



Te Tēnehi o Aotearoa



ANNUAL REPORT

Te Pūrongo a Tēnehi Aotearoa

2020-2021

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play
tennis
everyone's game

OUR MISSION

**BUILDING COMMUNITY
THROUGH TENNIS**

OUR VISION

**TENNIS IS ACCESSIBLE
AND THRIVING**

CHAIR & CEO REPORT

On behalf of the Board and staff at Tennis NZ it is our great pleasure to present the 2020/21 annual report. While we prepare this report from lockdown in Auckland, it is pleasing to reflect on the positive year to June 2021.

We must acknowledge the impact that Covid-19 has had and the challenges this has presented most especially to the performance opportunities for our development players, however there have been many successes on and off the court. These have been made possible through developing an aligned approach to delivering tennis in the community, the amazing network of staff and volunteers, and the on-going commitment from all of those who work to grow our sport. Collectively we are building the brand of tennis and ensuring it is strong and visible as well as furthering an appreciation of tennis supporting a healthy, active and socially connected life.

We would also like to thank you all for your proactive approach to safely getting tennis back on the courts each time we have had to pause and for helping us develop pragmatic and sensible rules for keeping everyone safe.

With a strong balance sheet, Tennis NZ has been able to stay focused on our strategic pillars of 'Enable, Win, and Secure'. As we entered the new financial year in July 2020, the Tennis NZ Board agreed a deficit budget of over \$500,000 to support the on-going delivery of tennis in the community. This included a 30% reduction of affiliation fees to clubs and the approval of 100% funding support for the Love Tennis campaign.

With the support of the tennis regions, a Change Plan for tennis has been developed to accelerate strategy delivery, including 10 National Initiatives. This was a significant step-forward in developing an aligned approach to growing tennis throughout NZ. Following on from this, there has been further clarity regarding the roles our delivery partners play by defining national and local services. Targets for each region and association are now being worked through.

Under the Enable Pillar, we saw a marked increase in club membership of 5.2%, and a 6.8% increase in casual participation. This fantastic result reflects the hard work and commitment of the clubs and coaches involved. We also attribute this increase to the 2020 Love Tennis campaign (208 clubs participated in 2020, up from 128 in 2019) and participants appreciating how safe and accessible tennis is throughout most Covid-19 lockdown levels. Well done to all clubs who have seen increases!



Collectively we are building the brand of tennis and ensuring it is strong and visible as well as furthering an appreciation of tennis supporting a healthy, active and socially connected life.

ENABLE - WIN - SECURE

At the heart of everything we do is support for grassroots tennis. To increase our capacity, we welcomed the appointment of Ali Telford to the role of Club Support Manager. We will continue to build the library of support services available for clubs, as well as providing targeted support for clubs with an individualised pilot programme underway.

A priority focus is the establishment of a national database for tennis participants and Customer Relationship Management (CRM) tool. The first step in building the CRM is the development of the Safe Tennis Register. This will be a register of every person involved in tennis who has regular contact with children or vulnerable adults. The establishment of a CRM is a significant project and a very thorough process was undertaken to select the most appropriate platform (Microsoft Dynamics).

The Win Pillar is also making progress. There was a significant increase in Gold Athletes supported by the Tennis NZ High-Performance team, from three in the past year to seven, and a further three Silver Athletes. It is pleasing to see an increase in young athletes meeting the performance targets based on real-life trajectories of today's ATP and WTA tour players.

The junior players based in New Zealand have had many disappointments with border restrictions playing a major part in ITF events being cancelled for 20/21 and travel to overseas tournaments largely unachievable. We were however able to run six ITF J4 and J5 events and seven Kiwi Money Tournaments. For a short time, the border to Australia was open and a number of athletes were able to travel and compete there supported by the Tennis NZ High Performance Director, however this was brought to a sudden stop in June when the border was closed again, detaining the group in Queensland for an additional 11 days.

Tennis NZ was very disappointed we were not able to build on our 2020 campaign to provide ITF adult World Tennis Tour events in NZ and we look forward to the time with open borders when we can deliver these important pathway events again.

The NZ professional players have continued to travel and see a variety of successes, most notably Erin Routliffe with several recent successes seeing her doubles ranking move to 55 in October 2021. And while the Tokyo 2020 Olympics also fall outside the period of this annual report, we must note and celebrate the success of Mike Venus and Marcus Daniell. Their bronze medal win was the first for NZ tennis players in 109 years! It was an extraordinary moment for tennis in NZ and one we will always remain incredibly proud of - we can't wait to welcome Mike and Marcus, and our other professional players, home to celebrate in person.



Against the Secure Pillar our financial result has been stronger than expected. Early in the year we were surprised and grateful for the one-off grant from the TAB, and that, careful financial management, and cost reduction through a severely limited international programme supported the positive year-end result Tennis NZ achieved at \$115K. Class 4 grant funding remained steady supporting the Book a Court installation programme however our sponsorship revenue dropped due to our inability to deliver WTT and other international events. We also saw no income from the ITF for either the Davis Cup or Billie Jean King Cup tournaments, but it is very positive that both tournaments are now back on the playing calendar. Thanks must go to our major sponsor Aon, who have recommitted for another 2 years.

Tennis NZ Affiliates remain active and their reports follow in this document. In 2021 we celebrate two outstanding achievements alongside Aotearoa Māori Tennis Association (AMTA). In the June 2021 Queen's Honours, it was announced that Ruia Morrison-Davy will become a Dame. She becomes the first person in tennis to receive this level of honour.

AMTA President Dick Garratt was also recognised in June 2021 with a Lifetime Achievement Award by Sport New Zealand. Congratulations to Ruia and Dick!

Our thanks go to the Tennis NZ staff - despite these challenging times the team have all been flexible and adaptable to meet both the requirements that Covid-19 have placed on them personally, but also in how they can support the community. They work very hard to uphold the organisational values and behaviours of Tennis NZ and it is such a pleasure to see an enthusiastic team who are all committed to growing the sport and making positive change in the tennis community.

We welcomed Ali Telford, Club Support Manager and Jude Campbell to the new role of Participation Coordinator Te Tai Tokerau, as well as Shannon Hewetson who replaced Sam Lane in the Participation team. We farewelled David Hinton and he was replaced by Liam Collins as Technology Products Manager in September 2020. Great to have you all in the team.

As always thanks must go to the Tennis NZ Board who are committed and passionate about our sport and all willingly volunteer their time. In October 2020 we acknowledged the service of Deputy Chair Alan Sorrell who retired after 6 years on the board.

Thanks also to all of those who have been involved in various working groups and advisory groups throughout the year - you have all made a very positive contribution to our strategic initiatives and thinking for the future of tennis in New Zealand.



Terri-Ann Scorer
BOARD CHAIR

Terri-Ann Scorer



Julie Paterson
CEO

Julie Paterson



ENABLE

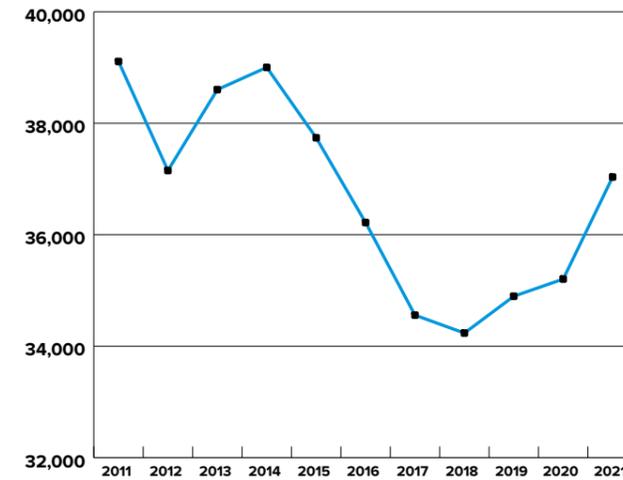
KIA EKE

Supporting Clubs & Communities to flourish through tennis

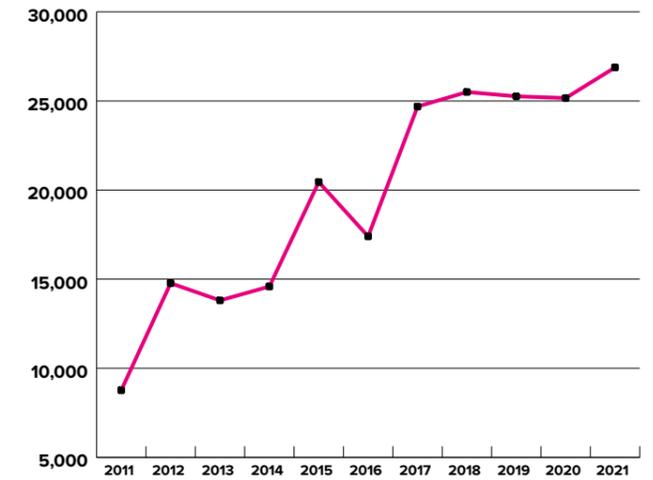
The tennis community has dealt extremely well with another challenging year of Covid-19 disruption. Patience, resilience and adaptation have been key for club volunteers, staff and coaches. Overall, July 2020 through to June 2021 gave us plenty of opportunity for tennis activity, despite the country (and particularly Auckland) jumping around Alert Levels every few months. We are pleased that the major events of the 2020/2021 year, such as Love Tennis, the National Coaches Conference, and courses and workshops for clubs, coaches and volunteers could be held.

Two new roles in the Tennis NZ Participation Team were established this year, thanks to funding from Sport NZ and Oxford Trust. In February, we welcomed Ali Telford as Club Support Manager, and Jude Campbell (Te Rarawa) as Participation Coordinator for Te Tai Tokerau (Northland).

