them.

Tennis clubs and venues are beginning to embrace a modernised approach to revenue generation and thinking about being more accessible to those that want to play tennis, but don't want, or can't commit to a traditional membership. Of course, membership is still important to clubs because of many tangible, financial, and emotive reasons, so it's up to clubs to offer easy to access opportunities for everyone.

These might include pay per play, monthly/short term memberships, weekly automatic payments for membership, monthly direct debits, competition only fees, etc. We think the national products available to clubs and venues cater for a wide breadth of community needs. From Book a Court, to Love Tennis there are opportunities no matter how people want to spend their money or their time.

We're pleased to report that overall participation in tennis has increased again this year – by almost 2%. Membership to clubs has crept up slightly, by 1% and casual play has jumped up more significantly by 15.5%.

The biggest increase in membership has come from the male and female 19-34 age group. This has always been an area in decline (worldwide, and across most sports), but there are some regions, associations, and clubs who have actively introduced programmes to reverse this decline.

An area of concern this year, was the decline in Hot Shots schools' participants by 9% (approx. 4,500 players). This was due to regions and associations not being successful with funding applications, as well as COVID-19 seriously impacting school terms 1 and 2. The same goes for Tennis Hot Shots competition numbers compared to last year. Many events towards the end of summer and over Easter 2020 were cancelled, resulting in approx. 200 less participants than 2018/19.

TECHNOLOGY

At the end of the 2019/20 year, 130 clubs have ClubSpark accounts. The main drivers for club enquiries about the product are to gain more visibility (a better website presence) and to ease membership management and fee collecting hassles of old-style spreadsheets and bank transfers. Some clubs have found setting up ClubSpark a breeze, and for others it has not gone as smoothly. We have learnt a lot about working with people with different technology experiences and capabilities, and always recommend that clubs delegate this project to someone who feels comfortable navigating their way around new technology.

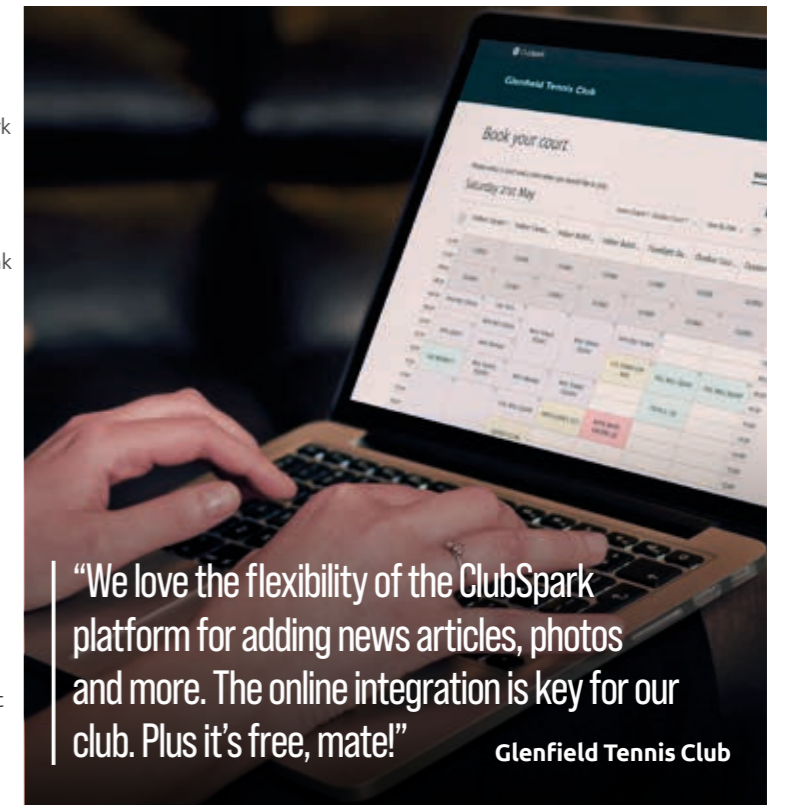
Of the 130 clubs with accounts, 84 are actively using the website template module, 68 are actively using membership management and have a variety of packages available to purchase online and 36 clubs are using ClubSpark to manage all member and public court bookings.

Implementation and acceptance issues have mostly been around matching the ClubSpark membership functionality with clubs' expectations. In particular a common request is to be able to add on other items (e.g. a key, interclub fees) when paying for membership. The processing of memberships based on date of joining requires a lot of manual administration which easily leads to errors. Improvements to emailing are also high on the request list from clubs. The good news is that all these areas will be enhanced by the end of 2020.

Because of the increase in demand for ClubSpark, we hired a new team member on a full-time 12-month contract. Their role is dedicated to ClubSpark support for clubs and coaches, and they regularly assist users with functionality questions, deliver training webinars, and liaise with SportLabs (the ClubSpark developers), to ensure product developments are communicated correctly to tennis clubs and coaches.

Regional support for the promotion of ClubSpark is something that Tennis NZ really relies on. Some regional staff are capable of running set up webinars for local clubs which has resulted in accelerating the onboarding process as well as widening the support network for clubs local to one another. We encourage all regions and associations to prioritise ClubSpark when they are working to support their local clubs.

COVID-19 contact tracing requirements reinforced the need for clubs and venues to have online booking capability and we did have a higher rate of enquiries for ClubSpark software over autumn and winter. Traditionally, this is also the time when clubs take stock and get prepared for next season, which compounded with COVID-19, made for some busy weeks of webinars and support sessions.



BOOK A COURT

11 Book a Court venues were live by the end of June 2020. These venues have gate access hardware installed, and use ClubSpark to manage the scheduling, booking and payment of courts. There have been some challenges with Book A Court this year – primarily ensuring that the pipeline for onboarding clubs and venues is smooth. We work with third party gate builders and installers and must find ways to work efficiently with them so that all parties (including the club/venue) get what they need from the relationship. Unfortunately, two clubs suffered from installation or technical issues which has delayed them in going live. We have improved our management processes and communication channels to limit problems like these next year.

The 11 Book a Court venues have generated around \$3000 in revenue since going live during 2019. One club reported that ex-members have been booking courts regularly as they still want to play but couldn't justify the cost/time impact of full membership. With smoother systems in place, and more clubs using ClubSpark, we anticipate to have 50 Book a Court venues live by July 2021. Tennis NZ have committed to further funding for eligible clubs next financial year, reducing the ~\$13,000 installation costs by 80%. Most Book a Court venues have applied for and been successfully granted trust funding for their contribution of the remaining ~\$2,000/20%.



ENABLE NATIONAL PRODUCTS

Kia eke!
Ngā Hotaka Tēnehi

NATIONAL PARTICIPATION PROGRAMMES

The end of 2019/20 saw 245 clubs and venues around NZ offering national programmes. This could be Tennis Hot Shots Coaching or Community Play, Cardio Tennis, Tennis Xpress, or all three! This year we retained 91% of last years clubs/venues, and grew new venues offering programmes by 8%. 258 volunteers were trained to deliver Hot Shots Community Play – a programme that is especially important for clubs that don't have access to a professional coach.

It's really pleasing that 89% of parents of children participating in Tennis Hot Shots rate the programme as high or very high quality. Equally, a huge 94% of the deliverers at the 245 venues tell us that national programmes add value to their club or business.

We see an opportunity for those not delivering national programmes to come on board and take advantage of the collective momentum that exists when a sport is aligned, well branded and offering consistent and quality experiences for participants. Again, this is something Tennis NZ cannot do alone, and it is critical for regions, associations and clubs to all buy in to the importance of national programmes being a priority for all tennis clubs and coaches to offer.

Participation in Tennis Xpress declined this year by roughly 40. Tennis Hot Shots school participants also dropped – by 4,500. Regions and associations have found it a struggle in some areas to access funding for school programmes, with Sport NZ inclined to fund new initiatives rather than repeat initiatives. We do see a high number of coaches independently building relationships with local schools on either user pay or loss leader models which is smart business practice and a good feeder for the club they are representing. Participation in other programmes grew – Tennis Hot Shots Coaching and Community Play by almost 1,900 children combined, and Cardio Tennis by almost 800.

Some projects happened this year which deserve a special mention:

- In partnership with the WTA, Tennis NZ brought Judy Murray to NZ as a guest speaker at the ASB Classic Coaches Conference, Women in Coaching Hui, and Pasifika community tennis session at Manukau Tennis, Sports and Community Centre in South Auckland. This community session was coordinated expertly by CLM (a regional sports trust), and local coaches, club volunteers and community members attended to learn how simple it is to make tennis fun and easy for children to learn.

- A Family Fun Day was held at the Billie Jean King Cup in February – incorporating a Hot Shots competition run in conjunction with local Wellington coaches.
- 6000 children in Hot Shots programmes received a free cap for 2019. Our biggest giveaway yet.
- A Hot Shots school pilot was delivered in Whakatane – a partnership between Tennis NZ, Sport Bay of Plenty, Tennis WBOP and Whakatane Tennis Club. Through trust funding, six schools received Hot Shots equipment, teacher training and activity resources. Teacher training was held at the tennis club and delivered in conjunction with the club coach and club volunteers.
- Rally Against Breast Cancer was started by Nelson Bays Tennis Association in 2016. This year, Tennis NZ promoted the campaign nationally, encouraging clubs and coaches to use Cardio Tennis as a fun and active way to raise funds for Breast Cancer Foundation NZ. 18 registered Cardio Tennis coaches took part in this initiative, delivering 27 sessions raising at least \$2,500. Plans for 2020 are to incorporate the campaign into Love Tennis weekend.

COVID-19 did impact some national programme related events and activities. Lots of clubs and coaches cancelled their end of year club champs which incorporated

Hot Shots events. Late summer Hot Shots tournaments like the 'Summertime Slam' series had to be cancelled. Unfortunately, the Tennis Xpress, 'Tennis Eggspress' campaign was cancelled. This community focussed activity encouraged coaches to offer an end of season session for their Tennis Xpress players. Attendees are encouraged to donate an Easter egg to join the event which is then donated to a local food bank or charity.



LOVE TENNIS

On 7/8 September 2019, Love Tennis went national for the first time! The concept is the brainchild of Mel Jansen - Tennis Central, where it was launched in 2016. Over the years, the open weekend concept grew to include Canterbury region and this year it was offered to clubs nationwide through a partnership between Tennis Central, Tennis NZ and participating regions and associations. A financial model was established where club, region/association and Tennis NZ each contributed a third towards costs (merchandise, print, promotion etc).

128 clubs 'threw open their doors' for the weekend and welcomed over 13,000 visitors through their gates. Love Tennis has quickly become a cornerstone of the tennis in NZ strategy, promoting club tennis more than any other initiative in recent history. Over the weekend of 7/8 September, approximately 2,100 new club members were signed up, giving a direct financial return to tennis clubs of over \$350,000. 93% of volunteers said they would be involved in Love Tennis again, with 88% rating 'all round collaboration' above average to brilliant.

Love Tennis is a mass promotion effort which individual clubs and organisations cannot replicate alone. It breaks down the perceived barriers of tennis participation, gives clubs a chance to show themselves off to their local community, and most importantly brings the tennis community together on a shared project where everyone plays critical roles, from national coordination to regional support, to club delivery, to members assisting with sausage sizzles and balloon blowing.

Hell Pizza have been a phenomenal long time sponsor of Love Tennis, this year to the tune of 25,000 snack sized pizzas for visitors and 1,100 large sized for volunteers. "We pride ourselves on being active members of the communities in which we operate and backing Love Tennis was our way of giving back to the people who support us; as well as helping tennis in New Zealand grow, and encouraging more people to get out on court during the summer." - Ben Cumming, General Manager HELL PIZZA. Thank you, Hell!

Special mention must go to Havelock North Tennis Club who signed up the most members over the 2019 weekend. A staggering 250 new people joined the tennis club, increasing Havelock's membership by 126%. The club did something completely different to generate all this interest, discounting all their membership packages by 50% for that weekend only. And it worked!

"The combination of overall national co-ordination, local club implementation and leverage is amazing. Count us in for 2020."

Khandallah Tennis Club

"I think Love Tennis has done more to invigorate tennis in NZ than any other initiative for years."

Kaori Tennis Club

ENABLE

COACH DEVELOPMENT

Kia eke!

Te Whakawhanake
Kaiako

In some respects, 2019/20 was a quieter year than the previous one. The coach development calendar is quite cyclical and the NZ population such that if you hold a large number of courses one year, there won't be the same demand for them again the next year. We do broad stroke planning for the course calendar that means if lots of Coaching Assistant Courses are held one year, then it's likely a percentage of those candidates will be ready to embark on a Junior Development Coach Course the year after. And in areas where we hold JDC's, some of those coaches will be looking to undertake a Club Professional Coach qualification about 2 years later. Of course, we are nimble enough to also react to demand and are pleased to be able to service regional areas as well as the larger cities. Towards the end of this year we committed to a strategy to grow our Coach Developer base so we have a quality range of people available around NZ who are capable of delivering to a range of levels from volunteers through to professional experienced coaches. This strategy kicks in from July 2020, when we will have a 'coach developer in training' co-delivering every course we run.

Highlights for Coach Development this year were many from July to March/April 2020. Then COVID-19 and the resulting lockdown over Autumn had a severe impact on tennis coaches, many of who applied for wage subsidies from the government. One silver lining of the lockdown was the online collaboration that resulted from the free time coaches had. Many of them banded together to provided content for fantastic online videos including a countrywide 'rally', and Sky Sport Next content for young players to practice at home. We also spent April and May hosting zoom webinars with coaches so they could connect with one another and share ideas on keeping their businesses and client engagement going online. A result of this is the now regular calendar addition of 'Webinar Wednesday's' held once a month for coaches to jump into as and when they can.

COURSE UPDATES

Some regions and associations have taken more ownership of coach development, coach engagement and coach relationships over the past 12-24 months. Those that have are hosting regular coach forums, building relationships between the coaches themselves as well as with the organisation. This is resulting in collaboration on shared projects – such as Rally Against Breast Cancer in Nelson Bays, and performance development programmes in Hawkes Bay. There is still work to be done to ensure region and association staff feel confident to raise the bar on coaching standards in their area, and are able to articulate and promote the opportunities available to both experienced professional coaches, and aspirant coaches.