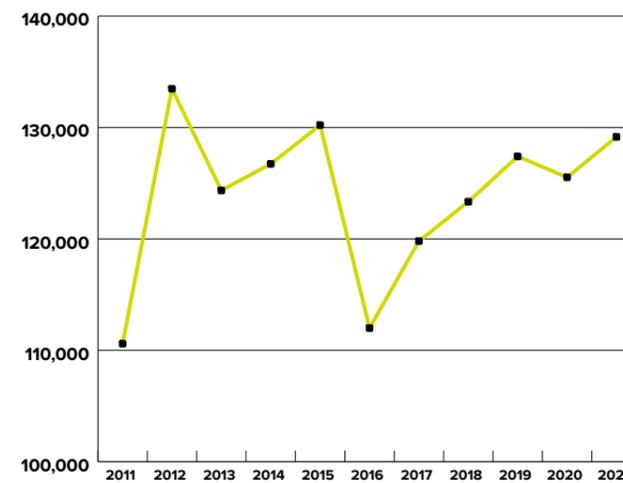
PARTICIPATION TRENDS 2011-2021



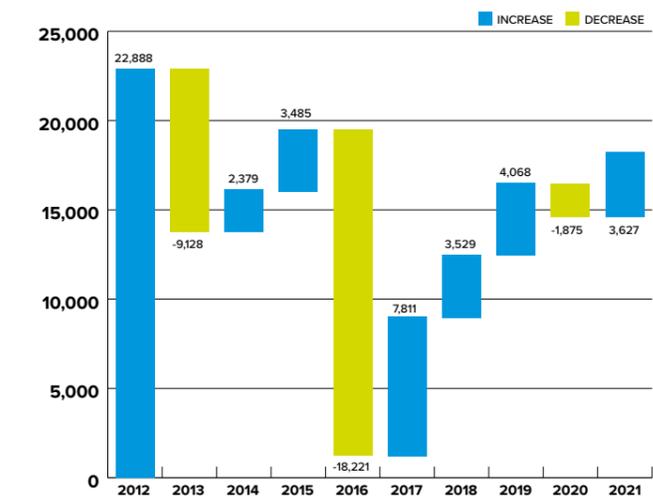
CLUB MEMBERSHIP 2011-2021



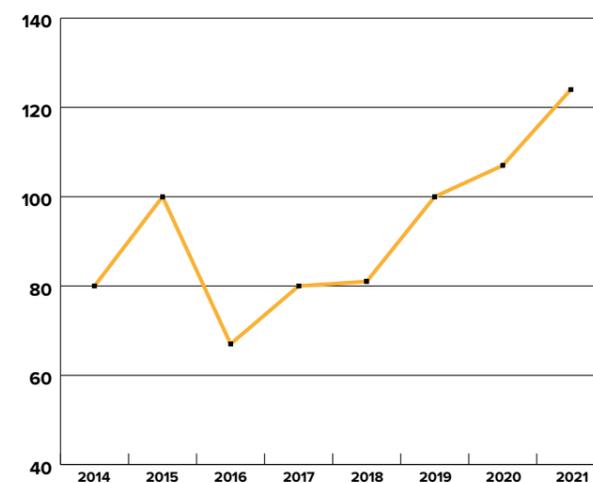
CASUAL PLAYERS 2011-2021



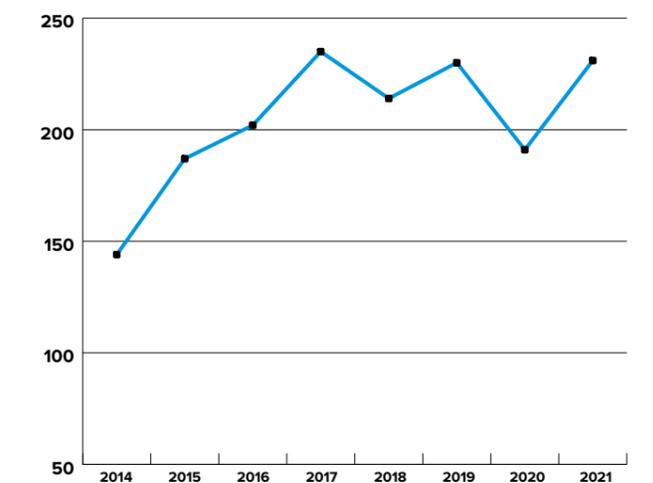
OVERALL TOTAL PARTICIPATION 2011-2021



TOTAL TENNIS PARTICIPATION CHANGE 2011-2021
OVERALL INCREASE OF 18,664



PROGRAMME REGISTERED COACHES 2014-2021

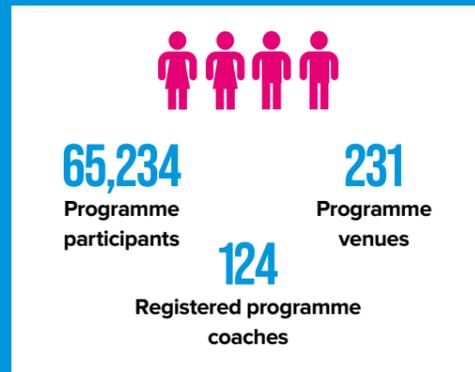


NATIONAL PROGRAMME VENUES 2014-2021

OUR IMPACT

2020-2021 PARTICIPATION NUMBERS

NATIONAL PROGRAMMES



LOVE TENNIS



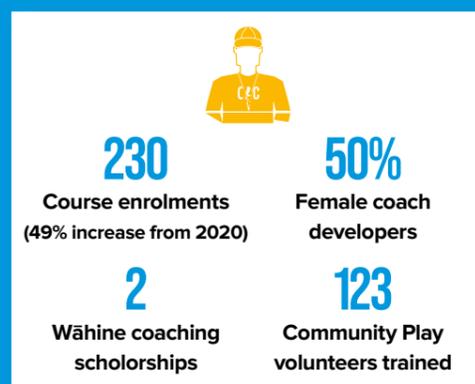
CLUBSPARK



BOOK A COURT



COACH DEVELOPMENT



PLAYERS



CLUB MEMBERS

REGIONS	# OF CLUBS	Senior (35+)		Adult (19-34)		Junior		12U		TOTAL MEMBERS
		Male	Female	Male	Female	Male	Female	Male	Female	
NORTHERN	52	1,677	1,527	279	153	742	536	827	695	6,436
AUCKLAND	64	2,466	1,760	510	289	1,126	835	1,004	747	8,737
WAIKATO-BAYS	52	1,758	1,448	180	149	650	453	955	729	6,322
CENTRAL	88	1,435	1,311	343	187	826	614	790	645	6,151
CANTERBURY	94	1,944	1,637	54	30	962	849	1,058	962	7,496
SOUTHERN	69	435	433	51	36	288	201	269	181	1,894
TOTAL 20/21	419	9,715	8,116	1,417	844	4,594	3,488	4,903	3,959	37,036
TOTAL 19/20	415	8,920	7,724	1,320	786	4,359	3,417	4,859	3,819	35,204

CASUAL PLAYERS

REGIONS	19/20	20/21
NORTHERN	2,678	2,995
AUCKLAND	*10,498	9,655
WAIKATO-BAYS	4,454	6,176
CENTRAL	4,479	4,438
CANTERBURY	2,107	2,785
SOUTHERN	946	831
TOTAL	25,162	26,880

NATIONAL PROGRAMMES

TENNIS HOT SHOTS	19/20	20/21
SCHOOLS	45,474	43,753
COACHING	12,516	13,621
COMMUNITY PLAY	3,844	4,679
COMPETITIONS	581	714
CARDIO TENNIS	1,987	1,372
TENNIS XPRESS	755	1,095
TOTAL	65,157	65,234

**NOTE:* During the process of collating the 2020/2021 participation figures, it came to our attention that there was a miscount of some 2019/2020 casual players numbers. A double count of some of Auckland's casual players means that 2019/2020 casual player total of 29,169 was incorrect and has been corrected to 25,162.

GRAND TOTAL	19/20	20/21
	125,523	129,150



CLUBS

2017-2022 STRATEGY COMMITMENTS

Club Capability workshops, tools and online forums support high quality delivery in tennis venues and clubs:

- Club Toolkit in development
- Club Culture Pilot Programme launched
- Fortnightly club webinars for ClubSpark administrators
- Covid-19 resources available to all clubs

Support provided to tennis venues to evolve by offering a wide range of playing options, competitions, tournaments and events that broaden the appeal of tennis:

Working on it

55% of all clubs/venues and programmes registered coaches are using ClubSpark:

- In this phase of the ClubSpark roll-out, we are taking a player focussed approach, targeting 150 clubs where 80% of tennis players are based. So far 112 of those are set up on ClubSpark
- Our approach for onboarding coaches to ClubSpark will be reviewed in 2022

90% of deliverers agree that programmes add value to their business:

Achieved! The average satisfaction rate from the past 3 years is 90%

Lots of the work Tennis NZ does supports clubs through products and services such as ClubSpark, Love Tennis, and programmes like Hot Shots, Cardio Tennis and Tennis Xpress. This year we were pleased to make an even greater commitment to club support through the employment of a full-time Club Support Manager at Tennis NZ. This role works extremely closely with staff from regions and associations ensuring that capability, knowledge and best practice approaches help to keep tennis clubs relevant to their communities.

We proudly have over 340 members in the private 'Club Matters' facebook group, made up of club, region and association representatives as a place to connect quickly and easily with one another.

We chose ClubSpark so we could communicate information more easily with our existing and new members and provide them with an easier way to sign up and pay each season. We are also building a database of member information for the club, information which seemed to get lost season to season with our old system. We chose ClubSpark as it is a great looking website, easy to use, has good support and is free. Benefits are better visibility on the web, improved communication with new and existing members, easy sign up and member database. Getting started initially was a big learning curve as I had never set up a web page. It took a while to get up to speed but Aaron and Liam were helpful as were the online webinars. Our members loved the easy sign-up options and paying via stripe made it easy for them. We are only a small club and just use the website and membership options at this stage but it's great and well worth the effort getting it set up!

Dannevirke Tennis Club



To help offset any negative impact of Covid-19 on club membership income this year, Tennis NZ reduced its affiliation fees to regions and association by 30% and this reduction was passed on to all tennis associations.

The ClubSpark and Book a Court roll out to clubs has gained improved traction and efficiency over the past 12 months, despite gate manufacturing and installation hold ups for Book a Court during lockdowns. Our target for installations was 50 venues, and we finished the year at 20. Our target for clubs using the ClubSpark membership management was 135, and we ended the year at 87. Pleasingly 42 of the 60 largest clubs by membership are using ClubSpark and the amount of clubs using the old Promato system dropped to ~100 (from 157 in 2018). We aim to transition all clubs off Promato and on to ClubSpark in 2022.

In April 2021 the 3rd year of Sport NZ/Nielsen IQ/Tennis NZ "Voice of the Participant" (a club member) survey took place. Respondents feedback is analysed between April-June and results are shared with Tennis NZ in the following financial year. The 2019/2020 insights showed us that club members view tennis as value for money, a safe environment for adults and children, and clubs are friendly and welcoming. Club members identified engagement with local communities, and the availability of qualified and experienced officials as opportunities for improvement. More information on the club member surveys can be found at <https://tennis.kiwi/clubs>.

"There are multiple reasons to choose our club. These range from great facilities which are well maintained. To wonderful coaches which can cater for all levels of tennis players from beginner all the way up to top grade competition tennis. As well as the above the members are friendly and are always going above and beyond to welcome new members."

Player, 30-34 years, Canterbury
Voice of the Participant Survey 2021

Love Tennis continues to be a key national product, and a big cornerstone of club activities as a great way for clubs to engage with the community around them. To address Covid-19 financial impact concerns, Tennis NZ were pleased to make Love Tennis free for all clubs in 2020. A huge thank you to the 1800+ volunteers that made Love Tennis happen. 93% of which said they would be involved again.

"This is a great promotion and please repeat again in 2021."

"Thanks Love Tennis for making it so easy."

Love Tennis Club Lead survey



This year, Tennis NZ has delivered or coordinated 28 formal coach engagement opportunities held in 16 different areas of the country, as well as online opportunities. These courses, workshops and webinars included:

- 4 Junior Development Coach Courses with 31 candidates
- 4 webinars with 75 attendees
- 11 Community Play courses with 123 attendees
- 1 online Coaching Fundamentals course taken by 99 people
- 9 coaching assistant courses with 100 participants

This year the training and upskilling of new and prospective Coach Developers was improved through collaboration with Sport NZ, Regional Sports Trusts, and Tennis Australia. Coach Developers attended local Coach Developer training courses learning critical facilitation skills, attended an online workshop with the Tennis Australia Coach Development Team, as well as benefitting from in house shadowing and peer mentoring.

“Being a coach developer with Tennis NZ over the past two years, has enriched and enhanced my tennis career and been a fantastic journey. Working with Tennis NZ has enabled me to share these skills and embrace this role fully. Becoming a coach developer has fulfilled a lifelong goal, and I thoroughly enjoy working with others to develop their coaching skills alongside improving my own. This experience has fuelled my goal to become a full-time coach developer.”

Tennis NZ Coach Developer

The Women in Coaching Strategy came to life from January 2021, kicking off with a workshop session at the Game Changer Coaches Conference themed “Holistic approach to working with women and girls in tennis”

This was followed by the launch of the Wāhine Coaching Scholarship – targeted to address the gender imbalance of Coaching Course Participants. Many JDC courses have only had one female applicant, with research showing that women need a female support network to sustain involvement in a male dominated career. Two scholarship recipients were selected and are benefiting from subsidised course fees for the JDC qualification, plus connection to a wāhine coaching network and mentoring from other female coaches.

“As a young wāhine coaching in New Zealand, I often find myself as part of the minority. By obtaining this scholarship, TNZ has opened doors that encourage both professional & personal development. The knowledge & skills accumulated in the JDC over the past six months has significantly improved my abilities as a coach but have also deepened my social connections with coaches & players across the country. I can already see the positive influence this scholarship has on our rangatahi who also aspire to pursue the coaching pathway.”

Tabi Porter
Wāhine Coaching Scholarship recipient



COACH DEVELOPMENT

2017-2022 STRATEGY COMMITMENTS

600 new volunteers are trained to deliver Tennis Hot Shots Community Play:
Currently 432

More suitably qualified coaches are available to clubs throughout the country:

- 693 coach course enrolments since 2017
- 411 trained coaching assistants since 2017
- 96 coaches have completed or started a Junior Development Coach Qualification, since 2017
- 5 new Club Professional Qualified Coaches, since 2017

Two coach conferences are held at the ASB Classic before the end of 2022:
Achieved!

Professional coaches have borne the brunt of lockdowns this year, not being able to work at Alert Level 4 or 3. This has impacted the players they work with, but importantly coach income and businesses too. We have kept engaged with coaches through phone, email, webinar and in person when Alert Levels have allowed and continue to be impressed by their resilience and patience.

This year our three main focus' in Coach Development were delivering courses for all levels of coaches and volunteers, growing and upskilling our Coach Developer network, and delivering elements of our Women in Coaching strategy.

The calendar year kicked off with a bang with the Game Changer Coaches Conference held in January 2021 with 27 professional coaches in attendance.

“Gayle and the team provided a fantastic day of learning. It's so awesome to see positive action being taken to promote diversity, inclusion and balance in the tennis world. The male participants showed genuine interest in broadening their understanding of gender issues facing women in tennis and I believe that everyone came away better equipped to improve their practices when working with women and girls. Thanks!”

Game Changer conference 2021 attendee

PLAYERS

2017-2022 STRATEGY COMMITMENTS

80 Book a Court venues are live:

Currently 20

Tennis has modern and integrated digital platforms that make it easy to take part in and simple to deliver:

- ClubSpark and Book a Court help make tennis easy to take part in and simple to deliver
- Tennis NZ is adopting the WTN (World Tennis Number) from the ITF which will help all players, especially social and casual players to easily find hitting partners and opponents
- A CRM build is also currently underway as part of our Plan to Modernise Tennis. This will incorporate a player database which will provide individuals with a more tailored connection to the sport

Participation in programmes grows 20% from 60,000 to 72,000:

Currently 65,234 (decrease in Hot Shots school programmes has been significant. Almost 2000 less participants this year. This is down to regions and associations struggling to secure funding for school programmes, Alert Level restrictions, and schools opting to choose different activities for their students)

Venues offering programmes increase 20% from 200 to 240:

There are currently 231 national programme venues around NZ

90% of participants rate the Tennis Hot Shots programme high quality:

Achieved! The average satisfaction rate from the past 3 years is 91%

A Tennis Hot Shots competitive play pathway is established:

A pilot has been delivered in Nelson Bays (and still running) with more focus needed on roll-out and uptake across the country.