The first Club Pro course held since 2014, came to a close in September 2019. The 6 month ITF Level 2 course was a real collaboration between Coach Development and High-Performance teams, with specialist Sports Psychology and Nutrition modules delivered by High Performance Sport NZ and small business modules delivered by external experts.

Two Junior Development Coach courses were held – one in Christchurch and one in Wellington. An Auckland course kicked off online, due to NZ entering COVID-19 lockdown right as the course was due to start, with modules expertly shuffled around so that some of the off-court content could be delivered via zoom sessions with the group of coaches.

We had some great regional reach with Coaching Assistant courses this year. 54 aspirant assistant coaches booked themselves on to this 3-day course which was held in each of Napier, Tauranga, Wellington, Christchurch, and Auckland.



Throughout the year, a variety of stand-alone workshops were held for coaches wanting to upskill in certain areas of the game. 175 coaches were in attendance across topics which included Player-Centred Coaching, Cardio Tennis, Inclusion (in partnership with Halberg Foundation, Blind Sport and local Parafeds), School Delivery, Strength and Conditioning and High Performance. Workshops were held in Auckland, Wellington, Christchurch, Tauranga, Nelson, and Palmerston North.

Following last year's coach feedback, we started to offer more modular learning opportunities this year. Examples are opening up course days as 'refreshers' for qualified coaches and an improved online offering through a partnership with the ITF, transitioning to their ITF Online Academy platform. Registered coaches have been offered fully subsidised access to ITF Academy and the hundreds of videos, articles and short courses it contains.

COACHES CONFERENCE

For the second year running, Coach Development programming during the ASB Classic in January was a huge highlight for the Tennis NZ team and the coaching community. The 2020 Coaches Conference was held in January during the ASB Classic. 49 coaches attended the day-long conference where they participated in a variety of on- and off-court workshops.

Our keynote speaker was Judy Murray who spoke about her experience as a coach and parent, 'From 10U to Top10', and an on-court session, 'Learning to play the game by playing games'. Coaches were inspired by Judy's simple approach to fun, getting kids to feel confident and inspired on the court in simple achievable ways. Other sessions were expertly delivered by Emma Doyle (speaker, mentor, coach), Tabai Matson (former Super Rugby coach and NZ Fiji rugby union representative), Graeme Robson (High Performance Sport NZ), WTA coach panel, and Christophe Lambert (Tennis NZ).

WOMEN IN COACHING STRATEGY

2019/20 brought concerted efforts to address the gender imbalance of the professional coach industry in NZ. NZ sits quite consistently with the rest of the world, with female coaches representing less than 20% of the workforce. This year we developed an insights survey which received 92 responses from female coaches or former coaches and hosted an inaugural Women in Coaching Hui, coupled with the ASB Classic Coaches Conference.

Keynote speakers were Judy Murray and Emma Doyle, and Simone Spencer from Aktive Auckland facilitated a workshop with the 34 Hui attendees. From this we have drafted a Women in Coaching Strategy which will address the recruitment, retention, visibility and support of female tennis coaches. The strategy will be launched and implemented in 2020/21.



ENABLE

COMPETITIONS & EVENTS

Kia eke!
Ngā Whakataetae

Fortunately, COVID-19 struck towards the very tail end of the tennis season, meaning the majority of the competitive calendar was unaffected. It's important to mention the excellent collaboration between regional, association and facilities representatives during that tricky time in late March 2020, when we had to urgently come together to make some significant and unprecedented decisions about the tournament calendar and upcoming events due to the early impact that COVID-19 was beginning to have in New Zealand. A big thank you to all the staff involved for supporting one another and coming together with one voice to give the tennis community clarity and confidence.

The Tournaments and Events space encompasses a broad spectrum from supporting clubs and coaches with resources to run fun and friendly Hot Shots events, to establishing a calendar that supports the performance pathway for targeted athletes, to developing an officials pathway to support the work the NZ Tennis Umpires Association does. Alongside the strategic work to develop this space sit some busy delivery periods where Tennis NZ staff are working in very hands on roles as Tournament Director and ITF liaison for events like the Billie Jean King Cup and Davis Cup. At certain times of year, this balance of strategic vs operational can tip severely in favour of operational, which isn't a sustainable approach, so during 2020/21 we will be increasing our efforts to train new and upskill current deliverers.

An AUT University intern joined us over the summer of 2020, on a 350-hour placement. Their focus was on understanding the current officials' pathway available in NZ, and their project work continues into the 2020/21 year. Placement students like this can add real value and support to Tennis NZ staff and key projects they are working on.

TOURNAMENT UPDATES AND RESULTS

Competitions that were postponed or cancelled due to COVID-19 were National Secondary School Championships (cancelled), National Teams Event (postponed).

2019 WELLINGTON OPEN NZ CHAMPIONSHIPS

2019 brought a new approach to the NZ Championships, as it combined with the Wellington Open held at the Renouf Tennis Centre from 19th – 22nd December.

Tennis Central and Tennis NZ collaborated to bring these events together, with the winner of the Wellington Open also being crowned the NZ Champion for 2019. Congratulations to Women's singles champion Paige Hourigan, beating Kelly Southwood 6-4 6-2.

Congratulations to Men's singles champion Finn Tearney, beating Ajeet Rai 2-6 6-4 6-3.

Women's doubles champions are Paige Hourigan and Vivian Yang.

Men's doubles champions are Marcus Daniell and George Stoupe.

2019 NEW ZEALAND JUNIOR CHAMPIONSHIPS

The 18U event was held on the North Shore from 5th-10th December 2019. 12U held in Auckland from 30th November to 4th December. 14U held in Auckland from 18th-22nd December. 16U held in Auckland from 14th-18th December. Congratulations to all the winners and finalists which are listed on the 2019/20 Results page in this annual report.

2019 JUNIOR MASTER'S FINALS

This event was held in Wellington from 26th-28th October 2019. The Junior Master's tournaments are designed to give all aspiring juniors in New Zealand a clear competitive pathway. These tournaments provide competitive matches for junior players of all standards and the Master's Finals is the culmination of a roughly yearlong points race which runs across the 12,14 and 16 and under age groups. Congratulations to all the winners and finalists which are listed on the 2019/20 Results page in this annual report.

KIWI MONEY TOURNAMENTS

KMT's exist to fill a gap in the competitive calendar for higher level players. They are semi-professional tournaments designed to create quality match play opportunities and help with the transition for post junior athletes. As they are open age group events, they allow targeted athletes (juniors) more opportunity to compete against good adults and offer older teenagers and good adults a better standard of competition than interclub. It's critical that KMT's are delivered in addition to what is currently available, not in place of. Our aim is to have more competition available to players, rather than substituting one option for another.

Three new KMT's were held this year, bringing the total offered in the annual calendar to 6. These were scheduled in North Shore, Auckland (x2), Hamilton, Wellington (x2) and Christchurch (x2). Unfortunately, the North Shore and Hamilton events were cancelled due to low entries. There is still work to be done by Tennis NZ and KMT hosts to refine a format that includes a break even (at least) budget, and effective promotion to make sure the right players are entering.



Paige Hourigan

CLUBS, REGIONS & ASSOCIATIONS



CLUBS

Club Capability is still high on the agenda for Tennis NZ. The inaugural club conference follow up for the 2019/20 year was unfortunately impacted by COVID-19, but despite this we still had an intensive period of communication with clubs as we stepped our way through the Alert Levels, emerging as one of the first sports to 're-open' as a naturally socially distanced and safe sport.

At regular intervals throughout the year we have been adding to the Club Toolkit on tennis.kiwi, and of course continue to support clubs through national products and programmes such as Coach Development, ClubSpark, Hot Shots and Love Tennis in the ways mentioned previously.

REGIONS AND ASSOCIATIONS

This year, relationships with region and association staff and boards have continued to strengthen. Regular visits to meet with staff and boards, bi-monthly zoom calls, and delivery or support of shared projects have been positive additions to the calendar. The collaboration during COVID-19 lockdown and stepping through Alert Levels together has already had a few special mentions throughout this report.

We continue to rely on staff and boards supporting national initiatives, and becoming conduits and advocates for things like ClubSpark, national programmes, Love Tennis, coaching courses etc. In some areas we have great alignment and in others there is still work to be done. To assist with the roles and responsibilities of regions and associations we have developed a self-assessment matrix making it easy to understand what is important to execute well, in order for tennis to thrive. Strong associations and regions focussing on the right things result in strong clubs. Support in this area crosses over into SECURE, and work on the roles and responsibilities review and national and local services will continue in to 2020/2021.

COVID-19

"Never let a serious crisis go to waste."

2020 has been a year of change for clubs, regions, associations and Tennis NZ. We have all been required to adjust quickly, change our thinking and react as ably as possible to local, national and global uncertainty.

Ultimately, because of the COVID-19 pandemic, 2020 very quickly became a year of excellent collaboration, relationship building between people and organisations, and camaraderie through a shared experience where we all looked to one another for guidance and support.

From March – June 2020, Tennis NZ were in regular contact with clubs and coaches either directly, or through regions and associations, providing resources and clarity on the impact of Alert Levels on tennis. We held multiple zoom calls, one of which was attended by over 60 club representatives with just 24 hours' notice. We also provided clubs with an online training tool for Alert Levels 2 and 3 for use before the government became available.

Thank you to all the people who became conduits of information to their club community, who learnt how to use video calling for the first time, who encouraged club members to contact trace, who set up court bookings through ClubSpark to ensure contactless booking and payment, who had the hard job of cancelling or rescheduling events that didn't fit gathering requirements, who made tough calls to keep venues closed so 'tennis' wasn't responsible for any health and safety mismanagement. The collaboration, maturity and aligned attitudes and approaches are an achievement to put on record. What a finish to the year it was!

WIN

Kia Toa!

NEW ZEALAND PLAYERS ARE WINNING ON
THE INTERNATIONAL STAGE

A transparent and effective performance pathway supports the development of athletes:

3	PLAYERS REACHING GOLD CRITERIA
4	PLAYERS REACHING SILVER CRITERIA
✓	COACHING PROVIDED AT ITF J1/J2 EVENTS
✓	COACHING PROVIDED FOR FED CUP/DAVIS CUP TRANSITION TOUR ATHLETES (SINGLES)

The national competition structure is fit for purpose:

✓	HOSTED WTT \$15K MENS/WOMENS EVENTS
6	WTTJ TOURNAMENTS (J5-J3) FOR NZ'S BEST 13-16 YEAR OLDS

Increased quality and number of performance coaches available to our athletes:

✓	PERFORMANCE REGIONAL COACHING PROGRAMME ESTABLISHED IN CENTRAL REGION
8	REGIONAL COACH WORKSHOPS HELD, INCORPORATING 'HOW CAN WE BECOME A NATION OF COMPETITORS?'

Winning individual and team performances at both senior and junior level internationally:

✓	THE BILLIE JEAN KING CUP – WON FINAL VS PHILIPPINES PROMOTED TO ASIA OCEANIA GROUP 1
✓	DAVIS CUP - WON AWAY TIE AGAINST INDONESIA QUALIFIED TO THE WORLD GROUP PLAY-OFFS
✓	DAVIS CUP - WON HOME TIE VS VENEZUELA PROMOTED TO WORLD GROUP 1
1ST	SHONA NAKANO & SARAH WEEKLEY EARNED THEIR FIRST INTL RANKING POINTS
1	VIVIAN YANG IS ONE MATCH WIN AWAY FROM A WTA RANKING
1ST	REECE FALCK AND GEORGE STOUPE EARNED THEIR FIRST INTL RANKING POINTS
✓	CORBAN CROWTHER (16 YRS) QUALIFIED AND WON A ROUND AT THE AUSTRALIAN OPEN



Vivian Yang



Corban Crowther

WIN PERFORMANCE

Kia Toa!

Ngā Ekenga Paearu

2019-2020 has seen a lot of changes for the High Performance department. Director Simon Rea resigned to join his Australian based partner in January 20, and the COVID-19 pandemic stopped all competition from March. Fortunately we saw the return of World Tennis Tour Events which were held in Te Anau and Hamilton. New Zealand also captured wins at the Billie Jean King Cup in Wellington and the Davis Cup in Auckland.

While 2019 saw the continuation and reinforcement of the High Performance philosophy and approach that Simon implemented, 2020 includes several changes, including the establishment of the Wellington and Canterbury regional programmes. The regional programme is a vital step for the future development of players in NZ. The level of players is not yet where we want it, but it is a reflection of the overall level of junior tennis players in this country.

The other positive news is the return of our juniors competing at Junior Grand Slam events with Reece Falck and Corban Crowther competing at the Australian Open. They would have had the opportunity to compete at other slams if it weren't for COVID-19. Unfortunately, we did not have any Junior Girls who had a ranking that allowed them to qualify. This is an area of opportunity for the High Performance team.

High Performance results depend heavily on programmes but mainly on high numbers of players competing. New Zealand has, for the moment, too few players competing to achieve world class results so our focus for the future is to motivate players to train and compete in different ways to grow these numbers.

Before COVID-19 we had eight players who competed in the main draw of a Grade 1 event in Malaysia. It has been many years (if ever) since we had players competing at this type of event. We hope to see this kind of player ambition and confidence in the coming year when the tour restarts.

BILLIE JEAN KING/DAVIS CUP

2020 saw both the Billie Jean King Cup and Davis Cup teams achieve their objectives. The Billie Jean King Cup team led by Marina Erakovic won their group to be promoted into the World Group 1 for 2021. The competition was held in Wellington where the team, Paige Hourigan, Emily Fanning, Erin Routliffe, Valentina Ivanov and Kelly Southwood beat a strong Philippines team in the final. The Billie Jean King Cup team is set to play in March 2021 in Group 1 for the first time in 10 years.