Tennis has an accurate understanding of participant types and trends and uses this data to shape products and support:

Working on it through Sport NZ Insights and Evaluation groups, Voice of Participant Surveys, Gemba research. Formation of a national Youth Advisory Group is planned for 2021/2022.

All regional centres offer the full suite of national programmes:

Working on it, and dependent on contracts in place between region and resident coach. Currently 2 of the regional centres (Albany and Scarbro) offer Hot Shots, Cardio and Tennis Xpress programming.

Tennis NZ manages officials' recruitment, education and retention:

Working on it – an officials pathway proposal has been developed and will be sent to relevant stakeholders for review in the second half of 2021.

What would tennis be without its players! From those that are inspired by the sunshine and grand slams for a couple of 'hits' each January, to the highly engaged club members and interclub players, all tennis participation is supported and welcomed.

Participants were a big focus of the Modernising Tennis Plan, which was launched early in 2021. Aspects of this include keeping participants safe with new registration systems, building a national register of tennis players, and streamlining the way tennis is operated from national to local level, ensuring the right things are in place so that any member of the community can engage in tennis in a way that suits them. Work on the safe registration system began in 2021 with the engagement of Xtreme Productivity to build a customer relationship management system.

This year, 89% of Hot Shots participants (their parents) rated the programme a high or very high quality. Our target was 90%.

Over 19,000 visitors headed to a tennis club near them for Love Tennis Weekend 2020, with more than 3000 of them signing up for a club membership. The estimated direct return to tennis clubs through these memberships is approximately \$500,000.

During 2020 over 6,800 paid bookings were made by the public through the Book a Court-ClubSpark system, generating well over \$300,000 of income for tennis clubs and facilities.

"I was always a netball player, I decided to give up club netball and take up tennis which I've always had an interest in. The club members were all welcoming and helpful, they paired us newbies with experienced players when we were nervous on club days to help us learn. Such a great club with good people."

**Player, 40-44 years
Voice of Participant Survey 2021**



WIN

KIA TOA

New Zealand players are winning on the international stage

OUR IMPACT

PLAYER ASSISTANCE



7

*Gold Players

3

*Silver Players

✓

Coaching provided for Davis Cup/Billie Jean King Cup players & at ITF events

✓

National U12/U14/U16 Player Camps

DOMESTIC COMPETITIONS

6

ITF Junior Tournaments



7

KMT Tournaments

✓

Assisting Academies and coaches to run competitions

The High Performance programme has been greatly affected by the Covid-19 outbreak and the rules imposed by the NZ government. Unlike players from Europe or North America, our players have not been able to travel freely. Juniors were not able to travel at all due to the MIQ situation.

During the last 24 months there was more competitions organised for the younger age groups.

TOURS

Tennis NZ managed to organise a few junior tennis tours to Australia when the borders opened and included:

- National Coach Matt Alexander, took the best U18 players to Mornington to play the ITF J3 event on clay
- High Performance Director Christophe Lambert took an U16 team to Darwin to play the ITF J4 event
- Davis Cup Captain, Alistair Hunt took transition players (Jade Otway, Corban Crowther and Isaac Becroft) to a UTR event in Adelaide
- We took four U11/U13 teams to Queensland for the Australian National Event. Unfortunately the event was cut short due to Covid-19.

CAMPS

Tennis NZ has hosted two junior performance camps this year. The U12/U14 camp had more than 24 players join us at the Scarbro Tennis Centre and included the help of six club & regional coaches. The U15 camp had 12 players which was held at the Albany Tennis Centre and included four club coaches and a sport psychologist.

REGIONAL TRAINING CENTRE

Run by tennis coach Dave Knight and fitness expert Neil Yeats, the Wellington regional training centre had very good results with players reaching the top four in the country.

NATIONAL PROGRAMME

Led by National Coach Matt Alexander at the Albany Tennis Park, the Tennis NZ National Programme included three of NZ's top juniors - Corban Crowther, Jack Chapman and Vivian Yang. Maria Galatescu joined the coaching team at the end of June. The National Programme is also open to all Gold & Silver level players such as Jack Loutit and Sasha Situe who both participated throughout the year. These training opportunities are led by Davis Cup Captain Alistair Hunt in Auckland, Christchurch and Wellington. Tennis NZ Physical Performance Coach, Emily Carter, was instrumental in developing strength and conditioning programmes for all of the players.

[*Learn more about Gold and Silver player criteria here](#)

PRO TOURS

Due to the Covid-19 pandemic and the New Zealand MIQ situation, we only had two female and four males players able to compete overseas.



MICHAEL VENUS

won ATP men's doubles titles in Hamburg, Geneva and Antwerp



MARCUS DANIELL

won ATP men's double title in Sardinia



PAIGE HOURIGAN

reached a high WTA ranking in June (393) and won two ITF World Tennis Tour women's singles events and two ITF World Tennis Tour women's doubles events



ERIN ROUTLIFFE

along with women's doubles partner Aldila Sutjiadi won the W100 Bonita Springs event



AJEET RAI

won an ITF World Tennis Tour men's doubles event in Monastir



ARTEM SITAK

left NZ August 2020 to play tournaments overseas

JUNIORS

Due to the closed border during almost half of the year, our juniors have been competing mainly in New Zealand



JACK LOUITIT

won three ITF World Junior Tennis Tour events



VIVIAN YANG

won one ITF World Junior Tennis Tour event



SASHA SITUE

won two ITF World Junior Tennis Tour events



JADE OTWAY

won one ITF World Junior Tennis Tour event



JAMIE MACKENZIE

is living in Germany, competing in Tennis Europe competitions and has now reached the top 50 in Europe at U14



CORBAN CROWTHER

won one ITF World Junior Tennis Tour event

COMPETITIONS AND EVENTS

As to be expected, Covid-19 caused some difficult times for competitions and events, both in New Zealand and internationally. The year saw numerous variations of the national calendar, and once again there was excellent collaboration between regional representatives throughout this time. A big thank you to everyone who was involved in ensuring only one event was lost from the calendar, with all others being rescheduled to later dates.

The Tournaments and Events space encompasses a broad spectrum from supporting clubs and coaches with resources to run fun and friendly Hot Shots events, to establishing a calendar that supports the performance pathway for targeted athletes, to developing an official's pathway to support the work the NZ Tennis Umpires Association does. Significant progress has been achieved with the official's pathway, a new framework being developed including ongoing development opportunities.

TOURNAMENT UPDATES AND RESULTS

The 2020 AIMS Games was the only event cancelled due to Covid-19.

2020 WELLINGTON OPEN NZ CHAMPIONSHIPS

Continuing with the combined event for 2020, the Renouf Tennis Centre held the Wellington Open NZ Championships on 17-20 December.

Tennis Central and Tennis NZ collaborated to bring these events together, with the winner of the Wellington Open also being crowned the NZ Champion for 2020. Congratulations to Women's singles champion Paige Hourigan, beating Vivian Yang 5-7 6-4 6-1.

Congratulations to Men's singles champion Isaac Becroft, beating Ajeet Rai 6-4 7-6.

Women's doubles champions are Tabitha Porter and Vivian Yang.

Men's doubles champions are Michael Venus and Finn Tearney.

2020 NEW ZEALAND JUNIOR CHAMPIONSHIPS

All events were held in Christchurch at the Trustpower Wilding Park Tennis Centre starting from 28th November for the 12U through to 23rd December for the 14U. Congratulations to all the winners and finalists which are listed on the 2020/21 Results page in this annual report.

2020 JUNIOR MASTER'S FINALS

This event was split to different weekends in 2020, due to the earlier postponement of the National Junior Teams Event to Labour weekend. Both events were held in Hamilton and combined with a Kiwi Money Tournament. The Junior Master's tournaments are designed to give all aspiring juniors in New Zealand a clear competitive pathway. These tournaments provide competitive matches for junior players of all standards and the Master's Finals is the culmination of a roughly yearlong points race which runs across the 12, 14 and 16 and under age groups. Congratulations to all the winners and finalists which are listed on the 2020/21 Results page in this annual report.

ITF WORLD TENNIS TOUR EVENTS

Due to Covid-19, the men's and women's events that were planned for this year unfortunately had to be cancelled, as they require open international borders.

The junior events were still held, with all events being run with closed borders. They were held in Auckland (x3), Christchurch (x2) and Wellington (x1).

KIWI MONEY TOURNAMENTS

KMT's are semi-professional tournaments designed to create quality match play opportunities and help with the transition for post junior athletes. Covid-19 had an impact on the original scheduled events, which ended up being cancelled and replaced with a new calendar of events.

Seven events were held this year, including the introduction of some \$3k events. The events were held at Auckland (x1 \$2k and x3 \$3k), Hamilton (x1 \$2k), Wellington (x1 \$2k) and Christchurch (x1 \$3k).



SECURE

KIA PŪMAU TONU

Tennis is a well funded business and has a system that enables growth

OUR OBJECTIVES

An efficient and effective tennis delivery system that delivers growth in our sport:

- ✓ Our *Plan to Modernise Tennis* endorsed by regions
- ✓ Regular CEO Group/Chairs meetings held
- ✓ 10 Nationally Aligned initiatives agreed

Tennis has modern and integrated digital platforms that make it easy to take part in and easy to deliver:

- 154 Number of ClubSpark club accounts
- 20 Number of Book a Court facilities/clubs
- ✓ Tennis Connect roadmap progressing
- ✓ Safe Tennis Register priority

Tennis is successful in securing revenue from a range of different sources:

- ✓ Diversified Income streams from commercial, trust funding and government sources
- ✓ Maintained strong levels of trust funding income
- 5 New commercial partners on-board

All delivery points in our sport are striving for organizational excellence:

- ✓ Tennis NZ Governance Policy full review largely completed
- ✓ Tennis NZ will exceed the Sport NZ gender diversity target by November 2021

Excellent relationship with key partners including ITF, Oceania, Government, TLA's, Tertiary, Grand Slam nations, Sport NZ:

- #1 National Governance forum held
- ✓ Julie Paterson attended 100% ITF gender equality committee meetings
- ✓ Tennis NZ attends WTA tournament updates
- 4 New Zealanders on ITF committees
- ✓ Terri-Ann Scorer elected to Oceania Tennis Federation Board

Tennis has a year-round visible profile in New Zealand:

- ✓ Record numbers for Love Tennis Weekend
- ✓ "Are you free sundays?" casual play marketing campaign
- ✓ Media coverage of international athletes on tour

OUR PARTNERS

Our sincere thanks to the funding and commercial partners below for their continued support

PRINCIPAL FUNDERS



TAB

CORPORATE PARTNERS

FUNDING PARTNERS

AFFILIATE REPORTS

NGĀ PŪRONGO TŪHONO

TENNIS SENIORS

Tennis New Zealand Seniors is a vibrant organisation that offers our members a lifelong opportunity to play the game they love, to enjoy stimulating social interaction and to gain the health benefit of an active lifestyle. Players can participate at a variety of levels, as international representatives at World and ITF events, as players in our National Individual and Teams tournaments or by entering one of the 50+ local tournaments hosted by our 31 affiliated seniors clubs throughout New Zealand.

2021 has been our second year of operating in the time of Covid-19. While the pandemic has curtailed our international activities we are grateful that the domestic programme has proceeded with little constraint.

The year started with a well supported and very successful Pascoes TNZS National tournament in Nelson. Our hosts turned on the best of everything, great weather, excellent venues, wonderful hospitality and our players responded with some sensational tennis. The participation of over 200 players was encouraging, given the location at a regional centre on the mainland and knowing that Covid-19 anxiety was a factor for some. A big vote of thanks goes to our hosts at Nelson Seniors and for club committees at the venues.

Around Easter more Covid-19 anxiety and a fear of being locked down north of the Bombay Hills threatened to impact our Pascoes TNZS Teams Event, but we ended up with another wonderful tournament involving 63 teams. We thank our hosts at North Harbour who provided some great venues, especially for those of us lucky to play at the small clubs along the coast. At the prize giving most players thought that the theme 'nautical' could be interpreted as 'naughty' and that was good. We were blessed to have Tennis Seniors legend Tup Cox, our new Patron, to present prizes and well deserved congratulations go to all the winners.

A significant innovation during the year was to welcome into our family players in the 30+ and 90+ age groups. This is certainly going to enrich our playing experience and we look forward to both sharing the energy and enthusiasm of youth and to engaging the wisdom of our less youthful new cohort.