After being relegated in 2019 against Korea, the NZ team of Ajeet Rai, Rhett Purcell, Marcus Daniell, Mike Venus went on to defeat Indonesia in Jakarta. This win enabled NZ to be promoted to Group 1 where they played Venezuela in Auckland. The team of Finn Tearney, Ajeet Rai, Marcus Daniell, Artem Sitak, Rubin Statham, led by Captain Alistair Hunt, saw the victorious return of Rubin Statham after returning from hip surgery. In the end, Finn Tearney and doubles partners Marcus Daniell and Artem Sitak ultimately sealed the victory and chance to play against Korea in Auckland in March 2021.

“New Zealand has for the moment, few players competing to achieve world class results so our focus for the future is to motivate players to train & compete in a different way.”

- Christophe Lambert
Tennis NZ High Performance Director



NZ Billie Jean King Cup Team

Erin Routliffe, Emily Fanning, Kelly Southwood, Marina Erakovic (Captain), Valentina Ivanov, Paige Hourigan

ELITE PLAYERS

With the season almost halved because of COVID-19, 2019/20, has seen some amazing results from our top players on the world stage.

Paige Hourigan has reached her best singles (408) and doubles (134) ranking this year with a win at the W25 doubles tournament in Portugal.

Erin Routliffe has been competing strongly on the WTA and ITF tour with a runner up place in the W100 in Vancouver.

Mike Venus reached the semi-finals at Wimbledon, and was runner up at the finals of the ATP World Tour Finals. Mike changed doubles partners at the end of 2019 finishing his partnership with Raven Klassen and is now playing with John Peers.

Marcus Daniell had a very good start to 2020 with a runner up place at the ASB Auckland ATP 250 after a consistent 2019 reaching the quarter finals at Wimbledon, a semi final at the ATP 500 in Vienna, ATP 250 in Moscow and in Newport.

Artem Sitak had a good start after the lockdown by winning the ATP challenger in Ostrava, in 2019 his best result was reaching the quarter finals at the Tokyo ATP 500.

BILLIE JEAN KING CUP/DAVIS CUP DEVELOPMENT SQUAD

2020 saw the return of World Tennis Tour events to New Zealand soil. Our young players were able to get the precious first points and have access to the world stage.

In Te Anau, George Stoupe and Reece Falck won their first professional matches. In Hamilton Vivian Yang won two matches in the main draw while Shona Nakano and Sarah Weekley qualified.

JUNIORS

Due to COVID-19 all international team events have been cancelled from March and hopefully will happen again in 2021.

Corban Crowther (2003) qualified and won a round at the Australian Open. Anton Shepp, coached by Pete Hoyland in Hamilton won the ITF J3 in Auckland and Vivian Yang won the ITF J5 event in Auckland.

SECURE


Kia Pūmau tonu!

TENNIS IS A WELL FUNDED BUSINESS AND HAS A SYSTEM THAT ENABLES GROWTH

An efficient and effective tennis delivery system that delivers growth in our sport:

-  DELIVERY PLAN IN PROGRESS FOR ONE ALIGNED SYSTEM (10-POINT PLAN)
-  REGULAR CEOG/CHAIRS MEETINGS HELD




Tennis has modern and integrated digital platforms that make it easy to take part in and easy to deliver:

- 130** NUMBER OF CLUBSPARK CLUBS
- 11** NUMBER OF BOOK A COURT FACILITIES/CLUBS
-  TENNIS CONNECT ROADMAP PROGRESSING

Tennis is successful in securing revenue from a range of different sources:

-  DATARIGHTS PARTNERSHIP DEVELOPED FOR NZ PREMIER LEAGUE (FIRST FOR TENNIS NZ)
- 46%** INCREASE IN GAMING TRUST \$
- 9** NEW PARTNERS INCREASED COMMERCIAL REVENUE SIGNIFICANTLY




All delivery points in our sport are striving for organizational excellence:

-  PARTICIPANT PROTECTION POLICY RATIFIED
-  TNZ GOVERNANCE POLICY FULL REVIEW UNDERWAY
-  ON TRACK TO MEET SPORT NZ 2021 GENDER DIVERSITY TARGET



Excellent relationship with key partners including ITF, Oceania, Government, TLA's, Tertiary, Grand Slam nations, Sport NZ:

-  JENNY FITZMAURICE GUEST SPEAKER AT ITF PARTICIPATION CONFERENCE
-  ATTENDED ITF AND OCEANIA MEETINGS
-  JULIE PATERSON APPOINTED TO GENDER EQUALITY SUB-COMMITTEE OF ITF
- 2X** YEARLY MEETING WITH TENNIS AUSTRALIA
- 4** NEW ZEALANDERS APPOINTED ITF COMMITTEES
-  JULIE PATERSON INVITED TO SPORT NZ LEADERSHIP PROGRAMME & SPORT NZ FUTURES WORKING GROUP

Tennis has a year-round visible profile in New Zealand:

-  PLAY TENNIS MARKETING CAMPAIGN
-  LOVE TENNIS NATIONAL CAMPAIGN
-  REGULAR MEDIA COVERAGE OF NZ'S INTERNATIONAL PLAYERS
-  COVID-19 MEDIA COVERAGE

National Facilities are fit for purpose and meet the needs of the community:

-  FACILITY MANAGERS SUPPORT GROUP CONVENED
-  WEEKLY FACILITY MANAGERS SUPPORT MEETINGS THROUGHOUT THE COVID-19 LOCKDOWN

PARTNERS

We are grateful for the generous support of our partners and sponsors for 2019 - 2020.

PRINCIPAL FUNDERS



CORPORATE



FUNDING PARTNERS



SECURE

COMMERCIAL & MARKETING

Kia Pūmau tonu!

Te Whakatairanga

COMMERCIAL

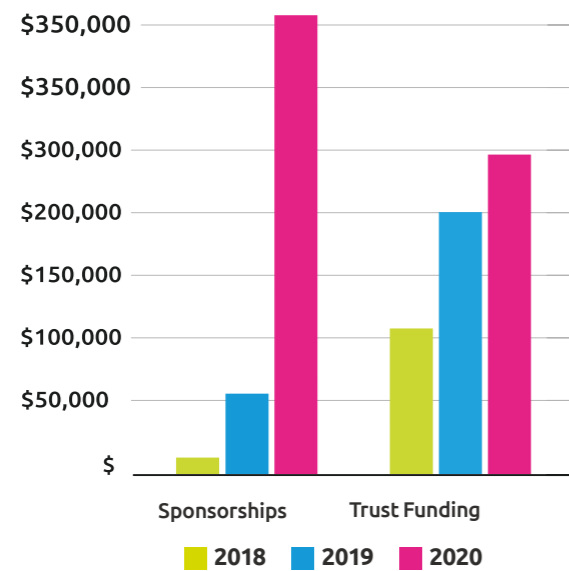
Several new partners have joined Tennis New Zealand's stable of sponsors, joining our loyal existing supporters. Major sponsor Aon Insurance recommitted its partnership for a further two years, with World Travellers, Wilson and ASICS also continuing their support. New sponsors SKY TV, Hell Pizza, Barfoot & Thompson, Thai Airways, NuZest and SkyCity supported the delivery of key programmes and events across the year. Valuable contributions to event activity were also received from Wellington City Council and Christchurch City Council. New sponsorship revenue included a commercial rights agreement negotiated for the NZ Premier League event.

Trust Funding revenue has also increased markedly over the last 12 months, with significant contributions from NZCT and Lion Foundation supporting the roll-out of Book A Court court access hardware at clubs across New Zealand, making it easy for casual players to book courts online at their local club. Support from Constellation Communities Trust, Southern Trust, Pub Charity Ltd, Brian Perry Charitable Trust, Four Winds Foundation, Grassroots Trust, Infinity Trust and Dragon Community Trust was also gratefully received.

“Innovative new programmes and the expanded hosting of events has resulted in significant growth of marketing, commercial and sponsorship activity over the last year.”

Gareth Archer
Tennis NZ Commercial & Marketing Manager

COMMERCIAL/TRUST REVENUE 2018-2020



Judy Murray

AFFILIATE REPORTS

Ngā pūrongo tūhono

TENNIS SENIORS

Many Presidents of organisations around the country will, like me be thinking about what to say of a year which started with such promise and by Easter had taken us into an unpredictable future.

Our Nationals in January hosted by Waikato and sponsored by Pascoes the Jewellers had over two hundred entries; it was gratifying to have such a good response after the record attendance in 2019 which reversed the trend of more recent years. It was a great start to the year and we were anticipating for it to continue.

There were good entry numbers for the Easter Teams Event in Hawkes Bay. Players were looking forward to visiting a venue which had last held the Teams in 1991. As we got nearer to Easter we watched with anxiety as the world struggled with Coronavirus. On the 16th March the Management committee decided that in the interest of player safety the Teams Event would have to be cancelled. Nine days later the country went into lockdown. Hawkes Bay had worked very hard on providing good venues and an exciting social programme, we were disappointed for their organisers but know that the experience they gained will not be wasted and the Teams Event will be going back to Hawkes Bay.

With lockdown, tennis like all other sports came to a halt, we lost half our season. When in early June it was announced that New Zealand would be going to Level 1 we were relieved that the worst was behind us and tennis was again up and running.

Scheduled tournaments were held and it appeared that we were back to normal; sadly it was not for long. Once again we have entered a period of uncertainty, we are fortunate that tennis is an outdoor sport that can function safely within the lower level restrictions where we hope to see all of New Zealand again soon.

It is a blessing that our organisation and our members have all come through Coronavirus safely and for what is left of this season I wish everyone good tennis and continuing good health.

Best wishes to all our members,

Beverley Evans
TNZS President



AOTEAROA MĀORI TENNIS ASSOCIATION



E ngā lwi, e ngā reo, e ngā karangatanga maha o ngā hau e whā, tēnei te mihi atu ki a Koutou katoa

Another very progressive year for Aotearoa Māori Tennis in its 93rd year as an Association. Capturing some of those highlights...

- Signing of the rangapū/partnership with Tennis NZ at their AGM
- Hosting of our successful 93rd annual Māori tennis championships at Rotorua
- ASB Classic women's final, Korowai presentation to Serena Williams from Ruia Morrison and Kiingi Tuheitia.
- Powhiri for the Billie Jean King Cup - 2 February, Renoulf Centre for 9 Asian Countries.
- Powhiri for the Davis Cup tie against Venezuela – 5 March, Sky City.
- Taonga and cultural arrangements for the televised Premier League.
- Poroporoaki for the Tennis NZ Seniors at Waikato Tennis Centre.
- Former Billie Jean King Cup players, Shelley Bryce and Rewa Harriman elected to the Executive committee of Aotearoa Māori Tennis Association.
- Preparations well under way for the 94th hosting of our Māori tennis championships at Whanganui.
- Continual progress with the Ruia Morrison biography book, with Tennis NZ taking a keen interest.

Aotearoa Māori Tennis Association, regards as very important the continued advancement of tennis in NZ by sustaining our well run and supported annual Māori tennis championships and the new rangapū/partnership with Tennis NZ.

In closing, Aotearoa Māori Tennis wishes all Tennis players and officials both Māori and non-Maori the very best for the coming season's of 2020/21 tennis, be it at club, national or international level, and certainly the ASB Classic majors, albeit the Covid 19 outcomes.

Noho ora mai koutou i roto i ngā manaakitanga katoa
Nāku iti nei

Richard (Dick) Garratt
Tumuaki, Aotearoa Maori Tennis Association

Tēnā tātou e noho haumarua ana ki ō mātou mirumiru.
Kia mau tonu mai ki ngā tohutohu a
NZ Tennis me ngā āhuateanga o te Mate Urutā.
Noho ora ora mai ngā whakaaro nui ki te waahi ngaro



AFFILIATE REPORTS

Ngā pūrongo tūhono

THE INTERNATIONAL LAWN TENNIS CLUB OF NEW ZEALAND

It is with pleasure that I report on the 63rd year of our club. Following a big group of new members invited last year when we expanded our ranking criteria, this year we have 7 new members. The qualification for Honorary membership remains unchanged. You will be interested to know that 14 members have chosen to pay the optional \$500 subscription for those over 70, for membership for life.

MEMBERSHIP

Members 114
Honorary 35
Overseas 34
Touring 6

As I write this report covering from April 2019 to March 2020 we are in a very unusual situation. The widespread pandemic of COVID-19 has meant the cancellation of all tennis worldwide since mid-March and into the foreseeable future this year. Even Wimbledon has been cancelled and the Olympic Games have been postponed for a year from July-August.

Our constitution states our AGM should be held by the end of May, so we are planning to consult all members and arrange proxy votes and to have more than the quorum of 12 participate in a video conference. If we can arrange our Annual Dinner which usually accompanies the AGM we will do so later in the year.

LIFE MEMBERS

At our May AGM and Annual Dinner two of our outstanding members were made Life Members of ICNZ. Des Shaw and Brian Woolf have both served on our committees for over 50 years. Brian served terms as Secretary and Treasurer and Des as Secretary for 23 years and President for 18. Their contributions to our club have been very much appreciated and we are grateful to still have their counsel on the committee.

I would like to make special mention of our Patron and Life Member Jeff Robson MBE. He is a foundation member of ICNZ, formed in 1956 and has been an active participant in our activities since then.

IC PHILANTHROPY

Our programme has continued to be very well planned and received. The ICNZ Philanthropy initiative, The ACE Programme, has been reconfigured since the 2019 Pilot, to work with much larger class sizes under the new Head Coach, Campbell Cramer-Roberts. A plan and budget have been developed for 2020 to work with four different low decile schools and approximately 100 children teaching life skills through tennis tuition.

The ACE Charitable Trust has been established to facilitate our local funding aspirations whilst we continue to receive funding support from the UK IC Philanthropy Trust.

ASB CLASSIC TOURNAMENTS

Once again one morning tea and one afternoon tea were held during the two international tournaments. As usual they were well attended and enjoyed. Special thanks to Tennis Auckland for allowing us the use of their reception room. We had around 70 members and guests at each.

COUNCIL OF INTERNATIONAL LAWN TENNIS CLUBS

Malcolm Elley represented our club at the AGM in London during Wimbledon. As our Hon Secretary Angela Hart was there in her capacity as President of Tennis Auckland she also attended the morning sessions.