Looking back over the year at the tournaments, the newsletters, the handbook, the financial record keeping and much more makes us aware of all the work done by the management committee and especially Dawn and Ross Morrison. We cannot thank them enough for the work they do to keep us playing and enjoying our favourite game. The generous support of our sponsors is also gratefully acknowledged.

Life has thrown us some challenges lately and some of our tournaments have been cancelled. But now is a great time to embrace the spirit of one clause in our constitution: "To develop tennis opportunities and events for the participation and enjoyment of senior players." At the grassroots we can still connect with others, invite them into our playing groups, encourage them to enter tournaments, offer them friendship. Tennis Seniors is a team of thousands and the strength of a team lies in the support we give each other.

If you want to join our wonderful team go to the TNZS website. Here you will find all the details you need. Look for contact information of your local Seniors Club, they will make you welcome.

Play often, play well, have fun and stay safe.

John Dunbier
TNZS President



AOTEAROA MĀORI TENNIS ASSOCIATION

AOTEAROA MĀORI TENNIS ASSOCIATION INC.
Te Manatōpū Tēnehi Māori o Aotearoa

E ngā Iwi, e ngā reo, e ngā karangatanga maha o ngā hau e
whā, tēnei te mihi atu ki a koutou katoa

Another very progressive year for Aotearoa Māori Tennis in its 94th year as an Association. Our two major highpoints:

Our ground-breaking living legend Ruia Morrison MBE appointed a Dame – Ruia will now be known as Kahurangi Ruia Mereana Morrison DNZM, MBE or Dame Ruia Morrison DNZM, MBE. Dame Ruia has broken boundaries throughout her life, so it's ironic it has taken so long for her to be appointed a Dame Companion of the New Zealand Order of Merit.

Hosting last December 2020, our 94th annual Māori tennis championships at Whanganui (the second time only since 1927, where the late Māori leader and interpreter, Pei Te Hurinui Jones was instrumental in the hosting) another very successful tournament was completed.

Cousins Kyle Butters and Paige Hourigan taking out the main Men's & Women's singles titles, Paige is the number one ranked NZ singles and doubles player.

Other highpoints:

- Ngā Purapura Trust AMTA has supported Jayden Harrison (Taranaki) to Seattle University, and AMTA is in the process of linking him to Kelly Evernden (Mercer Island Country Club) as an extra mentor. Jayden was R/U to Kyle Butters in the singles final at Whanganui.
- Preparations well under way for the 95th hosting of our Māori tennis championships this December at Waikato, with the pōwhiri to be held at Turangawaewae Marae.
- Continual progress with the Ruia Morrison biography book, and development won the rangapū/partnership with Tennis NZ.
- Supporting Tennis NZ in protocols with the Davis Cup tie v Korea. Rep, and Kelly Evernden, AMTA & TNZ have commissioned a special whakairo (carved) taonga to be presented to the International Hall of Fame, later, in acknowledgement of offering their venue as a neutral host.

Noho ora mai koutou i roto i ngā manaakitanga katoa
Nāku iti nei

Richard (Dick) Garratt
Tūmuaki, Aotearoa Maori Tennis Association

E whakaae ana kia takaro engari me takarotahi ki tētahi ki tō ake mirumiru



THE INTERNATIONAL LAWN TENNIS CLUB OF NZ

It is with pleasure that I report on the 64th year of our club. Membership remains steady with some new invitees but unfortunately two members have passed away and two former touring members, who were transferred to the members category have not maintained their membership. Some members transferred to overseas membership. The qualification for Honorary membership will be changed at the next AGM to include some who have rendered valuable service to the philanthropic arm.

MEMBERSHIP

Members 114
Honorary 35
Overseas 34
Touring 7

In my report in March last year, I remarked that we were in an unusual situation. Through the current year being reported on, Wimbledon was cancelled, and the other three Grand Slam events were re-scheduled and played with greatly reduced audiences.

Covid-19 lockdowns meant our AGM was held via Zoom with a quorum of 15 on the scheduled date of May 17th. We were not able to hold our Annual Dinner, which was re-scheduled to late September, but another lockdown also cancelled that.

IC PHILANTHROPY

Report from Russell Tills, VP of ICNZ and Chair of ACE Charitable Trust

"The ACE Programme was back underway in 2021 after a rest during the Covid-19 interruptions.

At the end of this reporting year, the first set of lessons are coming to a close with two schools in South and East Auckland. At the end of these 8-week lessons, 100 children who are starting out in life with less opportunity, will have benefitted from the ACE life skills tuition and will be loving their new found sport of tennis.

It is very pleasing to report that an expanding group of assistants and volunteers are now supporting our Head Coach, Campbell Cramer-Roberts, and also that many ICNZ members have generously donated to the ACE Charitable Trust.

The seed funding sponsor of the ACE Programme, ICP, the UK IC Philanthropy Trust has continued with its support in 2021. Thank you all; it's immensely appreciated.

This year the ACE Programme is being filmed. This will help the programme in its quest to raise further funds from a wider audience and work with many more children in need.

ASB CLASSIC TOURNAMENTS

As these annual morning teas have traditionally been held on the first day of both International Tournaments, this year they did not take place.

We endeavoured to hold an internal IC event but with the Covid-19 lockdowns decided to wait until the situation was more stable. Next year we will report on the one planned for early May in Hamilton, playing for the Brian Woolf Cup.

IC COUNCIL OF INTERNATIONAL LAWN TENNIS CLUBS

With Wimbledon being cancelled the usual IC Council AGM was not held in the normal way. However three of our committee, President Cecilie McIntyre, Past President Des Shaw, and Hon Secretary Angela Hart took part in the Council AGM on Zoom. This started at the somewhat uncivilised hour for New Zealanders of midnight and with 60 participants from around the world was an interesting exercise. We didn't speak but could see all the delegates in a well-run meeting.

IC COUNCIL

We are very pleased that our past President Des Shaw continues to represent Australasia on the IC Council Executive Committee.



OBITUARIES

It is with regret we record the deaths of two members, Marion Law in Wellington and Bill McAuley in Dunedin.

NEWSLETTERS

Our Newsletters keep members in NZ and overseas up to date with our activities.

THE COMMITTEE

I would like to thank all the committee and our patron Jeff Robson MBE for their hard work and continuing support. It has been an unusual year.

At the May ZOOM AGM Kevin Woolcott retired. We thank him for his years on the committee and as Manager of many IC Junior teams. Malcolm Elley also retired and his contribution updating the Tennis NZ Ranking lists going back to 1945 has been a great help. We welcomed Peter Stokes and Sam Dean on to the committee.

Russell Tills and Don Turner have progressed the Philanthropy activities with help from others in the planning and activity side.

We are grateful to Chris Ronayne for continuing as Hon Treasurer and Angela Hart our Hon Secretary.

We are also very grateful for the financial support that the club has received from several members including the "anonymous donor". We are very fortunate to have such members in our club.

In its 65th year our Club is in good heart, with the inclusion of younger active players. We thank the retiring committee members and welcome new ones to keep our club relevant as a wonderful way past players can enjoy friendships and also contribute to our philanthropy goals.

Cecilie McIntyre
President
The International Lawn Tennis Club of New Zealand



NEW ZEALAND WHEELCHAIR TENNIS

With a change of direction, NZ Wheelchair Tennis held its inaugural Perry Points Series. A major focus on participation, there were 3 tournaments held across the country with points being awarded for both singles and doubles games won during the matches making every point count. Winners were declared in both singles and doubles at each individual tournament and the series winners were found at the end of the 3 tournaments. Due to the success of this tournament, we will be running it again this coming year.



In addition to the Perry Point series, we also held the Rob Courtney memorial championships in July this year. It was only the second time we have run this tournament since Rob Courtney passed away. It was a huge success with two divisions held to include our newer, less experienced players to gain valuable match play against similar ability players. We had players emerge from the past to celebrate Rob and his passion for tennis. Robs brothers Carrick and Steve also joined us to present prizes they funded themselves and of course the trophy.

In partnership with Parafed Auckland our regional based coaching has been offered in Auckland again this year when permitted within the Covid-19 Levels. Both Auckland, Christchurch and Hamilton have partnered with their local Parafeds to run successful wheelchair tennis programmes, have a go days and tournaments.



Over the next few years, we will be collaborating with TNZ to increase the number of coaches around the country offering wheelchair tennis as part of their curriculum and including wheelchair tennis within their tournament structure. We greatly look forward to this partnership and also welcome interest from every tennis club and region.

Finally, I would like to express my sincere thanks to the current committee and volunteers alongside the sponsors and supporters of New Zealand Wheelchair Tennis who enable the organisation to offer the opportunities for players to participate in this wonderful sport.

Nikki Howlett
President
Executive Committee



TENNIS COACHES NEW ZEALAND



Earlier this year, TCNZ submitted a feedback paper to Tennis NZ about the future support and alignment of the professional coaching network in New Zealand. This followed discussions held late in 2020.

The TCNZ paper documented a solution pathway of how TCNZ and TNZ together solve the problem we all agree exists of what to do about the myriad of historically and varyingly 'qualified coaches' in NZ who sit outside the NPP framework, but have influence and credibility across the NZ tennis landscape.

The proposal articulated a way forward for us all to ultimately have a database reflecting exactly who is on the ground coaching and by default representing the brand, and what their delivery paradigm is.

Then Covid-19 arrived and naturally pushed out the timeline. In addition Tennis NZ developed a phased approach to the database development and prioritised The Safe Tennis Register. The professional coach register will be phase two.

Due to the review work being undertaken by both TCNZ and Tennis NZ, TCNZ decided to decline sending out membership subscriptions to protect the integrity of both Tennis NZ and TCNZ while discussions are progressing.

Informally though, we can report, that via existing TCNZ social platforms, professional coaches continue to message TCNZ and each other. The overwhelmingly clear message for the NZ Tennis community to know this year is that career coaches are signalling an uncertain and scary outlook for their businesses due to on-going impacts of Covid-19. Right now their one focus and reality is all about how are they going to keep the lights on.

Julia Scott
Chair
Tennis Coaches NZ



NEW ZEALAND TENNIS UMPIRES ASSOCIATION



As everyone is aware, the year from July 2020 to June 2021 was a challenging one due to Covid-19 disrupting many events, including the cancellation of the ASB Classic and Wimbledon. Fortunately, we were still able to hold various ITF Junior events refereed by Patrick O'Rourke and Tennis NZ held the NZ Premier League post lockdown in June.

While international opportunities were limited for many of us, we still had Dimitar Trifunovski flying the flag for New Zealand working at Grand Slam events as well the Buenos Aires ATP 250 as a Chair Umpire and Acapulco as a Review Official. Dimitar will also officiate at the 2020 Tokyo Olympics. In addition, Christine McKnight was the Assistant Chief Official and Matthew Burrell was a line umpire at the upcoming 2020 Paralympics. Others to have utilised the Trans-Tasman Travel bubble prior to it being popped include Hamish Masters and Ching Evans who were Chair Umpires at UTR Tennis events in Australia.

In New Zealand, to ensure our internationally qualified officials kept in practice, we ensured opportunities were available in various Age Group National events and also the New Zealand Open, where Matthew Burrell was tournament referee, Christine McKnight was Chief of Officials and Melissa Rigby, Ashay Sheketkar, Hamish Masters, Kavindra Wijenayake, Laura Phillipson,

Mark Hurly were Chair Umpires. In addition, Laura Phillipson and David Verrinder were also Court Supervisors for the week.

We also carried out a number of Court Supervisor courses and hope to carry out a few more in the next year, including potentially some course conducted virtually to help access regions better. Hopefully, sometime in 2022 there will be more opportunities to travel and obtain more international experience.

While the ASB Classic has again been cancelled, NZTUA will continue to develop officials so that when opportunities arise, we will be best prepared to take those opportunities.

I would like to take this opportunity to thank the NZTUA Board (David Crees, Ross Morrison, Ching Evans, Hamish Masters, David Verrinder, Christine McKnight and Laura Phillipson).

Matthew Burrell
NZTUA Chairperson



THE NEW ZEALAND TENNIS
AWARDS
 NGĀ PŪRONGO
 TŪHONO

The New Zealand tennis awards were scheduled to be held at the end of 2020 but due to the Covid-19 pandemic were moved to an online presentation of the nominated winners.