IC COUNCIL

We are very pleased that our past President Des Shaw continues to represent Australasia on the IC Council Executive Committee.

OBITUARIES

It is with regret we record the deaths of two members, our long serving Hon Treasurer Paul Thomson and Heather Robson. Heather, the wife of our Patron Jeff, was a member in her own right, one of the group of women who were the first to be invited as members in 1991. We also are sad to record the death of Margaret Woolf, wife of our Life Member Brian.

NEWSLETTERS

Our Newsletters keep members in NZ and overseas up to date with our activities.



TOURING TEAMS

This year we have not hosted any teams from other IC's this year, but we have had two teams represent our club well. In September our men entered the Windmill Trophy event helping the IC of France celebrate their 90 years. Getting the team together was difficult but many thanks to our UK Liaison man Mark Hadley, and the Auckland Coordinator Paul White and our team in the two age groups.

In October a team of 11 players plus four other members and 9 supporters went to the Gold Coast to play an Australian team. The hospitality shown us by all, particularly the Australian President Kerryn Pratt was outstanding. We were honoured to have Frank and Jean Sedgman with us for the weekend and Ken and Wilma Rosewall at the Saturday evening function. NZ recorded a win in the Sedgman-Tills Trophy match. We have plans to continue the matches between us in NZ in 2021.

THE COMMITTEE

I would like to thank all the committee and our patron Jeff Robson MBE for their hard work and continuing support. At the May AGM Kevin Long retired, we thank him for his years on the committee and as Club Captain. Russell Tills and Don Turner have progressed the Philanthropy activities with help from others in the planning and activity side.

We are grateful to Chris Ronayne for stepping into the role of Hon Treasurer after Paul Thomson's sudden passing and the mostly unseen work of Angela Hart our Hon Secretary. We are also very grateful for the financial support that the club has received from several members including the "anonymous donor". We are very fortunate to have such members in our club.

In its 64th year our Club is in good heart, with the inclusion of younger active players. We thank the retiring committee members and welcome new ones to keep our club relevant as a wonderful way past players can enjoy friendships and also contribute to our philanthropy goals.

Cecilie McIntyre
President
The International Lawn Tennis Club of New Zealand



AFFILIATE REPORTS

Ngā pūrongo tūhono

NEW ZEALAND WHEELCHAIR TENNIS



NZWT has had a successful year despite the Covid challenges. Our two annual tournaments were both at the beginning of the season and so went ahead and were very successful. Our development tournament in Hamilton in November ran a coaching course alongside as well as the AGM to entice some newcomers in a social setting. It was great to have Terri Ann Scorer to come down and watch the doubles final and present our prizes.

Then in January 2020 we held the Permobil NZ Open ITF Futures with players travelling from Japan and Australia to play and try and gain valuable ranking points to make the cut for the Paralympics. Who would have known what was coming only a month later. It was also great to hold a Quad draw for the first time in a number of years with some players coming out of retirement to make up the numbers. Next aim is to grow the women's draw again for tournaments to come.

Our coaching has really been given a solid push with a great collaboration from Parafeds around the country. Auckland coach Matt Jones have been doing some solid block courses at Mangere and Manukau Tennis Centre (such a hidden gem that one).

Christchurch has also resumed coaching this term and another successful collaboration with Parafed Canterbury. We are also all set to hold a wheelchair tennis "Have a Go" day with Parafed Hamilton in November.

All in all we are lucky in NZ to have great partnerships and facilities.

We are also planning a new initiative this season which will take place in 3 regions over 3 months of the latter 2020, namely the Perry Point Series. Players play and accumulate points culminating in an overall winner at the New Zealand Champs in December. Sadly we have decided not to hold the ITF Futures in January due to uncertainty around travel so the Point Series will replace that while giving local players something to aim for domestically and aligning with our development focus.

None of this is possible without the generous time that our committee put into organising the season, our funders and our supporters. Thanks to all.

Tiffiney Perry
Secretary NZWT



TENNIS COACHES NEW ZEALAND

For the last year Tennis Coaches NZ have been in a holding space, declining to renew membership accounts until there was a clearly defined pathway direction and future for the professional coach's affiliate in the TNZ Roles and Responsibilities review, but remaining appropriately engaged.

We are acutely aware that of the 200+ coaches on our books, the majority sit outside the TNZ NPP registration pathway, yet are career coaching around NZ. Alarming, NZ is one of the most unregulated countries in the world for Professional Tennis Coaches.

TCNZ had some excellent engagement with Julie Paterson and Patrick Landy, establishing all parties agree there is a definite appetite to find a way forward and that the current landscape is untenable.

Quite what that looks like now and going forward is still a work in progress but with Julie and Terri Ann indicating this is a priority for TNZ and the TNZ Board, we are confident the next 12 months should have some strategic outcomes that are beneficial to the established professional coaching community.

When Covid hit, being an independent affiliate of the national body during the L3 and L4 lockdown was demonstrably beneficial. TCNZ could be autonomous, representing only the Pro Coaches. We did not have the obligations Tennis NZ had, of representing the entire tennis community's interests and directives of Sport NZ.

As a result, TCNZ utilised our member networks and connections gaining access directly to MBIE and Members of Parliament, who lobbied for us appealing the unnecessary specific economic impacts on the Pro Tennis Coaches, advocating prioritising Tennis employment over recreational play.

We had immediate response and advice from senior influential MPs – a number of whom had been coached by our members and the TNZ Board also endorsed our presentation. The coaches felt like they had been heard and represented despite the difficulties.



Professional coaches this year have struggled along with the rest of the workforce. We have had to modify our workplace practices to be compliant, our business models to reflect undelivered/fluctuating obligations, our staffing structures and overheads, variable income expectations and general uncertainty for what lies ahead. TCNZ members have shared and united more with each other and found more common ground than ever before.

Tennis Coaches New Zealand executive and members have realised, after this interesting year, that: a structure that enables and supports an intelligent independent voice for the career coach part of the family seems like a very smart model to have. Especially when the very busy parents of the very large family, have so many other children to advocate for.

Thank you very much

Julia Scott
Chair TCNZ



AFFILIATE REPORTS

Ngā pūrongo tūhono

NEW ZEALAND TENNIS UMPIRES ASSOCIATION

Many NZ officials have travelled overseas to work in a variety of roles. We have been fortunate enough to have two WTT Events, Billie Jean King Cup and Davis Cup Ties in early 2020 giving our NZ Officials a much needed boost of international tennis. NZTUA would like to thank Tennis NZ for these opportunities.

Te Anau hosted their first WTT men's event in January and was the first international tennis event in 2020. Tony Glentworth was selected as the Referee, with Matthew Burrell, Hamish Masters, Melissa Rigby and Kavindra Wijenayake and Matt Lam (HKG) as Chair Umpires. Christine McKnight was Chief Umpire and trained Sammy Glentworth on lines. Sammy was joined by Mark Hurly and Laura Phillipson at the event as lines. This provided a development opportunity for both Wellington Officials to work at Billie Jean King Cup.

The ASB Classic was once again well attended by many New Zealand Officials in a variety of roles including Referee, Chief Umpire, Chair and Line Umpires. David Smith (ITF Gold Badge Referee) was Referee along with Stephen Noble (ITF Gold Badge Chief Umpire) the Chief Umpire.

NZ hosted the Billie Jean King Cup by Asia/Oceania Group II event in Wellington in February. Stephen Noble was selected as the Chief Umpire, Matthew Burrell Assistant Referee, Dimitar Trifunovski and Melissa Rigby were selected as part of the Chair Umpire crew. 19 or the 21 Line umpires selected were NZ officials – thank you to David Crees, Desrae Garratt, Samael Knapp, Hamish Masters, Bradley McKnight, Chris Temu, Gerry Winyard, Tony Brosnahan, Ching Evans, Abigail Watts, Mattias Wieland, Mayette Maling-Cope, Richard Watts, Luis Silva, Scott Day, Andrea Craig, Mark Hurly, Laura Phillipson and David Verrinder.

Following on from Billie Jean King Cup was the WTT Women's event in Hamilton with Australian Scott Ray as referee. Dimitar Trifunovski, Melissa Rigby, Hamish Masters, Ching Evans, Matthew Burrell and Japan's Mayumi Nakatsuji as Chair Umpires. Christine McKnight was Chief Umpire with Desrae Garratt, Bryall McPherson and Chris Temu as line umpires.

NZ hosted the Davis Cup between NZ and Venezuela event in March in Auckland and we were lucky enough for the event to happen with the COVID-19 situation. Christine McKnight was the Chief Umpire and Line umpires selected were all NZ Officials - Alan Clarke, Desrae Garratt, Samael Knapp, Bradley McKnight, Blayne Newton, Roger Purdie, Melissa Rigby, Ashay Shekatkar, Apurv Shukla, Bevan Van Wyk, Gerry Winyard, Tony Brosnahan, Ching Evans, Abigail Watts, Luis Silva, Mark Hurly, Laura Phillipson, David Verrinder, Chris Temu and Marlon Nacario.

ITF Junior Events were well supported with Pat O'Rourke and Tony Glentworth as ITF Supervisors and Payal Jain for the ITF Wheelchair.

At National level, we had a busy summer where Matt Cameron worked as Referee for the majority of the National events along with local and national Court Supervisors, chairs and lines.

Tennis NZ held a NZ Premier League in June post lockdown. Thank you to Dimitar Trifunovski, Melissa Rigby, Ashay Shekatkar, Ching Evans, Tony Brosnahan, Gabriel Hernandez, Hamish Masters, Kavindra Wijenayake, David Crees, Marlon Nacario, Apurv Shukla, Bevan Van Wyk, Desrae Garratt, Bradley McKnight, Laura Phillipson, Bryall McPherson and Blayne Newton for working this 14 day event.

NZTUA held line umpire and Court Supervisor classes in Wellington and line courses in Auckland. Two current officials Luis Silva from New Plymouth and Mark Hurly from Wellington added to their qualifications gaining their National Chair Umpire Certificate. The summer was very busy with events and we had planned on running courses at the end of the summer season, however COVID-19 prevented this from happening. We are pleased that we will be holding a number of courses around NZ later in 2020.

I would like to take this opportunity to thank the NZTUA Board (David Crees, Ross Morrison, Ching Evans, Hamish Masters, Tony Glentworth, Matthew Burrell and David Verrinder) and our Administrator Tracy O'Connor – for their outstanding support and effort this year.

Christine McKnight
Chairperson



CURRENT INTERNATIONAL NEW ZEALAND ITF OFFICIALS:

OFFICIAL	CHAIR	CHIEF UMPIRE	REFEREE	REVIEW OFFICIAL
Matthew Burrell	White		White	
Tony Glentworth			White	
Hamish Masters	White			
Christine McKnight		Silver		
Stephen Noble		Gold		
Patrick O'Rourke			White	
Brenda Perry			White	
Melissa Rigby	White			
David Smith			White	
Dimitar Trifunovski	Bronze			Yes

TENNIS IN NEW ZEALAND AWARDS

Ngā Taumata

The Tennis in New Zealand awards were held at the ASB North Wharf on the 17th of December 2019. This event is a great opportunity to reflect on the year that was, to celebrate the successes within the tennis community, and to show our appreciation for our partners while enjoying an evening in the company of tennis people.

CLUB OF THE YEAR [Manawatu Lawn Tennis Club](#)

VOLUNTEER OF THE YEAR [Julie Roberts](#)

CLUB COACH OF THE YEAR [Paul Arnott](#)

PERFORMANCE COACH OF THE YEAR [Andrew Falck](#)

SENIOR PLAYER OF THE YEAR [Phillip Seeman](#)

WHEELCHAIR PLAYER OF THE YEAR [Tiffiney Perry](#)

OFFICIAL OF THE YEAR [Dimitar Trifunovski](#)

JUNIOR TEAMS EVENT WINNING REGION [Auckland](#)

SINGLES FEMALE PLAYER OF THE YEAR [Paige Hourigan](#)

SINGLES MALE PLAYER OF THE YEAR [Rubin Statham](#)

SINGLES FEMALE JUNIOR PLAYER OF THE YEAR [Vivian Yang](#)

SINGLES MALE JUNIOR PLAYER OF THE YEAR [Reece Falck](#)

TENNIS NZ PLAYER OF THE YEAR [Michael Venus](#)



L-R: Vivian Yang, Rubin Statham, Manawatu Lawn Tennis Club, Andrew Falck
Julie Roberts, Tiffiney Perry, Dimitar Trifunovski & Christine McKnight, Reece Falck, Paul Arnott

2019-2020 RESULTS & RANKINGS

Ngā Whiwhinga



Marcus Daniell
NZ Davis Cup Team Member

DAVIS CUP 2019

Asia/Oceania Zone Group II v Indonesia
Gelora Bung Karno Tennis Stadium
Jakarta, Indonesia
14th – 15th September 2019

New Zealand beat Indonesia 3-1

New Zealand Team

Ajeet Rai, Michael Venus, Artem Sitak, Marcus Daniell, Rhett Purcell, Alistair Hunt (Captain)

Results

Singles 1 – A Rai (NZL) beat F Rifqi (IDN) 7-6 (7) 6-3
Singles 2 – R Purcell (NZL) beat D Susanto (IDN) 3-6 6-4 6-0
Doubles – M Daniell/M Venus (NZL) beat A Susanto/D Susanto (IDN) 6-0 6-2
Reverse Singles 1 – A Rai (NZL) lost to A Fahresi (IDN) 3-6 6-2 7-10
Reverse Singles 2 – Not played

DAVIS CUP 2020

World Group I Playoff v Venezuela
ASB Tennis Arena, Auckland, New Zealand
6 & 7 March 2020

New Zealand beat Venezuela 3-1

New Zealand Team

Jose 'Rubin' Statham, Ajeet Rai, Finn Tearney, Artem Sitak, Marcus Daniell, Alistair Hunt (Captain)