JUNIOR PLAYERS OF THE YEAR

Jade Otway & Corban Crowther

CLUB OF THE YEAR

Otumoetai Tennis Club

VOLUNTEER OF THE YEAR

Roland Hiri / Whanganui Tennis Club

COACH OF THE YEAR

Paul Bell / Otumoetai Tennis Club

SENIOR PLAYER OF THE YEAR

Jean Stevens & Peter Hampton

WHEELCHAIR PLAYER OF THE YEAR

Glenn Barnes

OFFICIAL OF THE YEAR

Dimitar Trifunovski

TEAMS OF THE YEAR

The Billie Jean King Cup Team & the Davis Cup Team (vs Venezuela)

NATIONAL JUNIOR TEAMS EVENT REGIONAL WINNER

Auckland

[WATCH THE AWARDS PRESENTATION VIDEO HERE](#)



RANKINGS & RESULTS

NGĀ WHIWHINGA



DAVIS CUP 2021

World Group I Playoff (1st Round) v Korea, Rep
(NZ host, neutral venue due to Covid-19 Pandemic)
The International Tennis Hall of Fame, Bellevue Ave,
Newport, Rhode Island, USA
17 & 18 September 2021
New Zealand lost to Korea, Rep 1-3

New Zealand Team:

Finn Reynolds, Jose 'Rubin' Statham, Isaac Becroft,
Michael Venus, Marcus Daniell, Christophe Lambert
(Captain)

BILLIE JEAN KING CUP 2021 (formerly FED CUP)

The New Zealand team who gained promotion from Asia/
Oceania Group II did not compete as the 2021 event was
postponed due to the Covid-19 Pandemic.

ASB CLASSIC

The 2021 ASB Classic was not held due to the Covid-19
Pandemic.

OPEN NATIONAL EVENTS

2020 Wellington Open New Zealand Championships

Renouf Tennis Centre, Wellington
17th – 20th December 2020

Results:

Men's Singles Final

I Becroft beat A Rai 6-4 7-6

Men's Doubles Final

M Venus/F Tearney beat A Rai/R Falck 6-3 6-0

Women's Singles Final

P Hourigan beat V Yang 5-7 6-4 6-1

Women's Doubles Final

V Yang/T Porter beat S Cliffe/S Weekley 6-3 6-4

NEW ZEALAND JUNIOR TOURS

The 2020 WTA Future Stars, 2020 Australian Teams and
Individual Championships and 2021 ITF Junior Teams
Events. Teams (Junior Davis Cup and Junior Billie Jean
Cup Asia/Oceania Qualifying (16u) and World Junior
Tennis Asia/Oceania Qualifying (14u) were cancelled due
to the Covid-19 pandemic.

The 11U & 13U Teams were selected and headed to
Australia in June, the competition was suspended midway
due to Covid-19. 15U Teams did not travel.

2021 Australian Junior Teams Event – NZ Team

Selections

11U Boys: Zachariah Wu, Noa Milburn, Josh Gilbert

Captain: Christophe Lambert

11U Girls: Dallas King-Ehau, Una Mistic, Aliyah Daly

Captain: Chris Bint

13U Boys: Andre Duggan, Dan Milburn, Felix Littlejohn

Captain: Dave Knight

13U Girls: Aishi Das, Xin-Xin Zhu, Nishitha Maarka

Captain: Tracey King

15U Boys: Diego Quispe-Kim, Duncan McCall, Lev Gorb

Captain: Alistair Hunt

15U Girls: Sasha Situe, Renee Zhang, Maria Galatescu

Captain: Matt Alexander

Travelling Strength & Conditioning Coach:

Celine Schneider

The 2020/21 Tennis NZ Selection Panel:

Clint Packer (independent), Matt Alexander,

Christophe Lambert (Convenor)

NATIONAL JUNIOR COMPETITIONS

2020 KIWI INDOORS 16U

Christchurch

7-9 August 2020

Boys Singles Final

D Quispe-Kim beat F Emslie-Robson 6-1 ret.

Boys Doubles Final

D Hammond/Z Varouhas-Poole beat M Browning/F
Emslie-Robson walkover

Girls Singles Final

S Situe beat E Tse 6-2 6-3

Girls Doubles Final

V Yang/S Situe beat C Tse/E Tse 6-4 6-1

2020 KIWI INDOORS 12U

Christchurch

9-11 August 2020

Boys Singles Final

A Duggan beat D Milburn 6-1 7-5

Boys Doubles Final

A Duggan/F Littlejohn beat R Breen/D Milburn 6-3 6-3

Girls Singles Final

A Dano beat M Liu 6-2 6-1

Girls Doubles Final

A Dano/A Giesen beat L Gale/L Young walkover

2020 KIWI INDOORS 14U

Christchurch

12-14 September 2020

Boys Singles Final

H Pugh beat J Chapman 6-3 4-6 6-4

Boys Doubles Final

J Chapman/H Pugh beat L Gorb/M Richardson 6-4 1-2 ret.

Girls Singles Final

R Young beat C Byers 6-2 6-4

Girls Doubles Final

C Byers/E Mason beat A Newman/K Oliver 7-6(3) 6-3

2020 TENNIS NEW ZEALAND JUNIOR MASTERS FINALS HAMILTON

7 – 9 November 2020

Boys 12/u Singles Final

F Littlejohn beat Z Fussell 6-2 6-1

Girls 12/u Singles Final

A Dano beat A Chapman 6-3 6-4

Boys 14/u Singles Final

J Giesen beat E Gonzaga 6-3 7-5

Girls 14/u Singles Final

A Das beat M Warren 6-4 6-3

Boys 16/u Singles Final

D Hammond beat L Gorb 6-1 6-2

Girls 16/u Singles Final

V Yang beat S Nakano 7-6 0-6 6-2

2020 AON NEW ZEALAND JUNIOR CHAMPIONSHIPS 18/U

Christchurch

10 – 14 December 2020

Boys Singles Final

J Loutit beat P Joss 6-2 2-6 7-5

Boys Doubles Final

R Falck/M Shearer beat N Beamish/A Shepp 6-1 6-1

Girls Singles Final

J Otway beat V Yang 7-6(7) 4-6 6-1

Girls Doubles Final

S Nakano/E Tse beat S Situe/V Yang 6-1 6-7(4) 12-10

2020 AON NATIONAL CHAMPIONSHIPS 12/U

Christchurch

28 November – 2 December 2020

Boys Singles Final

A Duggan beat F Littlejohn 6-3 6-1

Boys Doubles Final

A Duggan/F Littlejohn beat R Breen/J Hansen-Ratter 6-3
3-6 10-2

Girls Singles Final

A Das beat A Dano 6-2 6-2

Girls Doubles Final

A Das/Y Reddy beat S Amyes/M Liu 6-2 5-7 13-11

2020 AON NATIONAL CHAMPIONSHIPS 14/U

Christchurch

19 – 23 December 2020

Boys Singles Final

L Gorb beat H Pugh 6-3 6-2

Boys Doubles Final

G Baird/J Giesen beat E Cooke/K Milburn 6-4 4-6 10-7

Girls Singles Final

R Zhang beat R Young 6-4 6-3

Girls Doubles Final

M Galatescu/R Young beat R Zhang/X Zhu 6-1 6-2

2020 AON NATIONAL CHAMPIONSHIPS 16/U

Christchurch

14 – 18 December 2020

Boys Singles Final

J Loutit beat D Quispe-Kim 7-5 6-2

Boys Doubles Final

D Hammond/Z Varouhas-Poole beat M Browning/J Loutit
6-4 1-6 10-4

Girls Singles Final

R Zhang beat S Situe 6-4 1-6 6-4

Girls Doubles Final

A Das/S Situe beat C Tse/R Zhang 6-2 3-6 10-6

2021 NATIONAL SECONDARY SCHOOLS TENNIS TEAMS FINAL

Christchurch

22 – 25 March 2021

BOYS

- 1 Saint Kentigern College - Boys
- 2 Wellington College
- 3 New Plymouth Boys High School

GIRLS

- 1 Saint Kentigern College - Girls
- 2 St Margaret's College
- 3 Queen Margaret College

MIXED

- 1 St Andrew's College
- 2 Macleans College
- 3 Kristin School

2020 TEAMS EVENT 17U

Hamilton

23-26 October 2020

1. Auckland
2. Northern
3. Central
4. Waikato-Bays
5. Canterbury
6. Southern

2020 TEAMS EVENT 14U

Christchurch

23-26 October 2020

1. Auckland
2. Canterbury
3. Northern
4. Central
5. Waikato-Bays
6. Southern

2020 TEAMS EVENT 12U

Christchurch

23-26 October 2020

1. Auckland
2. Canterbury
3. Central
4. Southern
5. Northern
6. Waikato-Bays

NEW ZEALAND ITF 18/U JUNIOR EVENTS

J5 Auckland Outdoor ITF, Auckland

22-26 September 2020

Boys Singles Final

A Shepp (NZL) beat P Joss (NZL) 6-3 6-2

Boys Doubles Final

N Beamish/A Shepp (NZL) beat J Loutit/J Sim (NZL) 3-6 6-4 10-7

Girls Singles Final

J Otway beat E Tse (NZL) 7-6 (3) 6-1

Girls Doubles Final

J Otway/A Mason (NZL) beat C Tse/E Tse (NZL) 6-0 6-1

J5 Auckland ITF Indoor Championships Auckland

29 September - 3 October 2020

Boys Singles Final

C Crowther (NZL) beat N Beamish (NZL) 6-3 4-6 7-5

Boys Doubles Final

N Beamish/A Shepp (NZL) beat P Joss/J Naylor (NZL) 7-5 6-4

Girls Singles Final

V Yang (NZL) beat J Otway (NZL) 6-1 3-6 6-3

Boys Doubles Final

A Mason/J Otway (NZL) beat S Nakano/E Tse (NZL) 6-2 7-6(2)

J5 Garden City Junior Championships Christchurch

6 - 10 October 2020

Boys Singles Final

A Shepp (NZL) beat P Joss (NZL) 6-2 6-1

Boys Doubles Final

R Falck (NZL)/L Gorb (NZL) beat D Hammond/Z Varouhas-Poole (NZL) 6-4 4-6 11-9

Girls Singles Final

S Nakano (NZL) beat E Tse (NZL) 3-6 6-2 6-1

Girls Doubles Final

S Nakano/E Tse (NZL) beat J Feneon/A Mason (NZL) 6-1 6-2

J5 Canterbury ITF Championships Christchurch

12-16 January 2021

Boys Singles Final

J Loutit (NZL) beat J Sim (NZL) 6-3 7-6(8)

Boys Doubles Final

J Loutit/J Sim (NZL) beat M Browning/M Dickey (NZL) 6-4 6-2

Girls Singles Final

S Situe (NZL) beat A Mason (NZL) 6-2 6-4

Girls Doubles Final

S Nakano/E Tse (NZL) beat E Anderson/S Situe (NZL) 6-1 6-1

J4 Tecnifibre Wellington ITF Championships Wellington

19 - 23 January 2021

Boys Singles Final

J Loutit (NZL) beat J Sim (NZL) 6-1 7-5

Boys Doubles Final

J Loutit (NZL)/J Sim (NZL) beat D Hammond/Z Varouhas-Poole (NZL) 6-1 6-2

Girls Singles Final

J Otway (NZL) beat E Tse (NZL) 6-4 5-7 6-4

Girls Doubles Final

S Nakano/E Tse (NZL) beat A Mason/J Otway (NZL) 6-4 6-2

J4 Auckland ITF Championships, Auckland

26 – 30 January 2021

Boys Singles Final

J Loutit (NZL) beat C Crowther (NZL) 6-3 1-6 6-3

Boys Doubles Final

J Loutit (NZL)/J Sim (NZL) beat C Crowther/D Persson (NZL) 4-6 6-1 10-6

Girls Singles Final

S Situe (NZL) beat R Zhang (NZL) 6-2 4-6 6-0

Girls Doubles Final

A Mason/J Otway (NZL) beat S Nakano/E Tse (NZL) 7-5 6-0

OFFICIAL NATIONAL SENIOR RANKING LIST

As at 31st December 2020

WOMEN

Ranking	Name
1	Hourigan, Paige
2	Fanning, Emily
3	Routliffe, Erin
4	Ivanov, Valentina
5	Westbury, Katherine
6=	Nola, Pavlina
6=	Carswell, Jo
8	Lewis, Jade
9	Otway, Jade
10	McLean, Ivy
11	Beattie, Leela
12	Yang, Vivian
13	Southwood, Kelly
14	Anderson, Tamara
15	Sagui-Ventura, Elys
16	Waite, Louise
17	Tse, Elyse
18	Weekley, Sarah
19	Mason, Abby
20	Cliffe, Stella

MEN

Ranking	Name
1	Statham, Rubin
2	Purcell, Rhett
3	Rai, Ajeet
4	Tearney, Finn
5	Pannu, Kiranpal
6	Statham, Oliver
7	Klintercharov, Alex
8	Stoupe, George
9=	Falck, Reece
9=	Sisam, Macsen
11=	Becroft, Isaac
11=	Heap, Connor
11=	Reynolds, Finn
11=	Venus, Michael
15	Mendieta, Francisco
16	Shepp, Anton
17	Alexander, Matthew
18	Megraw, Justin
19=	Meredith, James
19=	Romero, Victor

INTERNATIONAL RANKINGS OF NEW ZEALAND PLAYERS

The International Rankings of New Zealand players on the ATP and WTA circuits as at 31 December 2020