Results

Singles 1 – F Tearney (NZL) beat J Munoz-Abreu (VEN) 6-4 6-4
Singles 2 – A Rai (NZL) lost to L Martinez (VEN) 7-5 4-6 2-6
Doubles – M Daniell/A Sitak (NZL) beat L Martinez/J Munoz-Abreu (VEN) 6-3 7-6(3)
Reverse Singles 1 – J Statham (NZL) beat B Perez (VEN) 6-2 6-7(3) 4-1 ret
Reverse Singles 2 – Not played

BILLIE JEAN KING CUP 2020

Asia/Oceania Zone Group II
Renouf Tennis Centre, Wellington
5th – 8th February 2020

New Zealand Team

Paige Hourigan, Emily Fanning, Erin Routliffe, Valentina Ivanov, Kelly Southwood, Marina Efakovic (Captain)

Results

R1 – NZ beat Mongolia 3-0
R2 – NZ beat Pakistan 3-0
Semi-final – NZ beat Singapore 3-0
Final – NZ beat Philippines 2-1



Paige Hourigan & Valentina Ivanov
NZ Billie Jean King Cup Team Members

ASB CLASSIC

Auckland, ASB Tennis Centre
6th – 18th January 2020

Women's Singles Final

S Williams (USA) beat J Pegula (USA) 6-3 6-4

Women's Doubles Final

A Muhammad/T Townsend (USA) beat S Williams (USA)/C Wozniacki (DEN) 6-4 6-4

Men's Singles Final

U Humbert (FRA) beat B Paire (FRA) 7-6(2) 3-6 7-6(5)

Men's Doubles Final

L Bambridge (GBR)/B McLachlan (JPN) beat M Daniell (NZL)/P Oswald (AUT) 7-6(2) 6-3



Taylor Townsend & Asia Muhammad
ASB Classic Women's Doubles Champions

NZ PREMIER LEAGUE

Albany Tennis Centre, Auckland
3 – 18 June 2020



Final Team Placings:

1st - Hikurangi Rubin Statham, Oliver Statham, Daniel Rowe
Coach: Gary Swinkels

2nd - Horokou Alex Klintcharov, Reece Falck, Dylan Heap
Coach: Dwayne Cleugh

3rd - Mauao Maccsen Sisam, Finn Reynolds, Zach Whaanga
Coach: Caco Zanella

4th - Rangitoto Michael Venus, Alex Hunt, Caelan Potts
Coach: Matt Alexander

5th - Tongariro Artem Sitak, Isaac Becroft, Jordan Kelly-Houston
Coach: Martin Colenbrander

6th - Taranaki Ajeet Rai, George Stoupe, Alex Hamilton
Coach: Alistair Hunt

7th - Matairangi Finn Tearney, Rob Reynolds, Satchell Benn
Coach: Francisco Mendieta

8th - Aoraki Ben McLachlan, Chris Zhang, Jamie Garbett
Coach: Riki McLachlan

INTERNATIONAL RANKINGS

The International Rankings of New Zealand players on the ATP and WTA circuits as at 31st December 2019.

ATP Tour Rankings Year End 2019

	Singles	Doubles
Rubin (Jose) Statham	689	1198T
Finn Tearney	803	1412T
Rhett Purcell	929	402
Ajeet Rai	1059	1000
Mikal Statham	1393T	1257T
Kiranpal Pannu	1466T	1915T
Alex Klintcharov	1546T	1332
Maccsen Sisam	1581T	-
Michael Venus	-	10
Marcus Daniell	-	43
Artem Sitak	-	62
Alex Hunt	-	1827T

WTA Rankings Year End 2019

	Singles	Doubles
Paige Hourigan	431	135
Erin Routliffe	862	149
Emily Fanning	605	500
Valentina Ivanov	959	764

OPEN NATIONAL EVENTS

2019 Wellington Open New Zealand Championships
Renouf Tennis Centre, Wellington
19th – 22nd December 2019

Men's Singles Final

F Tearney beat A Rai
2-6 6-4 6-3

Men's Doubles Final

M Daniell/G Stoupe beat A Rai/K Pannu 7-5 6-3

Women's Singles Final

P Hourigan beat K Southwood
6-4 6-2

Women's Doubles Final

P Hourigan/V Yang beat H Stewart/S Weekley
6-4 2-6 11-9

NEW ZEALAND JUNIOR TOURS JUNE 2019 – MAY 2020

New Zealand Teams represented their country at Junior Tours in the WTA Future Stars, the Australian Teams and Individual Championships and ITF Junior Teams Events. Teams were selected for the Junior Davis Cup and Junior Billie Jean King Cup Asia/Oceania Qualifying (16u) and World Junior Tennis Asia/Oceania Qualifying (14u) in a bid to qualify for the World Finals in Europe, however these events were cancelled due to the COVID-19 pandemic.

The 2019/20 Tennis NZ Selection Panel:

Clint Packer (independent), Matt Alexander, Christophe Lambert (Convenor)

2019 11u Australian Team Championships

**Gold Coast, Australia
June 2019**

The Team Championships had a new venue and date in 2019 with the event being held in the Gold Coast in June. New Zealand's 11u teams competed for the Rod Laver and Margaret Court Cups as part of the Australian Teams Championships.

11u Boys Team: Jamie Mackenzie, Andre Duggan, Jake Parsons, Captain: David Knight

Results

R1 – NZ lost to New South Wales 1-2
R2 – NZ lost to South Australia 1-2
R3 – NZ beat Northern Territory 3-0
R4 – NZ beat Australian Capital Territory 3-0
5th – 8th Playoffs – NZ beat Victoria 3-0
5th – 8th Playoffs – NZ beat New South Wales 2-1

11u Girls Team: Lucia Gale, Amber Dano, Nishitha Maarka
Captain: James Meredith

Results

R1 – NZ beat Australian Capital Territory 3-0
R2 – NZ lost to Victoria 0-3
R3 – NZ beat Tasmania 3-0
Semi-finals – NZ lost to New South Wales 0-3
3rd & 4th Playoff – NZ lost to Queensland 0-3



Amber Dano

2019 13u Australian Team Championships

**Gold Coast, Australia
June 2019**

The Team Championships had a new venue, age group and date in 2019 with the event being held in the Gold Coast in June. New Zealand's 13u teams competed for the Sproule Stephens and Mary Hawton trophies as part of the Australian Teams Championships.

13u Boys Team: Duncan McCall, Diego Quispe-Kim, Jack Chapman, Captain: Matt Alexander



Jack Chapman

Results

R1 – NZ lost to New South Wales 0-3
R2 – NZ beat Australian Capital Territory 2-1
R3 – NZ lost to Victoria 1-2
R4 – NZ beat Pacific Oceania 3-0
5th – 8th Playoffs – New Zealand beat South Australia 3-0
5th – 8th Playoffs – New Zealand beat Queensland 1-2

13u Girls Team: Renee Zhang, Maria Galatescu, Ruby Young
Captain: Briar Preston

Results

R1 – NZ beat Pacific Oceania 3-0
R2 – NZ lost to Western Australia 0-3
R3 – NZ beat Australian Capital Territory 2-1
R4 – NZ beat Northern Territory 2-1
Semi-finals – NZ lost to Queensland 0-2
3rd & 4th Playoff – NZ lost to South Australia 0-2



Vivian Yang
WTA Future Stars

“The WTA Future Stars is an amazing programme that exposes up and coming females to the life of professional WTA stars and what they can aspire to become. Ruby and Vivian literally rubbed shoulders with the top 8 womens Singles and Doubles players of 2019.”

Blake Taylor
Tournament & Events Manager, Tennis NZ

WTA Future Stars Tournament – 16/u & 14/u Junior Girls Singapore October 2019

Team: Vivian Yang (16s Girls), Ruby Young (14s Girls)
Captain: Matt Alexander

World Junior Tennis Asia/Oceania Qualifying Competition

NZ Girls Team Selection: Aishi Das, Ruby Young, Maria Galatescu.
Captain: Briar Preston

NZ Boys Team Selection: Jack Chapman, Harry Pugh, Jamie McKenzie.
Captain: David Knight

This event was cancelled due to the COVID-19 Pandemic

Junior Davis Cup Asia/Oceania Qualifying Competition

NZ Team Selection: Vivan Yang, Elyse Tse, Shona Nakano
Captain: Matt Alexander

This event was cancelled due to the COVID-19 Pandemic

Junior Billie Jean King Cup Asia/Oceania Qualifying Competition

NZ Team Selection: Jack Loutit, Daniel Hammond, Heyok Min
Captain: Alistair Hunt

This event was cancelled due to the COVID-19 Pandemic

NATIONAL JUNIOR COMPETITIONS

2019 Tennis New Zealand Junior Masters Finals Wellington 26th – 28th October 2019

BOYS 12/u

Singles Final
K Milburn beat A Duggan 6-1 6-1

GIRLS 12/u

Singles Final
M Warren beat L Gale 7-5 6-2

BOYS 14/u

Singles Final
A Mirkov beat C Grant 6-1 6-2

GIRLS 14/u

Singles Final
R Zhang beat A Das 6-1 6-4

BOYS 16/u

Singles Final
D Persson beat J McPherson 1-6 6-0 6-2

GIRLS 16/u

Singles Final
1st Place: A Mason, 2nd Place H Walpole (round robin)



Daniel Persson

2019 ITF JUNIOR WORLD YEAR END RANKINGS

The ITF world junior rankings (18/u) for the year ended 31st December 2019 of New Zealand players who participated on the world junior circuit during 2019.

GIRLS

YANG, Vivian	384	MIYAURA, Ema	2265
OTWAY, Jade	506	NAKANO, Shona	2398
WEEKLEY, Sarah	695	HAN, Bridget	2483
STEWART, Holly	729	VAKAUKAMEA, Ela	2566
MASON, Abby	775	SHING, Sofia	2660
SAGUIL-VENTURA, Elys	831	GALATESCU, Maria	2806=
BARRY, Monique	904	LI, Jessica Sue	2806=
TAMANIKA, Ana	1154	DECRUY, Kyna	2806=
IVANOV, Valentina	1264	MCLEAN, Ivy	3015
SITUE, Sasha	1374	ANDERSON, Emma	3104=
BROWN, Aimee	1479	FENEON, Jade	3104=
ZHANG, Renee	1687	MILOJEVIC, Mia Vukica	3104=
TSE, Elyse	1746	CATHERWOOD, Charlotte	3181=
LI, Tina	1909	HOMKRUN, Tharubphet	3181=
BARCLAY, Emma	1936	SUTHERLAND-SMITH, Hannah	3181=
HART, Kaitlynn	2139	CRAIG, Jourdan	3181=
YUAN, Miranda	2217	DAVIS, Patience	3181=

BOYS

FALCK, Reece	256	KESTERSON, William	2053
CROWTHER, Corban	283	LA CAVA, Filippo	2063
STOUPE, George	290	HODGES, Sam	2096
JOSS, Patrick	523	NAYLOR, Jake	2119
LOUTIT, Jack	615	DICKEY, Max	2311
BEAMISH, Nick	646	EMSLIE-ROBSON, Finn	2432
ROWE, Daniel	733	BROWNING, Matthew	2432
SHEPP, Anton	825	BOLTON, Tom	2505
SHEARER, Matthew	853	RIORDAN, Jake	2659=
FRIEND, Jay	921	LAGMAN, Adrian	2659=
SIM, James	1016	HALL, Oliver	2659=
POTTS, Caelan	1029	BENN, Satchel	2857=
SCHNEIDEMAN, William	1225	DASSANAYAKE, Jin	2857=
PERSSON, Daniel	1652	GARBETT, Jamie	2857=
ZHANG, Chris	1810	KENNERLEY, David	2857=

2019 New Zealand Junior Championships 18/u North Shore, Auckland 5th – 10th December 2019

BOYS

Singles Final
C Crowther beat R Falck 6-4 7-5

Doubles Final
C Crowther/C Potts beat R Falck/J Garbett 7-5 6-1

GIRLS

Singles Final
S Nakano beat J Otway 2-6 6-3 6-4

Doubles Final
J Otway/I Stephani beat H Stewart/S Weekley 6-2 6-2

2019-2020 National Championships 12/u Auckland 30th November – 4th December 2019

BOYS

Singles Final
J Mackenzie beat K Milburn 7-5 6-2

Doubles Final
J Mackenzie/M Richardson beat D Milburn/K Milburn 6-7(7) 6-4 10-7

GIRLS

Singles Final
A Das beat M Warren 4-6 7-6(5) 6-1

Doubles Final
C Wijntjes/X Zhu beat A Das/N Maarka 6-2 6-7(4) 10-8

2019-2020 National Championships 14/u Auckland 18th – 22nd December 2019

BOYS

Singles Final
D Quispe-Kim beat A Mirkov [2] 6-0 6-0

Doubles Final
J Chapman/H Pugh beat C Cornish/Z Sands 6-4 6-2

GIRLS

Singles Final
R Zhang beat S Situe 6-3 6-3

Doubles Final
S Situe/R Zhang beat S Karl/R Young 6-2 4-6 10-7

2019-20 National Championships 16/u Auckland 14th – 18th December 2019

BOYS

Singles Final
D Persson beat K Fu 6-2 6-2

Doubles Final
J McPherson/D Persson beat J Loutit/J Sim 3-6 7-5 10-8

GIRLS

Singles Final
E Tse beat V Yang 6-4 6-2

Doubles Final
J Feneon/A Mason beat E Tse/V Yang 6-2 4-6 10-7



Abby Mason

2020 National Secondary Schools Tennis Teams Final

This event was cancelled due to the COVID-19 Pandemic

New Zealand 18/u ITF Junior Events

**2018 Waikato Thames Valley 18u ITF Championships
Hamilton**

23rd - 28th September 2019

BOYS

Singles Final
A Shepp (NZL) beat P Joss (NZL) 6-4 7-6(1)

Doubles Final

P Joss/J Naylor (NZL) beat T Bolton/A Shepp (NZL) 3-6 7-5 10-5

GIRLS

Singles Final
J Kida (USA) beat A Tamanika (NZL) 7-6(5) 6-1

Doubles Final

J Otway (NZL)/C Mataia (AUS) beat J Kida (USA)/I Stephani (BEL) 6-2 6-0

2019 Auckland ITF Indoor Championships

Auckland

1st - 5th October 2019

BOYS

Singles Final
N Beamish (NZL) beat K Nakamura (JPN) 6-2 6-3

Doubles Final

N Beamish/C Potts (NZL) beat Y Maeda/K Nakamura (JPN) 6-3 6-0



Jade Otway

GIRLS

Singles Final
V Yang (NZL) beat J Otway (NZL) 2-6 6-1 6-4

Doubles Final

C Mataia (AUS)/V Yang (NZL) beat I Stephani (BEL)/S Weekley (NZL) 7-5 6-2

2019 Garden City Junior Championships

Christchurch

8th - 12th October 2019

BOYS

Singles Final
N Volonski (AUS) beat M Bosancic (AUS) 5-7 6-3 6-3

Doubles Final

R Falck (NZL)/N Volonski (AUS) beat D Rowe/A Shepp (NZL) 6-2 6-2

GIRLS

Singles Final
M Ukita (JPN) beat M Repac (AUS) 6-7(4) 7-5 6-3

Girls Doubles

J Kida (USA)/M Ukita (JPN) beat R Bains/M Repac (AUS) 6-1 6-2

2020 Technifibre Wellington ITF

Wellington

20th - 25th January 2020

BOYS

Singles Final
E Aguiard (AUS) beat C Mainguy (VAN) 6-4 6-1

Doubles Final

R Kp,agara/T Uenoyama (JPN) beat N Beamish (NZL)/C Mainguy (VAN) 6-2 6-3

GIRLS

Singles Final
H Shin (CHN) beat A Mason (NZL) 6-0 6-3

Doubles Final

F Lin/L Lin (AUS) beat M Carroll/S Stone (AUS) 3-6 7-5 10-8

2020 Wilson Tennis Canterbury ITF

Christchurch

27th January - 1st February 2020

BOYS

Singles Final
E Aguiard (AUS) beat N Koizumi (JPN) 6-4 6-0

Boys Doubles

N Koizumi (JPN)/E Lee (USA) beat L Brain/E Cook (AUS) 4-6 6-4 10-3

GIRLS

Singles Final
E Micic (AUS) beat C Aulia (AUS) 6-1 6-3

Doubles Final

C Aulia (AUS)/V Yang (NZL) beat R Gilheany/S Webb (AUS) 7-5 6-4

NATIONAL JUNIOR RANKINGS - YEAR END 31ST DECEMBER 2019

Stoupe, George	1
Falck, Reece	2=
Shepp, Anton	2=
Beamish, Nick	4
Zhang, Chris	5
Wang, Aulky	6
Crowther, Corban	7
Garbett, Jamie	8=
Loutit, Jack	8=
Schneideman, William	10
Fu, Kevin	11
Joss, Patrick	12=
Potts, Caelan	12=
Persson, Daniel	14=
Rowe, Daniel	14=
Adams, Liam	16
Naylor, Jake	18
Lagman, Adrian	19=
Sim, James	19=
Benn, Satchel	21
Hartono, Thomas	22
Dassanayake, Jin	23
Shearer, Matthew	24
Quispe-Kim, Diego	25
Robinson, Bryce	25
La Cava, Filippo	27
McPherson, James	28
Fleming, Caleb	29=
Dickey, Max	29=

18U BOYS

Quispe-Kim, Diego	1
Mirkov, Alexander	2
Mccall, Duncan	3
Grant, Christoph	4
Lim, Carlson	5
Chapman, Jack	6
Gorb, Lev	7
Bevan, Tom	8
Pugh, Harry	9
Barrett, Liam	10
MacKenzie, Jamie	11
Suga, Rion	12
Roberts, William	13
Burridge, Finn	14
Cooke, Ethan	15
Apatu, River	16
Quilty, Jack	17
Milburn, Kai	18
Anderson, Jude	19
Warren, Jacob	20
Essenhigh, Zac	21
Wijntjes, Dominik	22
Every, Hunter	23
Blackshaw, Elijah	24
Wiseman, Lucca	25
Giesen, Jonty	26
Phegan, Sean	27
Gonzaga, Emilio	28
Biss, Eddie	29
Richardson, Max	30

14U BOYS

Ivanov, Valentina	1
McLean, Ivy	2
Weekley, Sarah	3
Saguil-Ventura, Elys	4
Otway, Jade	5
Yang, Vivian	6=
Mason, Abby	6=
Tamanika, Ana	8
Tse, Elyse	9=
Stephani, Ines	9=
Stewart, Holly	11
Nakano, Shona	12
Going, Kalais	13
Li, Tina Marie	14=
Homkrun, Tharubphet	14=
Situe, Sasha	16
Feneon, Jade	17
Miyaura, Ema	18
McCann, Tessa	19
Vakaukamea, Ela	20
Kenny, Brooke	21
Zhang, Renee	22
Yuan, Miranda	23
Craig, Jourdan	24
Ren, Ke	25
Michl, Sophie	26
Coates, Annabel	27
Barclay, Emma Jane	28
Catherwood, Charlotte	29
Shing, Sofia	30

18U GIRLS

Yang, Vivian	1
Situe, Sasha	2
Zhang, Renee	3
Ren, Ke	4
Bogomazova, Kristina	5
Das, Aishi	6
Galatescu, Maria	7
Karl, Sophie	8
Young, Ruby	9
Li, Jessica	9
Brown, Olivia	11
Anderson, Emma	12
Stairmand, Rosearna	13
Decruy, Kyna	14
Kim, Wonjeong	15
Cave, Alexandra	16
Joensen-Lee, Mei Ling	17
Rose, Hana	18
Byers, Charlie	19
Sambhus, Tuhina	20
Russell-Jove, Anais	21
Patuwairua, Leah	22
Ward, Sophie	23
Gale, Lucia	24
Warren, Mahinarangi	25
Morgan, Brooke	26
Maarka, Nishitha	27
Bolton, Alice	28
Hannan, Zoe	29
Mason, Emma	30

14U GIRLS

Wang, Aulky	1
Crowther, Corban	2
Loutit, Jack	3
Fu, Kevin	4
Persson, Daniel	5
Sim, James	6
Quispe-Kim, Diego	7
McPherson, James	8
Dickey, Max	9
Min, Hyeok	10
Hammond, Daniel	11
Morrison, Charlie	12
Emslie-Robson, Finn	13
Friend, Jay	14
Mirkov, Alexander	15
Browning, Matthew	16
Johnson, Jenner	17
Schneideman, Nick	18
Dai, Thomas	19
Edwards, Jordan	20
Mccall, Duncan	21
Prachuabmoh, Nant	22
Allais, Sam	23
Carter, Ryan	24
Lyons, Henri	25
Wilkinson, Leon	26
Gallagher, Blake	27
Varouhas-Poole, Zino	28
Baird, Sam	29
Tanner, Luke	30

16U BOYS

MacKenzie, Jamie	1
Milburn, Kai	2
Richardson, Max	3
Duggan, Andre	4
Milburn, Dan	5
Littlejohn, Felix	6
Parsons, Jake	7
Aikawa, Tate	8
Finn, Matthew	9
Fussell, Zaccariah	10
Bulman, Mac	11
Li, Kevin	12
Chung, Marlon	13
Bhawan, Aryav	14
Breen, Riley	15
Davidson, Matthew	16
Anderson, Ben	17
Yugov, Stanley	18
Savelli, Alex	19=
Wang, Cikky	19=
Burrows, James	21
Lemaitre, Gaspard	22
McGregor, Flynn	23
Na, Alvin	24
Kotepong, Ricky	25
McCashin, Bede	26=
McIntosh, Rafferty	26=
Hansen-Ratter, Jack	28
Archbold, Ben	29=
Bland, Luca	29=

12U BOYS

Otway, Jade	1
Yang, Vivian	2
Mason, Abby	2
Tamanika, Ana	4
Tse, Elyse	5
Nakano, Shona	6
Li, Tina Marie	7
Situe, Sasha	8
Feneon, Jade	9
Zhang, Renee	10
Ren, Ke	11
Barclay, Emma	12
Han, Bridget	13
Bogomazova, Kristina	14
Beer, Lize-Mari	15=
Weerapperuma, Sadheera	15=
Brown, Aimee	17
Richards, Farrah	18
Milojevic, Mia	19
Das, Aishi	20
Galatescu, Maria	21
Tse, Charlotte	22
Cook, Olivia	23
Barnard, Nikayla	24
Portegys, Mandi	25
Karl, Sophie	25
Young, Ruby	27
Li, Jessica	27
Brown, Olivia	29
Giannakogiorgou, Alkmini, Graham, Ashlee, Walpole, Hannah	30 =

16U GIRLS

Das, Aishi	1
Gale, Lucia	2
Warren, Mahinarangi	3
Maarka, Nishitha	4
Zhu, Xin-xin	5
Liu, Maia	6
Dano, Amber	7
Webber, Sophie	8
McHarg, Lily	9
McPhail, Ruby	10
Wijntjes, Chelsea	11
Scheepers, Danielle	12
Tran, Jasmine	13
Krzanic-Sullivan, Mala	14=
Amyes, Sophia	14=
Apatu, India	16
Giri, Mansi	17
Druskovich, Jessica	18
Crosby, Maggie	19
Daniel, Daniella	20
Chapman, Annabel	21=
Young, Lucy	21=
Warren, Sasha	23
Cheng, Dora	24
Dickey, Geneiveve	25
Wingate, Frankie	26
Grey, Charlotte	27
Zhang, Mina	28=
Wylie, Alex	28=
Liu, Sammi	30

12U GIRLS

GOVERNANCE

Ngā Whakahaerenga



Tennis New Zealand’s governance agenda in 2019/2020 comprised a number of proactive initiatives as well as a focused response to the COVID-19 crisis.

The board completed a mid-term review of the tennis in New Zealand Strategic Framework and considered how the delivery of the strategic priorities can be accelerated. The allocation of forecast surplus funds against strategic priorities followed the board’s philosophy from prior years. Closer engagement with the Regional Centre Boards, including full board to board discussions and chairperson forums has begun a process of closer alignment around shared goals. Following on from the Roles and Responsibilities Review, engagement with Regional Centre Boards has also canvassed next steps for change across tennis and how we can approach that work collaboratively.

The board’s policy focus saw the full ratification of the tennis Participant Protection Policy by the Regional Centres and commencement of a refresh process for all Tennis NZ’s governance policies. The board’s Honours Committee has been re-established to renew efforts to recognise services to tennis across Aotearoa. A recent self-evaluation by the board on the topic of gender equality in tennis also provides support to management for the development of a gender equality strategy.

When the COVID-19 crisis emerged, the board focused on prudent stewardship and oversight of the response leadership provided to the broader tennis community. Thanks to the reserves built up in recent times, we have the financial resilience to maintain core activities and our strategic focus through a modest period of reduced income.

In October 2019 the board farewelled Celia Patrick after 9 years’ service, including 6 years as Chairperson. Her contribution to tennis in New Zealand, the Oceania Region and internationally, as a Board Member of the International Tennis Federation, is acknowledged with thanks.

John Penny has joined the board bringing his considerable business experience in addition to his previous roles as a Board Member of Tennis Waikato Bays and the Chair of Tennis Eastern.

In addition to the full board, Tennis New Zealand operates with specialist committees and working groups to advise the board. Advisory groups to the CEO also enable the organisation to tap expertise across the tennis community and beyond. We appreciate the time and energy given by all contributors.



The refresh of our partnership agreement with the AMTA ‘Te Rangapū o Tēnehi Māori me Tēnehi Aotearoa’ in October 2019 has brought our two organisations closer together and started the process of bicultural competency building for Tennis NZ. The board is committed to this journey. We are also encouraged to see some Regional Centres working more closely with Māori partners.



Tennis NZ Board Members
L-R: Alan Sorrell, Lindsay Mouat, Lesley Ferkins, Peter Maciaszek, Terri-Ann Scorer (Chair), David Searle, Julie Paterson (Chief Executive), Will Ward, John Penny

BOARD MEMBERS	ATTENDANCE		BOARD COMMITTEES			WORKING GROUPS			CEO ADVISORY
	Regular Meetings	Additional (COVID-19) Meetings	Audit & Risk	CEO Performance & Pay	Honours	Tennis Connect (Digital)	Governance Policy	ASB Classic	High Performance
Terri-Ann Scorer (Chair)	6/6	5/5	X	X		Chair	X	Chair	
Alan Sorrell (Deputy)	6/6	5/5				X	X	X	
Prof. Lesley Ferkins	5/6	4/5		Chair	X				
Peter Maciaszek	6/6	5/5			Chair		X		
Lindsay Mouat	6/6	4/5	X				Chair		
John Penny	4/4	5/5							
David Searle	6/6	5/5	Chair					X	
William Ward	5/6	5/5						X	Chair

EXTERNAL CONTRIBUTORS

Coach Advisory Group

- Adam Gard’ner (Sport Canterbury)
- David Frank (Tennis Auckland)
- Julia Scott (Tennis Coaches NZ)
- Dale Harrison (Former Club President)
- Tracey O’Connor (Coach - Auckland)

Programmes Advisory Group

- Mark Lewis (Tennis Auckland)
- Chislaine Brien (Coach – Taranaki)
- Luke Donovan (Coach – Eastern)
- Tim Preston (Club President – Christchurch)

International Tennis Federation Committees and Commissions

- Patrick O’Rouke: Juniors Committee
- Julie Paterson: Gender Equality in Tennis
- Celia Patrick: Finance and Audit
- David Smith: Stakeholder Engagement Taskforce

Tennis Connect Working Group

- Ian Bishop
- Andrew Pascoe
- Dr Teo Susnjak

High Performance Advisory Group

- Clint Packer
- David Frank
- Christine Arthur
- Jeff Simpson
- Sacha Jones (resigned 2019)
- James Greenhalgh (2020)
- Matt Meredith (2020)
- Marc Paulik(2020)

Deloitte.