WTA RANKINGS YEAR END 2020

	SINGLES	DOUBLES
Paige Hourigan	430	212
Emily Fanning	611	449
Erin Routliffe	794	154
Valentina Ivanov	1029	915
Katherine Westbury	1033	

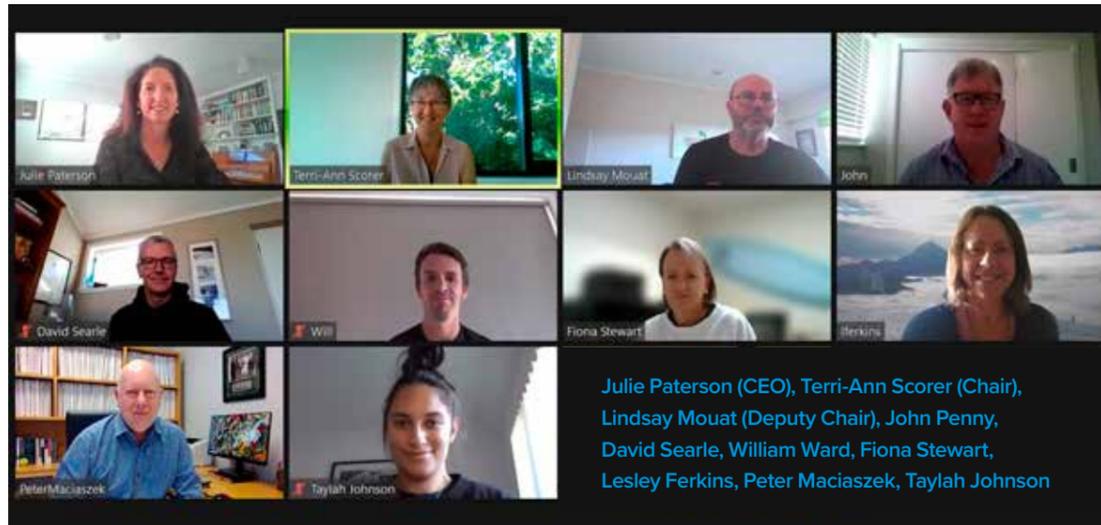
ATP TOUR RANKINGS YEAR END 2020

Protected Rankings not available

	SINGLES	DOUBLES
Rhett Purcell	908	438
Ajeet Rai	950	898
Finn Tearney	1043T	1564
Kiranpal Pannu	1284T	1633
Oliver (Mikal) Statham	1423T	1323T
Alex Klintercharov	1431T	1397
George Stoupe	1464T	-
Reece Falck	1640T	-
Macsen Sisam	1640T	-
Michael Venus	-	13
Marcus Daniell	-	45
Artem Sitak	-	78
Alex Hunt	-	1933T

GOVERNANCE

NGĀ WHAKAHAERENGA



Tennis NZ’s governance agenda in 2020/2021 focused on steering through the uncertainties of the Covid-19 context as well as framing a broad change agenda for tennis in New Zealand in collaboration with the six tennis regions.

Due to the Covid-19 health risks and logistical difficulties of overseas travel, the board implemented a policy of no overseas travel with Tennis NZ supported junior athletes for competition (outside of the eventual travel bubble with Australia) or staff member travel during this period, when vaccination was not available to the general public.

The Tennis NZ Board, along with Tennis Auckland also had no option but to take the decision to cancel the ASB Classic international tournament for January 2022 due to the lack of planning certainty around the New Zealand border. Considerable effort went into developing options for an alternative event, but the uncertainty for planning made this impossible.

The financial impact of Covid-19 on Tennis NZ’s TAB related income was difficult to anticipate. The board approved a significant deficit budget and forward expenses were reviewed on a quarter-by-quarter basis. An unexpected grant from the TAB to compensate for reduced income meant that TNZ finished the period with a modest surplus.

The Tennis NZ Board continued to meet face to face with regional boards, visiting Canterbury in February and Waikato Bays in May 2021. Alignment around National Initiatives such as the roll out of Club Spark and National Programmes has already seen good momentum building

based on regional board commitment. From April 2021 a bi-annual National Governance Forum has been formed to collectively work on the change plan for tennis, through the oversight of specific proposal development.

Board sub-committees have progressed important work. The majority of the Tennis NZ governance policies have been refreshed. Multi-year financial budgeting was used this year to enable a conversation around longer term aspirations, such as a National Training Centre, and future resource requirements. Overview was given to an important decision to select the technology platform for building a national database and CRM tool for tennis participants. The re-ignited Honours Committee has started to review criteria for Tennis NZ awards. The ASB Classic working group is looking ahead to bringing back the event in 2023.

Increased diversity throughout tennis is important to the Tennis NZ Board. The board recruitment process in 2021 for two appointed roles attracted a large and diverse set of candidates. After the next AGM Tennis NZ will have 50% female board members, meeting the Sport NZ minimum requirement of 40%. Regional bodies are also expected to work to this target.

Ethnic, geographic and age diversity is also important. Starting from the 2020 AGM a role of Board Intern was created and we welcomed Taylah Johnson to that role. Taylah is a highly qualified young professional, a talented sportswoman and brings life experience from her Māori and Samoan communities to the board table.

The Tennis NZ Board is continuing our first steps to embrace bi-cultural governance through self-education efforts and with input from Tēnehi Māori. We see personal cultural competency as the foundation for future change and welcome the participation of other tennis organisations.

In October 2020 the board farewelled Deputy Chair Alan Sorrell after six years’ service. His considerable contribution across a wide range of matters is strongly acknowledged with thanks. Fiona Stewart joined the board bringing her substantial experience with mass

marketing and communications in the sporting goods sector, coupled with her involvement in tennis at club level.

Thanks to all the volunteer board members and working group members who have given their time to the governance efforts of Tennis NZ.

A ‘New to Governance Programme’ was piloted in 2021 with seven participants including the Tennis NZ intern and new and prospective regional board members. It was set up to support people with more diverse backgrounds to consider governance as a pathway and equip them to contribute effectively.



NEW TO GOVERNANCE PROGRAMME PARTICIPANTS
 Paula Ash: Tennis Central
 Shane Binnie: Tennis Central
 Stephen Coombe: Waikato Tennis Trust
 Imogen Golder: Tennis Auckland
 Thomas Hill-Taiaroa: Tennis Canterbury
 Jacqueline Ironside: Tennis Northern
 Taylah Johnson: Tennis NZ

BOARD MEMBERS	ATTENDANCE	BOARD COMMITTEES			WORKING GROUPS		
	Regular Meetings	Audit & Risk	CEO Performance & Pay	Honours	Tennis Connect (Digital)	Governance Policy	ASB Classic
Terri-Ann Scorer (Chair)	8	x	x			x	Chair
Lindsay Mouat (Deputy)	8	x				Chair	
Prof. Lesley Ferkins	8		Chair	x			
Peter Maciaszek	8			Chair		x	
John Penny	8				x		
*Fiona Stewart	4				x		
David Searle	8	Chair					x
William Ward	7						x

*Fiona was appointed in October 2020 and therefore attended 4 from a possible 5 meetings

EXTERNAL CONTRIBUTORS (JULY 2020 TO JUNE 2021)

HONOURS COMMITTEE

Peter Maciaszek
 Lesley Ferkins
 Dee Issacs

INTERNATIONAL TENNIS FEDERATION COMMITTEES AND COMMISSIONS

Patrick O'Rouke: Juniors Committee
 Julie Paterson: Gender Equality in Tennis
 Celia Patrick: Finance and Audit
 David Smith: Stakeholder Engagement Taskforce



BDO Auckland

INDEPENDENT AUDITOR'S REPORT
TO THE MEMBERS OF TENNIS NEW ZEALAND INCORPORATED

Opinion

We have audited the financial statements of Tennis New Zealand Incorporated ("the Association"), which comprise the statement of financial position as at 30 June 2021, and the statement of comprehensive revenue and expense, statement of changes in net assets and statement of cashflows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as at 30 June 2021, and its financial performance and its cash flows for the year then ended in accordance with Public Benefit Entity Standards Reduced Disclosure Regime ("PBE Standards RDR") issued by the New Zealand Accounting Standards Board.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ("ISAs (NZ)"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Association in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Association.

Board's Responsibilities for the Financial Statements

The Board is responsible on behalf of the Association for the preparation and fair presentation of the financial statements in accordance with PBE Standards RDR, and for such internal control as the Board determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board is responsible on behalf of the Association for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the External Reporting Board's website at: <https://www.xrb.govt.nz/assurance-standards/auditors-responsibilities/audit-report-8/>.

This description forms part of our auditor's report.

Who we Report to

This report is made solely to the Association's members, as a body. Our audit work has been undertaken so that we might state those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members, as a body, for our audit work, for this report or for the opinions we have formed.

BDO Auckland

BDO Auckland
Auckland
New Zealand
30 September 2021

FINANCE

TE TAHA PŪTEA



APPROVAL OF FINANCIAL STATEMENTS

Tennis New Zealand Incorporated For the year ended 30 June 2021

The Board of Directors are pleased to present the approved Financial Statements of Tennis New Zealand Incorporated for the year ended 30 June 2021.

The Board and Management accept responsibility for the preparation of the Financial Statements and judgements used in them, and hereby adopt the Financial Statements presented. They also accept the responsibility for establishing and maintaining a system of internal control designed to provide reasonable assurance as to the integrity and reliability of financial reporting and service reporting. In the opinion of the Board and Management, the Financial Statements for the year ended 30 June 2021 fairly reflect the financial position, financial performance and cash flows of Tennis New Zealand Incorporated.

APPROVED



Terri-Ann Scorer

President and Chair

Date 30.09.2021



David Searle

Chair of the Audit & Risk Committee

Date 30.09.2021

STATEMENT OF COMPREHENSIVE REVENUE AND EXPENSES

Tennis New Zealand Incorporated For the year ended 30 June 2021

	NOTES	2021	2020
Revenue			
Revenue from non-exchange transactions			
Davis Cup - prize money	1	-	282,051
Grants and community trusts	1	282,329	310,165
Other income	1	6,898	66,878
Sport New Zealand	1	480,000	425,875
Totalisator Agency Board	1	1,604,804	1,754,539
Total Revenue from non-exchange transactions		2,374,031	2,839,508
Revenue from exchange transactions			
Affiliation fees		367,922	441,081
Davis Cup / Billie Jean King Cup		-	129,864
Domestic tournaments, courses and Hot Shots		401,266	174,526
Interest received	2	36,804	80,085
International tournaments		-	179,346
Other income		62,723	157,820
Sponsorship		96,292	366,242
Total Revenue from exchange transactions		965,007	1,528,964
Total Revenue		3,339,038	4,368,472
Expenses			
Administration	3	983,751	752,555
Coaching	3	168,544	180,391
Davis Cup / Billie Jean King Cup	3	24,370	582,585
Events - national and other	3	481,200	584,593
High Performance	3	696,161	758,663
Marketing and communication	3	587,124	741,700
Participation	3	282,596	399,660
Total Expenses		3,223,746	4,000,147
Total Comprehensive Income		115,292	368,325

STATEMENT OF CHANGES IN NET ASSETS

Tennis New Zealand Incorporated For the year ended 30 June 2021

	NOTES	2021	2020
Members Equity			
Accumulated comprehensive revenue and expense			
Accumulated Funds		3,470,734	3,102,409
Current Year Earnings		115,292	368,325
Total Accumulated comprehensive revenue and expense		3,586,026	3,470,734
Total Members Equity		3,586,026	3,470,734

STATEMENT OF FINANCIAL POSITION

Tennis New Zealand Incorporated As at 30 June 2021

	NOTES	30 JUN 2021	30 JUN 2020
Assets			
Current Assets			
Cash and cash equivalents	4	579,277	1,287,133
Accounts receivable	13	402,773	318,325
Investments	5	2,841,138	2,159,141
Prepayments		1,801	3,624
Loans to regions / associations	14	48,000	48,000
Total Current Assets		3,872,989	3,816,223
Non-Current Assets			
Property, Plant and Equipment	6	30,364	46,147
Intangible Assets	7	40,632	25,892
Loans to regions / associations	14	62,000	110,413
Total Non-Current Assets		132,996	182,452
Total Assets		4,005,985	3,998,675
Liabilities			
Current Liabilities			
Accounts payable		196,902	225,200
Employee entitlements		88,694	92,143
GST		26,458	14,968
Income in advance		107,905	195,630
Total Current Liabilities		419,959	527,941
Total Liabilities		419,959	527,941
Net Assets		3,586,026	3,470,734
Accumulated Funds			
Accumulated comprehensive revenue and expense		3,586,026	3,470,734
Total Accumulated Funds		3,586,026	3,470,734

STATEMENT OF CASH FLOWS

Tennis New Zealand Incorporated For the year ended 30 June 2021

	NOTES	2021	2020
Cash flows from operating activities			
Cash flows from operating activities			
Grants and sponsorship		699,732	932,935
TAB		1,470,431	1,845,093
Affiliation fees		245,187	441,442
Tournaments and events		714,982	1,401,676
Interest income		40,158	80,092
Payments to suppliers and employees		(3,213,556)	(4,037,579)
Total Cash flows from operating activities		(43,066)	663,659

	NOTES	2021	2020
Cash flows from investing activities			
Cash flows from investing activities			
Sale of plant and equipment & intangibles		491	-
Purchase of plant and equipment & intangibles		(31,697)	(70,736)
Term deposits		(1,958,520)	535,571
Total Cash flows from investing activities		(1,989,726)	464,835

	NOTES	2021	2020
Cash flows from financing activities			
Cash flows from financing activities			
Repayment of loans	14	48,413	38,274
Total Cash flows from financing activities		48,413	38,274

	NOTES	2021	2020
Net increase/(decrease) in cash			
Net increase/(decrease) in cash		(1,984,379)	1,166,768

	NOTES	2021	2020
Cash balances			
Cash and cash equivalents at the beginning of the period		2,563,656	1,396,888
Cash and cash equivalents at the end of the period	4	579,277	2,563,656
Net change in cash for the period		(1,984,379)	1,166,768

STATEMENT OF ACCOUNTING POLICIES

Tennis New Zealand Incorporated For the year ended 30 June 2021

1. Reporting Entity

The reporting entity is Tennis New Zealand Incorporated ("Tennis NZ"). Tennis New Zealand Incorporated is domiciled in New Zealand and is a charitable organisation registered under the Incorporated Societies Act 1908 and the Charities Act 2005.