Independent Auditor's Report

To the Members of Tennis New Zealand Incorporated

Opinion We have audited the financial statements of Tennis New Zealand Incorporated (the 'entity'), which comprise the statement of financial position as at 30 June 2020, and the statement of financial performance, statement of movements in accumulated funds and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements, on pages 47 to 59, present fairly, in all material respects, the financial position of the entity as at 30 June 2020, and its financial performance and cash flows for the year then ended in accordance with Public Benefit Entity Standards Reduced Disclosure Regime.

Basis for opinion We conducted our audit in accordance with International Standards on Auditing ('ISAs') and International Standards on Auditing (New Zealand) ('ISAs (NZ)'). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Company in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards), and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Other than in our capacity as auditor, we have no relationship with or interests in the entity, except that partners and employees of our firm deal with the entity on normal terms within the ordinary course of trading activities of the business of the entity.

Other information The Board of Directors are responsible on behalf of the entity for the other information. The other information comprises the information in the Annual Report that accompanies the financial statements and the audit report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information, and consider whether it is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If so, we are required to report that fact. We have nothing to report in this regard.

Board of Directors' responsibilities for the financial statements The Board of Directors are responsible on behalf of the entity for the preparation and fair presentation of the financial statements in accordance with Public Benefit Entity Standards Reduced Disclosure Regime, and for such internal control as the Board of directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error in preparing the financial statements, the Board of Directors' are responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors' either intend to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the External Reporting Board's website at:

<https://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-8>

This description forms part of our auditor's report.

Restriction on use This report is made solely to the Members, as a body, in accordance with Section 18 of the Constitution. Our audit has been undertaken so that we might state to the Members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Members as a body, for our audit work, for this report, or for the opinions we have formed

Deloitte Limited
Auckland, New Zealand
30 September 2020

This audit report relates to the financial statements of Tennis New Zealand Incorporated (the 'society') for the year ended 30 June 2020 included on the entity's website. The Board of Directors are responsible for the maintenance and integrity of the entity's website. We have not been engaged to report on the integrity of the entity's website. We accept no responsibility for any changes that may have occurred to the financial statements since they were initially presented on the website. The audit report refers only to the financial statements named above. It does not provide an opinion on any other information which may have been hyperlinked to/from these financial statements. If readers of this report are concerned with the inherent risks arising from electronic data communication they should refer to the published hard copy of the audited financial statements and related audit report dated 30 September 2020 to confirm the information included in the audited financial statements presented on this website.



FINANCIAL

Te Taha Pūtea
2019-2020

STATEMENT OF COMPREHENSIVE REVENUE AND EXPENSES

Tennis New Zealand Incorporated for the year ended 30 June 2020

STATEMENT OF COMPREHENSIVE REVENUE AND EXPENSES

Tennis New Zealand Incorporated for the year ended 30 June 2020

	NOTES	2020	2019
Revenue			
Revenue from non-exchange transactions			
Davis Cup - prize money	1	282,051	54,602
Grants and community trusts	1	310,165	212,735
Other income	1	66,878	22,054
Sport New Zealand	1	425,875	411,762
Totalisator Agency Board	1	1,754,539	1,521,777
Total Revenue from non-exchange transactions		2,839,508	2,222,930
Revenue from exchange transactions			
Affiliation fees		441,081	468,269
Davis Cup / Federation Cup		129,864	8,620
Domestic tournaments, courses and Hot Shots		174,526	324,226
Interest received	2	80,085	76,955
International tournaments		179,346	176,002
Other income		157,820	43,051
Sponsorship		366,242	57,500
Total Revenue from exchange transactions		1,528,964	1,154,623
Total Revenue		4,368,472	3,377,553
Expenses			
Administration	3	752,555	634,693
Coaching	3	180,391	197,706
Davis Cup / Federation Cup	3	582,585	216,646
Events - national and other	3	584,593	294,995
High Performance	3	758,663	693,577
Marketing and communication	3	741,700	550,632
Participation	3	399,660	415,416
Total Expenses		4,000,147	3,003,665
Total Comprehensive Revenue		368,325	373,888
	NOTES	2020	2019

STATEMENT OF CHANGES IN NET ASSETS

Tennis New Zealand Incorporated for the year ended 30 June 2020

	NOTES	2020	2019
Members Equity			
Accumulated comprehensive revenue and expense			
Accumulated Funds		3,102,409	2,728,521
Current Year Earnings		368,325	373,888
Total Accumulated comprehensive revenue and expense		3,470,734	3,102,409
Total Members Equity		3,470,734	3,102,409

These financial statements should be read in conjunction with the following 'Statement of Accounting Policies' and 'Notes to the Financial Statements'.

STATEMENT OF FINANCIAL POSITION

Tennis New Zealand Incorporated for the year ended 30 June 2020

	NOTES	30 JUN 2020	30 JUN 2019
Assets			
Current Assets			
Cash and cash equivalents	4	2,563,656	1,396,888
Accounts receivable - exchange	13	227,771	241,578
Accounts receivable - non exchange		90,554	218,261
Investments	5	882,618	1,418,189
Prepayments		3,624	73,488
Loans to regions / associations	14	48,000	-
Total Current Assets		3,816,223	3,348,404
Non-Current Assets			
Property, Plant and Equipment	6	46,147	24,925
Intangible Assets	7	25,892	1,808
Loans to regions / associations	14	110,413	196,687
Total Non-Current Assets		182,452	223,420
Total Assets		3,998,675	3,571,824
Liabilities			
Current Liabilities			
Accounts payable		225,200	261,373
Employee entitlements		92,143	77,388
GST		14,968	56,412
Income in advance		195,630	74,242
Total Current Liabilities		527,941	469,415
Total Liabilities		527,941	469,415
Net Assets		3,470,734	3,102,409
Accumulated Funds			
Accumulated comprehensive revenue and expense		3,470,734	3,102,409
Total Accumulated Funds		3,470,734	3,102,409



Terri-Ann Scorer
President & Chair
Date: 30 September 2020



David Searle
Chair of the Audit & Risk Committee
Date: 30 September 2020

The Board of Directors are pleased to present the approved Performance Report of Tennis New Zealand Incorporated for year ended 30 June 2020.

The Board and Management accept responsibility for the preparation of the Performance Report and judgements used in them, and hereby adopt the Performance Report presented. They also accept the responsibility for establishing and maintaining a system of internal control designed to provide reasonable assurance as to the integrity and reliability of financial reporting and service reporting. In the opinion of the Board and Management, the Performance Report for the year ended 30 June 2020 fairly reflect the financial position, financial performance and cash flows of Tennis New Zealand Incorporated.

These financial statements should be read in conjunction with the following 'Statement of Accounting Policies' and 'Notes to the Financial Statements'.

STATEMENT OF CASH FLOWS

Tennis New Zealand Incorporated for the year ended 30 June 2020

	2020	2019
Cash flows from operating activities		
Cash flows from operating activities		
Grants and sponsorship	932,935	633,249
TAB	1,845,093	1,303,517
Affiliation fees	441,442	629,343
Tournaments and events	1,401,676	628,556
Interest income	80,092	68,734
Payments to suppliers and employees	(4,037,579)	(2,785,337)
Total Cash flows from operating activities	663,659	478,062
Cash flows from investing activities		
Cash flows from investing activities		
Purchase of plant and equipment	(70,736)	(17,834)
Term deposits	535,571	(390,494)
Total Cash flows from investing activities	464,835	(408,328)
Cash flows from financing activities		
Cash flows from financing activities		
Repayment of loans	38,274	9,426
Total Cash flows from financing activities	38,274	9,426
Net increase/(decrease) in cash		
Net increase/(decrease) in cash	1,166,768	79,160
Cash balances		
Cash and cash equivalents at the beginning of the period	1,396,888	1,317,728
Cash and cash equivalents at the end of the period	2,563,656	1,396,888
Net change in cash for the period	1,166,768	79,160

These financial statements should be read in conjunction with the following 'Statement of Accounting Policies' and 'Notes to the Financial Statements'.

STATEMENT OF ACCOUNTING POLICIES

Tennis New Zealand Incorporated for the year ended 30 June 2020

1. Reporting Entity

The reporting entity is Tennis New Zealand Incorporated ("Tennis NZ"). Tennis New Zealand Incorporated is domiciled in New Zealand and is a charitable organisation registered under the Incorporated Societies Act 1908 and the Charities Act 2005.

The financial statements of Tennis NZ are presented for the year ended 30 June 2020. These financial statements and the accompanying notes summarise the financial results of activities carried out by Tennis NZ which provides tennis sporting services and facilities to people living in the wider New Zealand area.

These financial statements have been approved and were authorised for issue by the Board of Directors on the 30th August 2020.

2. Impact of COVID-19

The outbreak of COVID-19 and the subsequent quarantine measures and travel restrictions imposed by the New Zealand government in early 2020 have caused disruption to businesses and economic activity.

Tennis NZ has assessed the impact of the evolving COVID-19 situation and whilst it is difficult to predict, there was only minimal impact of the COVID pandemic on its operations. During the lockdown period, Tennis NZ continued to operate as normal however there was impact on the scheduled Tennis events. The Directors have assessed the impact of the pandemic on the future operations and cash flows of the organisation and believe that Tennis NZ will be able to continue operating as a going concern and meet its obligation as and when they fall due for a period of not less than 12 months following the date of approval of the financial statements.

Funding for the next year financial year is secure with scheduled payments of revenue of which will be adequate to support business operations for the 2020/21 year. These include TAB income (\$598,557 received as at 31 August 2020). Based on the factors outlined above, the view of the Directors, is that Tennis NZ have sufficient resources to enable it to meet its obligations as and when they fall due and therefore continue to adopt the use of the going concern assumption in the preparation of the financial statements.

3. Statement of Compliance

The financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ("NZ GAAP"). They comply with Public Benefit Entity International Public Sector Accounting Standards ("PBE IPSAS") and other applicable financial reporting standards as appropriate that have been authorised for use by the External Reporting Board for Not-For-Profit entities. For the purposes of complying with NZ GAAP, Tennis NZ is a public benefit not-for-profit entity and is eligible to apply PBE IPSAS RDR on the basis that it does not have public accountability and it is not defined as large. The Board of Directors has elected to report in accordance with PBE Accounting Standards RDR.

4. Significant Accounting Policies

The significant accounting policies used in the preparation of these financial statements as set out below have been applied consistently to both years presented in these financial statements.

4.1 Basis of measurement

These financial statements have been prepared on the basis of historical cost, as modified by the fair value measurement of non-derivative financial instruments.

4.2 Functional and presentational currency

The financial statements are presented in New Zealand dollars (\$), which is Tennis NZ's functional currency. All financial information presented in New Zealand dollars has been rounded to the nearest dollar.

These financial statements should be read in conjunction with the following 'Statement of Accounting Policies' and 'Notes to the Financial Statements'.

4.3 Revenue

Revenue is recognised to the extent that it is probable that the economic benefit will flow to Tennis NZ and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received. The following specific recognition criteria must be met before revenue is recognised.

Revenue from non-exchange transactions

Donations

Donations are recognised as revenue upon receipt and include any donations from the general public, or donations received for specific programmes or services.

Grant revenue

Grant revenue includes grants given by other charitable organisations, philanthropic organisations and businesses. Grant revenue is recognised when the conditions attached to the grant have been complied with. Where there are unfulfilled conditions attaching to the grant, the amount relating to the unfulfilled condition is recognised as a liability and released to revenue as the conditions are fulfilled.

TAB revenue

The TAB revenue is from commission on tennis betting and is recognised as revenue when entitled to be received.

Revenue from exchange transactions

Affiliation Fees

Affiliation fees received are initially recorded as income in advance and recognised in revenue evenly over the membership period.

Where coaches purchase specific services (for example, attendance at coaching and development courses), revenue is initially recorded as income in advance, and then recognised proportionally on the basis of the value of each session relative to the total value of the purchased services.

Interest revenue

Interest revenue is recognised as it accrues, using the effective interest method.

4.4 Financial instruments

Financial assets and financial liabilities are recognised when Tennis NZ becomes a party to the contractual provisions of the financial instrument.

Tennis NZ derecognises a financial asset or, where applicable, a part of a financial asset or part of a group of similar financial assets when the rights to receive cash flows from the asset have expired or are waived, or Tennis NZ has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party; and either:

- Tennis NZ has transferred substantially all the risks and rewards of the asset; or
- Tennis NZ has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Financial assets

Financial assets within the scope of PBE IPSAS 29 Financial Instruments: Recognition and Measurement are classified as financial assets at fair value through surplus or deficit, loans and receivables, held-to-maturity investments or available-for-sale financial assets. The classifications of the financial assets are determined at initial recognition.

Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less any allowance for impairment. Tennis NZ's cash and cash equivalents, short-term investments, receivables from non-exchange transactions, receivables from exchange transactions and non-equity investments fall into this category of financial instruments.

Impairment of financial assets

A financial asset or a group of financial assets is impaired and impairment losses are incurred if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

For financial assets carried at amortised cost, if there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cashflows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The amount of the loss is recognised in the surplus or deficit for the reporting period.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. If the reversal results in the carrying amount exceeding its amortised cost, the amount of the reversal is recognised in surplus or deficit.

Financial liabilities

Tennis NZ's financial liabilities include trade and other creditors (excluding GST and PAYE), employee entitlements and deferred income (in respect to grants whose conditions are yet to be complied with).

All financial liabilities are initially recognised at fair value (plus transaction cost for financial liabilities not at fair value through surplus or deficit) and are measured subsequently at amortised cost using the effective interest method.

4.5 Cash and cash equivalents

Cash and cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

4.6 Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset.

Depreciation is charged on a straight-line basis over the useful life of the asset. Depreciation is charged at rates calculated to allocate the cost or valuation of the asset less any estimated residual value over its remaining useful life:

- Sporting equipment - 3 years
- Office furniture / equipment - 5 years
- Computer equipment / software - 3 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date and are adjusted if there is a change in the expected pattern of consumption of the future economic benefits or service potential embodied in the asset.

4.7 Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a non-exchange transaction is their fair value at the date of the exchange.

Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses.

The useful lives of intangible assets are assessed as either finite or indefinite. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. A review is made at least at the end of each financial period.

The amortisation expense on intangible assets with finite lives is recognised in surplus or deficit as the expense category that is consistent with the function of the intangible assets. Tennis NZ does not hold any intangible assets that have an indefinite life.

4.8 Employee benefits

Wages, salaries and annual leave

Liabilities for wages, salaries and annual leave are recognised in surplus or deficit during the period in which the employee provided the related services. Liabilities for the associated benefits are measured at the amounts expected to be paid when the liabilities are settled.

4.9 Income tax

Due to its charitable status, Tennis NZ is exempt from income tax.

4.10 Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except for receivables and payables, which are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the Inland Revenue Department is included as part of receivables or payables in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the Inland Revenue Department is classified as part of operating cash flows.

4.11 Equity

Equity is the members interest in Tennis NZ, measured as the difference between total assets and total liabilities. Equity is made up of the following component:

Accumulated comprehensive income and expenses. This is Tennis NZ's accumulated surplus or deficit since its formation, adjusted for transfers to/from specific reserves.

4.12 Financial accounting standards

There were no new PBE IPSAS RDR standards that became effective in the current year that have an impact upon the Tennis NZ financial accounts.

5. Significant accounting judgements, estimates and assumptions

The preparation of Tennis NZ's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, including the

disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

Judgements

In the process of applying Tennis NZ's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the financial statements.

Use of Going concern

The view of the Directors, is that Tennis NZ have sufficient resources to enable it to meet its obligations as and when they fall due and therefore continue to adopt the use of the going concern assumption in the preparation of the financial statements.

Operating lease commitments

Leases in terms of which Tennis NZ does not retain all the significant risks and rewards of ownership, are accounted for as operating leases.

Operating lease rentals are recognised evenly over the expected period of the benefit to the organisation. In the event that lease incentives are received to enter into operating leases, such incentives are initially recorded as a liability and are recognised as a reduction of rental expense on a straight-line basis over the term of the lease.

Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. Tennis NZ based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of Tennis NZ. Such changes are reflected in the assumptions when they occur.

Useful lives and residual values

The useful lives and residual values of assets are assessed using the following indicators to determine potential future use and value from disposal:

- The condition of the asset
- The nature of the asset, its susceptibility and adaptability to changes in technology and processes
- The nature of the processes in which the asset is deployed
- Availability of funding to replace the asset
- Changes in the market in relation to the asset

The estimated useful lives of the asset classes held by Tennis NZ are listed in Note 4.6.

NOTES TO THE FINANCIAL STATEMENTS

Tennis New Zealand Incorporated for the year ended 30 June 2020

	2020	2019
1. Revenue from non-exchange transactions		
Davis Cup - prize money	282,051	54,602
Grants and community trusts	310,165	212,735
Other income	66,878	22,054
Sport New Zealand	425,875	411,762
Totalisator Agency Board	1,754,539	1,521,777
Total Revenue from non-exchange transactions	2,839,508	2,222,930

	2020	2019
2. Interest received		
Bank and deposits	80,085	70,955
Loans to regions	-	6,000
Total Interest received	80,085	76,955

	2020	2019
3. Schedule of expenses		
Administration		
Audit fees	(16,300)	(17,300)
Bad debts	(2,030)	-
Board expenses	(24,373)	(9,372)
CEOG meeting costs	(4,410)	(4,699)
Communication	(33,565)	(25,446)
Delegates expenses	(26,408)	(17,121)
Depreciation	(25,430)	(26,665)
General expenses	(24,692)	(15,404)
Insurance	(26,872)	(24,193)
ITF and OTF subscriptions and meetings	(52,257)	(50,703)
Office equipment	(2,659)	(1,358)
Office rent	(64,911)	(66,514)
Personnel	(366,038)	(339,813)
Printing and stationery	(7,885)	(7,597)
Professional, legal and consulting fees	(72,966)	(8,850)
Structure review	(1,759)	(19,658)
Total Administration	(752,555)	(634,693)
Coaching		
Coach education	(180,391)	(197,706)
Total Coaching	(180,391)	(197,706)
Davis Cup / Federation Cup		
Davis Cup	(336,121)	(120,836)

	2020	2019
Federation Cup	(246,464)	(95,810)
Total Davis Cup / Federation Cup	(582,585)	(216,646)

Events - national and other		
National events	(261,839)	(211,434)
Other expenses	(244,693)	(10,307)
Personnel	(78,061)	(73,254)
Total Events - national and other	(584,593)	(294,995)

High performance		
Other expenses	(28,315)	(25,968)
Overseas tours	(114,827)	(170,951)
Personnel	(378,320)	(357,763)
Player support and targeted junior athletes	(193,833)	(76,359)
Sports science	(42,782)	(47,851)
Talent ID and camps	(586)	(14,685)
Total High performance	(758,663)	(693,577)

Marketing, communications and tennis connect		
Book a court	(26,733)	(59,436)
Other expenses	(23,100)	(23,813)
Personnel	(173,505)	(227,260)
Publicity and promotion	(155,953)	(105,095)
Website, IT support and licences	(362,409)	(135,028)
Total Marketing, communications and tennis connect	(741,700)	(550,632)

Participation		
Affiliate support	(16,731)	(3,270)
Hot shots resources and equipment	(9,872)	(28,939)
Hot shots, tennis xpress, cardio tennis	(96,787)	(117,988)
Other expenses	(30,450)	(38,219)
Personnel	(245,820)	(227,000)
Total Participation	(399,660)	(415,416)

	2020	2019
4. Cash and cash equivalents		
Cash at bank	1,287,133	232,246
Short term deposits with maturities of less than 3 months	1,276,523	1,164,642
Total Cash and cash equivalents	2,563,656	1,396,888

	2020	2019
5. Investments		
Term deposits maturing between 3 and 12 months of balance date	882,618	1,418,189
Total Investments	882,618	1,418,189

These financial statements should be read in conjunction with the following 'Statement of Accounting Policies' and 'Notes to the Financial Statements'.

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2020 2019

6. Property, plant and equipment

	2020	2019
Computer equipment	10,791	14,547
Furniture and fittings	2,675	4,394
Office equipment	5,543	3,244
Sporting equipment	27,138	2,740
Total Property, plant and equipment	46,147	24,925

Reconciliation of the carrying amount at the beginning and end of period:

2020	Computer equipment	Furniture and fittings	Office equipment	Sporting equipment	Total
Opening balance	14,547	4,394	3,244	2,740	24,925
Additions	5,334	-	4,047	30,285	39,666
Disposals	-	-	-	-	-
Depreciation	(9,090)	(1,719)	(1,748)	(5,887)	(18,444)
Accumulated depreciation on disposal	-	-	-	-	-
Net book value	10,791	2,675	5,543	27,138	46,147

2019	Computer equipment	Furniture and fittings	Office equipment	Sporting equipment	Total
Opening balance	12,860	4,093	798	4,607	22,358
Additions	9,415	1,974	3,966	2,479	17,834
Disposals	(869)	-	(1,063)	(9,433)	(11,365)
Depreciation	(7,728)	(1,673)	(1,520)	(4,346)	(15,267)
Accumulated depreciation on disposal	869	-	1,063	9,433	11,365
Net book value	14,547	4,394	3,244	2,740	24,925

7. Intangibles

Software & Website	2020	2019
Cost / Valuation	161,617	234,202
Opening balance	1,808	13,207
Additions	31,070	-
Depreciation	(6,984)	(11,399)
Accumulated depreciation	(135,725)	(232,394)
Net Book Value	25,894	1,808

These financial statements should be read in conjunction with the following 'Statement of Accounting Policies' and 'Notes to the Financial Statements'.

8. Related Party Transactions**Key Management Personnel**

The key management personnel, as defined by PBE IPSAS 20 Related Party Disclosures, are the members of the governing body which is comprised of the Board of Directors, Chief Executive Officer and Senior Management which constitutes the governing body of Tennis New Zealand Incorporated. No remuneration is paid to members of the Board of Directors. The aggregate remuneration of key management personnel and the number of individuals, determined on a full-time equivalent basis, receiving remuneration is as follows:

	2020	2019
Key management remuneration		
Total remuneration	561,324	519,144
Number of persons	4	4

9. Leases

As at the reporting date, the Board of Directors had entered into the following non-cancellable operating leases:

	2020	2019
Operating leases		
Not later than one year - Office premises	36,657	35,751
Not later than one year - Motor vehicles	16,525	8,705
Later than one year and no later than five years - Office premises	-	-
Later than one year and no later than five years - Motor vehicle	19,279	8,705
Total Operating leases	72,461	53,161

Office premises - there is an option to renew one further one-year term from 29th July 2020.

	2020	2019
10. Categories of financial assets and liabilities (carrying amounts)		
Financial assets (within statement of financial position)		
Cash and cash equivalents	2,563,656	1,396,888
Receivables from exchange transactions (at amortised cost)	227,771	241,578
Receivables from non-exchange transactions (at amortised cost)	90,554	218,260
Investments (at amortised cost)	882,618	1,418,189
Loans to Regions / Associations (at amortised cost)	158,413	196,687
Total Financial assets (within statement of financial position)	3,923,012	3,471,602

Financial liabilities (at amortised cost)

Trade and other creditors	225,200	261,373
Employee entitlements	92,143	77,388
Total Financial liabilities (at amortised cost)	317,343	338,761

These financial statements should be read in conjunction with the following 'Statement of Accounting Policies' and 'Notes to the Financial Statements'.

11. Capital Commitments

There were no capital commitments at the reporting date (Last year - nil).

12. Contingent assets and liabilities

There were no contingent assets or liabilities at the reporting date (Last year - nil).

	2020	2019
13. Accounts receivable - exchange		
Trade receivables	227,771	241,578
Allowance for doubtful debts	-	-
Total Accounts receivable - exchange	227,771	241,578

14. Loans to regions

Regions	Date of loan	Term (years)	Interest Rate (%)	Balance 30/06/19	Capital repaid to 30/06/20	Balance 30/06/20	Provision for Write Down	Net Loan Balance 30/06/20
Tennis Northern	01/04/00		6	194,000	36,000	158,000	0	158,000
Tennis Southern	21/09/08	8	3.9	38,982	2,274	36,708	-36,295	413
Tennis Otago	21/09/08	8	3.9	26,995	0	26,995	-26,995	0
Total				259,977	38,274	221,703	-63,290	158,413

Tennis Otago Incorporated and Tennis Southern Region Incorporated have been granted a deferment of payments of loan principal and waiver of interest to 30 June 2020.

The combined Tennis Southern Region and Tennis Otago Incorporated loans will not be fully recovered and therefore, a provision for write down of \$50,000 was made in the 2012 accounts. A further provision of \$13,290 has been made in the 2018 accounts.

Tennis Northern Region loan held by Tennis Charitable Trust. Following agreement with Tennis Charitable Trust, as from 1 January 2019, previous monthly interest payments have been applied to the loan repayment. As from 1 July the principal repayments increased to \$4,000 per month.

\$48,000 relates to the current portion of loan repayments expected to be received from Tennis Northern as agreed above (\$4,000 per month). The remainder of loans have been classified as non-current assets as no further funds are expected to be received within the next twelve months.

15. Trust grants and sponsorship

A number of expense items have been fully, substantially or partially funded by Sport New Zealand, trust grants or commercial sponsorship.

16. Events after the reporting date

An additional sporting levy payment \$593,158 (inclusive of GST) was received from TAB on 12th August 2020 in relation to Government Financial Support. (Last year - nil).

These financial statements should be read in conjunction with the following 'Statement of Accounting Policies' and 'Notes to the Financial Statements'.

DRIVE

Kokiri Whakamua

BOARD, LIFE MEMBERS & STAFF**PRESIDENT:**

Terri-Ann Scorer

HONORARY VICE PRESIDENT:

Kevin Woolcott

FINANCE AND AUDIT COMMITTEE:

David Searle (Chair)

Lindsay Mouat

BOARD OF DIRECTORS:

Terri-Ann Scorer (Chair)

Alan Sorrell

Peter Maciaszek

Lesley Ferkins

Lindsay Mouat

David Searle

William Ward

John Penny

STAFF:

CHIEF EXECUTIVE Julie Paterson

FINANCE ADMINISTRATOR Roger Watson

COMMERCIAL & MARKETING MANAGER Gareth Archer

HIGH PERFORMANCE DIRECTOR Simon Rea

NATIONAL PERFORMANCE COACH Christophe Lambert

DEVELOPMENT COACH Matt Alexander

NATIONAL PHYSICAL PERFORMANCE COACH Emily Fanning

HEAD OF PARTICIPATION & COACHING Jenny Fitzmaurice

IT SUPPORT Chris Raynes

TOURNAMENT & EVENTS MANAGER Blake Taylor

COACH DEVELOPMENT MANAGER Patrick Landy

PARTICIPATION PROGRAMMES MANAGER Gayle Vaughan

PARTICIPATION COORDINATOR James Blackwell

APPLICATIONS MANAGER David Hinton

IT SYSTEMS & SUPPORT Aaron Jefferson

COMMUNICATIONS COORDINATOR Amy March

OFFICE ADMINISTRATOR Liesl Ploos van Amstel

AUDITORS:

Deloitte Limited

LAWYERS:

Maria Clark Lawyers

LIFE MEMBERS

Miss K M Nunneley*, Mr M E Denniston*, Mr G N Goldie*, Mr J C Peacock*, Mr F H Woodward*, Mr W Goss*, Mr A G Henderson*, Mr, R Browning*, Mr G Gore*, Mr P Harrison*, Mr H M Boddington*, Mr J Mercer*, Mr S A Cleal*, Mr H S Wilkinson*, Mr F S Ramson*, Mr G C Reid*, Mr S Painter*, Mr D C Coombe*, Mr O Parun OBE, Mr C J Lewis, Mr J E Robson MBE, Mr I D Wells OBE*, Mr B N Shute ONZM, Mrs B Cordwell, Mr J Simpson, Mr P Wilson ONZ, Mr B Steven, Mrs R Morrison MBE (*Deceased)

MĀORI LANGUAGE TRANSLATIONS:

Adam Whauwhau



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