The financial statements of Tennis NZ are presented for the year ended 30 June 2021. These financial statements and the accompanying notes summarise the financial results of activities carried out by Tennis NZ which provides tennis sporting services and facilities to people living in the wider New Zealand area.

These financial statements have been approved and were authorised for issue by the Board of Directors on the 30th of September 2021.

2. Impact of COVID-19

The outbreak of COVID-19 and the subsequent quarantine measures and travel restrictions imposed by the New Zealand government in early 2020 and late 2021 have caused disruption to businesses and economic activity.

Tennis NZ has assessed the impact of the evolving COVID-19 situation and whilst it is difficult to predict, there was only minimal impact of the COVID pandemic on its operations. During the lockdown period, Tennis NZ continued to operate as normal however there was impact on the scheduled international Tennis events, specifically the cancellation of the ASB Classic and the postponing of the Davis & Fed Cups. The Directors have assessed the impact of the pandemic on the future operations and cash flows of the organisation and believe that Tennis NZ will be able to continue operating as a going concern and meet its obligation as and when they fall due for a period of not less than 12 months following the date of approval of the financial statements.

Secured funding received this financial year were adequate to support business operations. These include TAB income (\$598,557 received as at 31 August 2020). Based on the factors outlined above, the view of the Directors, is that Tennis NZ have sufficient resources to enable it to meet its obligations as and when they fall due and therefore continue to adopt the use of the going concern assumption in the preparation of the financial statements.

3. Statement of Compliance

The financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ("NZ GAAP"). They comply with Public Benefit Entity International Public Sector Accounting Standards ("PBE IPSAS") and other applicable financial reporting standards as appropriate that have been authorised for use by the External Reporting Board for Not-For-Profit entities. For the purposes of complying with NZ GAAP, Tennis NZ is a public benefit not-for-profit entity and is eligible to apply PBE IPSAS RDR on the basis that it does not have public accountability and it is not defined as large. The Board of Directors has elected to report in accordance with PBE Accounting Standards RDR.

4. Significant Accounting Policies

The significant accounting policies used in the preparation of these financial statements as set out below have been applied consistently to both years presented in these financial statements.

4.1 Basis of measurement

These financial statements have been prepared on the basis of historical cost, as modified by the fair value measurement of non-derivative financial instruments.

4.2 Functional and presentational currency

The financial statements are presented in New Zealand dollars (\$), which is Tennis NZ's functional currency. All financial information presented in New Zealand dollars has been rounded to the nearest dollar.

4.3 Revenue

Revenue is recognised to the extent that it is probable that the economic benefit will flow to Tennis NZ and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received. The following specific recognition criteria must be met before revenue is recognised.

Revenue from non-exchange transactions

Donations

Donations are recognised as revenue upon receipt and include any donations from the general public, or donations received for specific programmes or services.

Grant revenue

Grant revenue includes grants given by other charitable organisations, philanthropic organisations and businesses. Grant revenue is recognised when the conditions attached to the grant have been complied with. Where there are unfulfilled conditions attaching to the grant, the amount relating to the unfulfilled condition is recognised as a liability and released to revenue as the conditions are fulfilled.

TAB revenue

The TAB revenue is from commission on tennis betting and is recognised as revenue when entitled to be received.

New Zealand Government COVID-19 wage subsidies

During the year ended 30 June 2021, the Association received \$nil (Last year: \$98,414.40) from the New Zealand Government for the COVID-19 wage subsidies. The wage subsidies are not recognised until there is reasonable assurance that the Association will comply with the eligibility criteria attached to them and the wage subsidies will be received. The wage subsidies are recognised in profit or loss, within Grants and community trusts on a systematic basis over the periods in which the Association recognises as expenses the related costs for which the wage subsidies are intended to compensate.

Revenue from exchange transactions

Affiliation Fees

Affiliation fees received are initially recorded as income in advance and recognised in revenue evenly over the membership period.

Where coaches purchase specific services (for example, attendance at coaching and development courses), revenue is initially recorded as income in advance, and then recognised proportionally on the basis of the value of each session relative to the total value of the purchased services.

Interest revenue

Interest revenue is recognised as it accrues, using the effective interest method.

4.4 Financial instruments

Financial assets and financial liabilities are recognised when Tennis NZ becomes a party to the contractual provisions of the financial instrument.

Tennis NZ derecognises a financial asset or, where applicable, a part of a financial asset or part of a group of similar financial assets when the rights to receive cash flows from the asset have expired or are waived, or Tennis NZ has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party; and either:

- Tennis NZ has transferred substantially all the risks and rewards of the asset; or
- Tennis NZ has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Financial assets

Financial assets within the scope of PBE IPSAS 29 Financial Instruments: Recognition and Measurement are classified as financial assets at fair value through surplus or deficit, loans and receivables, held-to-maturity investments or available-for-sale financial assets. The classifications of the financial assets are determined at initial recognition.

Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less any allowance for impairment. Tennis NZ's cash and cash equivalents, short-term investments, receivables from non-exchange transactions, receivables from exchange transactions and non-equity investments fall into this category of financial instruments.

Impairment of financial assets

A financial asset or a group of financial assets is impaired and impairment losses are incurred if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

For financial assets carried at amortised cost, if there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cashflows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The amount of the loss is recognised in the surplus or deficit for the reporting period.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. If the reversal results in the carrying amount exceeding its amortised cost, the amount of the reversal is recognised in surplus or deficit.

Financial liabilities

Tennis NZ's financial liabilities include trade and other creditors (excluding GST and PAYE), employee entitlements and deferred income (in respect to grants whose conditions are yet to be complied with).

All financial liabilities are initially recognised at fair value (plus transaction cost for financial liabilities not at fair value through surplus or deficit) and are measured subsequently at amortised cost using the effective interest method.

4.5 Cash and cash equivalents

Cash and cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

4.6 Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset.

Depreciation is charged on a straight-line basis over the useful life of the asset. Depreciation is charged at rates calculated to allocate the cost or valuation of the asset less any estimated residual value over its remaining useful life:

- Sporting equipment - 3 years
- Office furniture / equipment - 5 years
- Computer equipment / software - 3 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date and are adjusted if there is a change in the expected pattern of consumption of the future economic benefits or service potential embodied in the asset.

4.7 Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a non-exchange transaction is their fair value at the date of the exchange.

Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses.

The useful lives of intangible assets are assessed as either finite or indefinite. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. A review is made at least at the end of each financial period.

The amortisation expense on intangible assets with finite lives is recognised in surplus or deficit as the expense category that is consistent with the function of the intangible assets. Tennis NZ does not hold any intangible assets that have an indefinite life.

4.8 Employee benefits

Wages, salaries and annual leave

Liabilities for wages, salaries and annual leave are recognised in surplus or deficit during the period in which the employee provided the related services. Liabilities for the associated benefits are measured at the amounts expected to be paid when the liabilities are settled.

4.9 Income tax

Due to its charitable status, Tennis NZ is exempt from income tax.

4.10 Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except for receivables and payables, which are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the Inland Revenue Department is included as part of receivables or payables in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the Inland Revenue Department is classified as part of operating cash flows.

4.11 Equity

Equity is the members interest in Tennis NZ, measured as the difference between total assets and total liabilities. Equity is made up of the following component:

Accumulated comprehensive income and expenses. This is Tennis NZ's accumulated surplus or deficit since its formation, adjusted for transfers to/from specific reserves.

4.12 Financial accounting standards

There were no new PBE IPSAS RDR standards that became effective in the current year that have an impact upon the Tennis NZ financial accounts.

5. Significant accounting judgements, estimates and assumptions

The preparation of Tennis NZ's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, including the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

Judgements

In the process of applying Tennis NZ's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the financial statements.

Use of Going concern

The view of the Directors, is that Tennis NZ have sufficient resources to enable it to meet its obligations as and when they fall due and therefore continue to adopt the use of the going concern assumption in the preparation of the financial statements.

Operating lease commitments

Leases in terms of which Tennis NZ does not retain all the significant risks and rewards of ownership, are accounted for as operating leases.

Operating lease rentals are recognised evenly over the expected period of the benefit to the organisation. In the event that lease incentives are received to enter into operating leases, such incentives are initially recorded as a liability and are recognised as a reduction of rental expense on a straight-line basis over the term of the lease.

Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. Tennis NZ based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of Tennis NZ. Such changes are reflected in the assumptions when they occur.

Useful lives and residual values

The useful lives and residual values of assets are assessed using the following indicators to determine potential future use and value from disposal:

- The condition of the asset
- The nature of the asset, its susceptibility and adaptability to changes in technology and processes
- The nature of the processes in which the asset is deployed
- Availability of funding to replace the asset
- Changes in the market in relation to the asset

The estimated useful lives of the asset classes held by Tennis NZ are listed in Note 4.6.

NOTES TO THE FINANCIAL STATEMENTS

Tennis New Zealand Incorporated For the year ended 30 June 2021

	2021	2020
1. Revenue from non-exchange transactions		
Davis Cup - prize money	-	282,051
Grants and community trusts	282,329	310,165
Other income	6,898	66,878
Sport New Zealand	480,000	425,875
Totalisator Agency Board	1,604,804	1,754,539
Total Revenue from non-exchange transactions	2,374,031	2,839,508
	2021	2020
2. Interest received		
Bank and deposits	36,804	80,085
Loans to regions	-	-
Total Interest received	36,804	80,085
	2021	2020
3. Schedule of expenses		
Administration		
Audit fees	(21,992)	(16,300)
Bad debts	(432)	(2,030)
Board expenses	(25,684)	(24,373)
CEOG meeting costs	(9,736)	(4,410)
Communication	(21,900)	(33,565)
Delegates expenses	(13,763)	(26,408)
Depreciation	(32,249)	(25,430)
General expenses	(34,847)	(24,692)
Insurance	(51,324)	(26,872)
ITF and OTF subscriptions and meetings	(50,118)	(52,257)
Office equipment	(5,459)	(2,659)
Office rent	(56,476)	(64,911)
Personnel	(549,979)	(366,038)
Printing and stationery	(4,494)	(7,885)
Professional, legal and consulting fees	(105,298)	(72,966)
Structure review	-	(1,759)
Total Administration	(983,751)	(752,555)
Coaching		
Coach education	(168,544)	(180,391)
Total Coaching	(168,544)	(180,391)
Davis Cup / Billie Jean King Cup		
Davis Cup	(14,140)	(336,121)

	2021	2020
Billie Jean King Cup	(10,230)	(246,464)
Total Davis Cup / Billie Jean King Cup	(24,370)	(582,585)
Events - national and other		
National events	(370,590)	(261,839)
Other expenses	(14,581)	(244,693)
Personnel	(96,029)	(78,061)
Total Events - national and other	(481,200)	(584,593)
High performance		
Other expenses	(35,831)	(28,315)
Court Hire	(24,640)	-
Tennis Equipment	(21,082)	-
Overseas tours	(63,208)	(114,827)
Personnel	(334,630)	(378,320)
Player support and targeted junior athletes	(137,047)	(193,833)
Sports science	(66,728)	(42,782)
Talent ID and camps	(12,995)	(586)
Total High performance	(696,161)	(758,663)
Marketing, communications and tennis connect		
Book a court	(161,387)	(26,733)
Other expenses	-	(23,100)
Personnel	(186)	(173,505)
Publicity and promotion	(227,151)	(155,953)
Website, IT support and licences	(198,400)	(362,409)
Total Marketing, communications and tennis connect	(587,124)	(741,700)
Participation		
Affiliate support	(12,529)	(16,731)
Hot shots resources and equipment	(566)	(9,872)
Hot shots, tennis xpress, cardio tennis	(35,649)	(96,787)
Other expenses	(13,926)	(30,450)
Personnel	(219,926)	(245,820)
Total Participation	(282,596)	(399,660)

2021 2020

4. Cash and cash equivalents

Cash at bank	579,277	1,287,133
Total Cash and cash equivalents	579,277	1,287,133

2021 2020

5. Investments

Term deposits maturing within 12 months of balance date	2,841,138	2,159,141
Total Investments	2,841,138	2,159,141

	2021	2020
6. Property, plant and equipment		
Computer equipment	10,016	10,791
Furniture and fittings	1,187	2,675
Office equipment	2,968	5,543
Sporting equipment	16,193	27,138
Total Property, plant and equipment	30,364	46,147

Reconciliation of the carrying amount at the beginning and end of period:

2021	Computer equipment	Furniture and fittings	Office equipment	Sporting equipment	Total
Opening balance	10,791	2,675	5,543	27,138	46,147
Additions	6,600	-	-	-	6,600
Disposals	(1,414)	-	-	-	(1,414)
Depreciation	(6,884)	(1,488)	(2,575)	(10,945)	(21,892)
Accumulated depreciation on disposal	923	-	-	-	923
Net book value	10,016	1,187	2,968	16,193	30,364

2020	Computer equipment	Furniture and fittings	Office equipment	Sporting equipment	Total
Opening balance	14,547	4,394	3,244	2,740	24,925
Additions	5,334	-	4,047	30,285	39,666
Disposals	-	-	-	-	-
Depreciation	(9,090)	(1,719)	(1,748)	(5,887)	(18,444)
Accumulated depreciation on disposal	-	-	-	-	-
Net book value	10,791	2,675	5,543	27,138	46,147

7. Intangibles

Software & Website	2021	2020
Cost / Valuation	161,617	161,617
Opening balance	25,892	1,808
Additions	-	31,070

Depreciation	(10,357)	(6,984)
Accumulated depreciation	(146,082)	(135,725)
Capital Works in Progress	25,097	-
Net Book Value	40,632	25,894

8. Related Party Transactions

Key Management Personnel

The key management personnel, as defined by PBE IPSAS 20 Related Party Disclosures, are the members of the governing body which is comprised of the Board of Directors, Chief Executive Officer and Senior Management which constitutes the governing body of Tennis New Zealand Incorporated. No remuneration is paid to members of the Board of Directors. The aggregate remuneration of key management personnel and the number of individuals, determined on a full-time equivalent basis, receiving remuneration is as follows:

	2021	2020
Key management remuneration		
Total remuneration	473,984	561,324
Number of persons	3	4

9. Leases

As at the reporting date, the Board of Directors had entered into the following non-cancellable operating leases:

	2021	2020
Operating leases		
Not later than one year - Office premises	37,882	36,657
Not later than one year - Motor vehicles	16,525	16,525
Later than one year and no later than five years - Office premises	-	-
Later than one year and no later than five years - Motor vehicle	1,377	19,279
Total Operating leases	55,784	72,461

10. Categories of financial assets and liabilities (carrying amounts)

	2021	2020
Categories of financial assets and liabilities (carrying amounts)		
Financial assets (within statement of financial position)		
Cash and cash equivalents	579,277	2,563,656
Receivables from exchange transactions (at amortised cost)	268,400	227,771
Receivables from non-exchange transactions (at amortised cost)	134,373	90,554
Investments (at amortised cost)	2,841,138	882,618
Loans to Regions / Associations (at amortised cost)	110,000	158,413
Total Financial assets (within statement of financial position)	3,933,188	3,923,012

	2021	2020
Financial liabilities (at amortised cost)		
Trade and other creditors	196,902	225,200
Employee entitlements	88,694	92,143
Total Financial liabilities (at amortised cost)	285,596	317,343

11. Capital Commitments

There were no capital commitments at the reporting date (Last year - nil).

12. Contingent assets and liabilities

There were no contingent assets or liabilities at the reporting date (Last year - nil).

13. Accounts receivable

	2021	2020
Accounts receivable		
Accounts receivable		
Trade receivables - exchange	268,400	227,771
Trade Receivables - non-exchange	134,373	90,554
Allowance for doubtful debts	-	-
Total Accounts receivable	402,773	318,325

14. Loans to regions

Regions	Date of loan	Term (years)	Interest Rate (%)	Balance 30/06/20	Capital repaid to 30/06/21	Balance 30/06/21	Provision for Write Down	Net Loan Balance 30/06/21
Tennis Northern	01/04/00		6	158,000	48,000	110,000	0	110,000
Tennis Southern	21/09/08	8	3.9	36,708	413	36,295	(36,295)	0
Tennis Otago	21/09/08	8	3.9	26,995	0	26,995	(26,995)	0
Total				221,703	48,413	173,290	(63,290)	110,000

Tennis Otago Incorporated and Tennis Southern Region Incorporated have been granted a deferment of payments of loan principal and waiver of interest to 30 June 2021.

The combined Tennis Southern Region and Tennis Otago Incorporated loans will not be fully recovered and therefore, a provision for write down of \$50,000 was made in the 2012 accounts. A further provision of \$13,290 has been made in the 2018 accounts.

Tennis Northern Region loan held by Tennis Charitable Trust. Following agreement with Tennis Charitable Trust, as from 1 January 2019, previous monthly interest payments have been applied to the loan repayment. As from 1 July the principal repayments increased to \$4,000 per month.

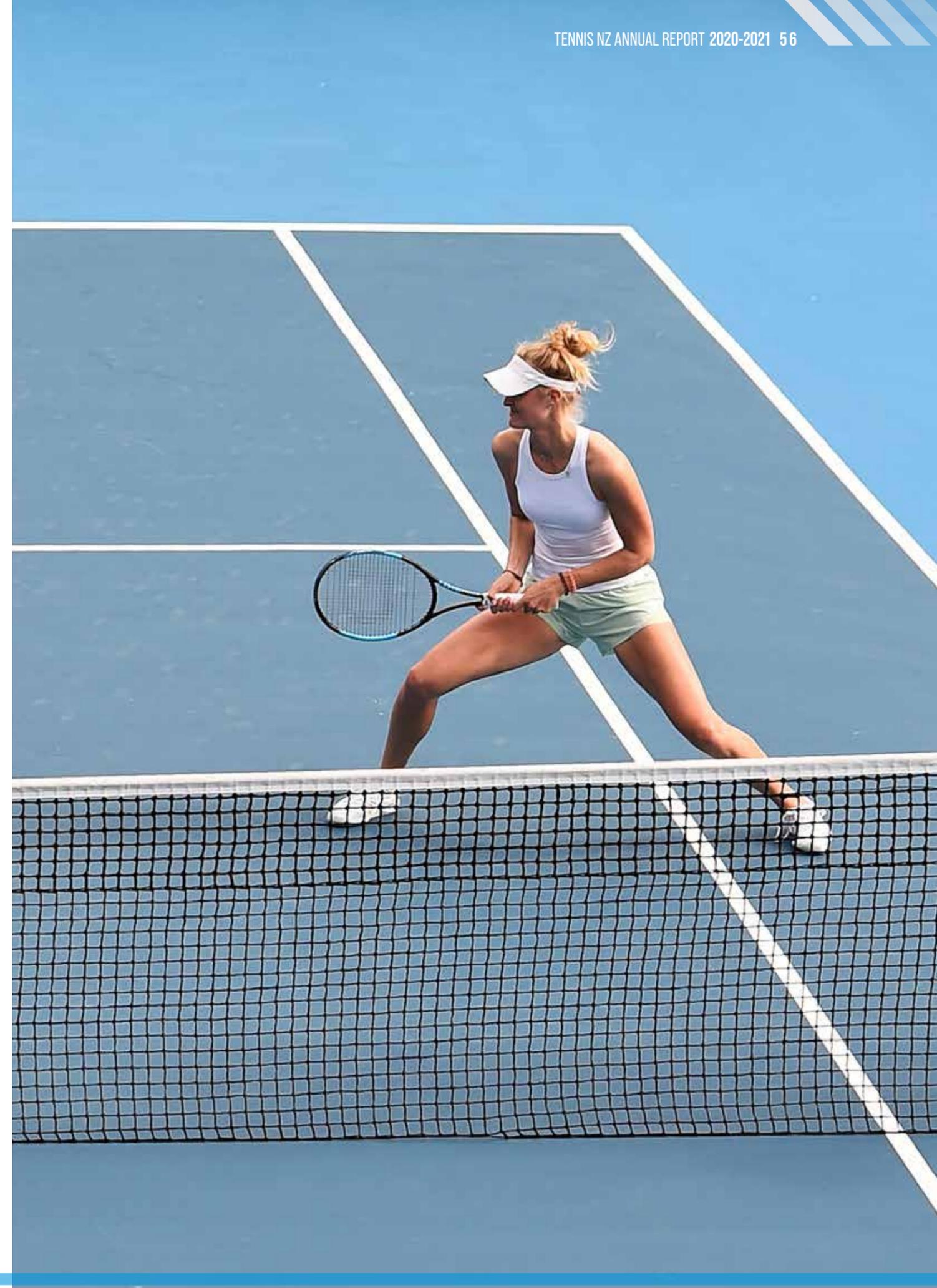
\$48,000 relates to the current portion of loan repayments expected to be received from Tennis Northern as agreed above (\$4,000 per month). The remainder of loans have been classified as non-current assets as no further funds are expected to be received within the next twelve months.

15. Trust grants and sponsorship

A number of expense items have been fully, substantially or partially funded by Sport New Zealand, trust grants or commercial sponsorship.

16. Events after the reporting date

On 17 August 2021, following the detection of COVID-19 in the community, the New Zealand government ordered an economy-wide level 4 lockdown, which commenced at 11:59pm on 17 August. At the time of signing the financial statements, Auckland is at a COVID alert level 3. While the remainder of New Zealand is at a COVID alert 2. However, with the funds on hand and Tennis New Zealand's ability to continue with a going concern, the board consider that Tennis New Zealand is relatively in the same position as they were at the balance date. Apart from this there were no events that have occurred after the balance date that would have a material impact on the Financial Statements. (Last year: An additional sporting levy payment \$593,158 (inclusive of GST) was received from TAB on 12th August 2020 in relation to Government Financial Support)



DRIVE

KOKIRI WHAKAMUA

BOARD, LIFE MEMBERS & STAFF

PRESIDENT:

Terri-Ann Scorer

HONORARY VICE PRESIDENT:

Kevin Wilson

FINANCE AND AUDIT COMMITTEE:

David Searle (Chair)

Lindsay Mouat

Terri-Ann Scorer

BOARD OF DIRECTORS:

Terri-Ann Scorer (Board Chair)

Lindsay Mouat (Deputy Chair)

David Searle

Fiona Stewart

John Penny

Lesley Ferkins

Peter Maciaszek

Taylah Johnson (intern)

William Ward

STAFF:

CHIEF EXECUTIVE Julie Paterson

COMMERCIAL & MARKETING MANAGER Gareth Archer

HIGH PERFORMANCE DIRECTOR Christophe Lambert

NATIONAL COACH Matt Alexander

NATIONAL PHYSICAL PERFORMANCE COACH Emily Carter

HEAD OF PARTICIPATION & COACHING Jenny Fitzmaurice

IT SUPPORT Chris Raynes

TOURNAMENT & EVENTS MANAGER Blake Taylor

CLUB SUPPORT MANAGER Ali Telford

COACH DEVELOPMENT MANAGER Gayle Vaughan

PARTICIPATION COORDINATOR Shannon Heweston

TECHNOLOGY APPLICATIONS MANAGER Liam Collins

IT SYSTEMS & SUPPORT Aaron Jefferson

NORTHLAND PARTICIPATION COORDINATOR Jude Campbell

COMMUNICATIONS COORDINATOR Amy March

OFFICE ADMINISTRATOR Liesl Ploos van Amstel

AUDITORS:

BDO

LIFE MEMBERS

Miss K M Nunneley*, Mr M E Denniston*, Mr G N Goldie*, Mr J C Peacock*, Mr F H Woodward*, Mr W Goss*, Mr A G Henderson*, Mr R Browning*, Mr G Gore*, Mr P Harrison*, Mr H M Boddington*, Mr J Mercer*, Mr S A Cleal*, Mr H S Wilkinson*, Mr F S Ramson*, Mr G C Reid*, Mr S Painter*, Mr D C Coombe*, Mr O Parun OBE, Mr C J Lewis, Mr J E Robson MBE, Mr I D Wells OBE*, Mr B N Shute ONZM, Mrs B Cordwell, Mr J Simpson, Mr P Wilson ONZ, Mr B Steven, Mrs R Morrison MBE (*Deceased)

MĀORI LANGUAGE TRANSLATIONS:

Adam Whauwhau





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